



AIPLA

2025

**Report of the
Economic Survey**

Prepared Under Direction of the
American Intellectual Property Law Association
Law Practice Management Committee

**American Intellectual
Property Law Association**
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Report of the Economic Survey 2025

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INTRODUCTION AND METHODOLOGY

The AIPLA Economic Survey plays a vital role in shaping how intellectual property professionals understand market trends and economic benchmarks within their field. By collecting and analyzing compensation levels, billing practices, and firm demographics, the survey offers a data-driven snapshot of the evolving IP legal landscape. For decades, practitioners have used it to evaluate their earnings and fees against national patterns, while firms gain insights which support strategic planning and resource allocation. Additionally, scholars and policy advocates turn to its findings to assess broader trends and the profession's response to legal and technological change, making it a cornerstone of informed discussion within the IP community.

To collect this important data, two online surveys fielded: one for firms and one for individuals. The firm study fielded from March 14-May 28th, 2025, and gathered a total of 86 responses. The individual survey fielded from March 14-May 29, 2025, and gathered a total of 632 responses. A response rate cannot be calculated because the survey was distributed both through individual email invitations and a broadly shared public link. As a result, the total number of people who had the opportunity to participate is unknown, which is necessary to determine a response rate.

A complete and thorough analysis was conducted to arrive at the findings, conclusions, and recommendations included in this report. All data was tested for significant differences at the 95% confidence level. Throughout this report, graphs and charts may not add to 100% due to rounding. In some instances, throughout this report, the number of respondents differs from the total number of responses as some questions branched and were only seen by a subset of respondents based on their previous answers. Furthermore, participants were given the choice to select "Prefer not to answer" or skip questions, these are not included in the calculations.

Each chart heading includes the title, response size for that particular question, and the corresponding question number. Notations beginning with an "QI" refer to questions in the "Individual" survey and notations beginning with an "QF" refer to questions in the "Firm" survey. Complete questionnaires for the surveys can be found in Appendix C and D.

Sample sizes for all questions have been reported in the charts, though caution should be applied when interpreting any question with 30 or fewer responses as quantitative. In a few cases, displaying solo practitioner data or data from firms with 100 or more IP attorneys or patent agents have been omitted from charts because their samples size was one or nil.

CHANGES TO THE SURVEY IN 2025

In the 2024 questionnaire, new questions were added regarding corporate incentives for inventors as well as a question regarding medical benefits and professional development support provided by firms. Additionally, in early 2025, two cognitive interviews were conducted with AIPLA members using the existing questionnaire. The goal of these conversations was to identify ways to streamline the existing survey, including changes in how questions were answered, eliminating non-valuable questions, and modifying question responses to strengthen the research instrument. As a result – combined with feedback from the advisory board – the following additional changes were made to the 2025 survey:

Firm survey

- Previously, when asking about gender identify, the survey offered, "Other," for those identifying as neither male nor female. This was updated to say, "Another gender identity."
- Where "race" was asked previously, it was updated to say, "ethnicity/race."

- Where the survey previously listed “Hispanic/Latino,” it was updated to say, “Hispanic/Latino/a/x.”
- In some places, scales were not mutually exclusive. For example, previously, a question’s scale offered “1%-25%; 25%-50%...” This was updated to read, “1% to less than 25%; 25% to less than 50%.”
- Previously, when asking about a firm’s minimum, maximum, and average billing rates, the answer prompt read, “\$_____ per hours was maximum rate;” this was changed to, “\$_____ maximum hourly rate.”

Individual survey

- Previously, when asking about gender identify, the survey offered, “Other,” for those identifying as neither male nor female. This was updated to say, “Another gender identity.”
- Where a question previously read, “How would you describe your ethnicity?” it was changed to read, “How would you describe your race or ethnicity?”
- Where the survey previously listed “Hispanic/Latino,” it was updated to say, “Hispanic/Latino/a/x.”
- Where relevant, response options like, “Other (please specify)_____” and “Don’t know” were added.
- The answer option, “None,” was removed from the question regarding educational attainment.
- Where relevant, instructions, such as, “Please only enter numerals, dollar signs or commas are not needed,” or “If a question is not relevant to you, please just skip it and move to the next,” were added to questions.
- The question previously asking about the percent change in an organization’s annual corporate IP budget was reconfigured to collect more accurate, detailed information.
- Where relevant, the phrase, “compared to 2023,” “per case,” “per transaction,” “per project,” or “per application,” was added to question stems and answer options.
- When asking about “Trademark appeal to the board,” “(Briefed and Argued)” was removed.
- When asking about references related to preparing and filing Information Disclosure Statements, the scale was adjusted from “less than 50 references” and “more than 50 references” to be “50 references or less” and “51 references or more.”
- Some question series, such as the one regarding US Utility Patents of Foreign Origin were reordered.
- When asking about ranges of risk, previously the survey read, “\$1-\$10 million at risk, \$10-\$25 million at risk,” and was changed to “\$1 million to less than \$10 million at risk, \$10 million to less than \$25 million at risk.”
- The question asking about due diligence regarding transactional work was removed.
- Previously, the question about correlation between the amount of risk in a type of infringement action and the overall attorney hours required to litigate the action asked for a binary response of “yes” or “no.” The survey question was modified to ask how strong this correlation was and answer options read “Very strong, strong, a little strong, and non-existent.”
- Where needed, language was updated to better reflect the desired information. For example, sometimes a question asked “how frequently...” but wanted a percentage as the answer. This was changed to read “what percentage of the time...”

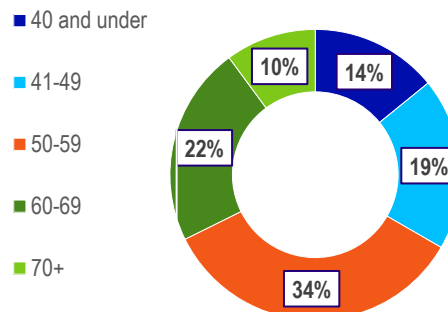
INDIVIDUAL DEMOGRAPHICS

One-third (34%) of IP lawyers and patent agents responding to the survey are between 50 and 59 years of age, with just as many falling below (33% 49 and under) and over (32% 60+) this threshold. Males (70%) and White/Caucasians (76%) are the predominant respondents, though about one in ten (11%) are Asian or Pacific Islander.

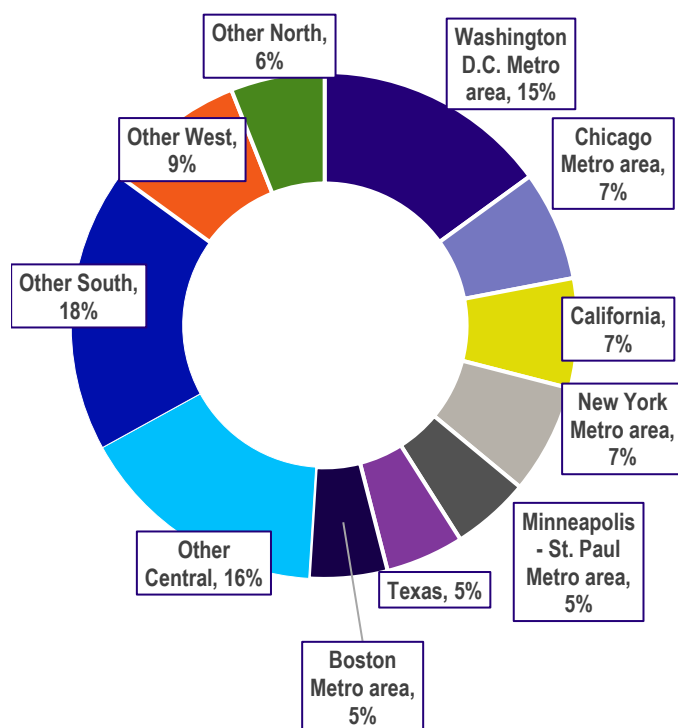
The highest concentration of IP lawyers and patent agents responding to the survey are from the Washington D.C. Metro area (15%) with about half as many living in the Chicago Metro (7%) or New York Metro (7%) areas.¹

The average age of responding IP lawyer and patent agents is 55 years old.

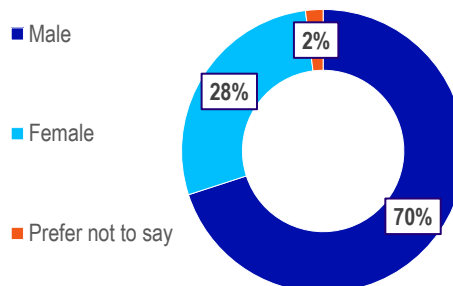
Age (n=632, Q11)



Metro Regions and US Regions (n=569, Q14)



Gender Identity (n=628, Q12)

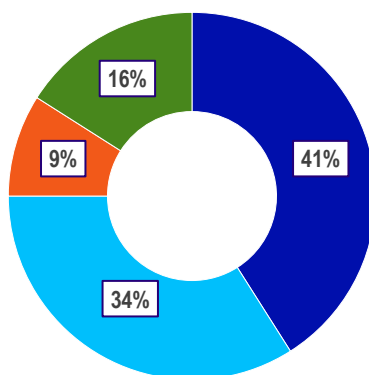


¹ Other North: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont
 Other Central: Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin
 Other South: Alabama, Arkansas, Delaware, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Virginia, West Virginia
 Other West: Alaska, Arizona, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming

Seven in ten (70%) respondents work at a private firm, most often as an equity partner, shareholder, or equivalent. One in seven (14%) work at a corporate IP department with about two in five (44%) serving as the head of the IP department or an attorney (37%). Similar ratios are observed (44% head of IP department, 44% attorney) among the few (5%) working in a corporate legal department. Among those working for the government (5%), two in five are USPTO Examiners (41%) and one-third (34%) work in a government IP office other than USPTO.

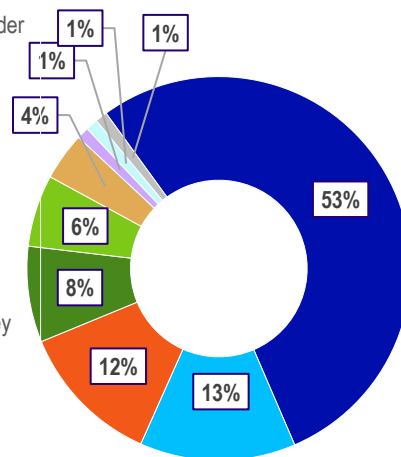
Type of Practice/Role among those in Government (n=32, Q19)

- USPTO Examiner
- Government IP Office (other than USPTO)
- USPTO Administration, Management, Solicitor's Office
- Other



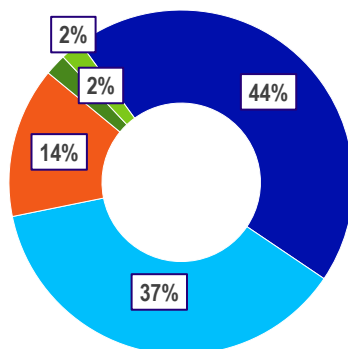
Type of Practice/Role among those in Private Practice (n=441, Q16)

- Equity Partner, Shareholder (or equivalent)
- Solo Practitioner
- Partner-track attorney
- Of Counsel
- Patent agent
- Non-partner track attorney
- Non-equity partner
- Paralegal
- Other



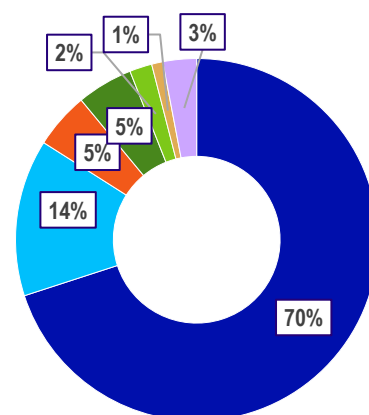
Type of Practice/Role among those at a Corporate IP Department (n=91, Q17)

- Head of IP Department
- Attorney
- Patent agent
- Paralegal
- Other



Primary Practice (n=632, Q15)

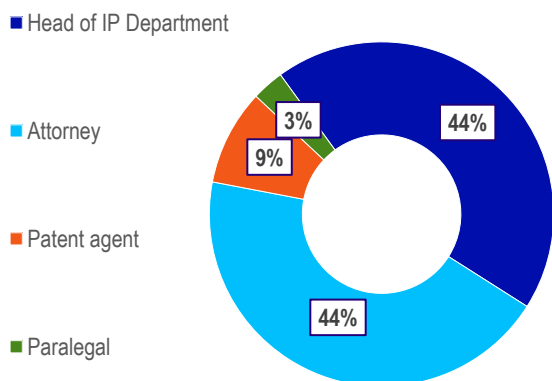
- Private firm
- Corporate IP Department
- Corporate Legal Department
- Government
- Academia
- Consulting
- Other



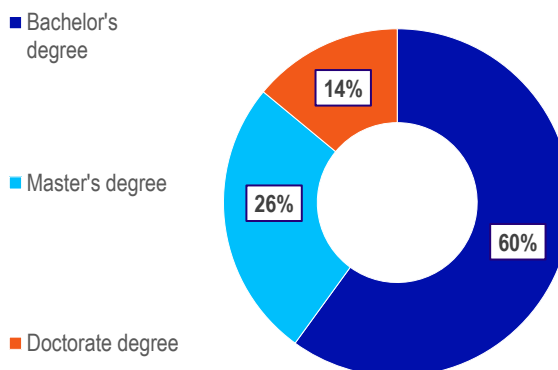
Two in five (40%) respondents work at small firms, those with five or fewer IP attorneys or patent agents, one-third (33%) work at firms with 6-29 IP attorneys or patent agents and slightly more than one-quarter (27%) work at firms employing 30 or more of these types of professionals.

Not counting their law degree, three in five respondents have a Bachelor's degree (60%), one-quarter have a Master's degree (26%), and one in seven (14%) have a Doctorate degree. Areas of study are most often concentrated around electrical engineering (19%), biology or biotechnology (17%), mechanical or aerospace engineering (17%), or chemistry (12%).

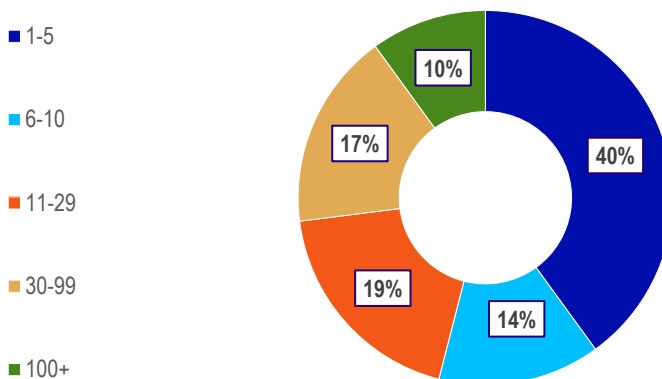
Type of Practice/Role among those at a Corporate Legal Department (n=32, Q18)



Highest Degree Excluding JD (n=599, Q112)

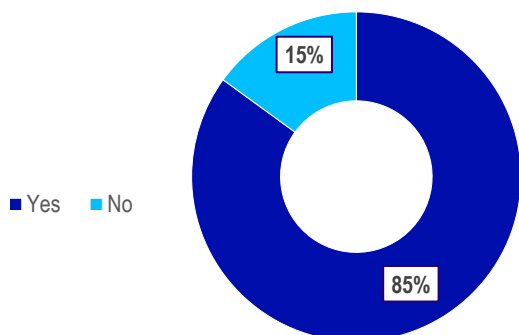


Number of IP Attorneys and Patent Agents at Firm (n=565, Q110)

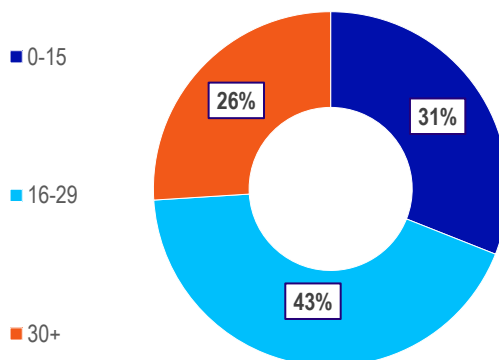


Nearly all attorneys responding to this survey work full-time (93%) and have been admitted to the Patent Bar (85%). Respondents have an average of 22 years of experience as a practicing attorney, with a plurality (43%) having between 16-29 years, and seven years of experience as a non-attorney.

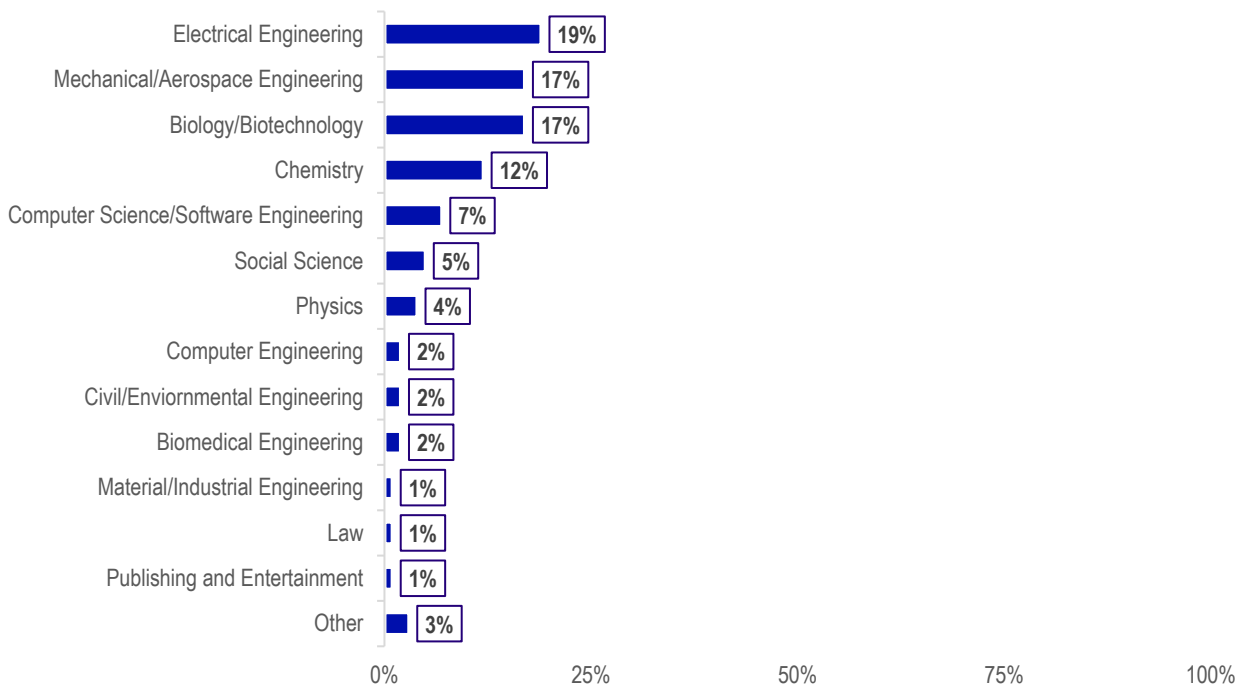
Admitted to the Patent Bar
(n=603, Q13)



Years of Experience as an
Attorney (n=551, Q14)



Field of Academic Study (n=604, Q11)

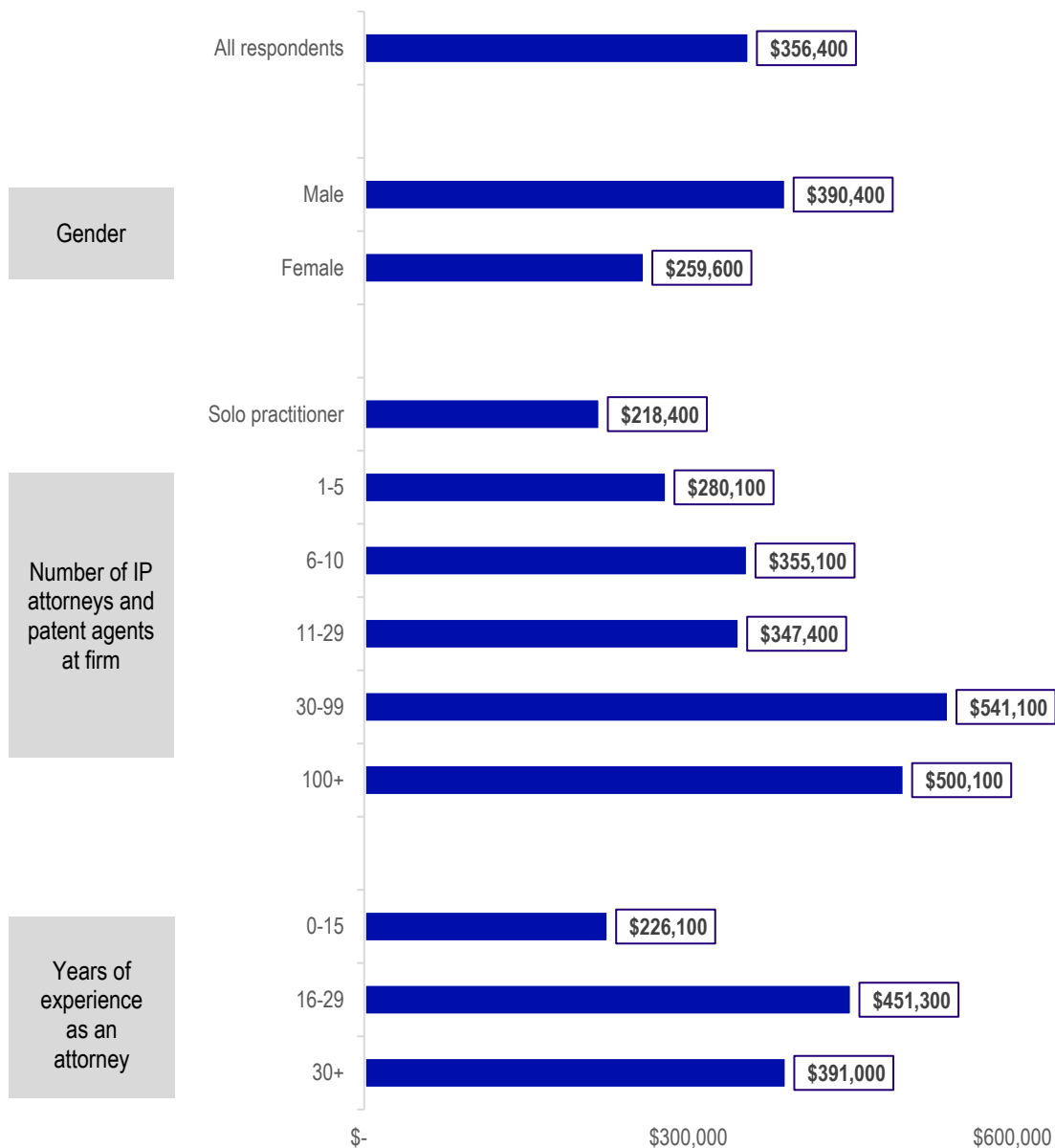


DETAILED INDIVIDUAL FINDINGS

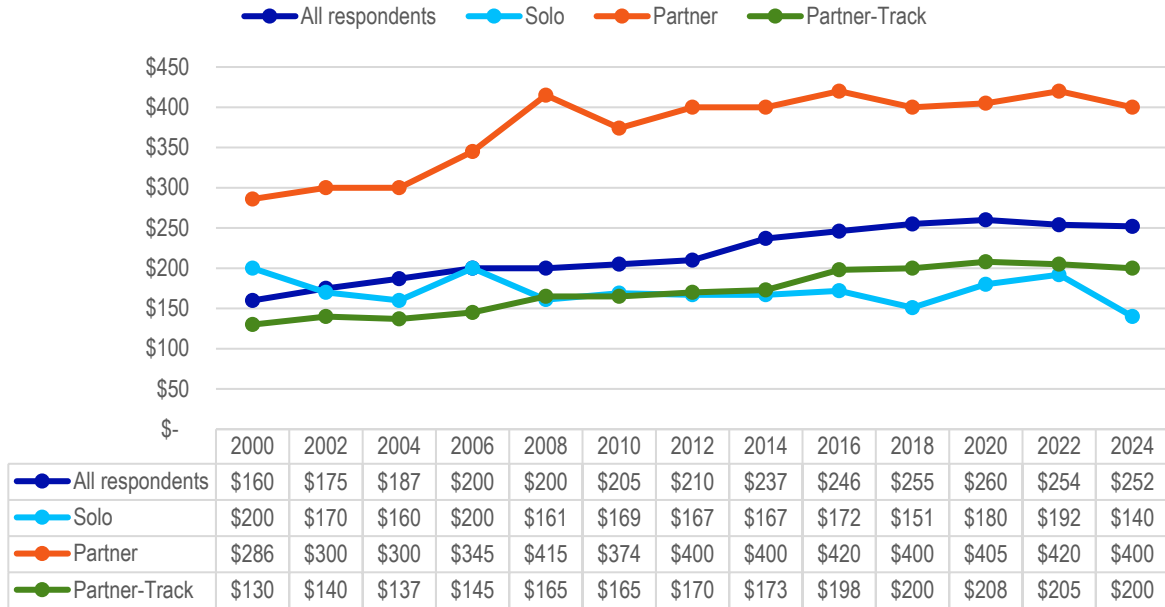
2024 Income

IP attorneys and patent agents responding to the survey earned an average of \$356,400 in 2024, excluding any bonuses or other benefits. For the most part, income increases directly with the size of the firm, but not necessarily with years of experience.

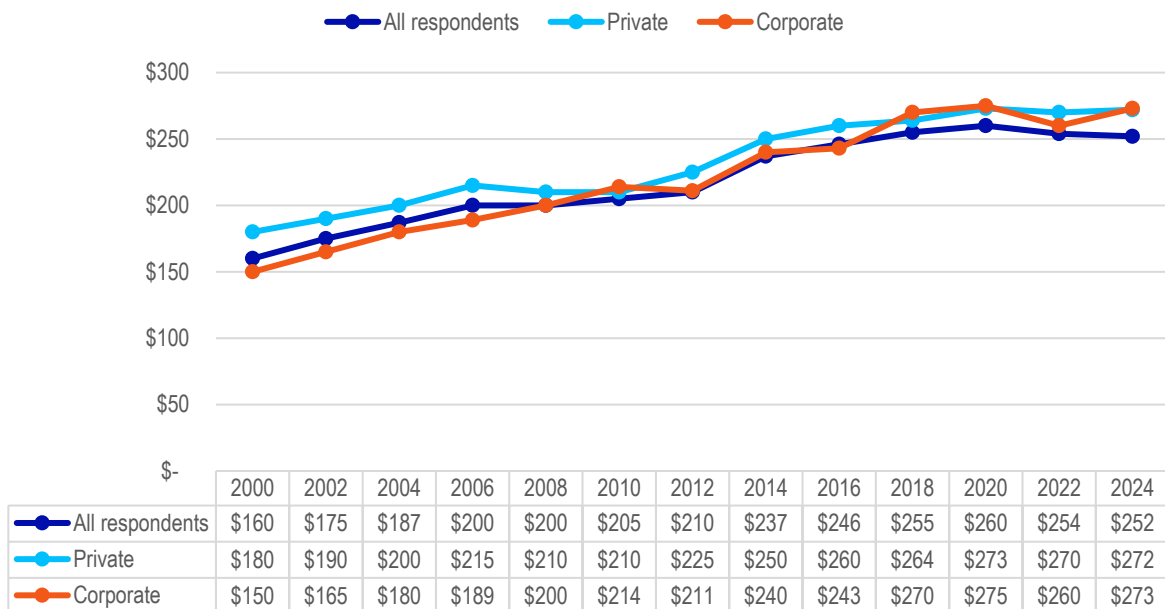
2024 Average Gross Income (n=518, Q120)



Median Gross Income Trend 2000-2024 by Attorney Type - In thousands - (Q120)



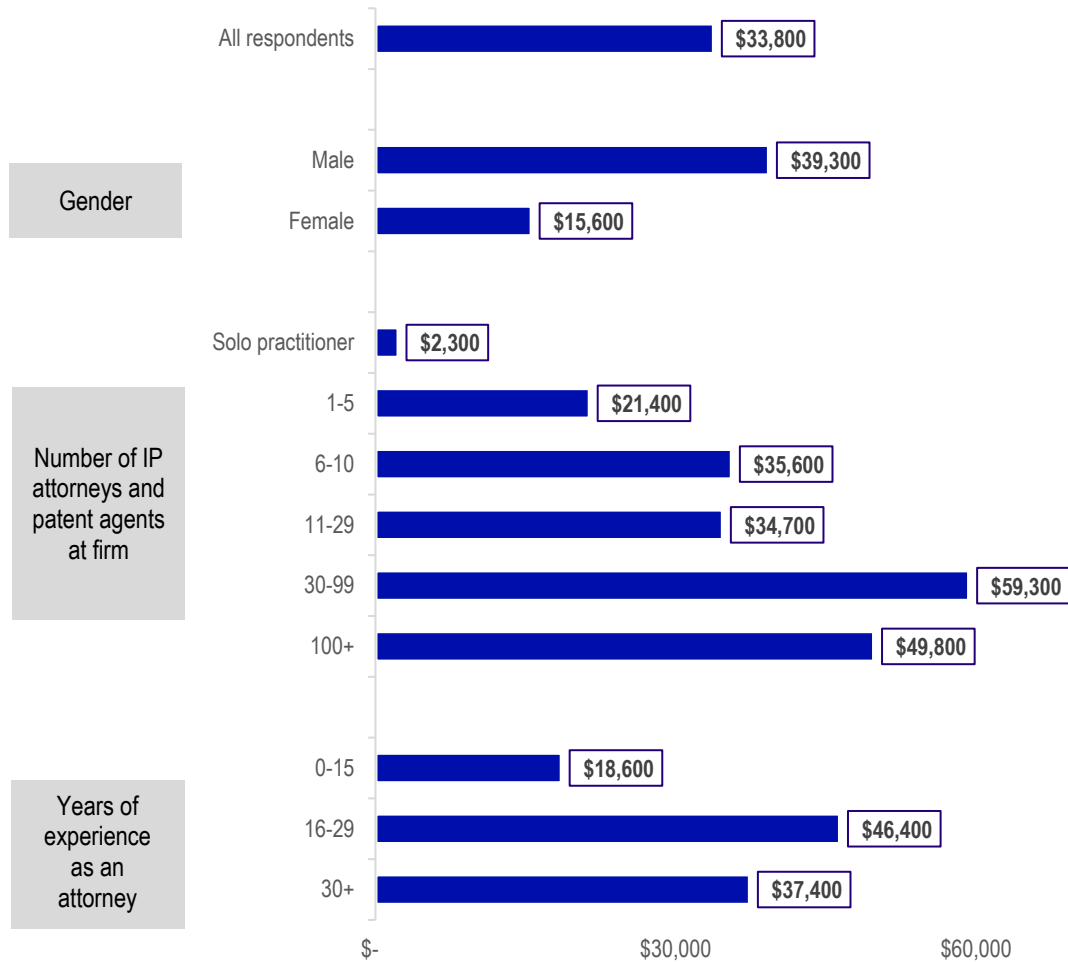
Median Gross Income Trend 2000-2024 by Practitioner Type - In thousands - (Q120)



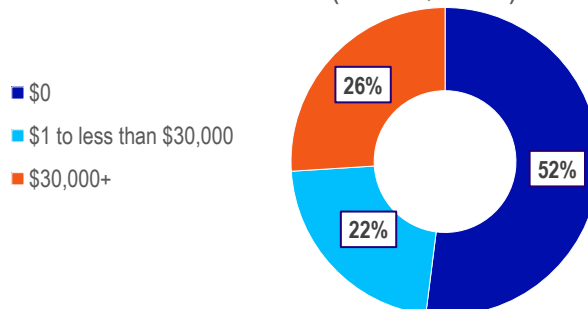
Cash Bonuses

In 2024, IP lawyers and patent agents' cash bonuses roughly amount to 10% of their gross income.

