

Lori J. Sandman, Attorney at Law

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EDUCATION

University of Montana School of Law, Missoula, MT
Doctor of Jurisprudence Degree (2008)

- American Bar Assoc. Award for Excellence in the study of Intellectual Property Law
- Outstanding Student in International Law Award, University of MT

University of Vermont, Burlington, VT
Bachelor of Science Degree in Biochemistry (1986)

- Honors: Senior thesis project cloning the Alpha-fetoprotein gene

SUMMARY OF QUALIFICATIONS

- Owner and Senior Counsel, Sandman Law Office, PLLC
- Admitted to law practice before the Supreme Courts of Pennsylvania and Florida, the United States Federal Courts for the Eastern District of Pennsylvania and the Middle District of Florida
- Patent Attorney, United States Patent and Trademark Office (USPTO)
- Certified in Alternative Dispute Resolution (ADR); Court Approved Mediator & Arbitrator, Distinguished Neutral, American Arbitration Association (AAA)
- Biochemistry degree with graduate coursework, research, and publications in molecular biology
- Proficiency and demonstrated ability with grant writing, proposal development, review and grant administration
- Experience in preparation and design of news releases, press correspondence and information dissemination

RELEVANT EXPERIENCE

Attorney, Sandman Law Office, PLLC Daytona Beach, FL & Reading, PA **2010-Present**

Practice focuses on intellectual property, alternative dispute resolution and general law matters. Experienced with diverse clients and invention types, drafting and prosecuting patent, trademark and copyright applications, and defending intellectual property rights. Broad experience with entertainment and sports law. Demonstrated ability to develop and negotiate IP related agreements, including collaboration, joint development, and license contracts; also proficient with client counseling including IP strategy formulation and preparing legal opinions. Certified in Alternative Dispute Resolution (ADR) and extensive experience as a mediator and arbitrator applied to corporate matters.

Arbitrator and Mediator, **2009-Present**

Florida Supreme Court Civil/Circuit Certified mediator, appellate mediator and arbitrator. Pennsylvania court-approved arbitrator and mediator for county's custody and mandatory arbitration programs. Provide mediation services in matters including intellectual property, technology, private custody and property dispute and settlements, and arbitration on a range of civil matters.

Intellectual Property Counsel, Cobb Cole Law Office, Daytona Beach FL **2013-2014**

Practice involved intellectual property law, including patents, trademarks, trade secrets and copyright law. Other areas of practice include contracts, licensing and transactional matters.

Legal Intern, Datsopoulos, McDonald and Lind, P.C., Missoula, MT **2006-2008**

Demonstrated proficiency in a broad spectrum of legal services including complex contract development and analysis, commercial transactions, document drafting and filing, and regulatory compliance.

ADDITIONAL PROFESSIONAL EXPERIENCE

Adjunct Professor, Business Law and Transactional Drafting 2014-Present. Adjunct Professorship at Florida Coastal School of Law and Embry-Riddle Aeronautical University.

Owner, Sandman Builders, Inc., Strausstown, PA 1991-Present

Family owned and operated construction company specializing in timber frame and post & beam designs.

Natural Resources Consultant, Stroud Water Research Center, Stroud, PA 8/04-12/05

Partnered with landowners to fund and establish water quality projects individually designed for reduction of impacts on streams. Negotiated, developed, and implemented contracts with landowners to build and maintain forested buffers along streams for property and environmental enhancement.

Executive Director, The Environmental Quality Initiative, Inc., Bethel, PA 6/99-7/04

Developed business concept and procured subsequent funding through grant research and writing. Directed business development and incorporated non-profit business. Established trademark, trade dress and brand recognition for a new dairy brand (Chesapeake Milk™), created to encourage consumer participation in environmental protection. Designed and implemented federally-funded consumer marketing research. EQI Research and test market experience was featured in several books including The Ecological Agrarian (Grewell and Landry, Purdue University Press, 2003), and Saving the Bay (Dorbin and Dorbin, John Hopkins 2001).

Project Manager, Rodale Institute, Kutztown, PA 4/96-6/99

Program director for multi-agency project involved with compliance, environmental management and profitability. Coordinated team, managed agency budget and resources, advised partner organizations and delivered comprehensive plans and reports on grant funding, goal achievement and progress.

Biochemistry/Molecular Biology Researcher: 5/87-5/92

- Penn State/Milton Hershey Medical Center. Research Associate, Pathology Department. Position related to the study of intracellular communications. Utilized state of the art clinical methodology for advanced research and development. March 1991-June 1992.
- Dartmouth Medical School. Research Associate, Molecular biology and genetics studies involving leukemia retrovirus and its transcriptional regulation. November 1989 - Dec. 1990.
- Harvard Medical School. Research Associate, Department of Physiology and Biophysics. Studies and publications related to nuclear lamin genes and cell cycle regulation. May 1987 - May 1988.

PROFESSIONAL & COMMUNITY LEADERSHIP/AFFILIATIONS

- Executive and Attorney in Residence, the Center for Entrepreneurship at Embry-Riddle Aeronautical University
- Director and 2025-2026 President, Volusia County Bar Association
- Chair, Volusia County Bar Association Solo and Small Practice Section
- Former Director, Riverfront Federal Credit Union Board of Directors
- Volusia (FL) and Berks County (PA) Inns of Court
- Volusia County, Berks County and Florida Bar Associations
- Upper Tulpehocken Township Planning Commission—Past Chairman and 10 year member
- International Law Student Assoc.—Past President (2006-2007), Treasurer (2007-2008)
- Past president and founding member of the Hamburg Area Education Foundation
- Past member of the USDA's Sustainable Agriculture Research and Education Administrative Council (SARE)
- Who's Who of American Women 2020