2024 Average Cash Bonuses (n=477, Q121)



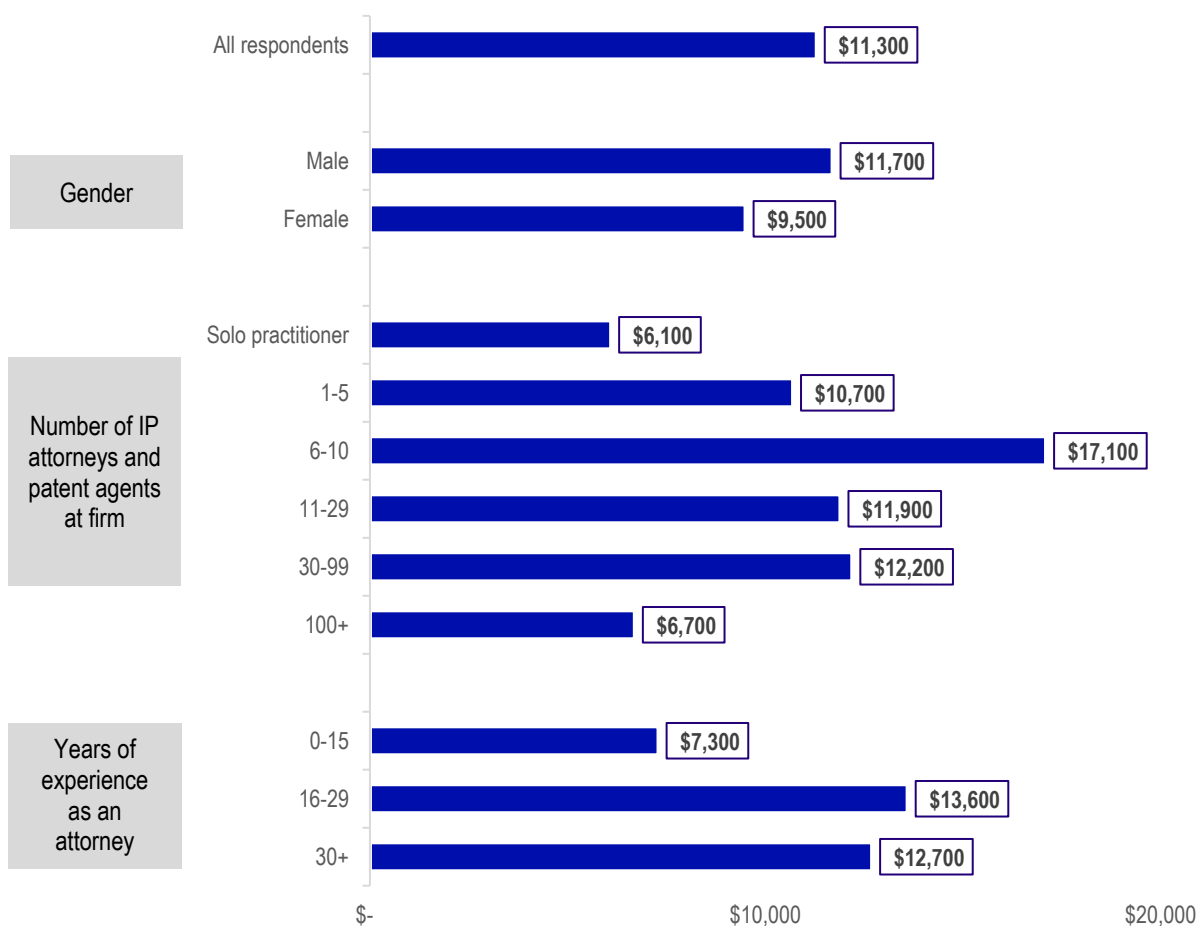
2024 Cash Bonuses (n=477, Q121)



Employer Contribution to 401(k)/403(b) Retirement and Savings Plans

Aside from men still receiving more than women (\$11,700, compared to \$9,500), employer contributions to 401(k)/403(b) retirement and savings plans did not follow previously observed patterns. The average across all IP lawyers and patent agents stands at \$11,300 and no significant differences exist across different regions of the United States. Those at firms with more IP lawyers and patent agents did not necessarily receive higher contributions, nor did those with more years of experience practicing as an attorney.

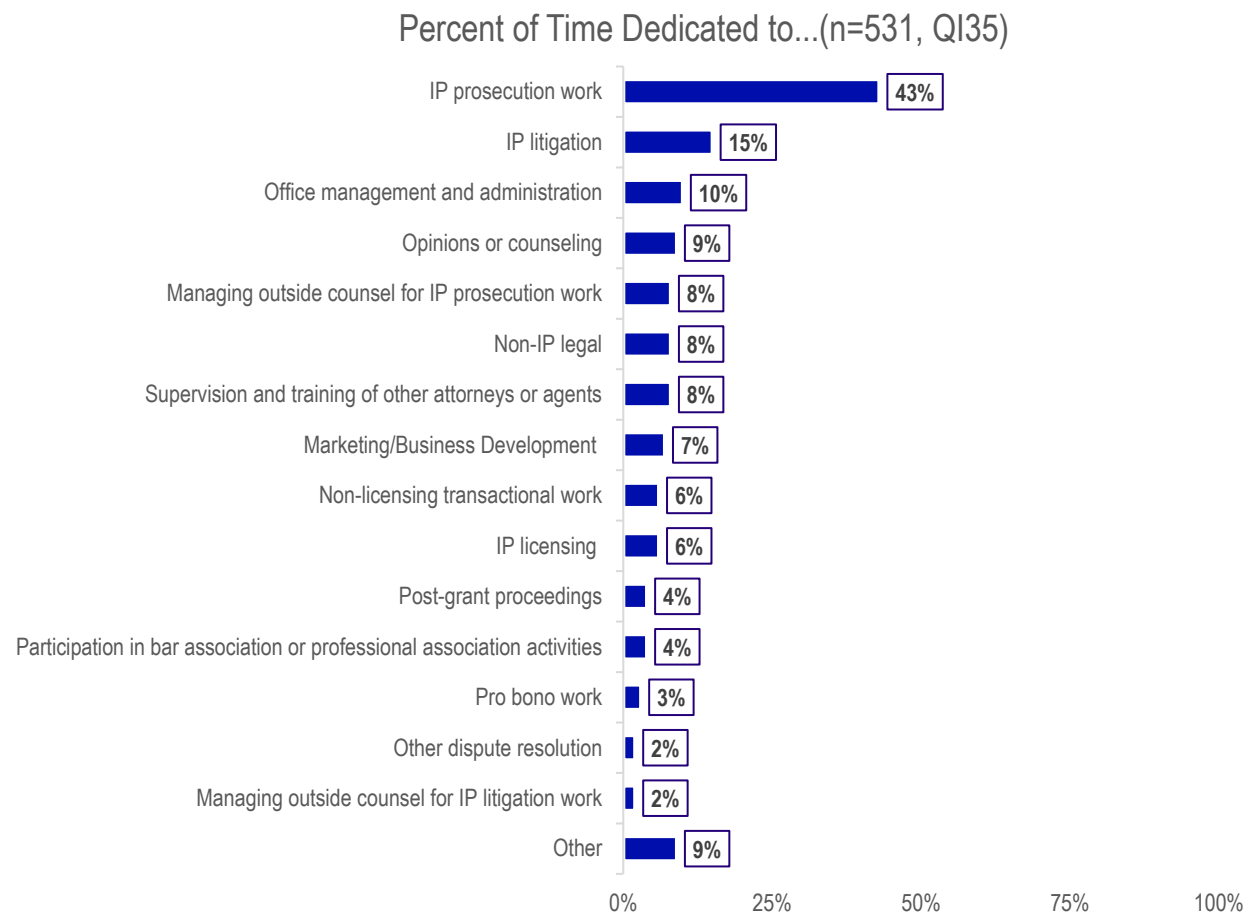
Average 2024 Employer Contribution to 401(k)/403(b) Retirement and Savings Plans (n=478, Q122)



Allocation of Time

IP lawyers and patent agents responding to the survey most often spend their time on IP prosecution work (43%), including selection, evaluation, application preparation and prosecution, including related counseling and ex parte appeals (not including supervision or management thereof. About one-third as much time is spent on IP litigation (15%).

In 2024, these lawyers also prepared and filed an average of 10 new priority (i.e., not continuation, CIP, or Divisional, but including provisional) US and PCT Patent applications, including PCTs not based on a prior application and not including applications prepared by another person which the IP lawyer then reviewed, revised and filed. However, two in five (39%) did not file any and just as many filed ten or more (38%).

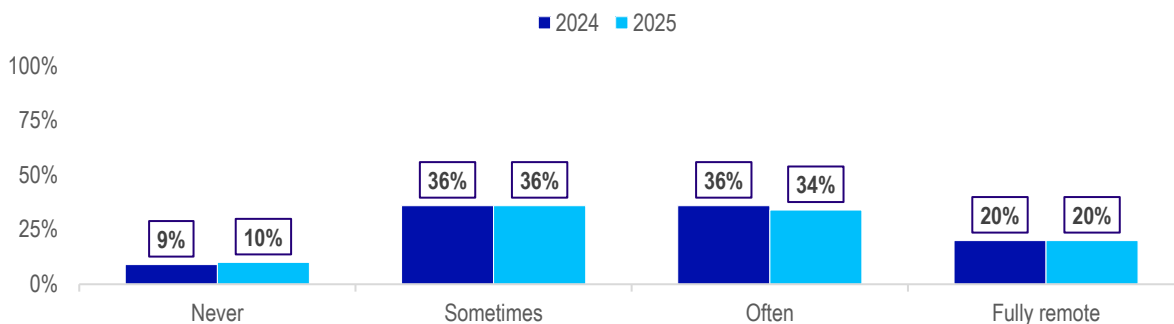


Remote Work

In 2024, one in five IP attorneys worked fully remote, while about two-thirds did so sometimes (36%) or often (36%). Only one in eleven (9%) never worked remotely, roughly half as few than those who never did so in 2022 (17%), demonstrating an increase in the popularity of working remotely. Nearly the same frequency of remote vs. in-office work is anticipated in 2025. These findings are largely validated by the firm-level data (75% hybrid, 20% fully remote, 10% fully in-office).

About seven in ten (69%) firms do not anticipate any changes in the level of in-office work, though one-quarter (25%) believe it will increase this year. Looking ahead, seven in ten firms (71%) have not already nor plan to change the amount of office space they have in the next year, though roughly one in six (17%) have or plan to reduce it and one in eight (13%) have or plan to increase it.

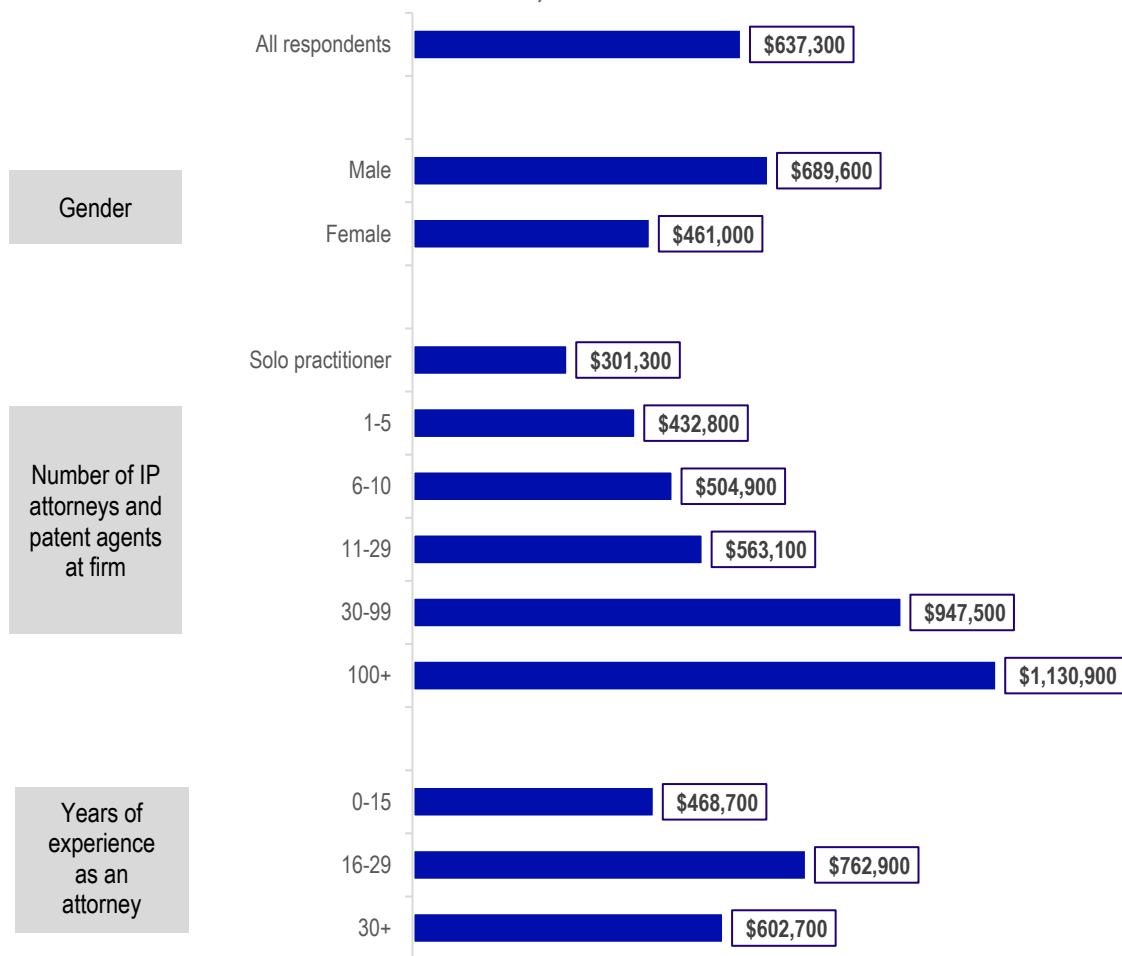
Frequency of Remote Work (n=586, Q116 and Q117)



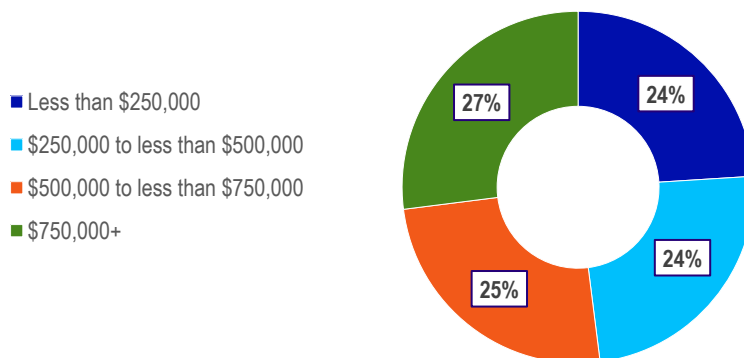
Private Practitioners: Billings for Legal Services

On average, private practitioners billed \$637,300 for legal services rendered in 2024. The more IP attorneys at a firm, the more individuals billed for legal services performed.

Average Amount Billed for Legal Services Performed in 2024 (n=311, Q138)



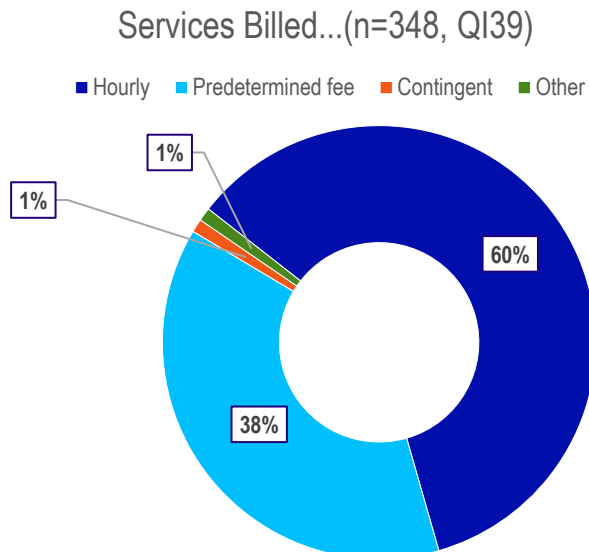
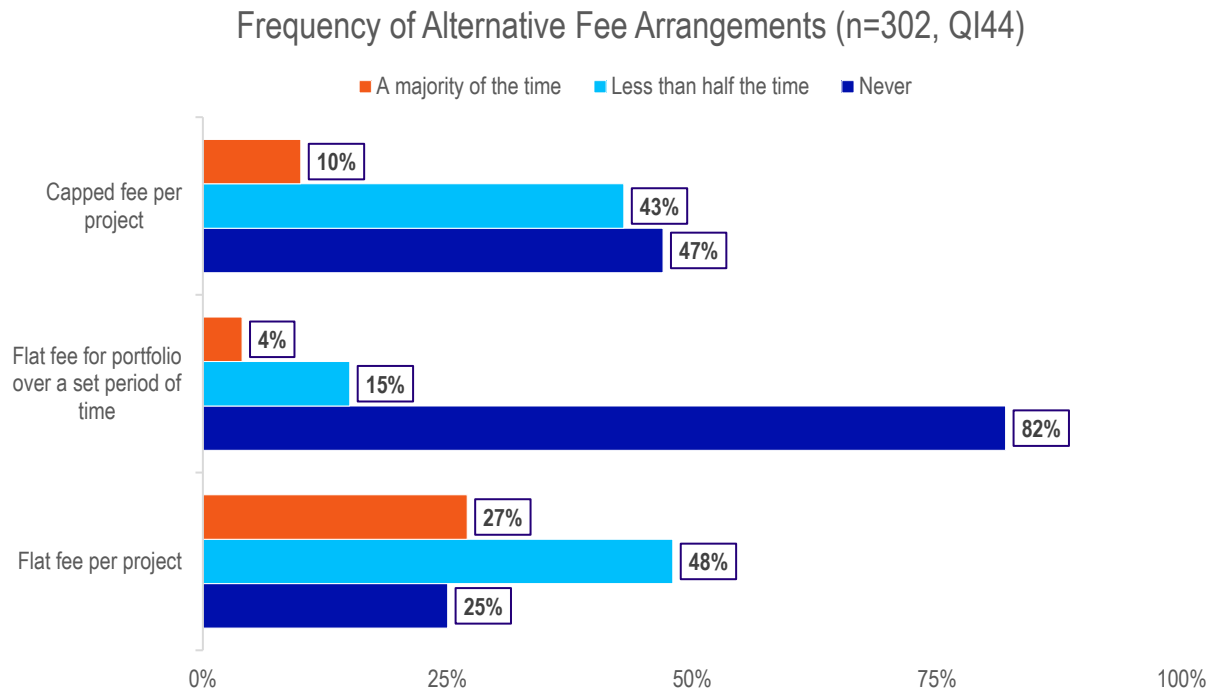
Amount Billed for Legal Services Performed in 2024 (n=311, Q138)



Private Practitioners: Services Billed and Alternative Fee Arrangements

In 2024, 60% of services billed were done on an hourly basis, 38% were done so as a predetermined fee and one percent was billed as a contingent rate or another billing structure. This represents an insignificant change from 2022 when 62% of services were billed on an hourly basis and 34% were predetermined fees.

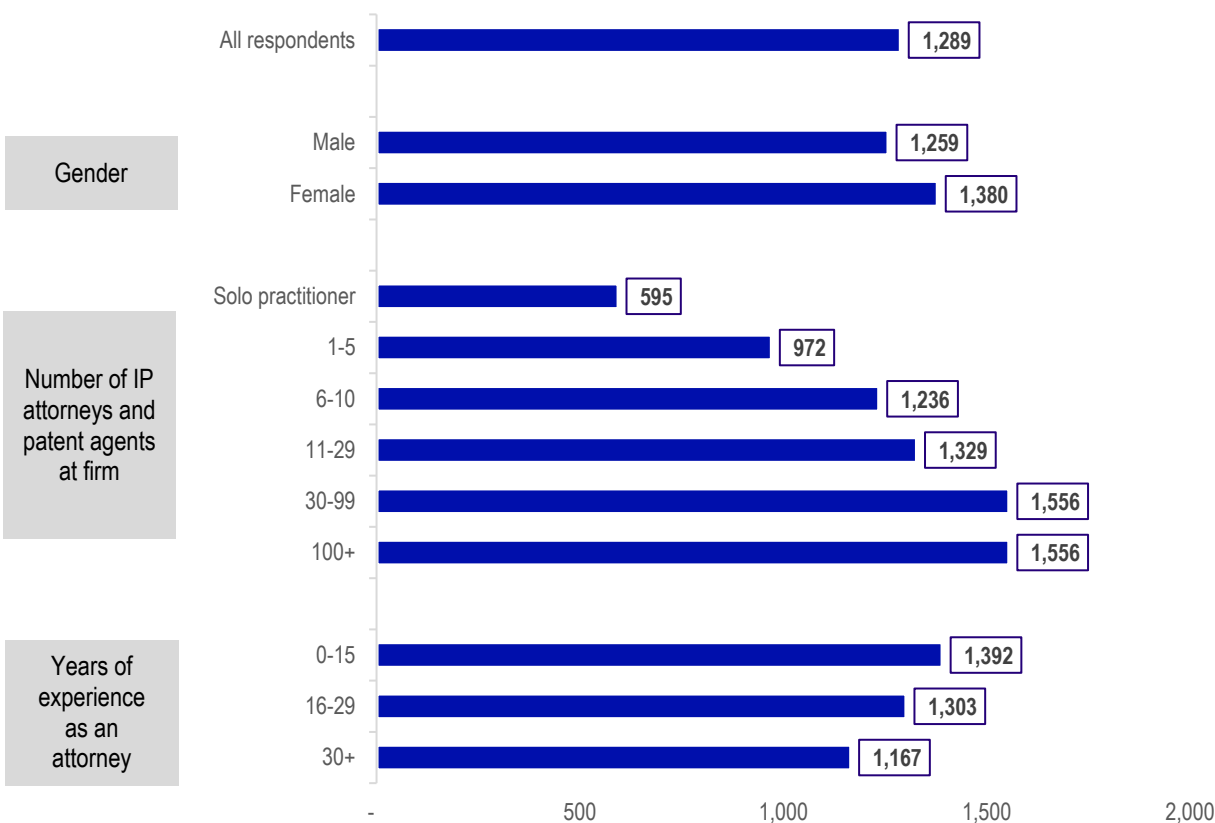
When it comes to alternative fee arrangements, only one in five (19%) utilized flat fees for a portfolio over a set period of time, while one-half (53%) used a capped fee per project and three-quarters (75%) charged a flat fee per project.



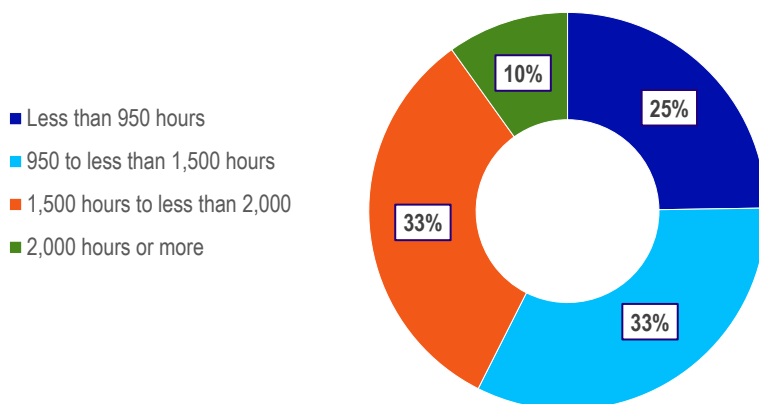
Private Practitioners: Number of Billable Hours Recorded

On average, in 2024, private practitioners billed 1,289 hours for legal services. Interestingly, the number of billable hours by an IP attorney increases with the number of IP attorneys and patent agents at a firm and decreases as one advances in their tenure as a lawyer.

Average Number of Billable Hours Recorded in 2024 (n=262, Q140)



Billable Hours Recorded in 2024 (n=262, Q140)

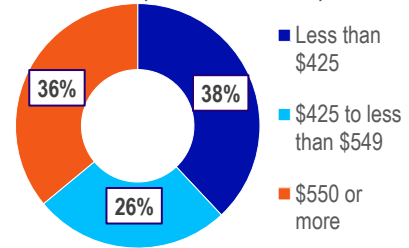


Private Practitioners: Hourly Billing Rate

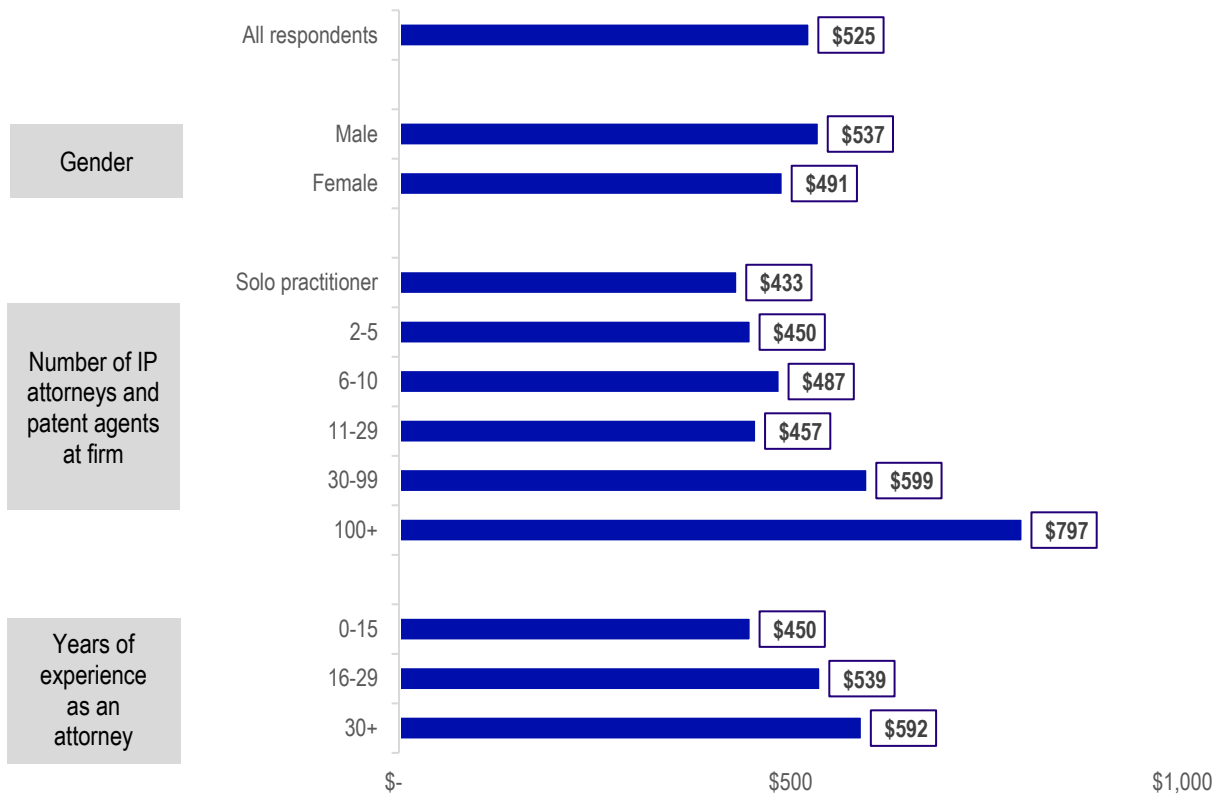
In 2024, the average hourly billable rate was \$525 – jumping 25% from 2022. Hourly rates are roughly the same for those working at law firms with 1-29 IP attorneys, firms with 30+ IP attorneys charge higher hourly rates. Furthermore, hourly rates increase with experience.

Three in five (61%) attorneys raised their hourly rates from 2023 to 2024, more than one-third (37%) kept them the same.

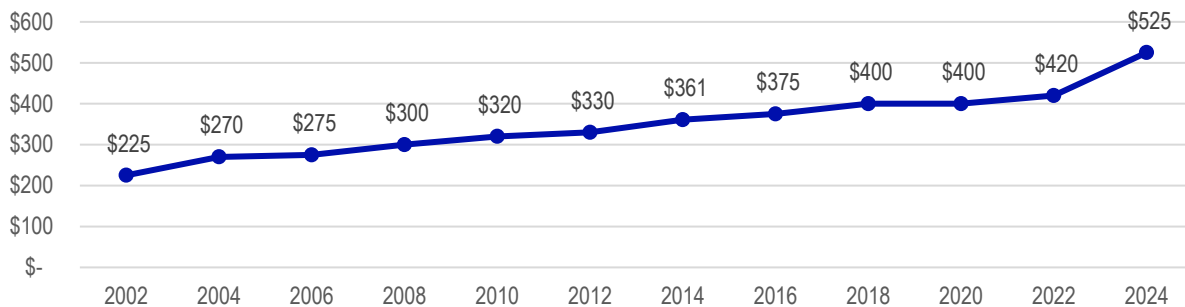
Hourly Billing Rate in 2024 (n=336, Q141)



Average Hourly Billing Rate in 2024 (n=336, Q141)



Average Hourly Billing Rate Trend 2002-2024 (n=336, Q141)

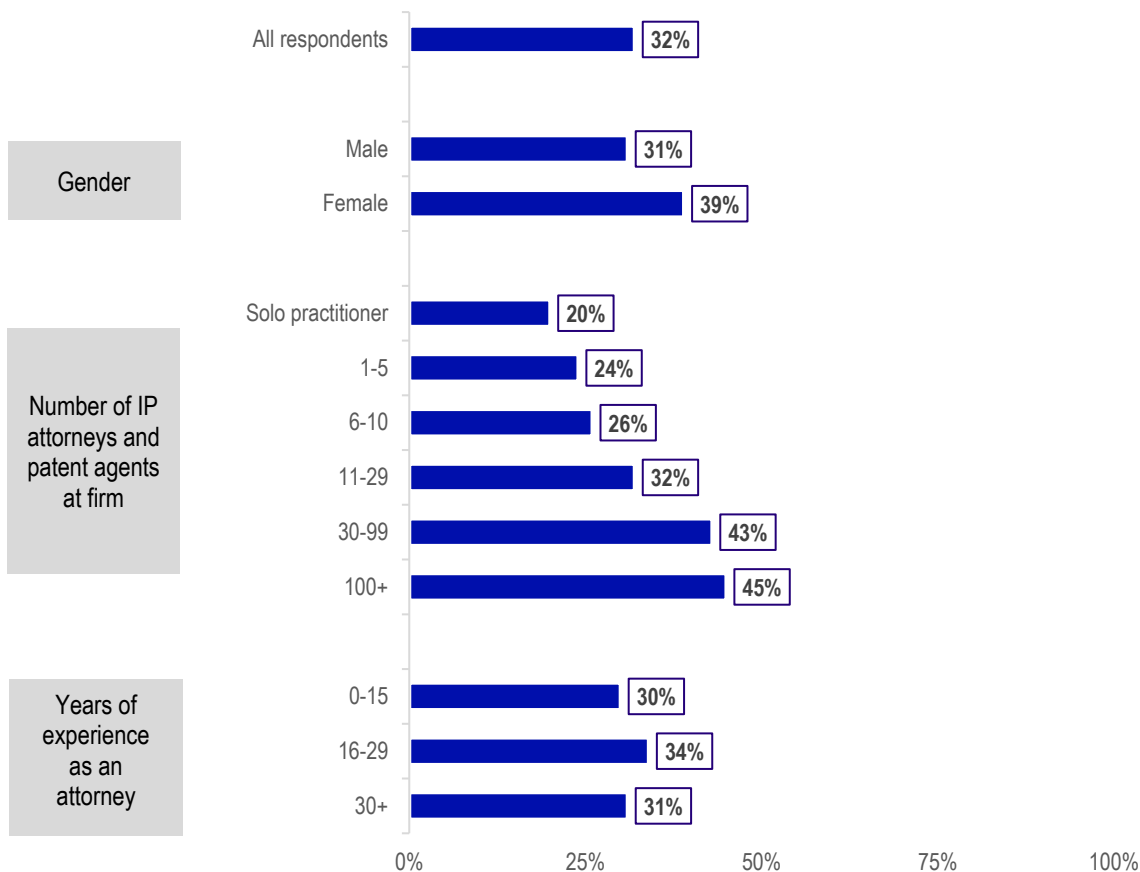


Private Practitioners: Likelihood of Discounting Hourly Billing Rate

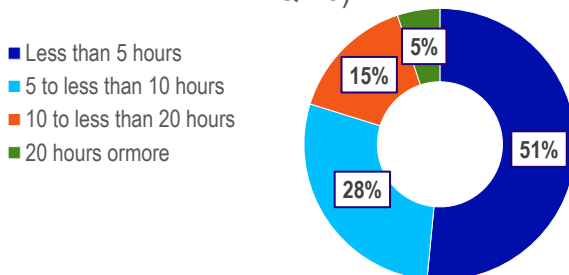
One-third (32%) of hourly rates were discounted by IP attorneys. This is more common among female attorneys (39%, compared to 31% of men) and those in the West (38%). The likelihood of discounting a billable rate increases substantially as the number of IP lawyers and patent agents at firm increases.

IP attorneys spent an average of five hours per week on business development, though this could be as high as seven among those with 30 or more years' experience practicing as a lawyer or as low as three among lawyers in the West.

Average Percent of Discounted Hourly Billing Rate (n=316, Q143)



Average Hours Per Week Spent on Business Development (n=336, Q145)



Corporate Practitioners

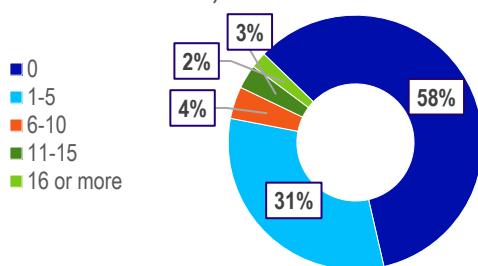
Annual Gross Revenue, IP Budget, and IP Budget Allocation: Corporate practitioners of IP law report their organizations' median annual gross revenue to be \$3,000,000,000 (Average \$25,982,276,000). Of this, .01% was dedicated to their IP budget. One-half (51%) of IP budgets are used for US prosecution (Patent, Trademark, Copyright Registration) and 39% is used for non-US prosecution. 40% of IP budgets were spent on fees paid to outside counsel to perform IP prosecution work and less than half that (16%) was paid to in-house staff to do the same.

Direct and Indirect Reports: While nearly three in five (58%) Corporate IP lawyers do not have any direct or indirect reports, those who do have such responsibilities average two direct or indirect reports.

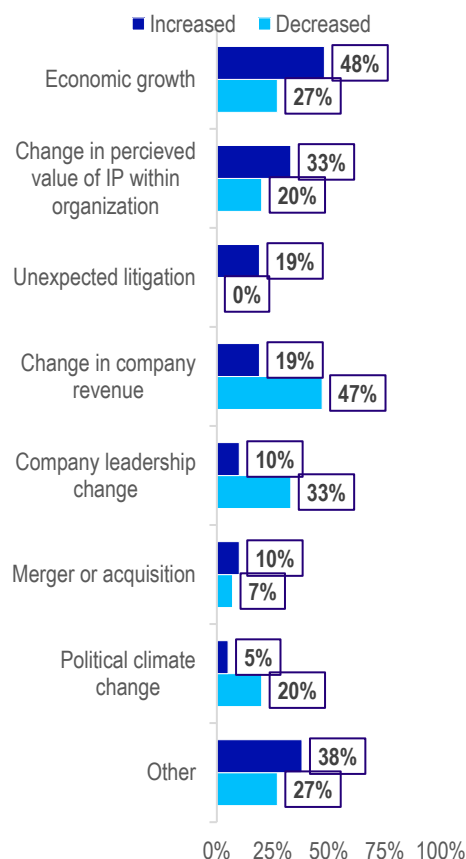
In-house Counsel Activities: Licensing (91%) is the most common in-house counsel activity, followed by patent preparation and prosecution (84%) and trademark, registration, prosecution, and enforcement (81%).

Changes in Corporate IP Budget: Excluding litigation, for one-half (51%) of IP lawyers and patent agents, there was no change in IP budget from 2023 to 2024. Three in ten (31%) budgets increased – an average of \$218,300 – and two in ten (19%) budgets decreased – an average of \$3,225,700. For those with increased budgets, nearly one-half (48%) cite economic growth and one-third (33%) cite a change in the perceived value of IP within the organization. Of IP lawyers and patent agents reporting a decrease in their budgets, nearly one-half (47%) say it is due to a change in company revenue while one-third (33%) say it is due to a change in company leadership.

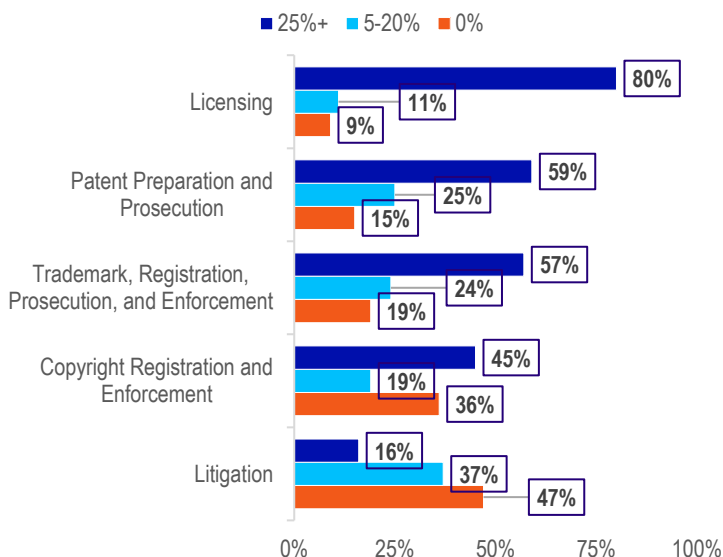
Direct and Indirect Reports (n=89, Q123)



Reasons for Changes in IP Budgets (n=21, Q131 and Q133)



In-house Counsel Activities (n=88, Q124)



Corporate: Inventor Incentives

The 2024 questionnaire explored inventor incentives offered by companies. Two-thirds (66%) of IP lawyers and patent agents work at companies which provide inventor incentives, most often monetary compensation (80%). The predominant incentive is a cash bonus, ranging between \$500 and \$4,000 per invention or granted patent. Many of the incentives are broken down into stages, such as a smaller incentive for submission of an invention disclosure and a larger incentive at filing of the patent application or issuance of the patent.

TYPE OF INVENTOR INCENTIVES OFFERED (Q137)	
\$100 for submission of an invention disclosure; \$1,500 if invention disclosure is approved for a new priority non-provisional application filing; inventor awards banquet invention for granted patent	Monetary award for each inventor for each new priority patent application and monetary award or plaque for each new issued patent
\$1,000 for each priority filing	Payment for first filing and first grant
\$500 USD split between inventors for disclosure submission; \$1200-\$2,400 USD split between inventors for filing of a patent application.	Payment upon filing a patent application and a payment upon grant of a US patent. One payment per patent family.
\$1,000 per inventor per issued patent and patent plaque for each inventor.	\$2,000 at filing/\$2,000 at first patent issue
\$500 each inventor on first application filing \$1,500 each inventor on first US grant	Physical awards, recognition, bonuses (\$1K per inventor at patent application filing and again at issuance)
Cash payment for filing a new application, cash payment for issuance of patent, cash payment for important trade secret, inventor recognition event with top management, plaques for patents and important trade secrets.	We provide an initial small filing bonus upon filing a utility or design patent application. We provide a second larger bonus upon the first grant in a family. We do not provide additional bonuses for additional grants in a family.
In US, \$1,500 per solo inventor invention or \$2,400 shared (\$500 min), foreign adjusted	\$2,000 per first-filed non-provisional patent application, divided among the named inventors.
\$500 each inventor on first application filing \$1,500 each inventor on first US grant	\$1,000 per inventor per issued patent and patent plaque for each inventor.
\$500 for granted patents	\$2,000 at filing/\$2000 at first patent issue
\$500 per inventor incentive for every US provisional application filed	\$2,000 per first-filed non-provisional patent application, divided among the named inventors.
Cash awards for new PCT filings and first patent granted within the family	20% of gross patent revenue is shared with inventors
% revenue	\$500 for granted patents
\$1,200 per inventor	Cash payment on filing and issuance
Cash awards of increasing value for invention disclosure, first application filing, and US granted patent.	\$2,500 to sole inventor upon filing, \$3,500 split among joint inventors.
\$2,500 for filed application	Monetary award and other recognition (plaques/events)
\$3,000 per invention	Cash bonus
Cash award on invention disclosure. Additional cash award on filing of patent application/designation as trade secret. Additional cash award on patent grant	1) \$500 to each inventor submitting an invention disclosure; 2) \$1,500 to each inventor named on an original (i.e., no continuing application or international counterpart) non-provisional application; 3) Patent plaque for a granted patent
\$3,000 for each granted patent	Cash bonus on filing first in family patent application

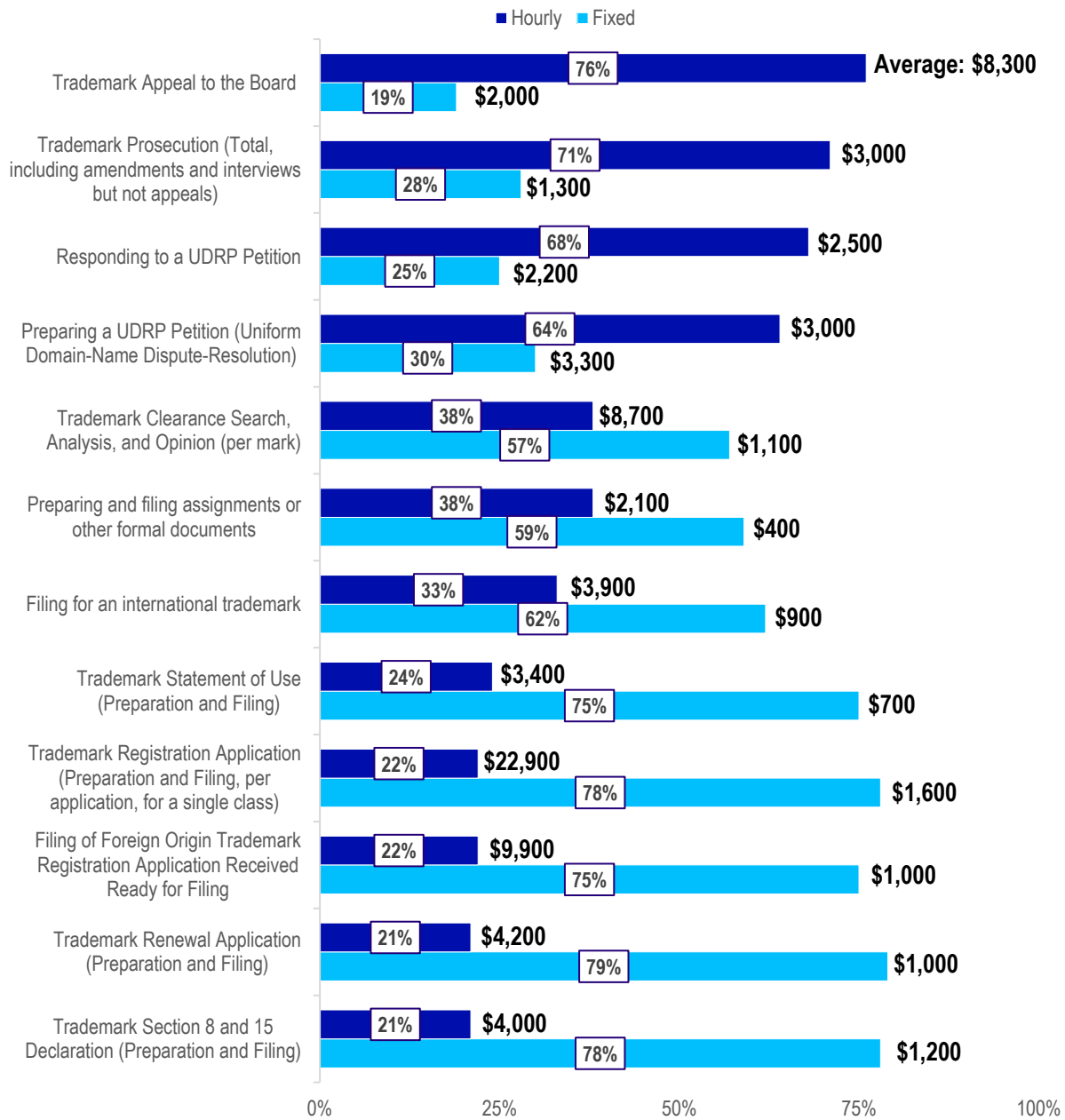
Typical Charges in 2024

IP lawyers and patent agents were asked to report typical charges for trademarks, patents, and copyrights, but only if they had been personally responsible for a representative sample of the work involved either as a service provider or as a service purchaser. Charges were to be based on cases with no unusual complications and were to include legal services only (no copy, drawing, or government fees). The services were grouped under six headings: Trademarks (including Service Marks); US Utility Patents, including foreign-origin patents where no substantive direction is received from foreign attorneys; US Utility Patents of Foreign Origin in which foreign attorneys provide substantive direction, excluding government, foreign associates, drawing and similar fees; Filing US Applications Abroad, only including the US-portion of the charges and those applied to handling a single foreign country; Other US Patents and Copyrights; and Transactional Work.

Typical Charges in 2024: Trademarks (Including Service Marks)

MEDIAN CHARGES FOR SERVICES: Trademarks (in dollars)									
	2008	2010	2012	2014	2016	2018	2020	2022	2024
Clearance search	1,000	1,000	1,000	1,000	1,000	1,100	1,200	1,200	1,000
Registration application	700	700	700	750	875	800	838	1,000	988
Prosecution	1,200	1,000	1,000	1,000	1,000	1,200	1,500	1,500	1,275
Statement of use	350	350	350	398	400	450	500	500	500
Appeal to the Board	3,500	3,000	2,500	3,000	3,000	3,750	3,450	3,000	1,550
Section 8 and 15 declarations	450	450	463	500	500	500	500	600	685
Renewal application	500	500	500	500	500	575	600	600	650
Filing foreign origin registration application received ready for filing	500	500	500	600	600	663	700	800	750
Filing for an international trademark	800	750	700	800	750	750	750	900	900
Preparing for a UDRP petition	N/A	2,400	2,400	3,000	2,500	3,000	3,000	2,875	2,500
Responding to a UDRP petition	N/A	2,000	1,500	2,750	2,500	2,500	2,250	2,500	2,500
Preparing and filing assignments or other formal documents	N/A	N/A	N/A	N/A	N/A	290	300	350	367

Frequency and Averages of Trademarks Fees (n=179, Q146-Q157)
 - Rounded to the nearest hundred -

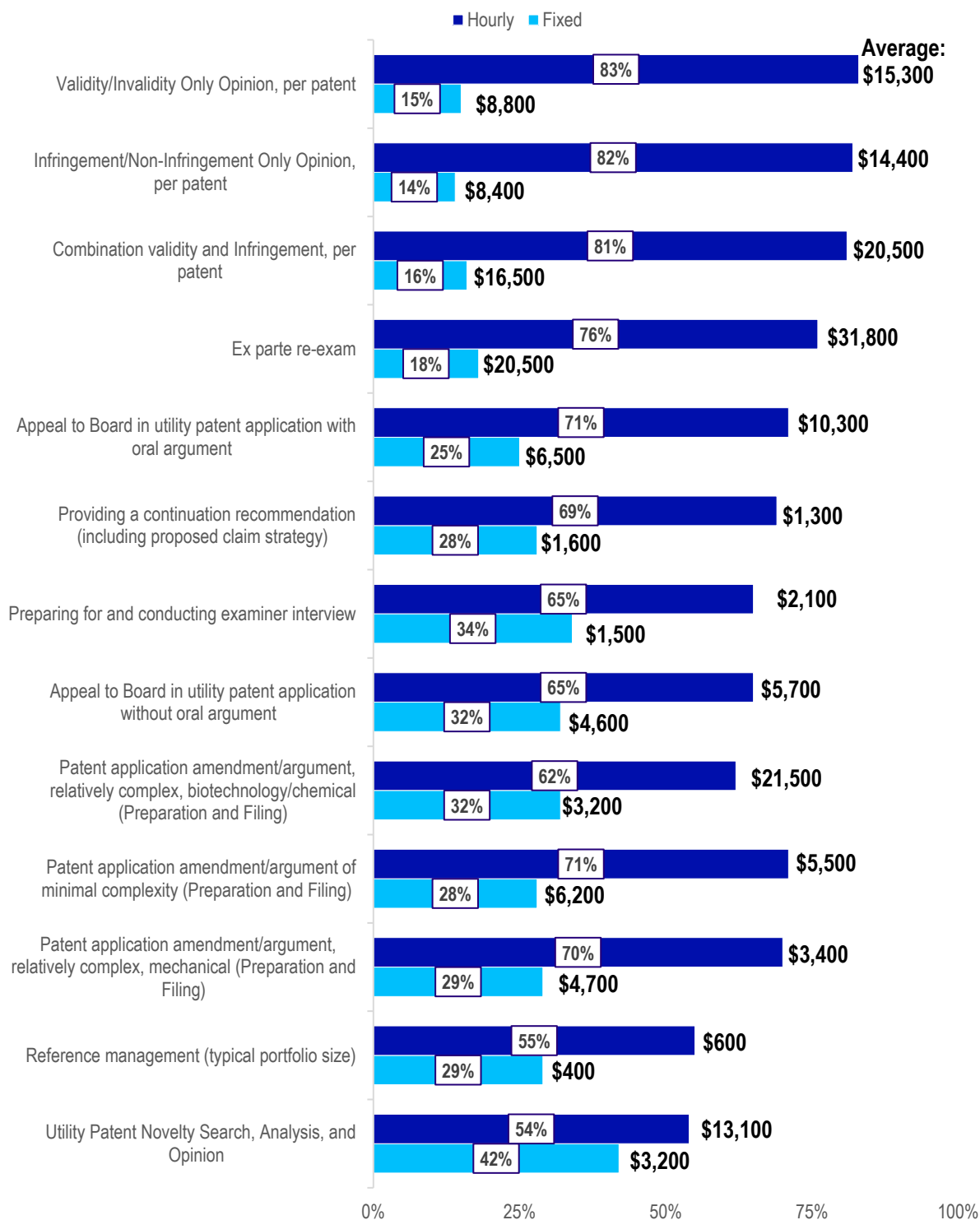


Typical Charges in 2024: US Utility Patents

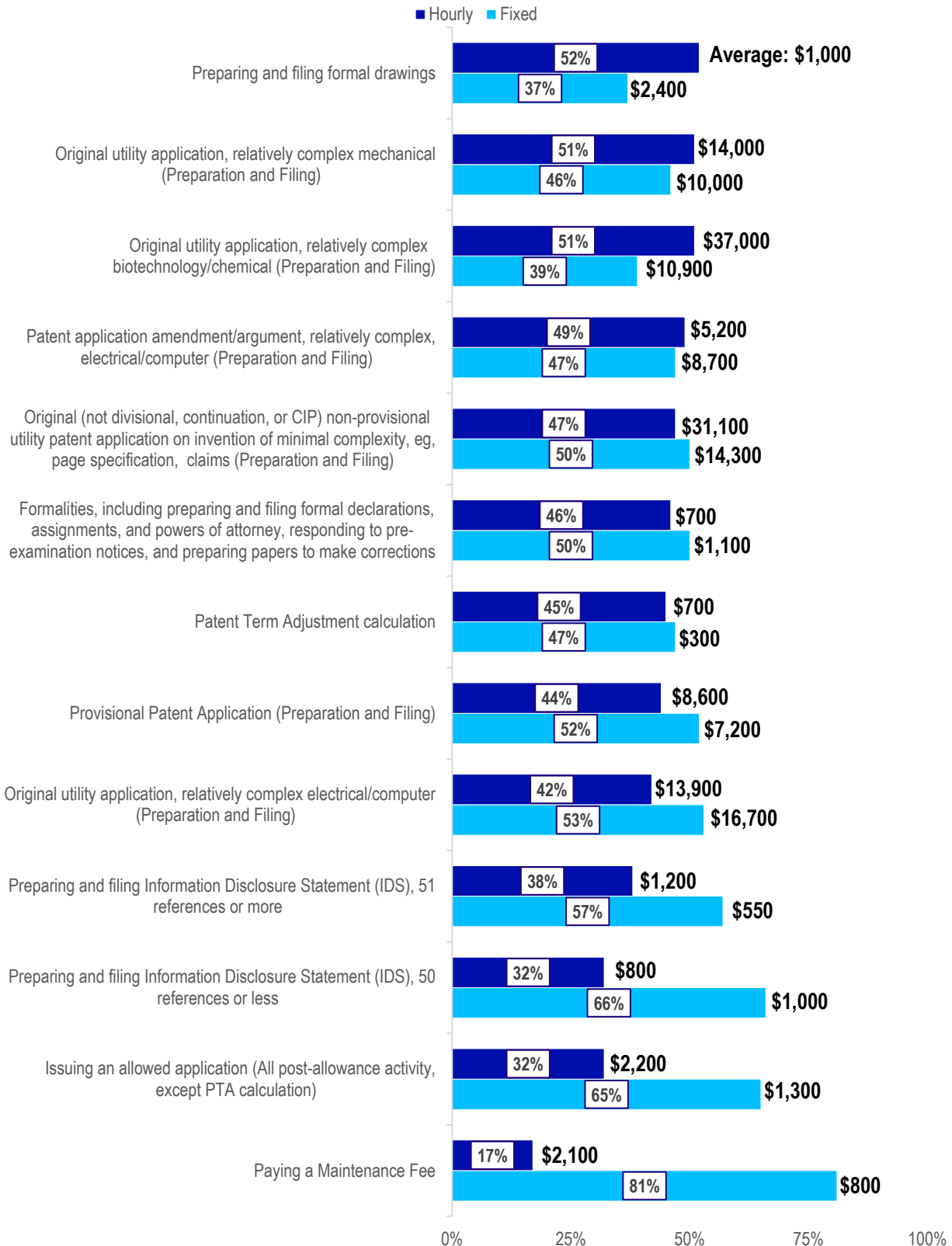
MEDIAN CHARGES FOR SERVICES: US Utility Patents (in dollars)									
	2008	2010	2012	2014	2016	2018	2020	2022	2024
Original (not divisional, continuation, or CIP) nonprovisional application on invention of minimal complexity	7,000	7,000	6,500	7,000	7,000	7,000	7,500	8,000	8,000
Provisional application	3,500	3,500	3,500	4,000	4,000	4,000	4,500	5,000	4,500
Original application, relatively complex—biotech/chemical	12,000	10,500	10,000	10,250	10,000	10,000	10,250	12,000	12,000
Original application, relatively complex—electrical/computer	10,000	10,000	10,000	10,000	10,000	10,000	10,000	11,000	12,000
Original application, relatively complex—mechanical	9,000	9,000	8,500	9,000	8,500	9,000	10,000	10,000	10,000
Application amendment/argument of minimal complexity	1,850	1,800	1,800	2,000	2,000	2,000	2,000	2,000	2,250
Application amendment/argument, relatively complex—biotech/chemical	3,200	3,000	3,000	3,200	3,200	3,500	3,500	3,500	3,500
Application amendment/argument, relatively complex—electrical/computer	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,500	3,500
Application amendment/argument, relatively complex—mechanical	2,500	2,500	2,500	2,900	2,800	3,000	2,800	3,000	3,000
Appeal to Board without oral argument	4,500	4,000	4,000	4,000	4,200	4,500	5,000	5,000	5,000
Appeal to Board with oral argument	8,000	7,500	7,000	9,000	7,500	8,000	8,000	8,000	8,000
Issuing an allowed application	500	500	500	600	600	650	650	750	750
Ex parte re-exam	10,000	10,000	15,000	12,000	15,000	12,000	10,000	10,000	15,000

MEDIAN CHARGES FOR SERVICES: US Utility Patents (cont.) (in dollars)									
	2008	2010	2012	2014	2016	2018	2020	2022	2024
Paying a maintenance fee	250	250	250	250	280	300	300	333	350
Novelty search	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,500	2,500
Validity/invalidity only opinion per patent	12,000	10,000	10,000	10,000	10,000	10,000	10,000	10,500	10,000
Infringement/non-infringement only opinion per patent	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	7,500
Combination validity and infringement per patent	18,000	15,000	15,000	15,000	15,000	15,000	15,000	15,000	12,000
Preparing and filing Information Disclosure Statement (IDS), less than 50 references	-	-	-	-	-	300	350	360	400
Preparing and filing Information Disclosure Statement (IDS), more than 50 references	-	-	-	-	-	500	550	550	500
Reference management (typical portfolio size)	-	-	-	-	-	400	500	600	600
Patent Term Adjustment calculation	-	-	-	-	-	250	400	400	375
Formalities, including preparing and filing formal declarations, assignments, and powers of attorney, responding to pre-examination notices, and preparing papers to make corrections	-	-	-	-	-	330	350	400	400
Preparing and filing formal drawings	-	-	-	-	-	500	500	600	500
Preparing for and conducting examiner interview	-	-	-	-	-	870	800	1,000	1,000
Providing a continuation recommendation	-	-	-	-	-	1,000	1,000	1,000	800

Frequency and Averages of US Utility Patent Fees (n=242, Q158-Q183)
 - Rounded to the nearest hundred -



Frequency and Averages of US Utility Patent Fees (n=242, cont.)
- Rounded to the nearest hundred -



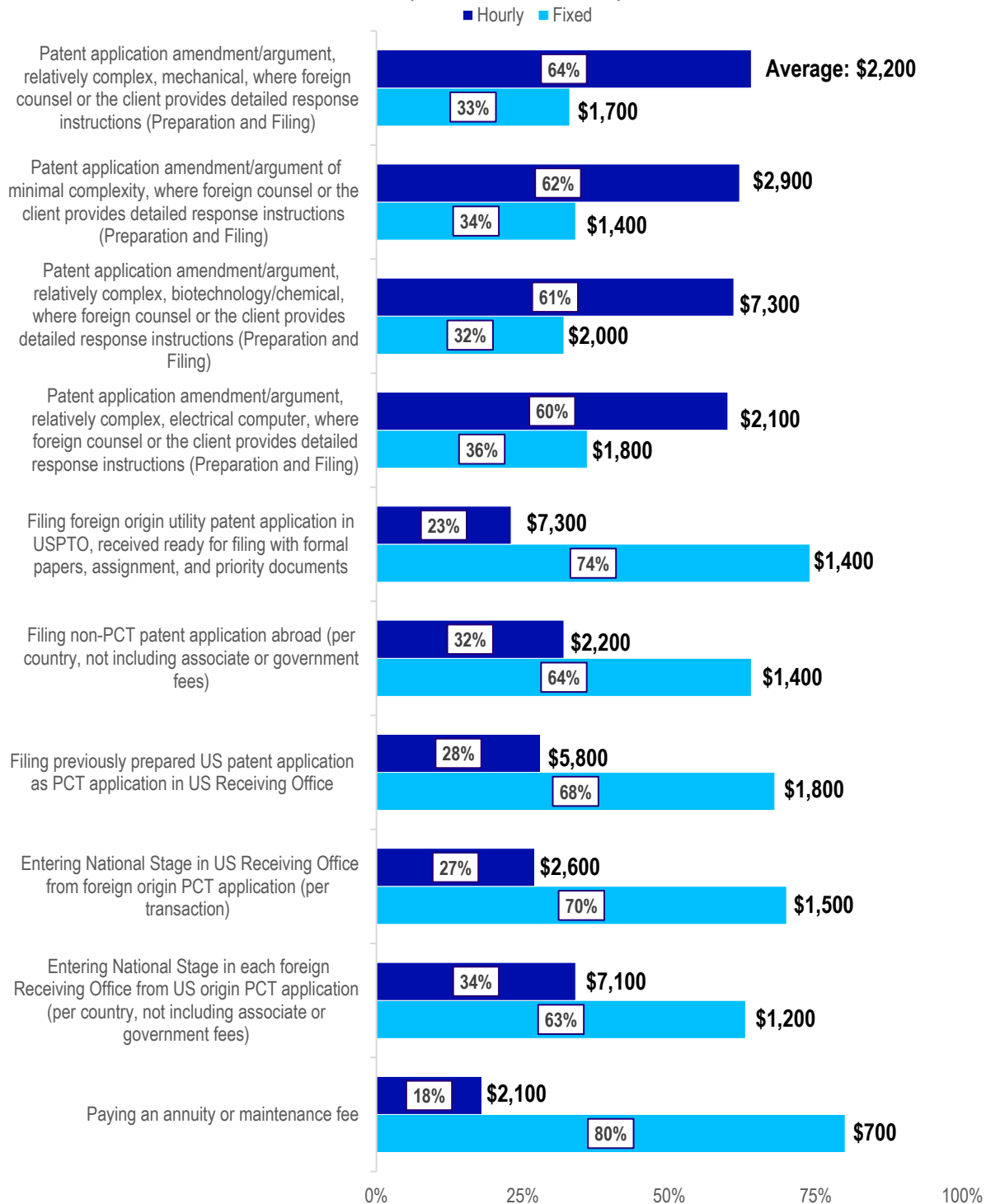
Typical Charges in 2024: US Utility Patents of Foreign Origin

These charges are for those in which foreign attorneys provide substantive direction and exclude government, foreign associate, drawing, and similar fees.

MEDIAN CHARGES FOR SERVICES: US Utility Patents of Foreign Origin (in dollars)									
	2008	2010	2012	2014	2016	2018	2020	2022	2024
Filing foreign origin utility patent application in USPTO, received ready for filing with formal papers, assignment, and priority documents	1,000	1,000	950	1,000	1,000	1,000	1,175	1,200	1,200
Filing non-PCT application abroad, per country	900	875	800	800	800	865	900	1,000	1,200
Filing previously prepared US application as PCT application in US	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,200	1,250
Entering National Stage in US Receiving Office from foreign origin PCT application	1,000	1,000	1,000	1,000	1,000	1,100	1,000	1,200	1,300
Entering National Stage in each foreign receiving office from US origin PCT application	800	800	760	750	750	765	800	900	1,000
Paying an annuity or maintenance fee	250	250	250	250	275	300	300	300	350
Application amendment/argument of minimal complexity, where foreign counsel or client provides detailed response instructions	-	-	-	-	1,350	1,400	1,200	1,225	1,500

MEDIAN CHARGES FOR SERVICES: US Utility Patents of Foreign Origin (cont.) (in dollars)									
	2008	2010	2012	2014	2016	2018	2020	2022	2024
Application amendment/argument, relatively complex, biotech/chemical, where foreign counsel or client provides detailed response instructions	-	-	-	-	2,000	2,000	2,000	2,000	2,500
Application amendment/argument, relatively complex, electrical computer, where foreign counsel or client provides detailed response instructions	-	-	-	-	2,000	2,000	2,000	2,000	2,000
Application amendment/argument, relatively complex, mechanical, where foreign counsel or client provides detailed response instructions	-	-	-	-	2,500	1,900	1,800	2,000	1,800

Frequency and Averages of US Utility Patents of Foreign Origin Fees (n=158, Q184-Q193)

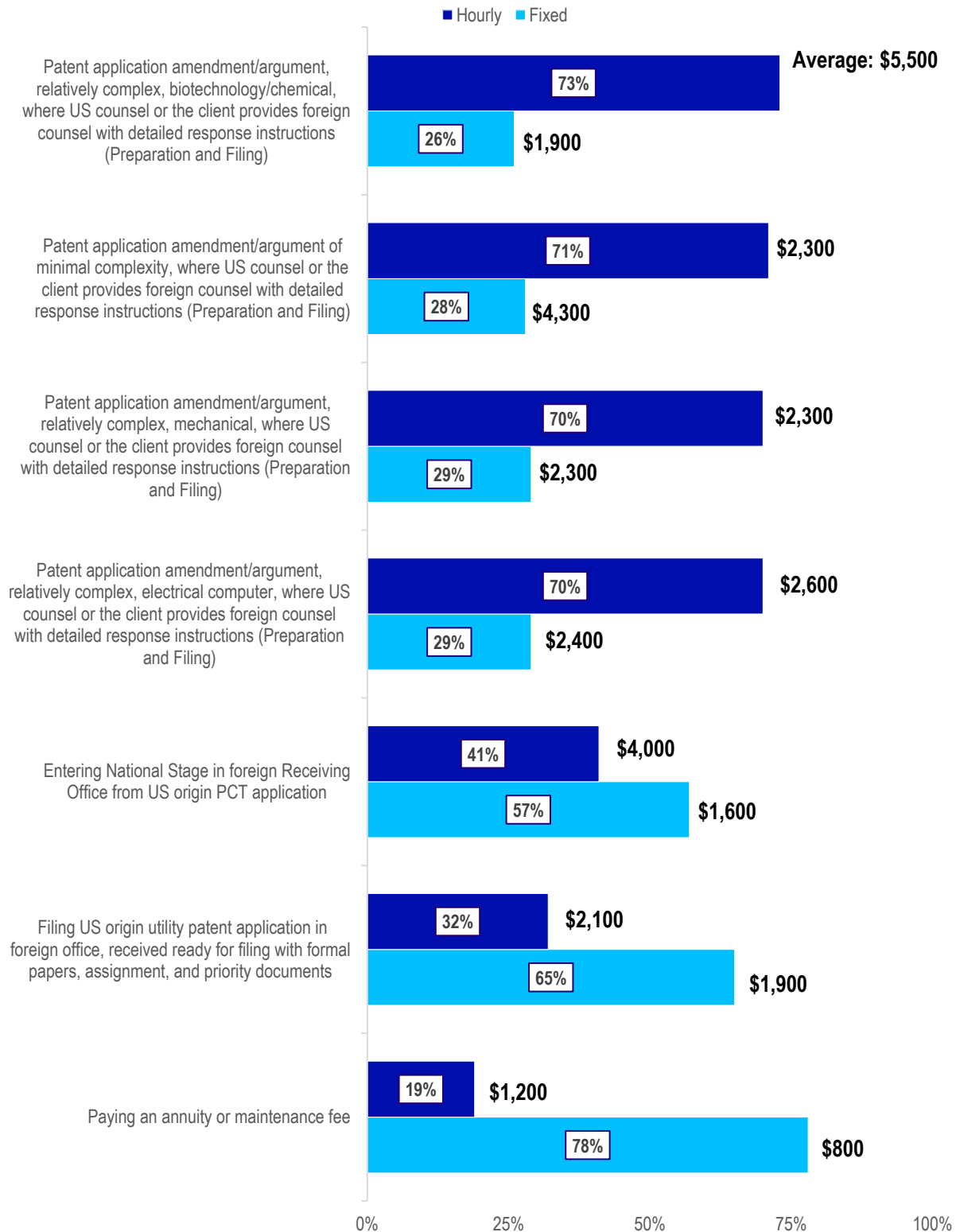


Typical Charges in 2024: Filing US Applications Abroad

These charges include those applied to handling a single foreign entity for the US-only portion of the charges when filing US-originating applications abroad. One in six (17%) individuals apply surcharges to clients for handling invoices from foreign counsel and the likelihood of applying these charges decreases as the number of IP attorneys and patent agents at a firm grows. When applied, it is an average of 10% or \$88.

MEDIAN CHARGES FOR SERVICES: Filing US Utility Patents Abroad (in dollars)									
	2008	2010	2012	2014	2016	2018	2020	2022	2024
Filing US origin utility patent application in foreign office, received ready for filing with formal papers, assignment, and priority documents	-	-	-	-	-	1,000	1,000	1,000	1,000
Entering National Stage in foreign Receiving Office from US origin PCT application	-	-	-	-	-	1,000	1,000	990	1,000
Paying an annuity or maintenance fee	-	-	-	-	-	300	300	300	350
Patent application amendment/argument of minimal complexity, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing)	-	-	-	-	-	1,800	1,500	2,000	1,500
Patent application amendment/argument, relatively complex, biotechnology/chemical, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing)	-	-	-	-	-	2,500	2,500	2,500	2,200
Patent application amendment/argument, relatively complex, electrical computer, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing)	-	-	-	-	-	2,500	2,500	2,625	2,500
Patent application amendment/argument, relatively complex, mechanical, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing)	-	-	-	-	-	2,500	2,000	2,500	2,000

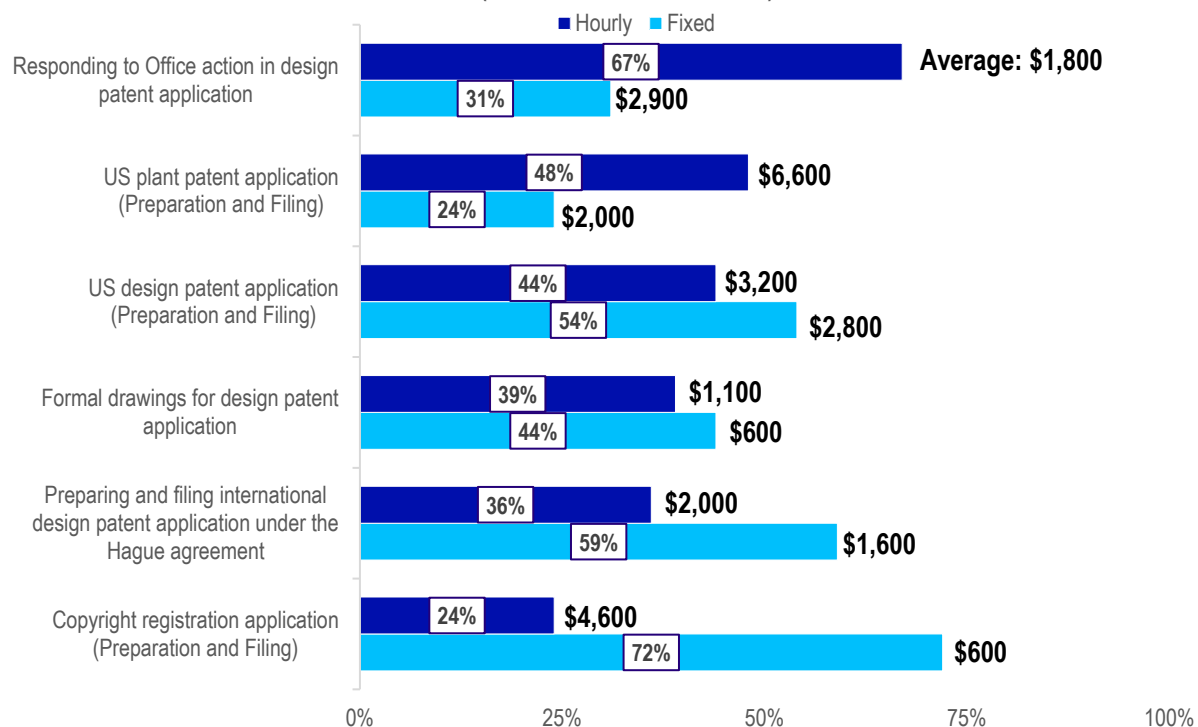
Frequency and Averages of Fees for Filing US Applications Abroad (n=137, Q194-Q1100)



Typical Charges in 2024: Other US Patents and Copyrights

MEDIAN CHARGES FOR SERVICES: Other US Patents and Copyrights (in dollars)									
	2008	2010	2012	2014	2016	2018	2020	2022	2024
US design patent application (Preparation and Filing)	1,500	1,500	1,500	1,500	1,500	1,600	1,500	2,000	2,000
Formal drawings for design patent application	-	-	-	-	-	550	600	600	750
Preparing and filing international design patent application under the Hague agreement	-	-	-	-	-	1,200	1,000	1,200	1,500
Responding to Office action in design patent application	-	-	-	-	-	1,200	1,500	1,500	1,500
US plant patent application (Preparation and Filing)	2,000	2,300	1,500	3,500	1,600	2,000	2,000	3,000	2,500
Copyright registration application (Preparation and Filing)	350	395	350	400	440	500	500	575	525

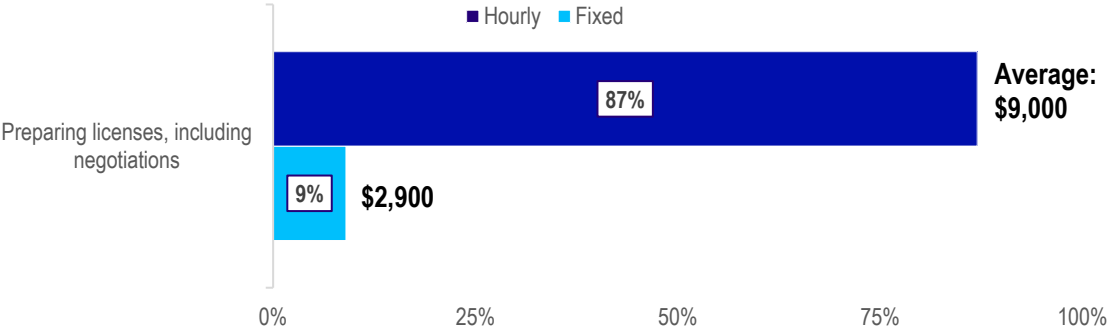
Frequency and Averages for Other US Patent and Copyright Fees (n=179, Q1103-Q1108)



Typical Charges in 2024: Transactional Work

MEDIAN CHARGES FOR SERVICES: Transactional Work (in dollars)									
	2008	2010	2012	2014	2016	2018	2020	2022	2024
Preparing licenses, including negotiations	-	-	-	-	-	5,000	5,000	5,750	5,000

Frequency and Averages for Fees Associated with Transactional Work
(n=148, Q1110)



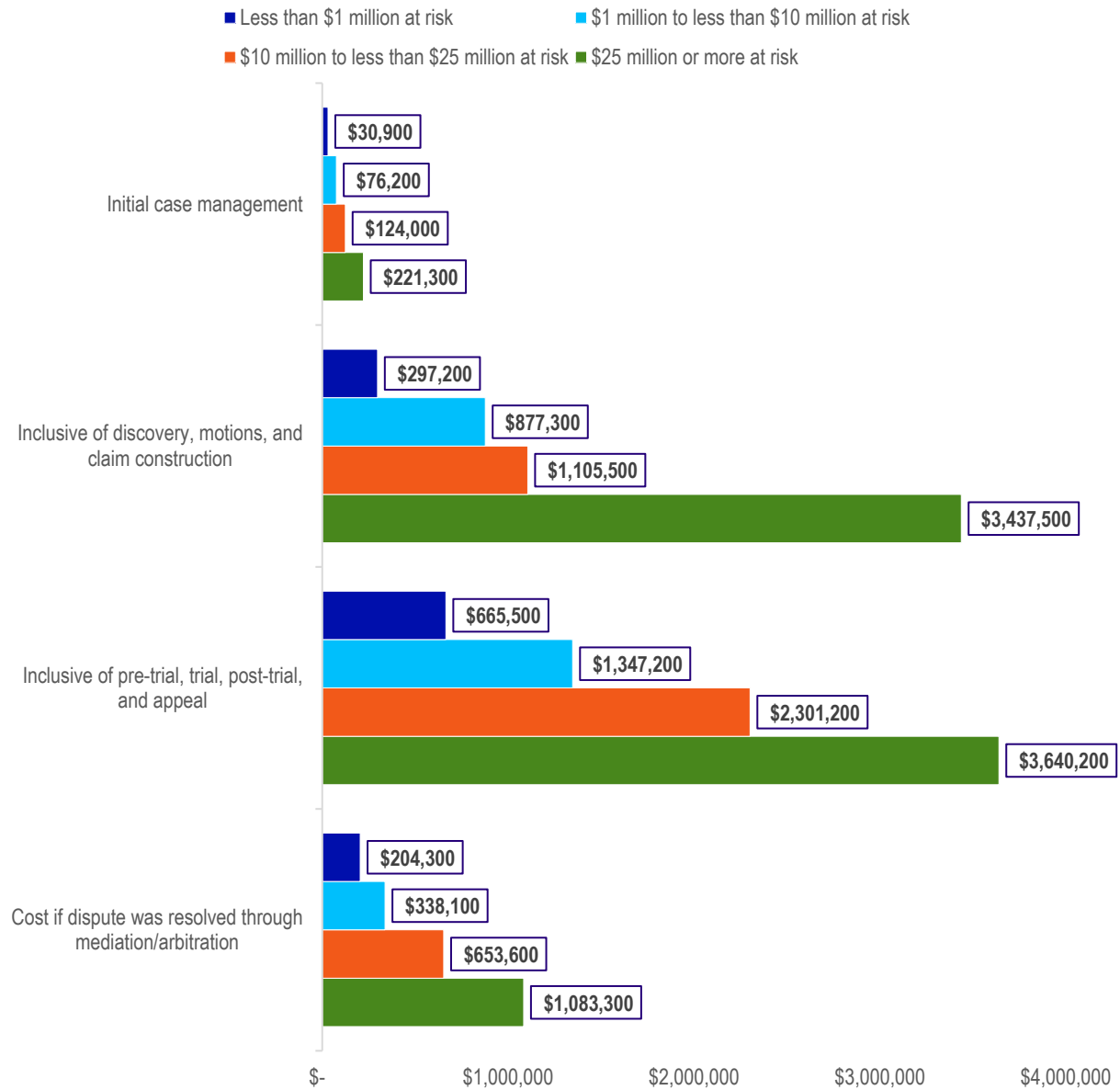
Litigation-Patent Infringement, All Varieties

In each of the following, "total cost" is representative all costs related to a single IP asset (i.e., one patent at issue, one trademark, etc.), including outside legal and paralegal services, local counsel, associates, paralegals, travel and living expenses, fees and costs for court reporters, photocopies, courier services, exhibit preparation, analytical testing, expert witnesses, translators, surveys, jury advisors, and similar expenses.

Estimates are reflective of the total cost of patent infringement action of the following varieties (i) through the initial case management, (ii) inclusive of discovery, motions, and claim construction, (iii) inclusive of pre-trial, trial, post-trial, and appeal (when applicable), and (iv) for actions in which the dispute was resolved through mediation, what was the cost of the action up through mediation. For purposes of this question, "at risk" refers to the financial impact of an adverse judgment. Breakdowns by quartiles can be found in the Appendix.

MEDIAN LITIGATION COSTS: Patent Infringement, All Varieties (in dollars)						
	2014	2016	2018	2020	2022	2024
Less than \$1 million at risk						
Initial case management	-	25,000	50,000	50,000	28,000	25,000
Inclusive of discovery, motions, and claim construction	400,000	250,000	250,000	300,000	300,000	250,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	600,000	500,000	700,000	675,000	600,000	450,000
Cost if dispute was resolved through mediation/arbitration	100,000	25,000	40,000	35,000	175,000	125,000
\$1 million to less than \$10 million at risk						
Initial case management	-	60,000	80,000	75,000	100,000	50,000
Inclusive of discovery, motions, and claim construction	950,000	550,000	600,000	650,000	600,000	450,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	2,000,000	1,000,000	1,500,000	1,000,000	1,000,000	750,000
Cost if dispute was resolved through mediation/arbitration	200,000	50,000	50,000	75,000	300,000	250,000
\$10 million to less than \$25 million at risk						
Initial case management	-	100,000	150,000	113,000	150,000	75,000
Inclusive of discovery, motions, and claim construction	1,900,000	1,000,000	1,225,000	1,000,000	1,500,000	750,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	3,100,000	2,000,000	2,700,000	3,000,000	3,000,000	2,000,000
Cost if dispute was resolved through mediation/arbitration	250,000	75,000	80,000	80,000	400,000	325,000
\$25 million or more at risk						
Initial case management	-	138,000	250,000	250,000	200,000	125,000
Inclusive of discovery, motions, and claim construction	3,000,000	1,700,000	2,375,000	2,125,000	1,500,000	2,000,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	5,000,000	3,000,000	4,000,000	4,000,000	3,625,000	3,500,000
Cost if dispute was resolved through mediation/arbitration	300,000	100,000	100,000	150,000	450,000	650,000

Average Litigation Costs-Patent Infringement, All Varieties (n=34, Q111-Q114)



Litigation-Pursuant to the Hatch-Waxman Act

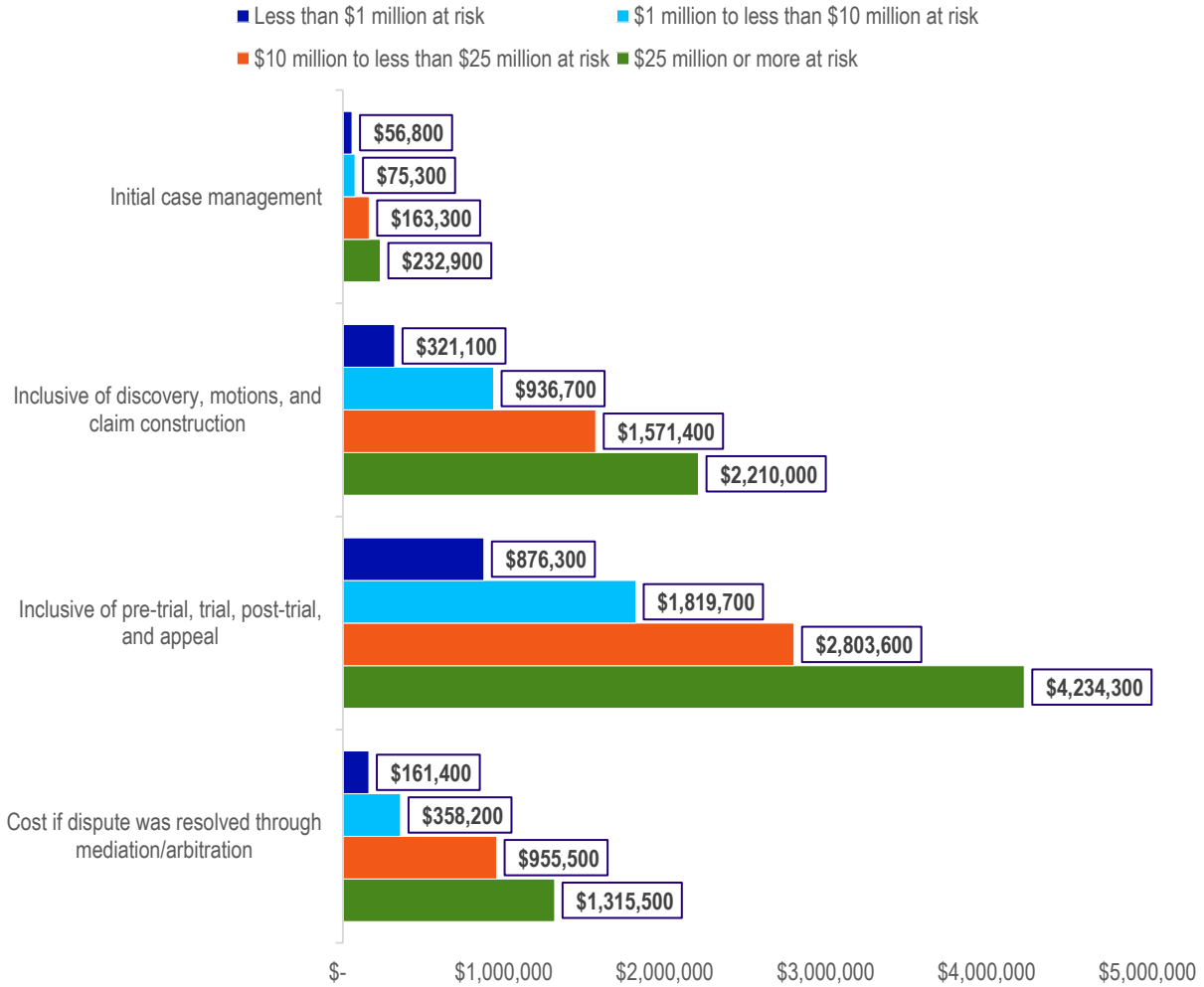
MEDIAN LITIGATION COSTS: Litigation-Pursuant to the Hatch-Waxman Act						
	2014	2016	2018	2020	2022	2024 ²
Less than \$1 million at risk						
Initial case management	--	\$25,000	\$150,000	\$150,000	\$114,000	--
Inclusive of discovery, motions, and claim construction	\$350,000	\$163,000	\$400,000	\$400,000	\$400,000	--
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$650,000	\$250,000	\$900,000	\$900,000	\$900,000	--
Cost if dispute was resolved through mediation/arbitration	\$75,000	\$40,000	\$100,000	\$100,000	\$100,000	--
\$1 million to less than \$10 million at risk						
Initial case management	--	\$50,000	\$250,000	\$200,000	\$206,000	--
Inclusive of discovery, motions, and claim construction	\$1,000,000	\$300,000	\$1,000,000	\$1,000,000	\$1,625,000	--
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$1,500,000	\$288,000	\$2,500,000	\$2,500,000	\$5,000,000	--
Cost if dispute was resolved through mediation/arbitration	\$200,000	\$68,000	\$100,000	\$100,000	\$108,000	--
\$10 million to less than \$25 million at risk						
Initial case management	--	\$80,000	\$250,000	\$250,000	\$293,000	--
Inclusive of discovery, motions, and claim construction	\$1,500,000	\$400,000	\$2,000,000	\$2,000,000	\$2,625,000	--
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$3,000,000	\$750,000	\$3,500,000	\$3,500,000	\$5,250,000	--
Cost if dispute was resolved through mediation/arbitration	\$200,000	\$65,000	\$150,000	\$150,000	\$135,000	--
\$25 million or more at risk						
Initial case management	--	\$100,000	\$400,000	\$400,000	\$275,000	--
Inclusive of discovery, motions, and claim construction	\$3,000,000	\$500,000	\$3,000,000	\$3,000,000	\$2,500,000	--
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$5,000,000	\$1,100,000	\$5,000,000	\$5,000,000	\$3,000,000	--
Cost if dispute was resolved through mediation/arbitration	\$175,000	\$125,000	\$150,000	\$150,000	\$188,000	--

² Too few responses were collected 2024 for this question to be included in this chart.

Litigation-Defending Claims of Patent Infringement by Non-practicing Entity

MEDIAN LITIGATION COSTS: Litigation – Defending Claims of Patent Infringement by Non-practicing Entity (in dollars)						
	2014	2016	2018	2020	2022	2024
Less than \$1 million at risk						
Initial case management	-	25,000	40,000	50,000	45,000	35,000
Inclusive of discovery, motions, and claim construction	300,000	200,000	250,000	350,000	325,000	200,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	500,000	500,000	750,000	725,000	750,000	550,000
Cost if dispute was resolved through mediation/arbitration	100,000	25,000	45,000	50,000	108,000	75,000
\$1 million to less than \$10 million at risk						
Initial case management	-	50,000	75,000	75,000	88,000	50,000
Inclusive of discovery, motions, and claim construction	570,000	500,000	750,000	500,000	800,000	450,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	1,000,000	850,000	1,875,000	1,750,000	1,500,000	1,350,000
Cost if dispute was resolved through mediation/arbitration	133,000	35,000	50,000	63,000	150,000	300,000
\$10 million to less than \$25 million at risk						
Initial case management	-	55,000	125,000	100,000	150,000	75,000
Inclusive of discovery, motions, and claim construction	1,200,000	710,000	1,500,000	1,500,000	1,450,000	800,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	2,000,000	1,250,000	3,000,000	3,000,000	3,200,000	2,250,000
Cost if dispute was resolved through mediation/arbitration	200,000	50,000	90,000	75,000	175,000	350,000
\$25 million or more at risk						
Initial case management	-	100,000	200,000	400,000	240,000	125,000
Inclusive of discovery, motions, and claim construction	2,000,000	1,100,000	2,500,000	2,500,000	2,000,000	1,300,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	3,750,000	2,000,000	4,500,000	4,000,000	3,875,000	4,000,000
Cost if dispute was resolved through mediation/arbitration	213,000	63,000	100,000	120,000	250,000	515,000

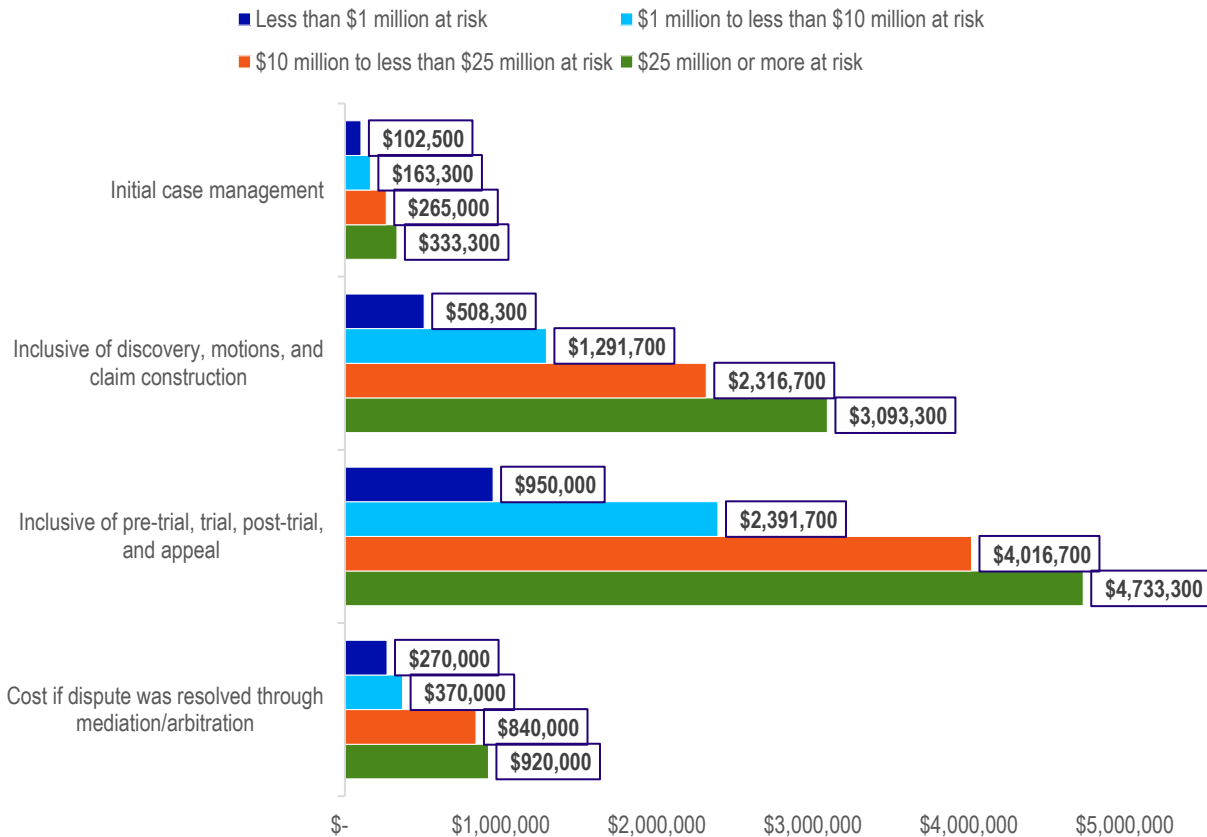
Average Litigation Costs-Defending Claims of Patent Infringement by Non-practicing Entity (n=22, Q1119-Q1122)



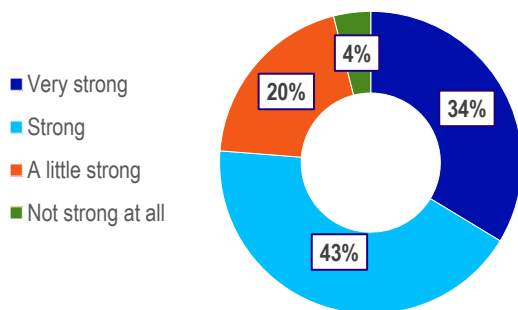
Litigation-Section 337 Patent Infringement Action in the International Trade Commission

MEDIAN LITIGATION COSTS: Patent Infringement, Section 337 (in dollars)						
	2014	2016	2018	2020	2022	2024
Less than \$1 million at risk						
Initial case management	-	50,000	100,000	100,000	250,000	100,000
Inclusive of discovery, motions, and claim construction	500,000	200,000	400,000	400,000	575,000	525,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	750,000	250,000	750,000	750,000	1,150,000	1,100,000
Cost if dispute was resolved through mediation/arbitration	100,000	30,000	50,000	50,000	93,000	300,000
\$1 million to less than \$10 million at risk						
Initial case management	-	100,000	250,000	250,000	350,000	125,000
Inclusive of discovery, motions, and claim construction	1,000,000	500,000	2,000,000	2,000,000	2,000,000	975,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	1,600,000	675,000	4,000,000	4,000,000	4,000,000	2,125,000
Cost if dispute was resolved through mediation/arbitration	113,000	50,000	100,000	100,000	150,000	300,000
\$10 million to less than \$25 million at risk						
Initial case management	-	120,000	300,000	300,000	325,000	200,000
Inclusive of discovery, motions, and claim construction	2,000,000	1,000,000	4,000,000	4,625,000	3,750,000	1,625,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	4,000,000	1,300,000	6,000,000	6,500,000	5,250,000	3,625,000
Cost if dispute was resolved through mediation/arbitration	150,000	50,000	150,000	150,000	200,000	350,000
\$25 million or more at risk						
Initial case management	-	275,000	500,000	500,000	500,000	275,000
Inclusive of discovery, motions, and claim construction	3,250,000	1,875,000	5,500,000	4,000,000	3,865,000	2,500,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	5,000,000	2,000,000	8,000,000	8,125,000	4,500,000	4,500,000
Cost if dispute was resolved through mediation/arbitration	250,000	75,000	150,000	150,000	225,000	450,000

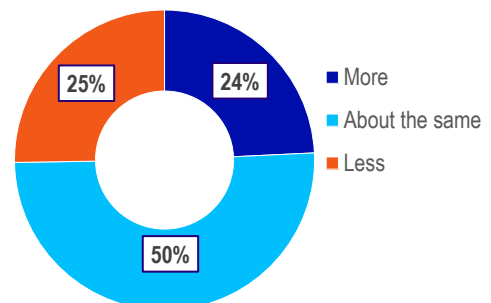
Average Litigation Costs-Section 337 Patent Infringement Action in the International Trade Commission (n=11, Q1123-Q1126)



Perceived Correlation Between the Amount at Risk in a Patent Infringement Action and the Overall Attorney Hours Required to Litigate the Action (n=198, Q1127)



Comparison Between the Total Cost of Asserting a Patent Infringement Action to the Total Cost of Defending Such an Action (n=181, Q1128)

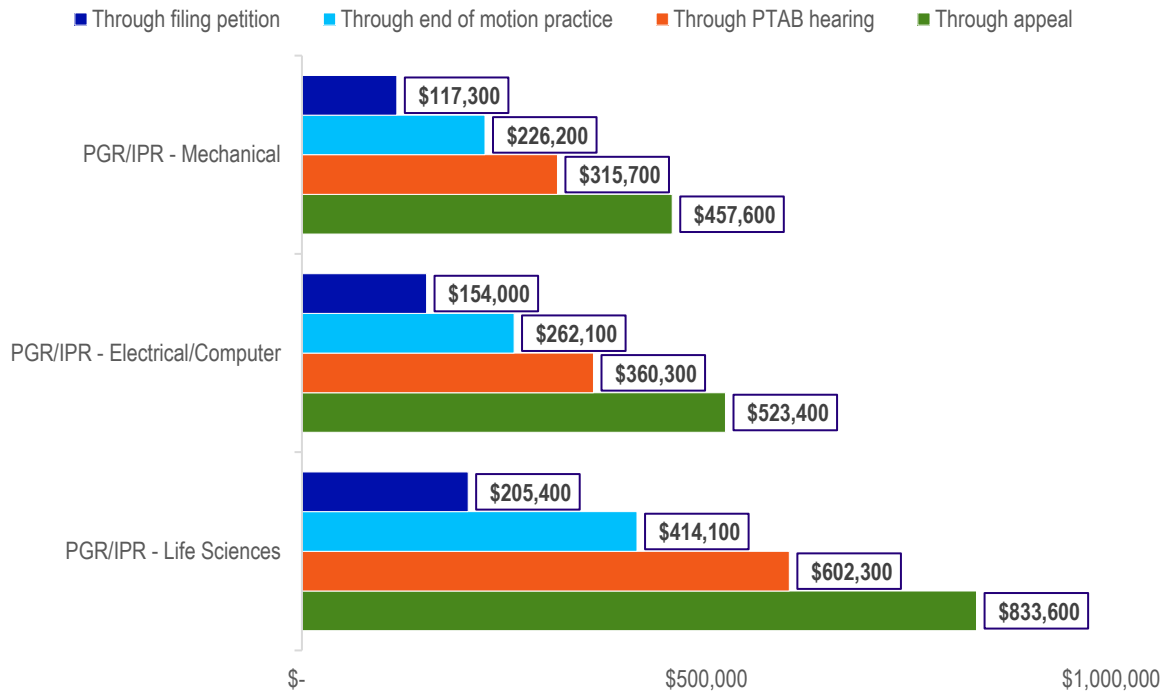


Litigation: IPD, PGR By Technology

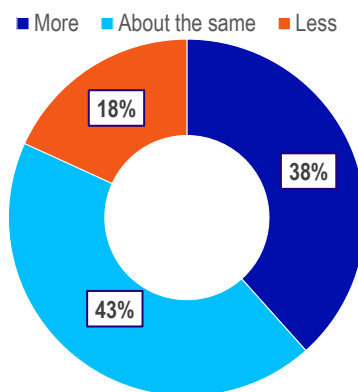
The following estimations represent the total cost of filing or defending a petition for a post-grant proceeding, e.g., Inter Partes Review (IPR) or Post Grant Review (PGR), filed in the United States Patent Trial Appeal Board (PTAB) (i) through filing the petition for review, including expert fees, but excluding PTAB filing fees and prior art searching, (ii) through the end of motion practice, including discovery, analyzing patent owner response(s), reply briefing, expert fees, and other motion practice such as discovery motions or motions to amend, (iii) through the PTAB hearing, and (iv) through appeal to the federal court(s).

MEDIAN LITIGATION COSTS: By Technology (in dollars)						
	2014	2016	2018	2020	2022	2024
PGR/IPR – Life Sciences						
Through filing petition	-	-	150,000	225,000	200,000	175,000
Through end of motion practice	-	-	325,000	350,000	400,000	400,000
Through PTAB hearing	-	-	450,000	500,000	600,000	500,000
Through appeal	-	-	650,000	650,000	800,000	750,000
PGR/IPR – Electrical/Computer						
Through filing petition	-	-	105,000	120,000	150,000	150,000
Through end of motion practice	-	-	275,000	250,000	250,000	200,000
Through PTAB hearing	-	-	325,000	310,000	350,000	355,000
Through appeal	-	-	450,000	450,000	500,000	500,000
PGR/IPR – Mechanical						
Through filing petition	-	-	100,000	120,000	100,000	100,000
Through end of motion practice	-	-	238,000	270,000	250,000	200,000
Through PTAB hearing	-	-	300,000	350,000	350,000	300,000
Through appeal	-	-	400,000	500,000	500,000	350,000

Average Costs of Filings or Defending a Petition for a Post-Grant Proceeding by Technology (n=22, Q1129-Q1131)



Comparison Between the Total Cost of Filing a Petition for Post-grant Proceeding (IPR or PGR) and Defending Such an Action (n=60, Q1132)

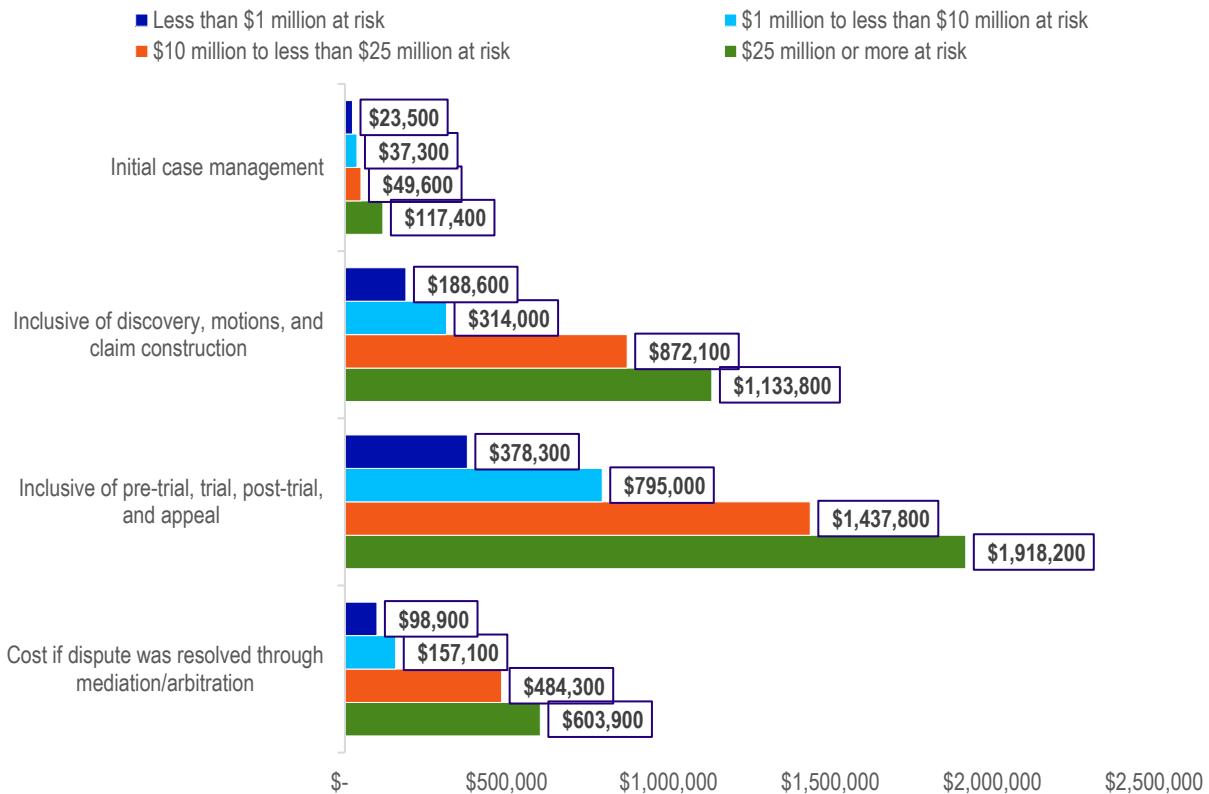


Litigation-Trademark Infringement

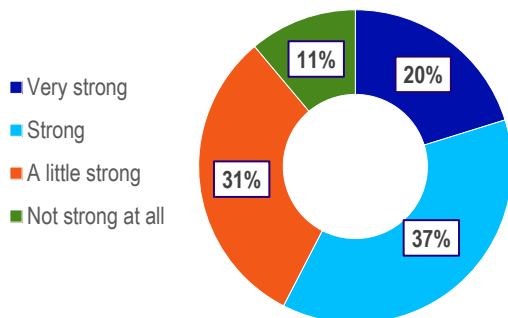
The following represent estimations of the total cost of a trademark infringement action (i) through the initial case management, (ii) inclusive of discovery, motions, and claim construction, (iii) inclusive of pre-trial, trial, post-trial, and appeal (when applicable), and (iv) for actions in which the dispute was resolved through mediation.

MEDIAN LITIGATION COSTS: Trademark Infringement (in dollars)						
	2014	2016	2018	2020	2022	2024
Less than \$1 million at risk						
Initial case management	-	15,000	15,000	17,000	15,000	15,000
Inclusive of discovery, motions, and claim construction	150,000	150,000	150,000	150,000	150,000	100,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	325,000	300,000	275,000	325,000	250,000	250,000
Cost if dispute was resolved through mediation/arbitration	50,000	20,000	23,000	25,000	55,000	50,000
\$1 million to less than \$10 million at risk						
Initial case management	-	25,000	50,000	30,000	30,000	25,000
Inclusive of discovery, motions, and claim construction	263,000	275,000	343,000	275,000	363,000	250,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	500,000	475,000	888,000	500,000	625,000	500,000
Cost if dispute was resolved through mediation/arbitration	75,000	30,000	50,000	40,000	88,000	70,000
\$10 million to less than \$25 million at risk						
Initial case management	-	38,000	120,000	50,000	58,000	30,000
Inclusive of discovery, motions, and claim construction	400,000	400,000	500,000	400,000	450,000	350,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	720,000	750,000	1,450,000	725,000	1,025,000	675,000
Cost if dispute was resolved through mediation/arbitration	100,000	50,000	88,000	75,000	125,000	90,000
\$25 million or more at risk						
Initial case management	-	50,000	175,000	100,000	85,000	40,000
Inclusive of discovery, motions, and claim construction	900,000	600,000	1,600,000	588,000	600,000	375,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	1,600,000	1,000,000	2,750,000	1,000,000	1,200,000	1,100,000
Cost if dispute was resolved through mediation/arbitration	100,000	53,000	200,000	125,000	225,000	120,000

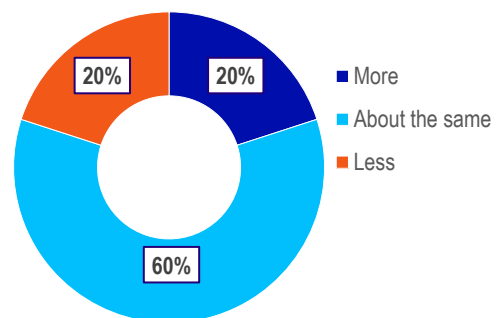
Average Costs of Trademark Infringement (n=34, Q1133-Q1136)



Perceived Correlation Between the Amount at Risk in a Trademark Infringement Action and the Overall Attorney Hours Required to Litigate the Action (n=115, Q1137)



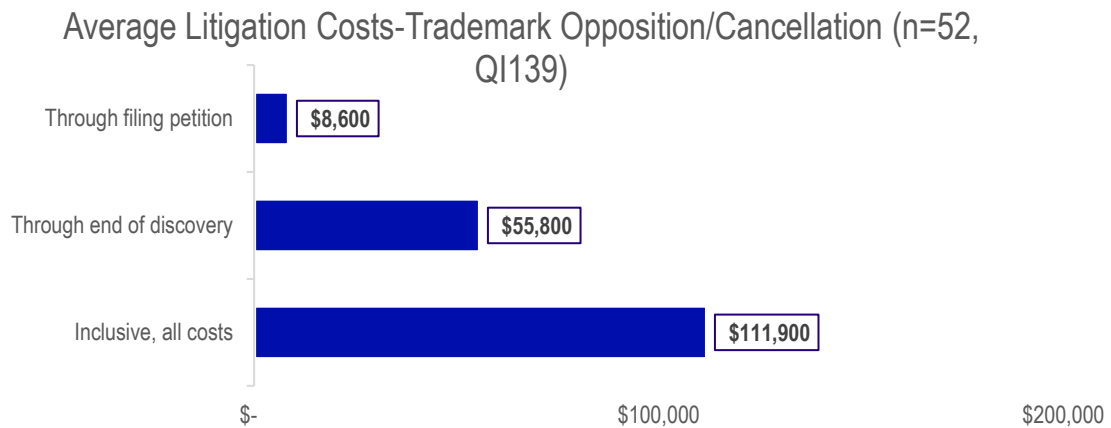
Comparison Between the Total Cost of Asserting a Trademark Infringement Action and Total Cost of Defending Such an Action (n=104, Q1138)



Litigation-Trademark Opposition/Cancellation

This represents average costs (i) through filing petition (ii) through end of discovery, and (iii) inclusive of discovery, motions, hearing, and post-hearing.

MEDIAN LITIGATION COSTS: Trademark Opposition/Cancellation (in dollars)						
	2014	2016	2018	2020	2022	2024
Through filing petition	-	-	-	6,000	5,000	5,000
Through end of discovery	50,000	50,000	50,000	50,000	60,000	50,000
Inclusive of all costs	95,000	80,000	100,000	105,000	100,000	100,000

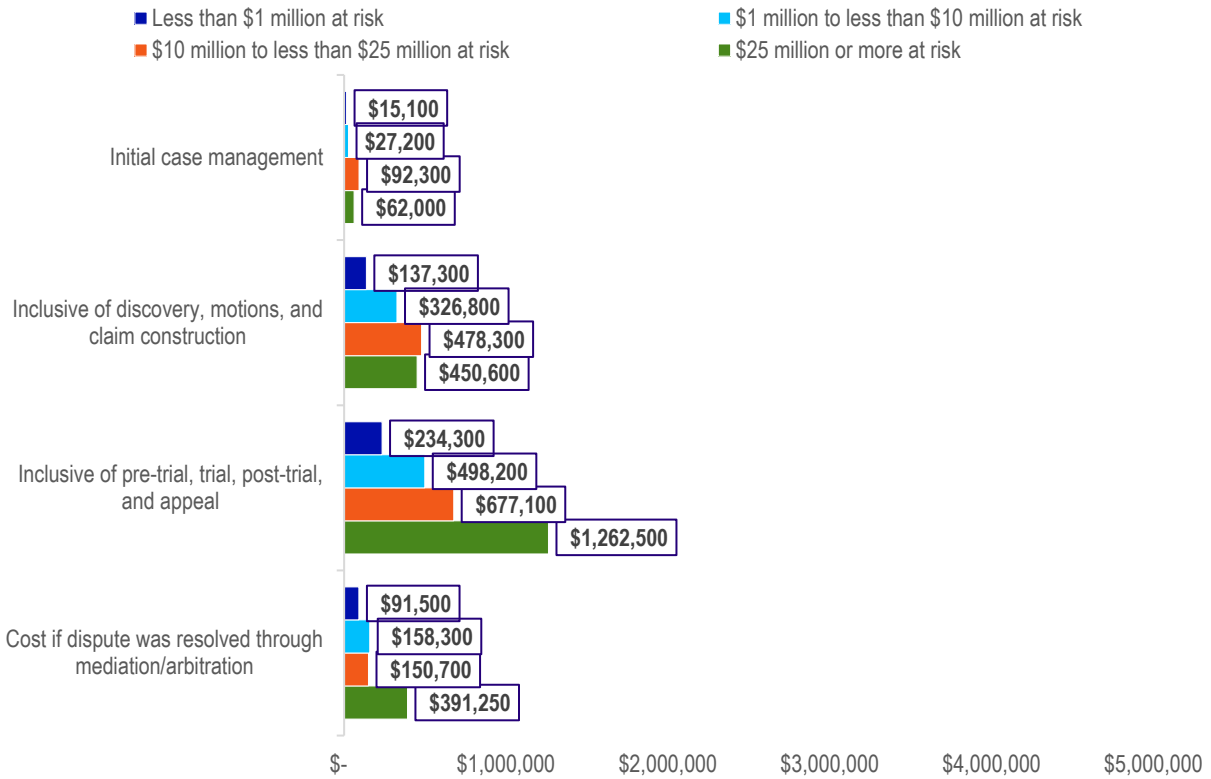


Litigation-Copyright Infringement

Estimations reflect the total cost of a copyright infringement action (i) through the initial case management, (ii) inclusive of discovery, motions, and claim construction, (iii) inclusive of pre-trial, trial, post-trial, and appeal (when applicable), and (iv) for actions in which the dispute was resolved through mediation, what was the cost of the action up through mediation.

MEDIAN LITIGATION COSTS: Copyright Infringement (in dollars)						
	2014	2016	2018	2020	2022	2024
Less than \$1 million at risk						
Initial case management	-	15,000	25,000	15,000	15,000	8,750
Inclusive of discovery, motions, and claim construction	150,000	100,000	150,000	150,000	100,000	105,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	250,000	200,000	550,000	350,000	193,000	125,000
Cost if dispute was resolved through mediation/arbitration	40,000	25,000	25,000	25,000	40,000	60,000
\$1 million to less than \$10 million at risk						
Initial case management	-	25,000	95,000	50,000	30,000	15,000
Inclusive of discovery, motions, and claim construction	250,000	213,000	1,000,000	600,000	300,000	250,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	500,000	388,000	1,750,000	1,200,000	525,000	350,000
Cost if dispute was resolved through mediation/arbitration	63,000	40,000	50,000	75,000	68,000	100,000
\$10 million to less than \$25 million at risk						
Initial case management	-	50,000	150,000	100,000	65,000	25,000
Inclusive of discovery, motions, and claim construction	500,000	375,000	1,500,000	1,300,000	450,000	350,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	750,000	600,000	3,500,000	2,325,000	800,000	450,000
Cost if dispute was resolved through mediation/arbitration	100,000	50,000	100,000	138,000	83,000	75,000
\$25 million or more at risk						
Initial case management	-	50,000	400,000	360,000	100,000	32,500
Inclusive of discovery, motions, and claim construction	750,000	600,000	2,500,000	2,750,000	1,350,000	325,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	1,200,000	1,000,000	6,500,000	6,750,000	1,350,000	600,000
Cost if dispute was resolved through mediation/arbitration	100,000	100,000	200,000	250,000	125,000	87,500

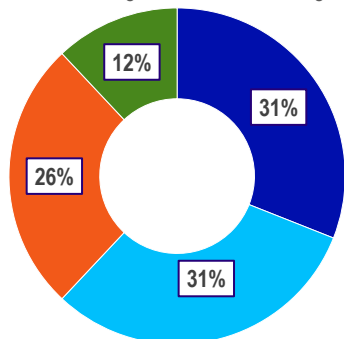
Average Litigation Costs-Copyright Infringement (n=34, Q1140-Q1143)



Perceived Correlation Between the Amount at Risk in a Patent Infringement Action and the Overall Attorney Hours Required to Litigate the Action (n=42, Q1144)

Legend:

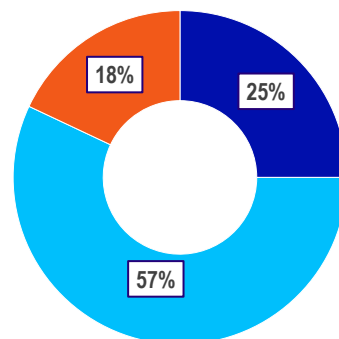
- Very strong
- Strong
- A little strong
- Not strong at all



Comparison Between the Total Cost of Asserting a Copyright Infringement Action and Total Cost of Defending Such an Action (n=44, Q1145)

Legend:

- More
- About the same
- Less

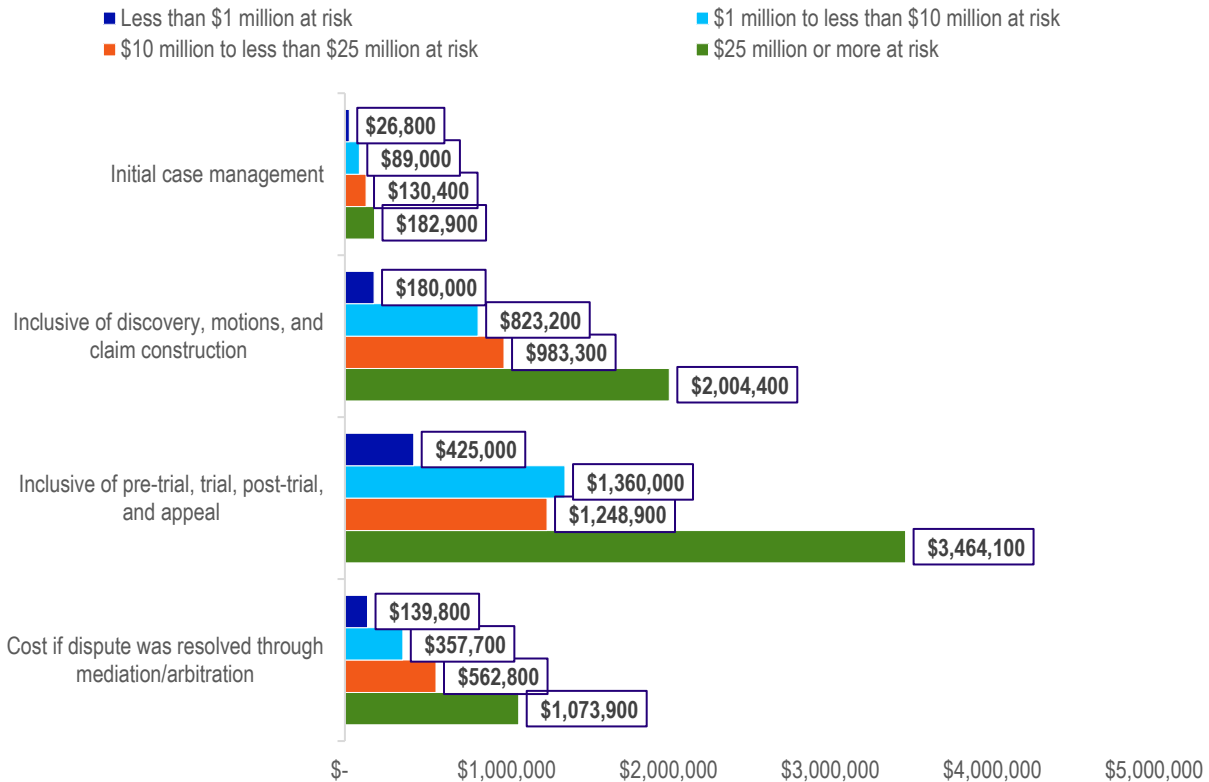


Litigation-Trade Secret Misappropriation

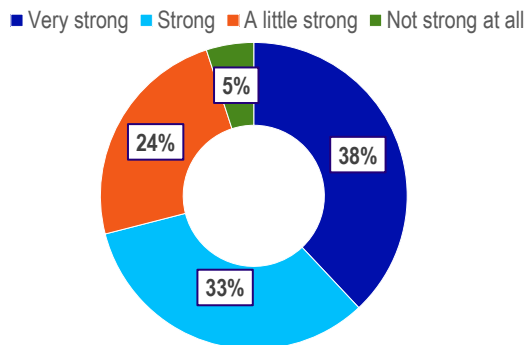
Estimations reflect the total cost of a trade secret misappropriation action: (i) through the initial case management, (ii) inclusive of discovery, motions, and claim construction, (iii) inclusive of pre-trial, trial, post-trial, and appeal (when applicable), and (iv) for actions in which the dispute was resolved through mediation.

MEDIAN LITIGATION COSTS: Trade Secret Misappropriation (in dollars)						
	2014	2016	2018	2020	2022	2024
Less than \$1 million at risk						
Initial case management	-	30,000	25,000	50,000	38,000	24,000
Inclusive of discovery, motions, and claim construction	250,000	200,000	150,000	175,000	200,000	112,500
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	500,000	400,000	550,000	500,000	750,000	275,000
Cost if dispute was resolved through mediation/arbitration	50,000	25,000	25,000	40,000	95,000	100,000
\$1 million to less than \$10 million at risk						
Initial case management	-	50,000	95,000	55,000	100,000	50,000
Inclusive of discovery, motions, and claim construction	500,000	350,000	1,000,000	1,000,000	350,000	300,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	925,000	663,000	1,750,000	1,500,000	1,000,000	925,000
Cost if dispute was resolved through mediation/arbitration	50,000	35,000	50,000	60,000	200,000	200,000
\$10 million to less than \$25 million at risk						
Initial case management	-	50,000	150,000	100,000	200,000	100,000
Inclusive of discovery, motions, and claim construction	800,000	975,000	2,000,000	1,500,000	1,000,000	400,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	1,500,000	1,250,000	4,125,000	2,750,000	2,000,000	1,000,000
Cost if dispute was resolved through mediation/arbitration	100,000	50,000	100,000	125,000	300,000	400,000
\$25 million or more at risk						
Initial case management	-	100,000	400,000	250,000	250,000	120,000
Inclusive of discovery, motions, and claim construction	1,625,000	1,200,000	3,000,000	1,600,000	2,000,000	2,500,000
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	2,650,000	1,650,000	7,500,000	4,500,000	2,750,000	3,000,000
Cost if dispute was resolved through mediation/arbitration	113,000	55,000	200,000	175,000	300,000	500,000

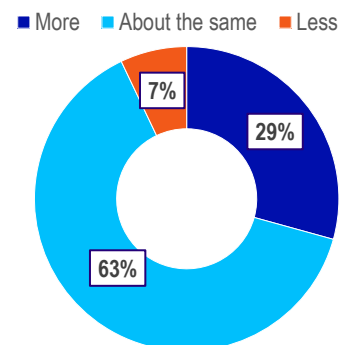
Average Litigation Costs-Trade Secret Misappropriation (n=12, Q1146-Q1149)



Perceived Correlation Between the Amount at Risk in a Trade Secret Misappropriation Action and the Overall Attorney Hours Required to Litigate the Action (n=42, Q1150)

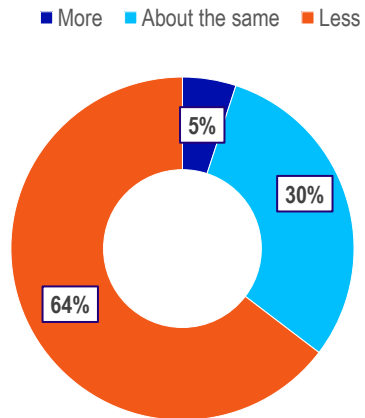


Comparison Between the Total Cost of Asserting a Trade Secret Misappropriation Action and the Total Cost of Defending Such an Action (n=41, Q1151)



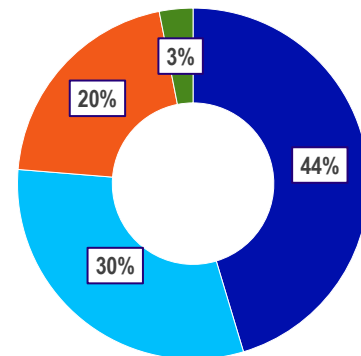
Arbitration

Comparison Between the Total Cost of Resolving a Dispute Through Arbitration or Litigation (n=92, Q1152)



Percentage of Time Needed for Mediation/Arbitration (n=38, Q1153)

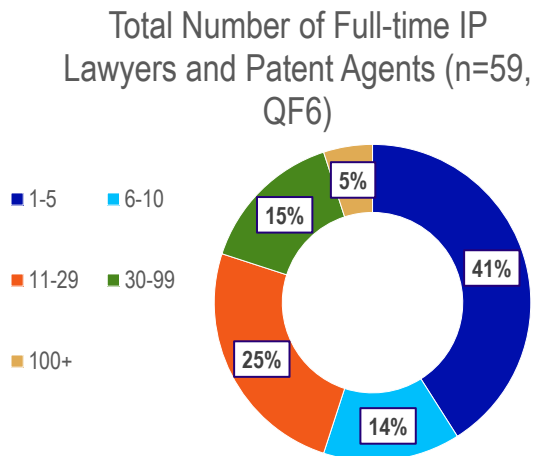
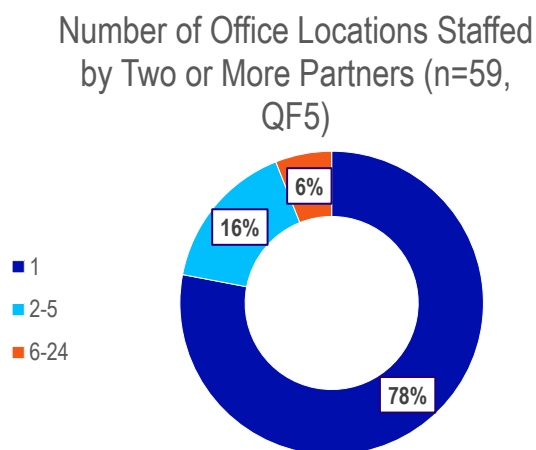
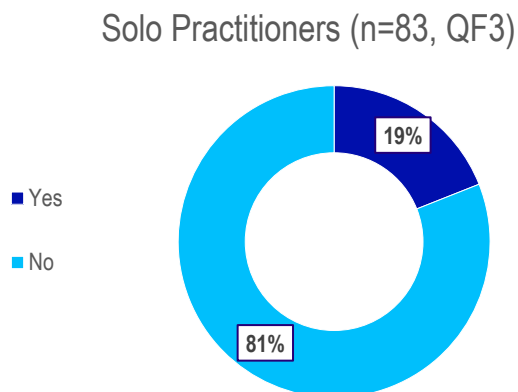
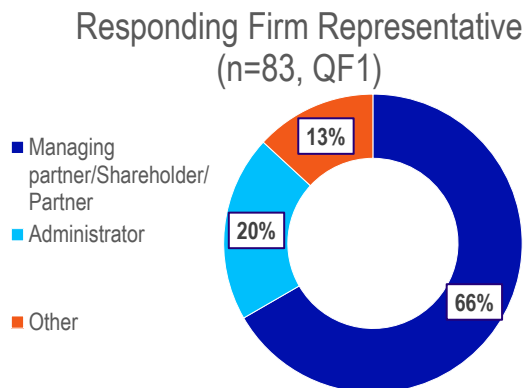
■ Based on terms of a contract ■ Mandated by court
■ Voluntarily by parties ■ Other



FIRMOGRAPHICS

Two-thirds (66%) of firm representatives responding to the survey are a managing partner, shareholder, or partner at the law firm; only one in five (19%) are solo practitioners. Despite more than three-quarters (78%) only having one office location staffed by two or more firm partners, two in five firms have 1-5 (41%) IP lawyers or patent agents.

Firms represented in the survey are nearly equally distributed across the United States, with higher concentrations in the New York City metro (11 firms) and Minneapolis-St. Paul metro (7 firms) markets. For those with multiple office locations with two or more partners, firms are most often in the Washington D.C. metro area (6 firms).

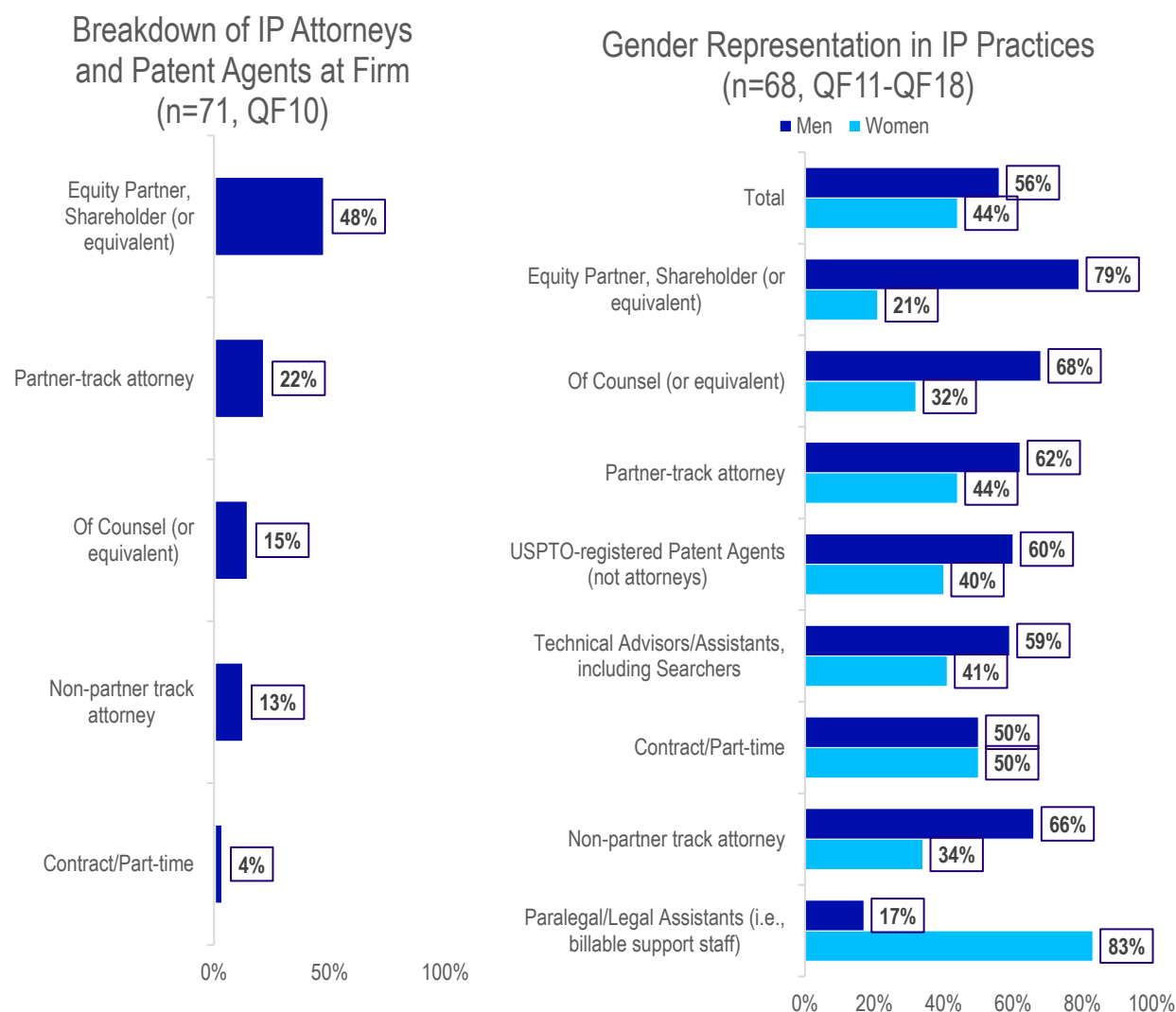


DETAILED FIRM FINDINGS

Firm composition

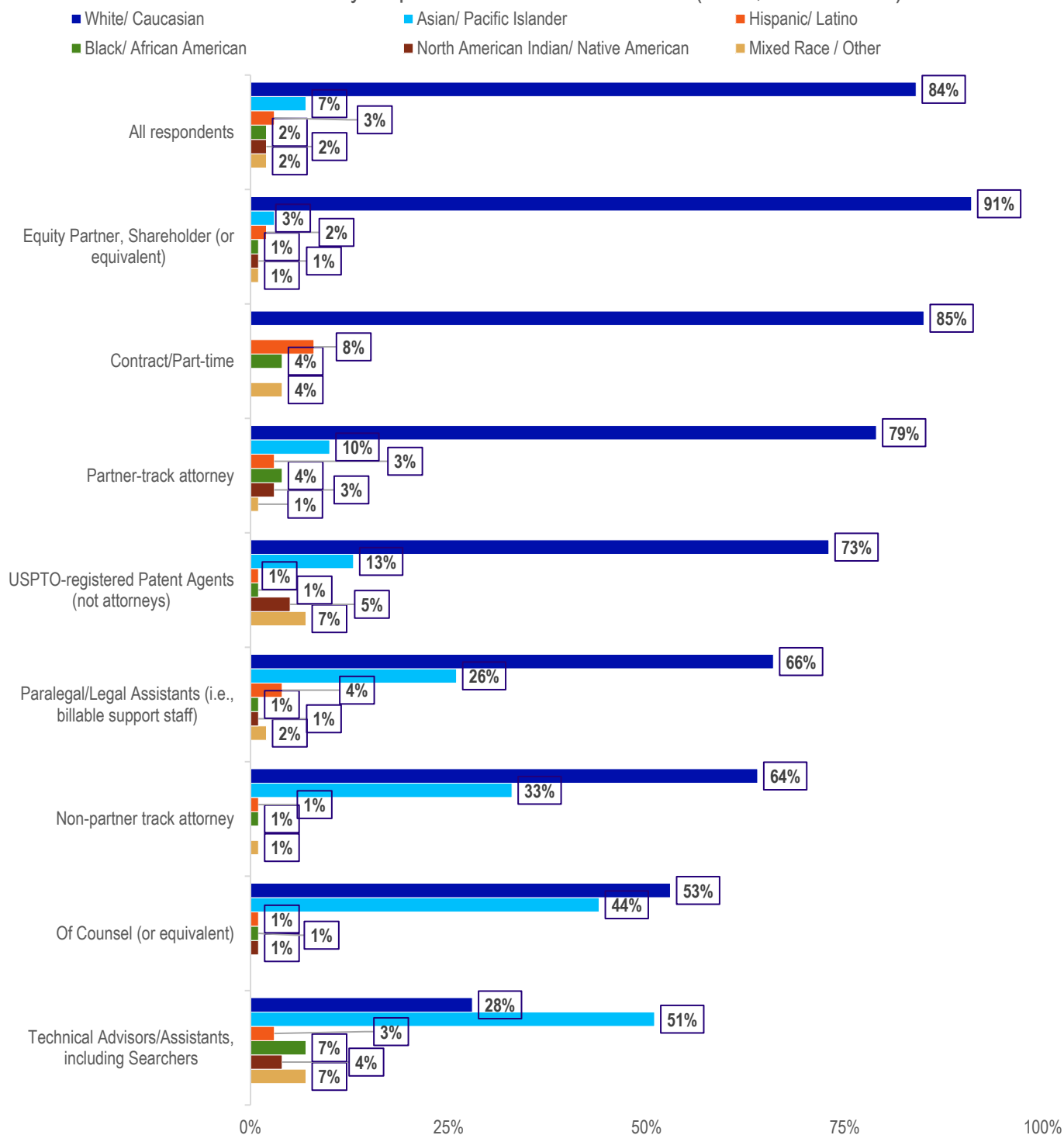
Nearly one-half (48%) of firms' IP attorneys and patent agents are equity partners, shareholders, or the equivalent; one in five (22%) are partner-track attorneys. Surveyed firms have roughly one support staff for every three IP attorneys and patent agents and an average of 10 non-billable support staff devoted primarily to supporting the IP practice.

With the exception of support staff which has one male worker for every five women, IP practices are dominated by male attorneys. From equity partners (79% male, 21% female) to technical advisors (59% male, 41% female), only contract and part-time attorneys reach gender parity.



According to the American Bar Association Profile of the Legal Profession 2024 study, more than four in five (86%) lawyers are white/Caucasian, which is roughly the same when it comes to IP lawyers and patent agents. However, Asian/Pacific Islander lawyers are more common in this industry than overall (7%, compared to 2%) while Black/African American and Hispanic/Latino lawyers are less common in the IP sector (2%, compared to 5% and 3%, compared to 5%, respectively).

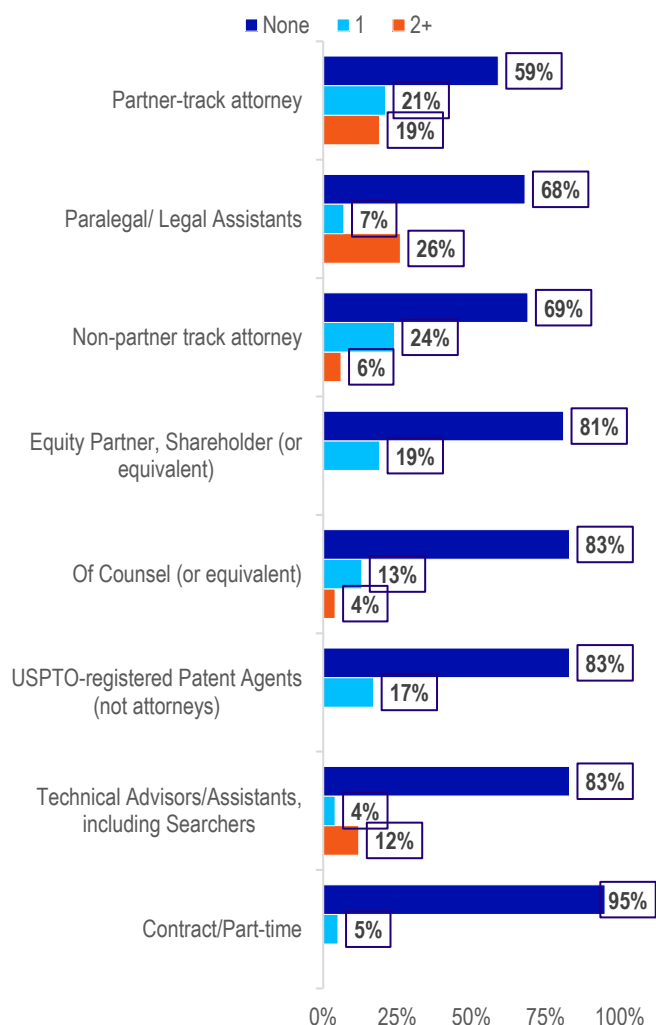
Race and Ethnicity Representation in IP Practices (n=63, QF19-QF26)



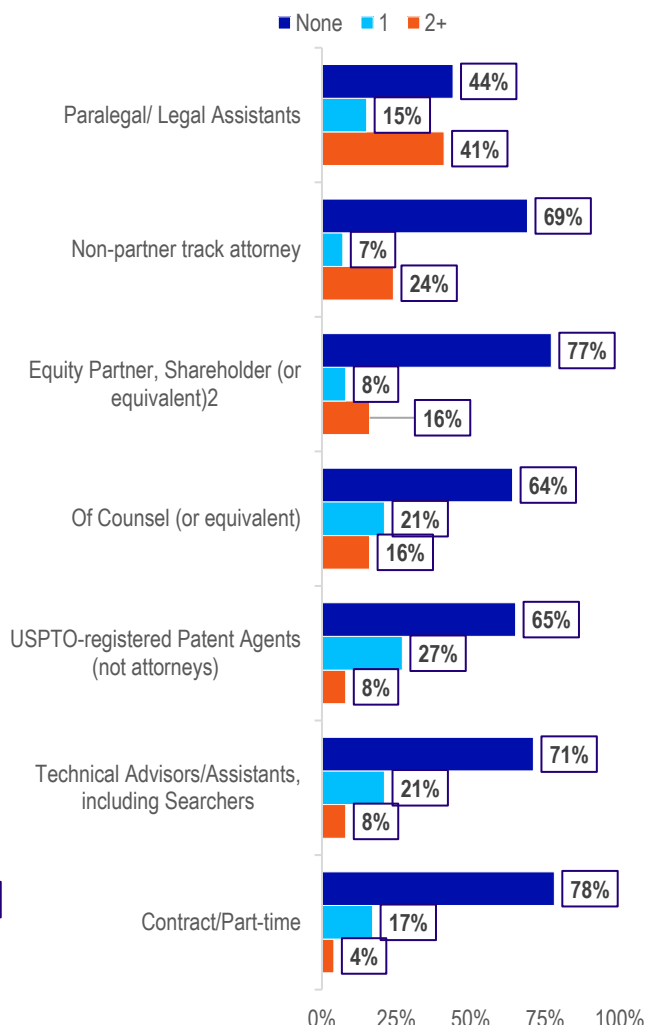
In 2024, partner-track attorneys most often left a firm (40%), followed by paralegals and legal assistants (32%) and non-partner attorneys (31%). On the other hand, paralegals and legal assistants were among the most hired in 2024 (56%) followed by partner-track attorneys (54%), so those which commonly left seemed to be often replaced. Turnover among contract or part-time attorneys and technical advisors or assistants was less common than those entering (22% and 29%, respectively) and exiting (5% and 17%, respectively) roles.

Of all those hired in 2024, only one in ten (10%) were hired through a recruiter (also known as a headhunter), though this grows with frequency as the size of the firm grows (Solo practitioner: 0%; 1-5: 5%; 6-10: 14%; 11-29: 15%; 30-99: 33%). On average, these recruiters earned 24% of the signing salary.

IP Law Professionals **Leaving** the Firm in 2024 (n=29, QF33)



IP Law Professionals **Joining** the Firm in 2024 (n=29, QF30)



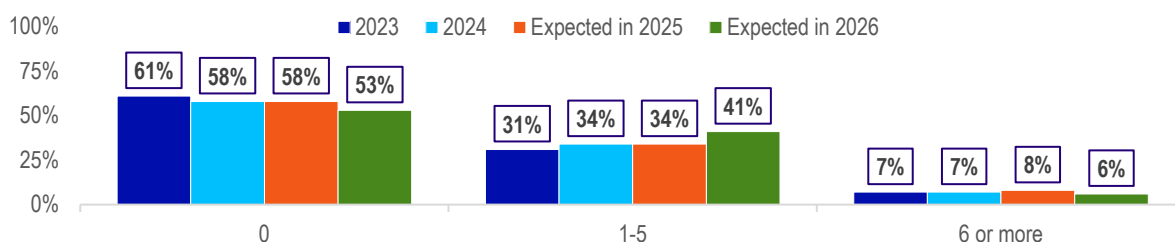
Summer Associates

In 2024, summer associates were paid an average of \$3,800 per month, with this increasing dramatically with firm size (1-5 full-time IP lawyers and patent agents: \$4,000; 6-10: \$6,000; 11-29: \$6,000; 30-99: \$13,000; 100+: \$15,200).

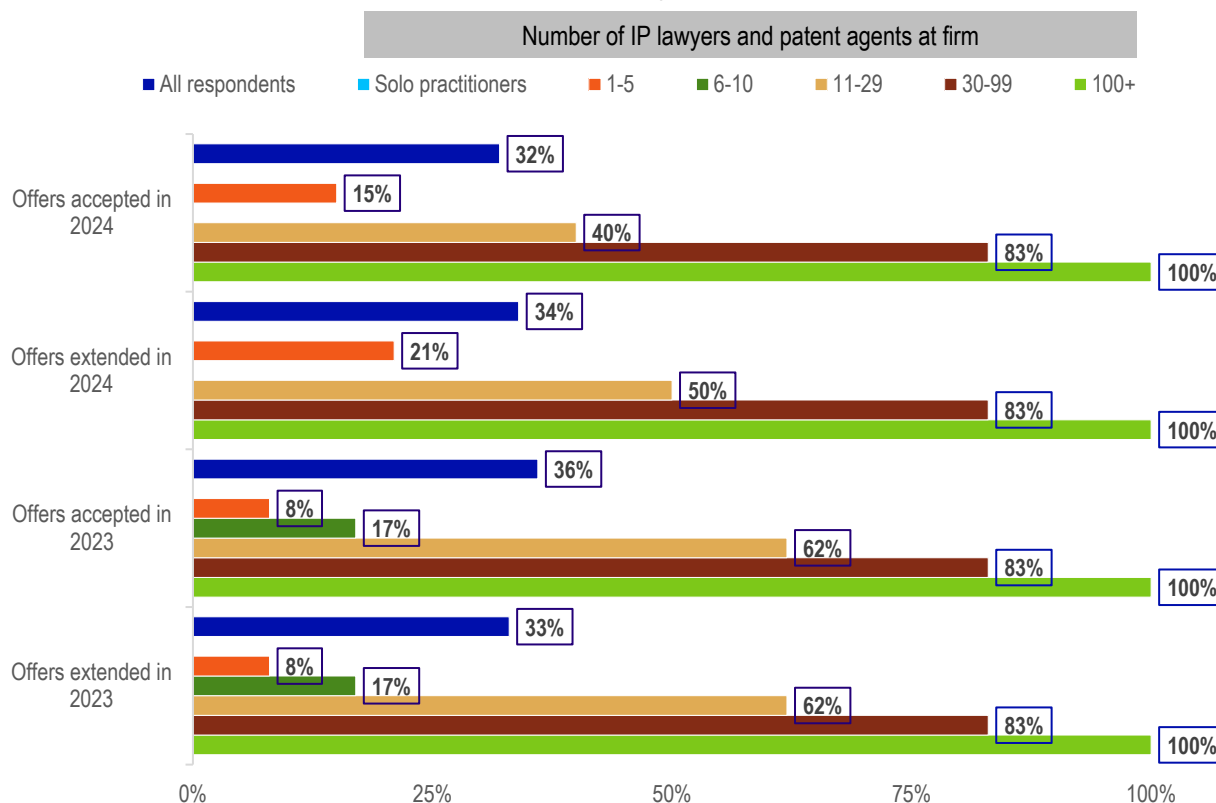
In 2023, one-third (33%) of summer associates received offers of full-time employment and of those, slightly more than one-third (36%) accepted this offer. Similar patterns are observed in 2024, though slightly fewer offers were accepted (34% offered, 32% accepted). Naturally, as a firm grows in IP practice size, so too do the number of offers extended to and accepted by summer associates.

Most firms expect to hire more summer associates in 2025 and 2026 than in recent years, with one-third (34%) anticipating bringing on 1-5 associates this year and two in five (40%) anticipating bringing on the same number in 2026. n

IP Law Summer Associates (n=53, QF36, QF40)



Offers Extended to and Accepted By Summer Associates (n=47, QF37-QF38)



Billable Rates and Average Salaries

Average attorney billing rates are the same for IP work (\$460) and non-IP work (\$450). At the lower end of the scale, rates average \$330 and \$300 for IP and non-IP work, respectively, and \$610 and \$610, respectively, at the higher end of the scale. Interestingly, there is no statistically significant differences in billing rates regardless of where in the US a firm is located.

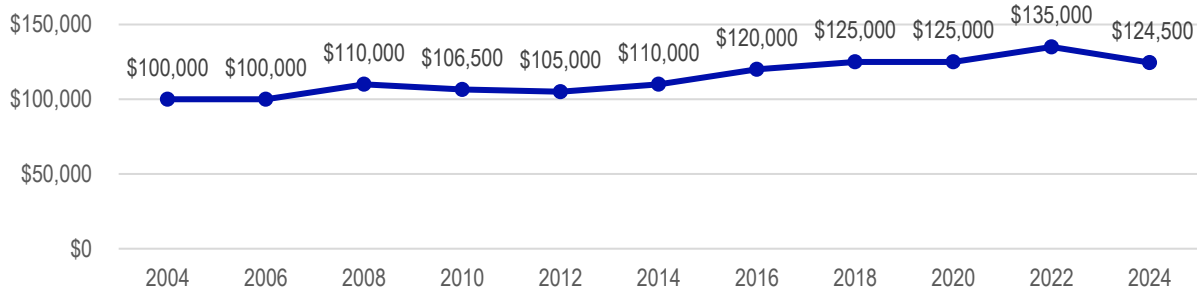
The average starting salary of a first-year associate is \$124,500, though it could be as high as \$200,000 at some firms. The average patent agent earns \$131,700 annually, though this varies widely and could range anywhere from \$60,000 to \$300,000. IP paralegals earn a great deal less, averaging \$86,000 annually, with their average range being exactly one-half of patent agents (\$30,000-\$150,000). Interestingly, a firm's location within different US regions has no significant impact on these salaries.

Below, the highest and lowest salary ranges for each category can be found above and below the average salary. Where a single bolded number appears, no range exists. The median, mean, and quartiles for each question can be found in the Appendix.

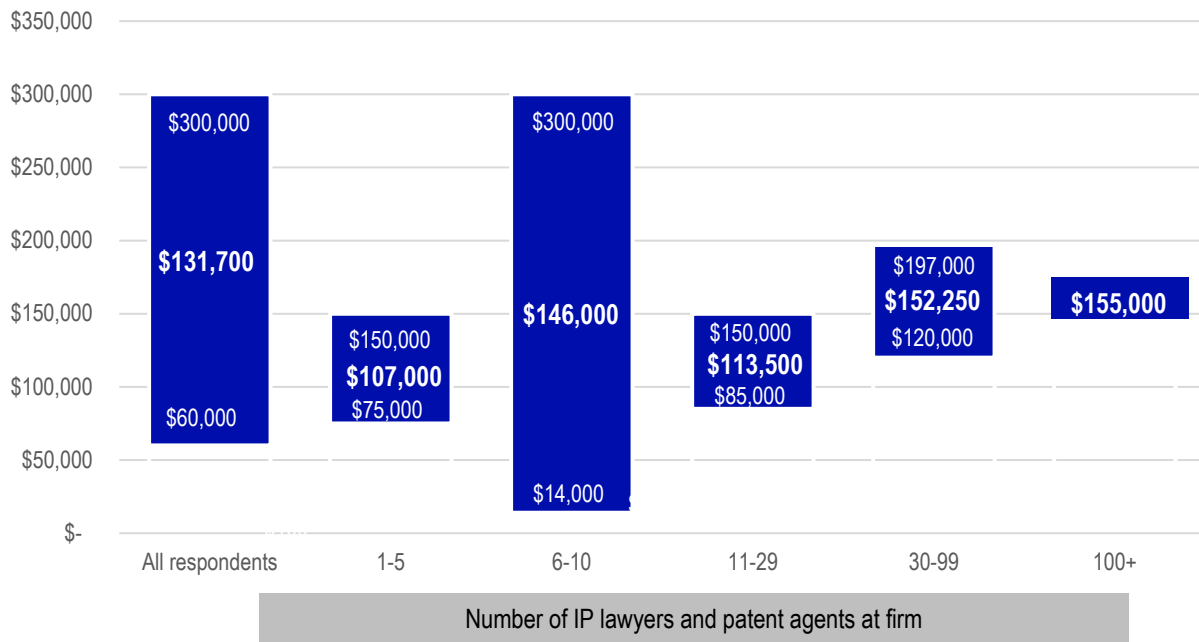
Average Starting Salary for **First-Year Associates** (n=27, QF52)



Average Starting Salary for **First-Year Associates** from 2004-2024



Average Salary for a Patent Agent (n=22, QF53)



Average Salary for an IP Paralegal (n=37, QF53)

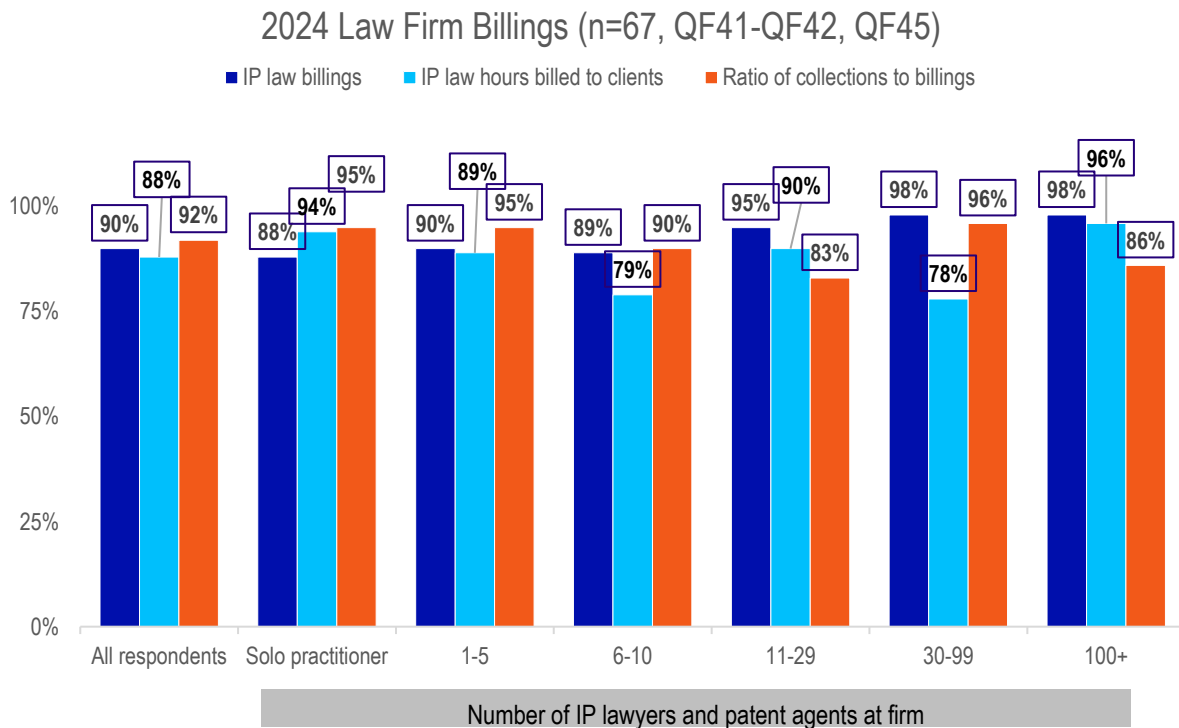


2024 Firm Billings

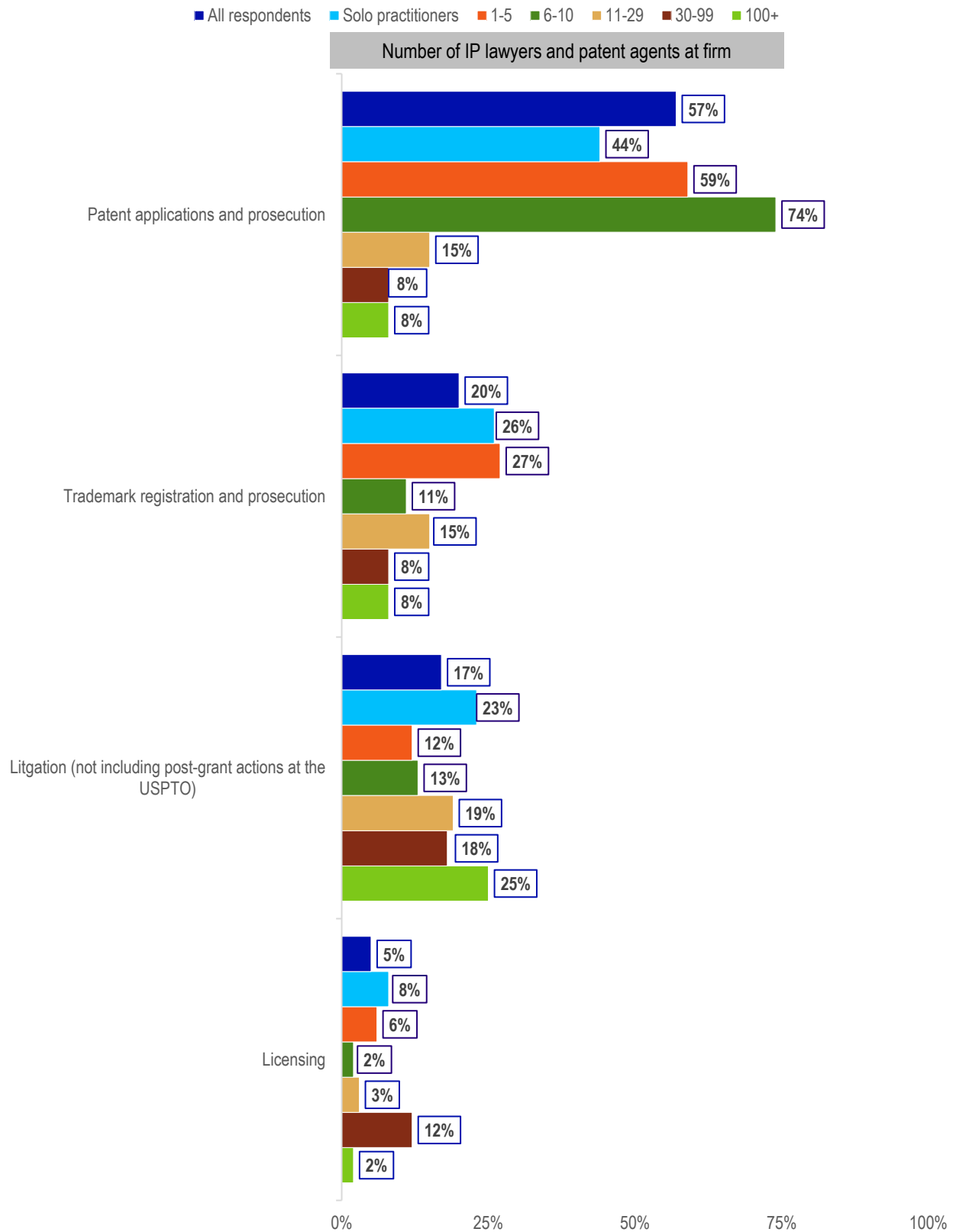
In 2024, the average surveyed law firm billed nearly \$8 million (\$7,750,700) in legal services, 90% (\$6,950,000) of which was for IP-related work and nearly all of this time was billed to clients (88%). The average ratio of firm's collections to firm's billings stands at 92% for 2024. However, the gap between billable IP hours and those billed to clients widens the more IP lawyers and patent agents there are at a firm as does the ratio of collections to billings.

Regardless of the number of IP lawyers or patent agents at a firm, billed time most often went to time spent on patent applications and prosecution (57%), followed distantly by trademark registration and prosecution (20%) and litigation which did not include post-grant actions at the USPTO (17%).

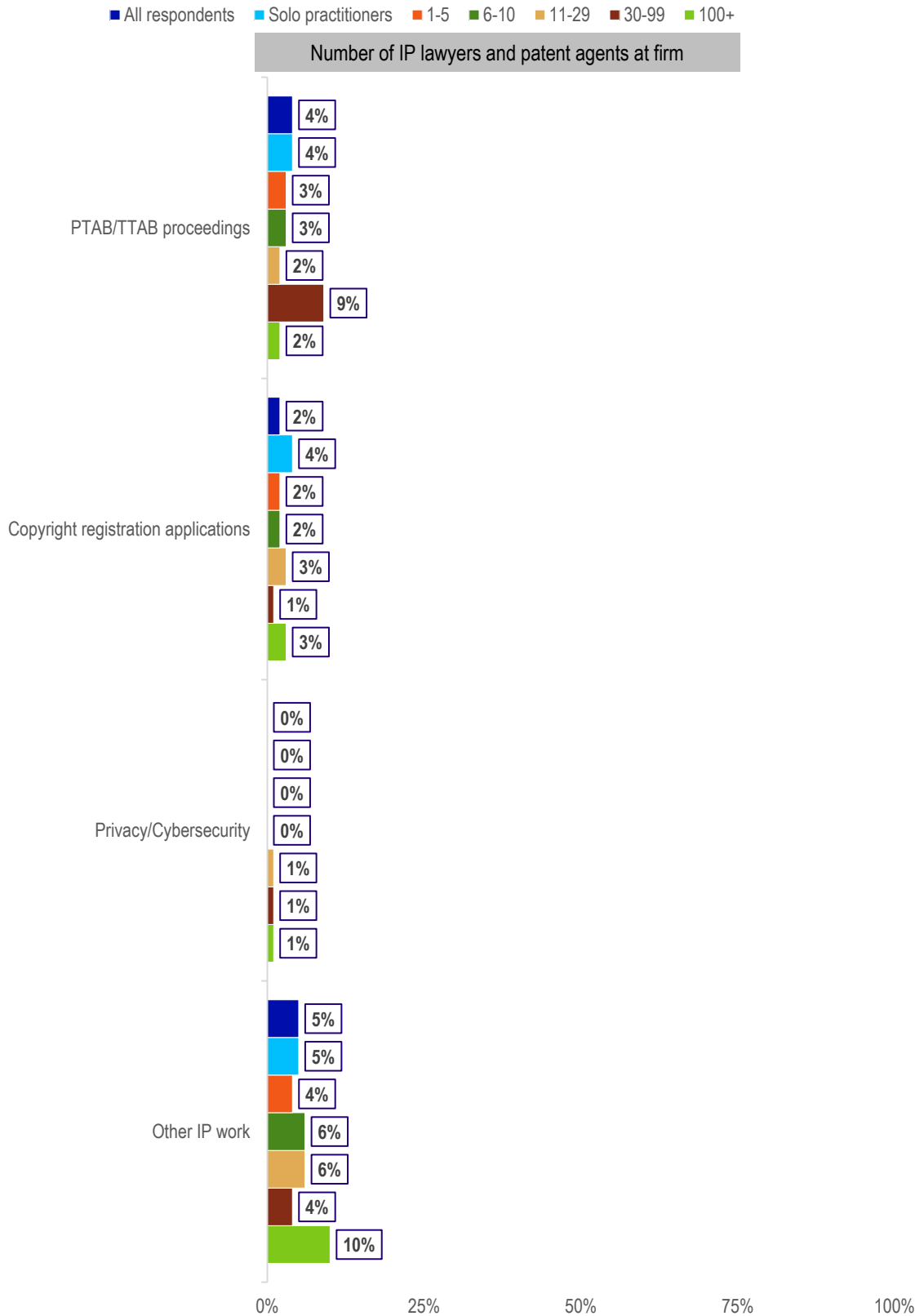
FIRM'S TOTAL 2024 BILLINGS FOR PROFESSIONAL LEGAL SERVICES (n=28, QF44)							
	Total	Number of IP Lawyers and Patent Agents at Firm					
		Solo practitioner	1-5	6-10	11-29	30-99	100+
Maximum	\$81,100,000	\$450,000	\$2,128,000	\$5,250,000	\$12,323,000	\$81,106,000	--
Average	\$7,700,000	\$214,600	\$1,176,300	\$3,732,600	\$7,400,000	\$67,500,000	--
Minimum	\$20,700	\$20,700	\$438,000	\$2,700,000	\$3,900,000	\$54,000,000	--



IP Law Firm Billings by Type (n=60, QF43)

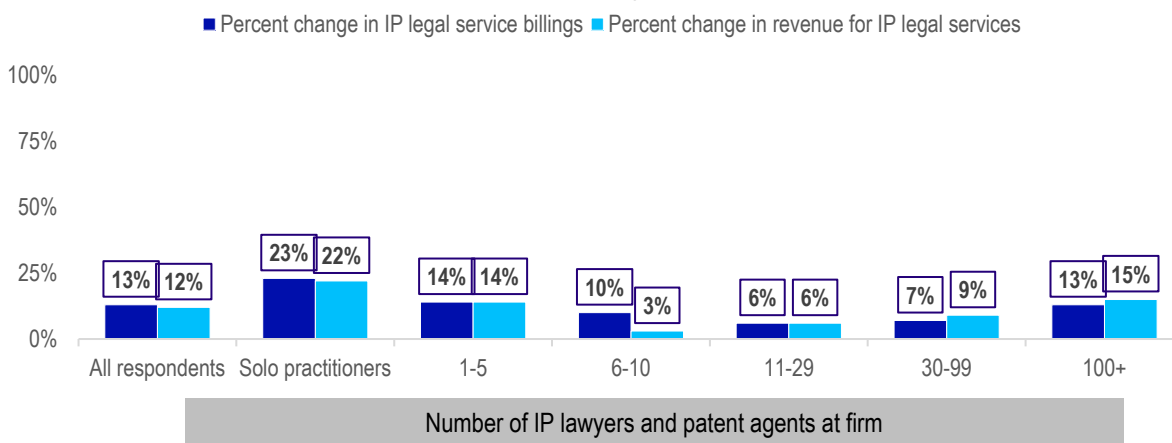


IP Law Firm Billings by Type (n=60, QF43, Cont.)

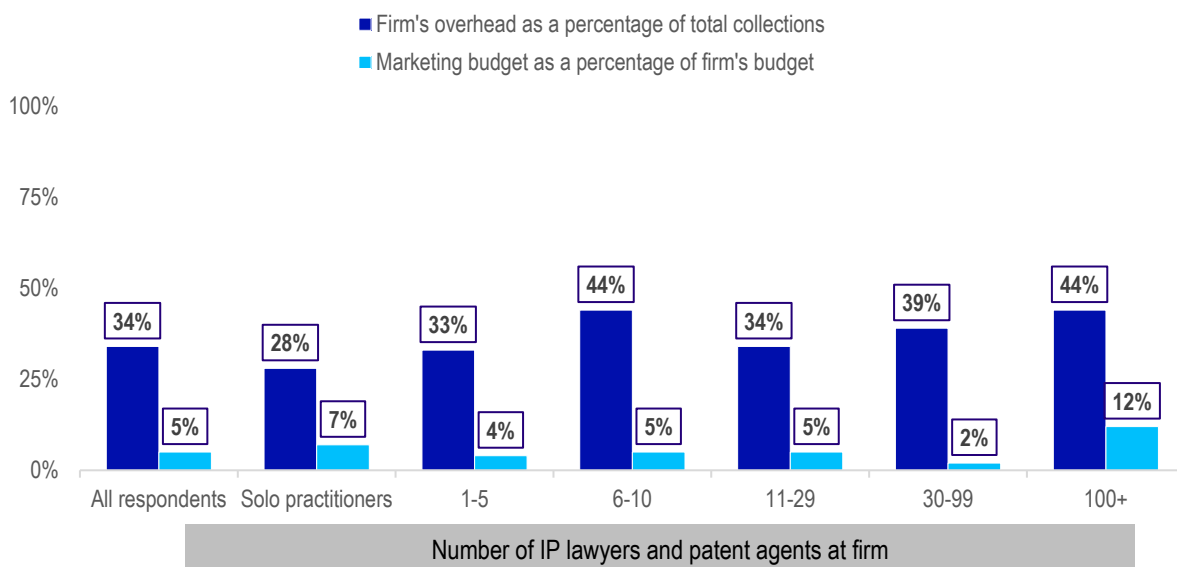


From 2023 to 2024, IP billings and revenue for IP services increased (13% and 12%, respectively), though this growth wanes as a firm size grows. An average firm's overhead represents one-third (34%) of their total collections; however, this increases with firm size. Regardless of the number of IP attorneys or patent agents at a firm, marketing represents a very small (5%) fraction of a firm's budget.

Increases in Billings and Revenue from 2023 to 2024 (n=50, QF48-QF49)

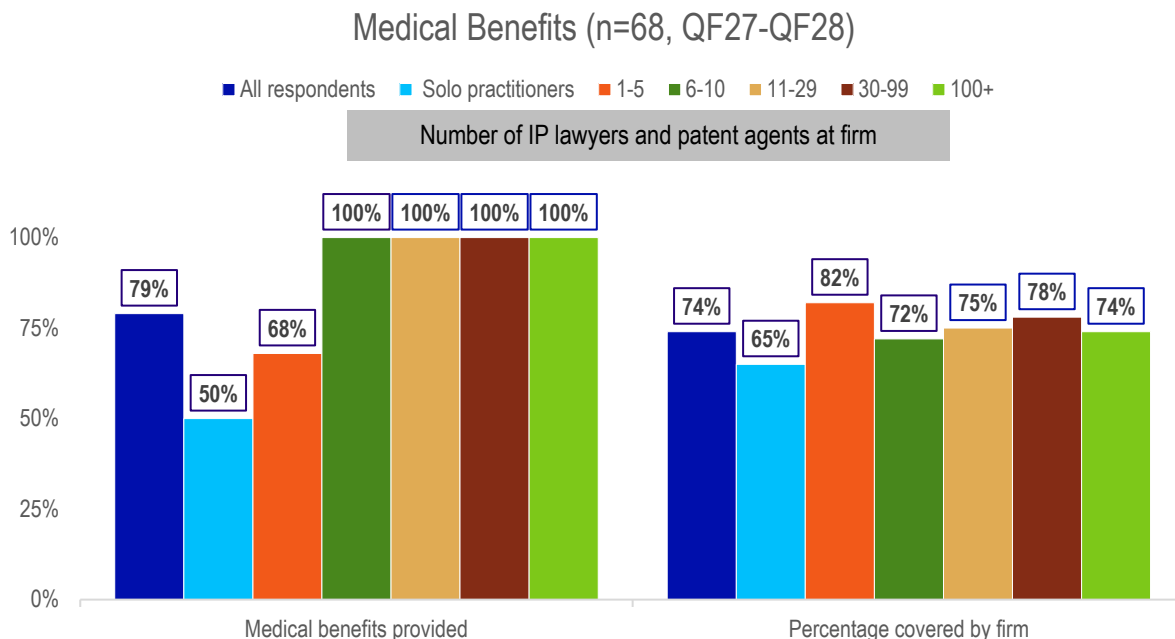


2024 Overhead and Marketing Expenses (n=52, QF46-QF47)



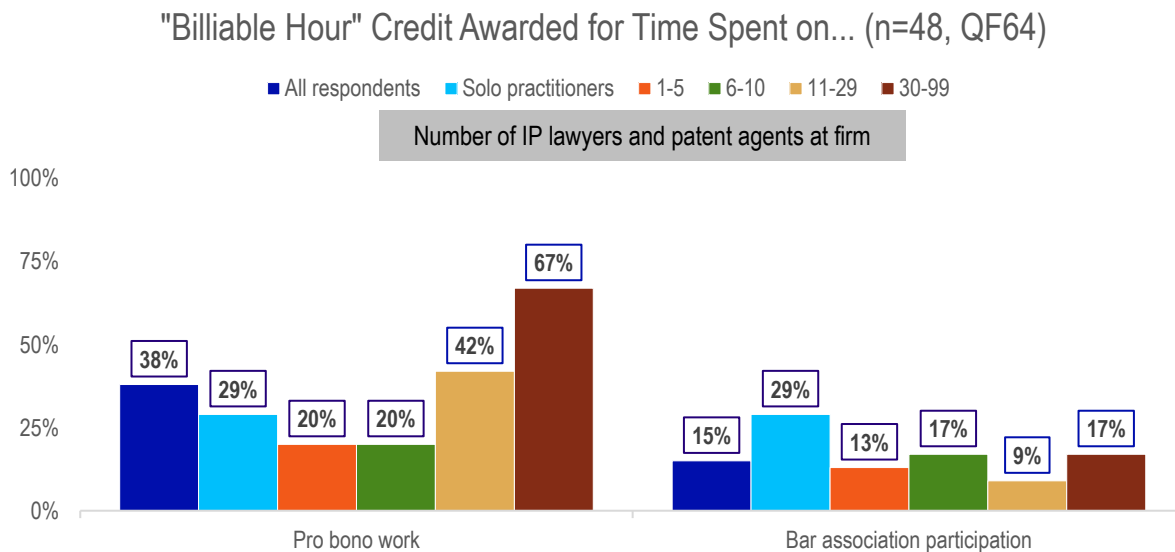
Medical Benefits

Four in five (79%) firms offer medical benefits, including all firms with six or more IP attorneys or patent agents, with an average of three-quarters (74%) being covered by the firm.



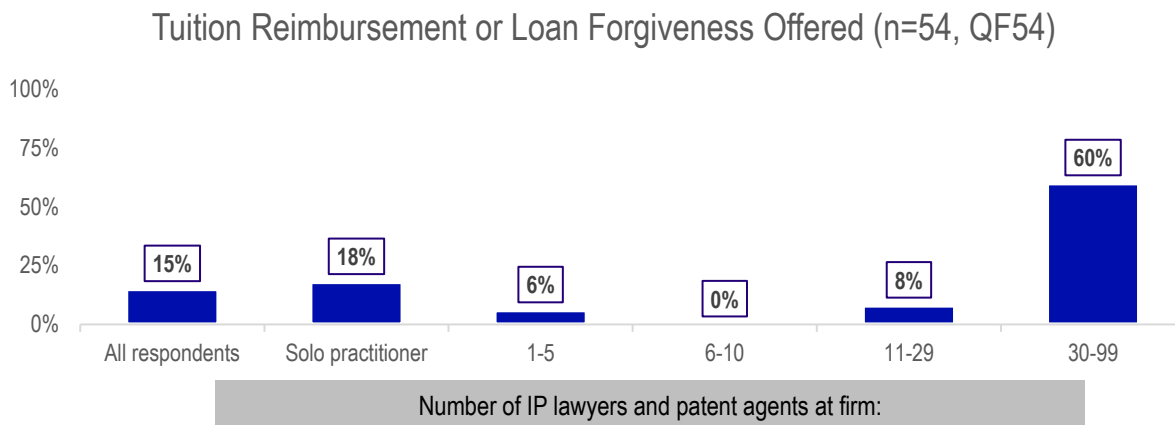
Associates' Billing Requirements

Few firms allow time spent on pro bono work (38%) or bar association participation (15%) to count towards their billable hours. Although, when it comes to billable hours, the more IP attorneys and patent agents working at the firm, the more likely they are to give associate's "billable hour" credit for pro bono work.



Law School Tuition Reimbursement

Only one in seven (15%) surveyed law firms offer their paralegals, patent agents, or technical assistants tuition reimbursement or loan forgiveness. However, at firms with 30-99 IP lawyers or patent agents, this is much more common as three in five firms (60%) offer this benefit.

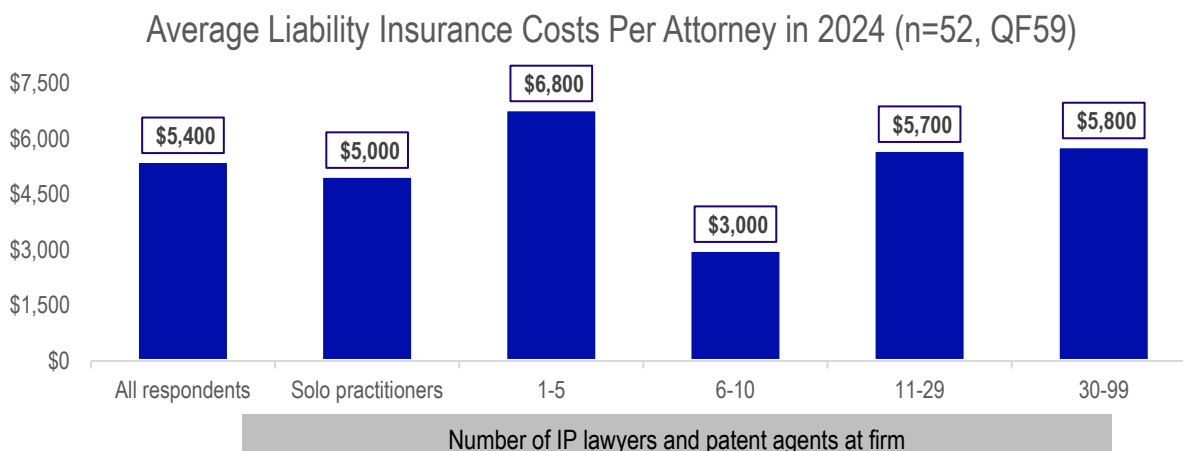


Professional Liability Insurance

Two in five (44%) firms have cyber liability insurance and this likelihood increases with the number of IP lawyers and patent agents at the firm (Solo practitioner: 0%; 1-5: 13%; 6-10: 50%; 11-29: 67%; 30-99: 83%). Similar patterns are observed when it comes to maximum liability insurance coverage in 2024, regardless of cyber insurance.

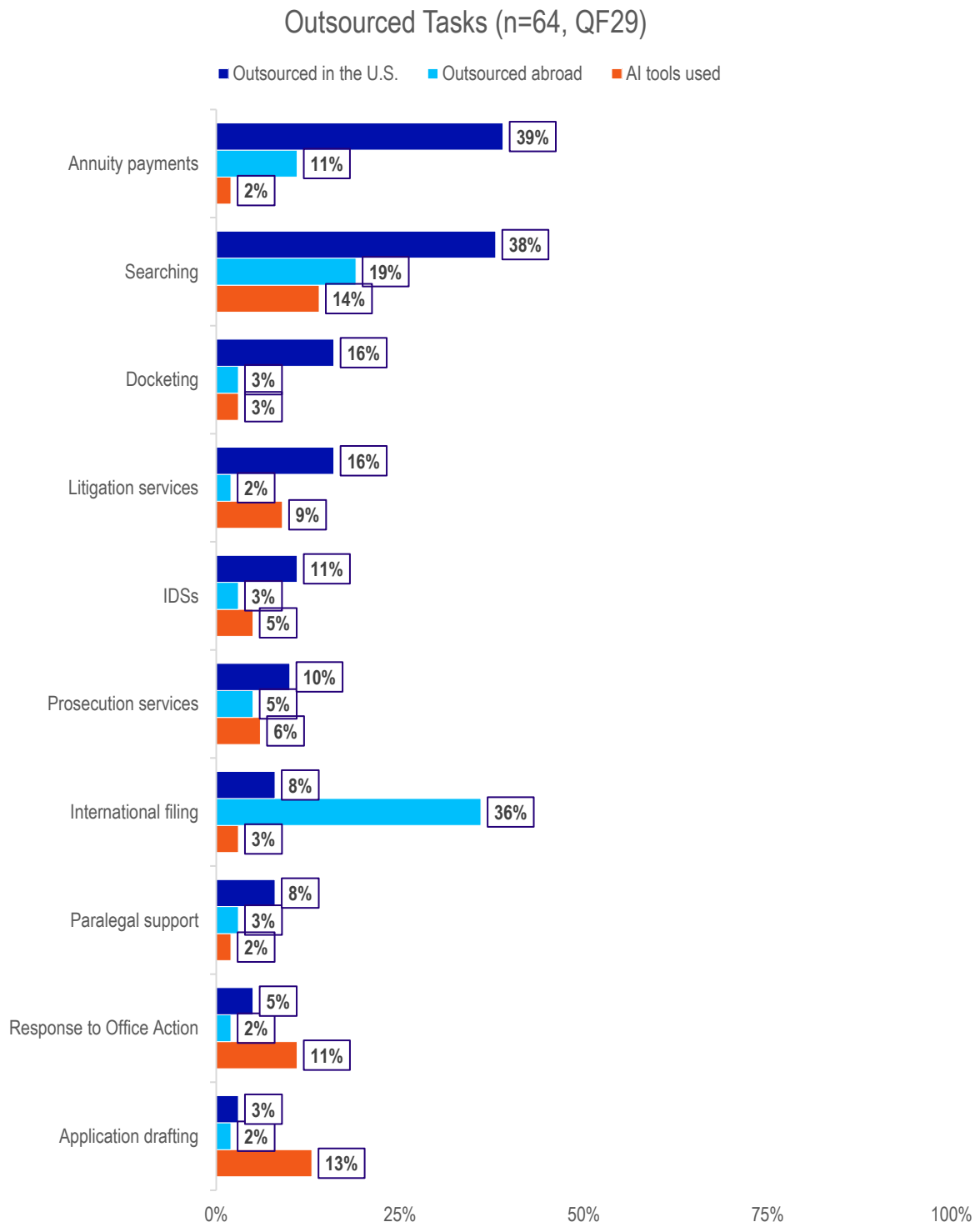
Liability insurance costs per attorney averaged \$5,400 in 2024, though this did not increase with the number of IP lawyers and patent agents at the firm (Solo practitioner: \$5,000; 1-5: \$6,800; 6-10: \$3,000; 11-29: \$5,700; 30-99: \$5,800).

In the past five years (2019-2024), a total of four liability claims for IP matters were made against any firm. Jamieson (New Jersey) (27%) and CNA Insurance Companies (22%) underwrite professional liability insurance for nearly one-half of surveyed firms, followed distantly by Columbia Casualty (13%).



Outsourced Tasks

By and large, firms are not outsourcing tasks, even to AI; however, there are a few notable exceptions. Two in five outsource annuity payments (39%) and searching (38%) for existing IP rights or prior art to another US company, as do one in seven for docketing (16%) and litigation services (16%). Only international filings are frequently outsourced abroad (36%).

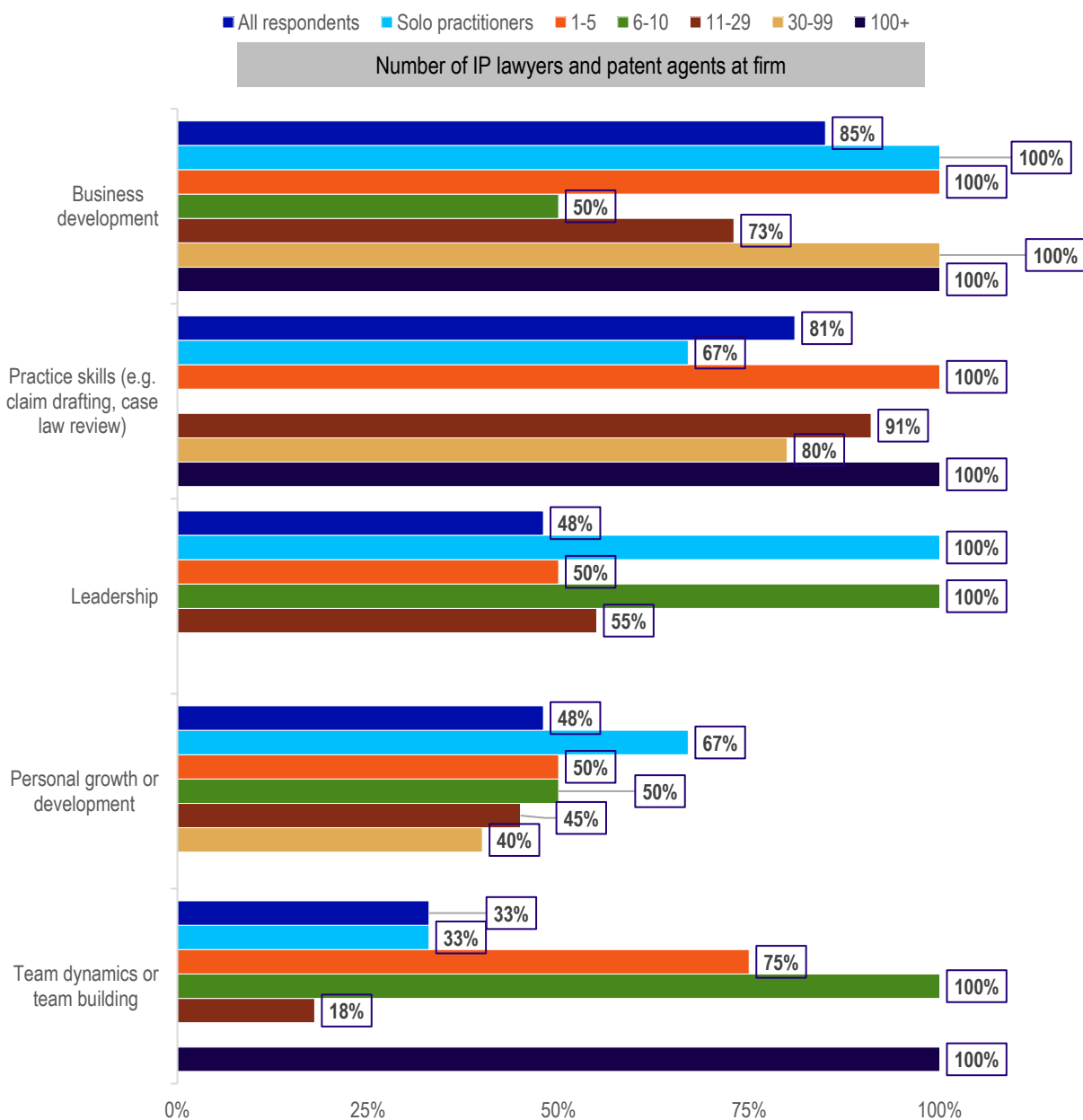


Firm-level Professional Development Investments

Three in five (60%) firms spend money on outside providers of attorney training and external training programs, including two in five (40%) of companies with five or fewer IP lawyers or patent agents. An average of two percent of a firm's gross 2024 revenue is spent on professional development.

Aside from one-on-one mentorship, four in five firms offer business development (85%) and/or practice skills trainings (81%). Leadership trainings (48%), personal growth or development trainings (48%), and team dynamics or team building trainings (33%) are less common.

Formal Trainings Offered (excluding one-on-one mentorship) (n=23, QF63)



APPENDIX A: Tables for Individual Survey Data

Notes for interpreting tables:

1. Total sample sizes or number of respondents are not shown in the tables because the figures presented do not always add up to the overall sample. The tables display selected groups or types of responses, and showing the total sample alongside them could give the misleading impression that the numbers should sum to an exact total. Instead, the number of responding firms was reported for each question/category.
2. Dashes (-) represent cases where a respondent did not provide data for a particular question or total number of individuals reporting is two or less. Actual zeros (0, 0%) appear when a firm explicitly reported a value of zero.
3. If a category does not appear at all, it means no data for that category was reported and has been omitted for brevity.
4. In both the report and the tables, items with .5% have been rounded up to the nearest whole number; items with .49% have been rounded down to the lowest whole number.
5. Quartiles describe how numerical values are distributed. The three quartiles shown are the first quartile (25th percentile), the median (50th percentile), and the third quartile (75th percentile). These points are interpolated positions within the distribution and may not match actual reported values. When values are ordered, the first quartile marks the point at or below 25% of responses, and the third quartile marks the point at or above 75% of responses.
6. The median is the middle value in a distribution—half of reported values are at or below it, and half are at or above it. The median is shown when at least three responses are reported. First and third quartiles are shown when at least four responses are reported. Because these figures are based on survey responses, they are estimates of the true population values; accuracy improves as the number of responses increases.
7. The mean is calculated by summing all reported values and dividing by the number of responses. It is shown when at least three values are reported. If the mean is higher than the median, high values are pulling the average upward. With small samples, the mean may even exceed the third quartile.
8. The metropolitan areas of Boston, New York City, Washington DC, Chicago, and Minneapolis–St. Paul include all localities—central city and surrounding areas—within the primary metropolitan statistical area. Texas and California are reported separately. Other locations are grouped into the four main Census geographic areas of Other North, Other South, Other Central, and Other West.³

³ Other North: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont; Other Central: Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin; Other South: Alabama, Arkansas, Delaware, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Virginia, West Virginia, Other West: Alaska, Arizona, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming.

All Respondents

Background

		All Respondents	
		Percent	Count
All Individuals		100%	618
Primary Practice	Solo Practitioner	13%	59
	Private Firm, Equity Partner	53%	234
	Private Firm, Partner-Track Attorney	12%	53
	Private Firm, Non-Partner Track Attorney	4%	19
	Private Firm, Agent	6%	26
	Private Firm, Of Counsel	8%	35
	Corporate IP, Head	44%	40
	Corporate IP, Attorney	37%	34
	Corporate IP, Agent	14%	13
	Corporate Legal, Head	44%	14
	Corporate Legal, Attorney	44%	14
	Corporate Legal, Agent	9%	3
	PTO Examiner	41%	13
	PTO Admin/Management	9%	3
	Government IP, not PTO	34%	11
	Other	16%	5
Admitted to the Patent Bar	Yes	85%	513
	No	15%	90
Age	39 and younger	14%	91
	40-49	19%	123
	50-59	34%	214
	60-69	22%	142
	70 or older	10%	62
Gender	Male	70%	441
	Female	28%	174
	An alternative gender	-	1
	Prefer not to respond	2%	12
Ethnicity	White/Caucasian	76%	478
	Black/African American	4%	24
	Hispanic/Latino	4%	27
	Asian/Pacific Islander	11%	67
	North American Indian/Native Canadian	1%	6
	Prefer not to respond	6%	40
	Other	1%	9

All Respondents

Background (cont.)

		All Respondents	
		Percent	Count
All Individuals		100%	618
Years of IP Law Attorney Experience	15 or less	30%	153
	16-29	44%	222
	30 or more	23%	130
Location	Washington D.C. Metro	17%	87
	New York City Metro	8%	39
	Chicago Metro	8%	39
	Boston Metro	6%	33
	Minneapolis / St. Paul Metro	5%	27
	California	8%	39
	Texas	6%	30
	Other Central	16%	81
	Other West	13%	68
	Other South	10%	49
	Other East	4%	22
Academic Background - IP Technical Specialization	Biology / Biotechnology	16%	83
	Biomedical Engineering	2%	10
	Chemical Engineering	7%	37
	Chemistry	12%	66
	Civil / Environmental Engineering	2%	13
	Computer Engineering	2%	10
	Computer Science / Software Engineering	7%	39
	Electrical Engineering	20%	107
	Mechanical / Aerospace Engineering	19%	100
	Material / Industrial Engineering	1%	5
	Physics	4%	20
	Publishing & Entertainment	1%	7
	Social Sciences (e.g., economics, sociology, and psychology) (e.g., economics, sociology, etc.)	4%	23
	Other Areas	3%	14

All Respondents

Full-time IP lawyers and patent agents at all locations (Q10)

		Full-time IP lawyers and patent agents at all locations (Q10)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		25	2	8	27	519
Primary Practice	Solo Practitioner	1	1	1	1	58
	Private Firm, Equity Partner	45	5	13	41	225
	Private Firm, Partner-Track Attorney	62	12	30	68	53
	Private Firm, Non-Partner Track Attorney	17	4	15	23	19
	Private Firm, Agent	49	3	30	60	23
	Private Firm, Of Counsel	66	6	18	85	33
	Corporate IP, Head	12	1	3	10	38
	Corporate IP, Attorney	27	6	10	44	33
	Corporate IP, Agent	19	2	4	40	11
	Corporate Legal, Head	1	1	1	2	12
	Corporate Legal, Attorney	3	1	3	4	13
	Corporate Legal, Agent	5	2	5	-	3
	Government IP, not PTO	8	2	5	13	9
Location	New York City Metro	32	1	7	39	40
	Minneapolis / St. Paul Metro	19	2	7	25	28
	Texas	23	2	6	36	29
	California	41	1	4	48	48
	Washington D.C. Metro	42	4	16	44	70
	Boston Metro	9	1	5	9	26
	Chicago Metro	33	3	18	50	39
	Other South	16	1	6	17	54
	Other West	22	2	8	44	77
	Other Central	22	3	12	24	81
	Other East	16	1	7	14	22

All Respondents

Major field of academic study (Q11)

		Major field of academic study				
		Biology / Biotechnology	Biomedical Engineering	Chemical Engineering	Chemistry	Civil/Environmental Engineering
All Individuals		15%	2%	7%	12%	2%
Primary Practice	Solo Practitioner	14%	4%	2%	5%	5%
	Private Firm, Equity Partner	12%	0%	8%	10%	3%
	Private Firm, Partner-Track Attorney	21%	0%	0%	15%	0%
	Private Firm, Non-Partner Track Attorney	16%	0%	5%	5%	5%
	Private Firm, Agent	38%	4%	8%	25%	0%
	Private Firm, Of Counsel	9%	3%	15%	6%	3%
	Corporate IP, Head	21%	5%	5%	26%	-
	Corporate IP, Attorney	16%	3%	16%	13%	-
	Corporate IP, Agent	25%	0%	0%	42%	-
	Corporate Legal, Head	15%	-	15%	15%	0%
	Corporate Legal, Attorney	7%	-	0%	14%	7%
	Corporate Legal, Agent	33%	-	0%	33%	0%
	PTO Examiner	0%	0%	0%	17%	8%
	PTO Admin/Management	33%	33%	0%	0%	0%
	Government IP, not PTO	20%	10%	20%	0%	0%

Major field of academic study (Q11) (cont.)

		Major field of academic study				
		Computer Engineering	Computer Science / Software Engineering	Electrical Engineering	Mechanical / Aerospace Engineering	Physics
All Individuals		2%	7%	21%	19%	4%
Primary Practice	Solo Practitioner	0%	11%	12%	25%	9%
	Private Firm, Equity Partner	3%	7%	21%	21%	3%
	Private Firm, Partner-Track Attorney	6%	9%	19%	13%	6%
	Private Firm, Non-Partner Track Attorney	0%	5%	5%	37%	0%
	Private Firm, Agent	0%	0%	8%	13%	0%
	Private Firm, Of Counsel	0%	3%	35%	12%	9%
	Corporate IP, Head	0%	3%	13%	24%	3%
	Corporate IP, Attorney	3%	6%	25%	13%	3%
	Corporate IP, Agent	0%	0%	17%	8%	8%
	Corporate Legal, Head	-	31%	15%	8%	-
	Corporate Legal, Attorney	-	7%	36%	14%	-
	Corporate Legal, Agent	-	0%	33%	0%	-
	PTO Examiner	-	17%	50%	8%	0%
	PTO Admin/Management	-	0%	33%	0%	0%
	Government IP, not PTO	-	0%	20%	20%	10%

All Respondents

Major field of academic study (Q11) (cont.)

		Major field of academic study				
		Social Sciences	Publishing & Entertainment	Material / Industrial Engineering	Other	Count
All Individuals		4%	1%	1%	3%	547
Primary Practice	Solo Practitioner	7%	7%	0%	0%	57
	Private Firm, Equity Partner	4%	1%	1%	4%	228
	Private Firm, Partner-Track Attorney	6%	0%	2%	4%	53
	Private Firm, Non-Partner Track Attorney	16%	0%	0%	0%	19
	Private Firm, Agent	4%	0%	0%	0%	24
	Private Firm, Of Counsel	6%	0%	0%	0%	34
	Corporate IP, Head	-	-	0%	0%	38
	Corporate IP, Attorney	-	-	3%	0%	32
	Corporate IP, Agent	-	-	0%	0%	12
	PTO Examiner	-	-	0%	0%	12
	PTO Admin/Management	-	-	0%	0%	3
	Government IP, not PTO	-	-	0%	0%	10

Primary Practice by Full-time work (Q15)

		Do you work full-time as defined by your firm/company?		Count
		Yes	No	
All Individuals		94%	6%	541
Primary Practice	Solo Practitioner	86%	14%	57
	Private Firm, Equity Partner	97%	3%	224
	Private Firm, Partner-Track Attorney	100%	0%	51
	Private Firm, Non-Partner Track Attorney	100%	0%	19
	Private Firm, Agent	96%	4%	24
	Private Firm, Of Counsel	64%	36%	33
	Corporate IP, Head	97%	3%	38
	Corporate IP, Attorney	100%	0%	31
	Corporate IP, Agent	100%	0%	11
	Corporate Legal, Head	100%	0%	13
	Corporate Legal, Attorney	92%	8%	13
	Corporate Legal, Agent	100%	0%	2
	PTO Examiner	100%	0%	12
	PTO Admin/Management	100%	0%	3
	Government IP, not PTO	100%	0%	10

All Respondents

Remote work (Q16)

		Worked remotely in 2024		Count
		Yes	No	
All Individuals		91%	9%	539
Primary Practice	Solo Practitioner	86%	14%	56
	Private Firm, Equity Partner	90%	10%	223
	Private Firm, Partner-Track Attorney	98%	2%	51
	Private Firm, Non-Partner Track Attorney	79%	21%	19
	Private Firm, Agent	96%	4%	24
	Private Firm, Of Counsel	85%	15%	33
	Corporate IP, Head	95%	5%	38
	Corporate IP, Attorney	94%	6%	31
	Corporate IP, Agent	100%	0%	11
	Corporate Legal, Head	15%	85%	13
	Corporate Legal, Attorney	92%	8%	13
	Corporate Legal, Agent	100%	0%	2
	PTO Examiner	100%	-	12
	PTO Admin/Management	100%	-	3
	Government IP, not PTO	100%	-	10

Primary Practice by Remote work (Q16)

		If worked remotely, what percentage of your time?		
		Mean (Average)	Median (Midpoint)	Count
All Individuals		54%	50%	539
Primary Practice	Solo Practitioner	59%	77%	56
	Private Firm, Equity Partner	49%	40%	223
	Private Firm, Partner-Track Attorney	54%	60%	51
	Private Firm, Non-Partner Track Attorney	55%	80%	19
	Private Firm, Agent	63%	55%	24
	Private Firm, Of Counsel	63%	80%	33
	Corporate IP, Head	53%	55%	38
	Corporate IP, Attorney	44%	40%	31
	Corporate IP, Agent	60%	60%	11
	Corporate Legal, Head	62%	80%	13
	Corporate Legal, Attorney	54%	49%	13
	Corporate Legal, Agent	55%	55%	2
	PTO Examiner	93%	100%	12
	PTO Admin/Management	72%	100%	3
	Government IP, not PTO	59%	55%	10

All Respondents

Primary Practice by Plan to work remotely in 2025 (Q17)

		Do you plan to work or continue working remotely in 2025?		Count
		No	Yes	
All Individuals		10%	90%	537
Primary Practice	Solo Practitioner	14%	86%	56
	Private Firm, Equity Partner	10%	90%	223
	Private Firm, Partner-Track Attorney	2%	98%	50
	Private Firm, Non-Partner Track Attorney	21%	79%	19
	Private Firm, Agent	4%	96%	24
	Private Firm, Of Counsel	12%	88%	33
	Corporate IP, Head	5%	95%	38
	Corporate IP, Attorney	10%	90%	30
	Corporate IP, Agent	9%	91%	11
	Corporate Legal, Head	23%	77%	13
	Corporate Legal, Attorney	8%	92%	13
	Corporate Legal, Agent	0%	100%	2
	PTO Examiner	0%	100%	12
	PTO Admin/Management	33%	67%	3
	Government IP, not PTO	20%	80%	10

Percentage of time planned to work remotely in 2025 (Q17)

		If yes, what percentage of your time?		
		Mean (Average)	Median (Midpoint)	Count
All Individuals		54%	50%	537
Primary Practice	Solo Practitioner	59%	79%	56
	Private Firm, Equity Partner	50%	49%	223
	Private Firm, Partner-Track Attorney	54%	50%	50
	Private Firm, Non-Partner Track Attorney	55%	75%	19
	Private Firm, Agent	65%	65%	24
	Private Firm, Of Counsel	66%	85%	33
	Corporate IP, Head	51%	45%	38
	Corporate IP, Attorney	42%	40%	30
	Corporate IP, Agent	52%	50%	11
	Corporate Legal, Head	59%	75%	13
	Corporate Legal, Attorney	53%	49%	13
	Corporate Legal, Agent	55%	55%	2
	PTO Examiner	91%	100%	12
	PTO Admin/Management	67%	100%	3
	Government IP, not PTO	38%	35%	10

All Respondents

Number of new priority US and PCT patent applications prepared and filed in 2024 by an individual lawyer (Q19)

		Number of new priority US and PCT patent applications prepared and filed in 2024 (Q19)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		11	0	5	15	467
Location	New York City Metro	7	0	3	10	36
	Minneapolis / St. Paul Metro	11	1	10	20	21
	Texas	8	0	5	13	29
	California	8	0	4	12	41
	Washington D.C. Metro	9	0	0	11	77
	Boston Metro	13	0	5	17	31
	Chicago Metro	16	0	4	20	37
	Other South	9	0	1	10	49
	Other West	11	0	5	20	66
	Other Central	12	0	10	20	70
	Other East	11	0	5	20	20
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	7	0	3	10	131
	3-5	9	0	6	16	66
	6-10	11	0	5	14	64
	11-25	17	3	10	21	78
	26-50	10	0	2	17	53
	51-100	11	0	3	12	47
	101-150	20	0	15	30	15
	More than 150	5	0	0	5	24

All Respondents

Total Gross Income for 2024 from primary practice - Full-time only (Q20)

		Total gross income in calendar year 2024 from primary practice (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$368,000	\$160,000	\$263,000	\$411,000	478
Primary Practice	Solo Practitioner	\$218,000	\$75,000	\$140,000	\$266,000	54
	Private Firm, Equity Partner	\$544,000	\$255,000	\$400,000	\$650,000	203
	Private Firm, Partner-Track Attorney	\$217,000	\$144,000	\$200,000	\$275,000	41
	Private Firm, Non-Partner Track Attorney	\$121,000	\$75,000	\$121,000	\$160,000	16
	Private Firm, Agent	\$234,000	\$135,000	\$165,000	\$237,000	20
	Private Firm, Of Counsel	\$180,000	\$101,000	\$165,000	\$274,000	28
	Corporate IP, Head	\$375,000	\$250,000	\$318,000	\$411,000	34
	Corporate IP, Attorney	\$309,000	\$245,000	\$271,000	\$350,000	25
	Corporate IP, Agent	\$205,000	\$129,000	\$214,000	\$264,000	10
	Corporate Legal, Head	\$311,000	\$240,000	\$266,000	\$350,000	11
	Corporate Legal, Attorney	\$297,000	\$150,000	\$265,000	\$400,000	11
	Corporate Legal, Agent	-	-	-	-	2
	PTO Examiner	\$169,000	\$142,000	\$180,000	\$186,000	11
	PTO Admin/Management	\$181,000	\$94,000	\$214,000	-	3
	Government IP, not PTO	\$148,000	\$119,000	\$150,000	\$180,000	9

Amount of year-end cash bonus (Q21)

		Amount of year-end cash bonus (Rounded to the nearest hundred)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individual		\$52,100	\$10,000	\$34,700	\$66,500	196
Primary Practice	Solo Practitioner	-	-	-	-	2
	Private Firm, Equity Partner	\$61,400	\$24,300	\$50,000	\$88,500	53
	Private Firm, Partner-Track Attorney	\$34,800	\$3,000	\$19,000	\$47,500	24
	Private Firm, Non-Partner Track Attorney	\$4,800	\$1,000	\$1,500	\$10,000	7
	Private Firm, Agent	\$18,400	\$5,000	\$10,000	\$36,500	10
	Private Firm, Of Counsel	\$22,200	\$3,400	\$16,500	\$36,300	8
	Corporate IP, Head	\$99,200	\$40,000	\$55,900	\$133,500	29
	Corporate IP, Attorney	\$49,400	\$15,300	\$46,000	\$70,000	23
	Corporate IP, Agent	\$27,800	\$3,600	\$19,000	\$54,000	9
	Corporate Legal, Head	\$63,600	\$13,000	\$40,000	\$67,000	7
	Corporate Legal, Attorney	\$92,600	\$30,000	\$90,000	\$150,000	7
	Corporate Legal, Agent	-	-	-	-	2
	PTO Examiner	\$7,600	\$3,000	\$6,000	\$12,600	9
	PTO Admin/Management	-	-	-	-	2
	Government IP, not PTO	\$3,500	\$1,500	\$3,000	-	3

All Respondents

Employer's 2024 contribution to all of your 401(k)/403(b) retirement and savings plans (Q22)

		Employer's 2024 contribution to all of your 401(k)/403(b) retirement and savings plans (Rounded to the nearest hundred)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$11,600	\$0	\$5,400	\$15,000	439
Primary Practice	Solo Practitioner	\$6,100	\$0	\$0	\$5,000	47
	Private Firm, Equity Partner	\$14,800	\$0	\$3,400	\$20,000	188
	Private Firm, Partner-Track Attorney	\$5,500	\$0	\$0	\$7,800	36
	Private Firm, Non-Partner Track Attorney	\$4,700	\$0	\$0	\$204	14
	Private Firm, Agent	\$6,700	\$0	\$5,000	\$10,800	17
	Private Firm, Of Counsel	\$3,600	\$0	\$0	\$2,600	26
	Corporate IP, Head	\$14,300	\$4,300	\$10,000	\$20,500	34
	Corporate IP, Attorney	\$13,700	\$7,100	\$11,000	\$19,500	25
	Corporate IP, Agent	\$14,300	\$6,200	\$10,600	\$20,800	10
	Corporate Legal, Head	\$13,300	\$7,300	\$12,000	\$20,000	11
	Corporate Legal, Attorney	\$17,200	\$7,900	\$19,900	\$26,000	10
	Corporate Legal, Agent	-	-	-	-	2
	PTO Examiner	\$8,900	\$6,800	\$9,000	\$9,900	8
	PTO Admin/Management	\$12,400	\$7,500	\$9,800	-	3
	Government IP, not PTO	\$13,000	\$1,500	\$10,300	\$11,700	8

Billable hours, Billing rate, Dollars billed (Q40, Q41, Q38)

		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		1,300	1,000	1,400	1,700	250
How many billable hours did you record in 2024?	Solo Practitioner	600	200	600	800	23
	Private Firm, Equity Partner	1,400	1,000	1,400	1,700	149
	Private Firm, Partner-Track Attorney	1,700	1,500	1,700	1,900	29
	Private Firm, Non-Partner Track Attorney	900	500	1,000	1,200	10
	Private Firm, Agent	1,600	1,400	1,800	1,900	15
	Private Firm, Of Counsel	900	500	1,000	1,400	24
All Individuals		500	\$400	\$500	\$600	323
Average hourly billing rate in 2024	Solo Practitioner	\$400	\$300	\$400	\$500	47
	Private Firm, Equity Partner	\$600	\$400	\$500	\$700	186
	Private Firm, Partner-Track Attorney	\$500	\$300	\$400	\$500	36
	Private Firm, Non-Partner Track Attorney	\$300	\$300	\$300	\$400	12
	Private Firm, Agent	\$400	\$300	\$400	\$400	16
	Private Firm, Of Counsel	\$600	\$400	\$500	\$700	26
All Individuals		\$643,000	\$259,000	\$505,000	\$780,000	300
Dollar amount was billed for the legal services you performed in 2024?	Solo Practitioner	\$301,300	\$73,800	\$206,500	\$350,000	46
	Private Firm, Equity Partner	\$828,800	\$423,800	\$620,500	\$875,300	178
	Private Firm, Partner-Track Attorney	\$516,900	\$201,000	\$559,500	\$687,500	29
	Private Firm, Non-Partner Track Attorney	\$282,800	\$113,500	\$170,000	\$490,000	11
	Private Firm, Agent	\$445,100	\$183,800	\$405,000	\$715,000	12
	Private Firm, Of Counsel	\$340,100	\$150,000	\$350,200	\$449,500	24

All Respondents

Percent of services billed (or will be billed) in 2024 (Q39)

		Hourly Billing	Predetermined Fee	Contingent Fee	Other Basis
		Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals		60%	38%	1%	0%
Primary Practice	Solo Practitioner	51%	49%	0%	0%
	Private Firm, Equity Partner	62%	36%	1%	1%
	Private Firm, Partner-Track Attorney	60%	40%	1%	0%
	Private Firm, Non-Partner Track Attorney	45%	52%	3%	0%
	Private Firm, Agent	72%	28%	0%	0%
	Private Firm, Of Counsel	67%	33%	0%	0%

Average hourly billing rate change in 2024 compared to 2023 (Q42)

		Did your average hourly billing rate increase, decrease or stay the same in 2024, compared to 2023?			Total
		Increase	Decrease	Stayed the Same	Count
All Individuals		61%	3%	37%	334
Primary Practice	Solo Practitioner	52%	2%	46%	50
	Private Firm, Equity Partner	63%	2%	35%	190
	Private Firm, Partner-Track Attorney	76%	3%	22%	37
	Private Firm, Non-Partner Track Attorney	50%	8%	42%	12
	Private Firm, Agent	65%	-	35%	17
	Private Firm, Of Counsel	43%	7%	50%	28

Percent of work billed at a discounted hourly billing rate (Q43)

		What percentage of your work is billed at a discounted hourly billing rate?		
		Mean (Average)	Median (Midpoint)	Count
All Individuals		32%	20%	304
Primary Practice	Solo Practitioner	20%	10%	46
	Private Firm, Equity Partner	35%	25%	181
	Private Firm, Partner-Track Attorney	31%	20%	29
	Private Firm, Non-Partner Track Attorney	28%	25%	11
	Private Firm, Agent	28%	20%	11
	Private Firm, Of Counsel	29%	16%	26

All Respondents

Percent of work billed under an alternative fee arrangement (Q44)

		Flat fee per project	Flat fee for portfolio over a set period of time	Capped fee per project
		Mean (Average)	Mean (Average)	Mean (Average)
All Individuals		8%	2%	4%
Primary Practice	Solo Practitioner	9%	4%	4%
	Private Firm, Equity Partner	8%	2%	4%
	Private Firm, Partner-Track Attorney	7%	3%	5%
	Private Firm, Non-Partner Track Attorney	12%	4%	4%
	Private Firm, Agent	8%	2%	4%
	Private Firm, Of Counsel	7%	1%	3%

Average hours per week spent on business development (Q45)

		Average hours per week spent on business development				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		5	2	4	5	323
Primary Practice	Solo Practitioner	4	1	3	6	47
	Private Firm, Equity Partner	6	2	5	7	188
	Private Firm, Partner-Track Attorney	6	1	3	5	34
	Private Firm, Non-Partner Track Attorney	4	0	2	5	12
	Private Firm, Agent	3	0	2	5	15
	Private Firm, Of Counsel	4	1	3	5	27

Solo Practitioner

Solo Practitioner

Background

		Solo practitioner	Count
All Individuals		13%	59
Admitted to the Patent Bar	Yes	88%	51
	No	12%	7
Age	Mean (Average) Years	61	59
Gender	Male	78%	46
	Female	19%	11
Ethnicity	White/Caucasian	90%	52
IP non-attorney experience	Mean (Average) Years	5	36
IP attorney experience	Mean (Average) Years	27	56
Highest education other than Law	Bachelor's Degree	53%	31
	Master's Degree	33%	19
	Doctorate Degree	14%	8

Percent of time devoted to types of work, by Income level (Q18) -- Solo Practitioner

Gross Income in 2024	IP Prosecution work	Opinions or counseling prior to litigation or formal ADR	IP licensing	Non-licensing transactional work	IP litigation	Post-grant proceedings	Other dispute resolution	Supervision & training of other attorneys or agents within your organization	Office management and administration
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	47%	8%	4%	4%	10%	4%	3%	1%	14%
Less than \$126,000	44%	9%	4%	5%	2%	3%	4%	2%	11%
\$126,000-\$150,999	43%	6%	3%	0%	2%	0%	0%	1%	22%
\$151,000-\$200,999	38%	6%	12%	1%	5%	12%	5%	0%	20%
\$201,000-\$250,999	60%	9%	3%	1%	4%	0%	1%	3%	16%
\$251,000-\$300,999	37%	8%	3%	15%	0%	2%	2%	0%	12%
\$301,000-\$350,999	61%	6%	2%	2%	5%	1%	2%	0%	13%
\$351,000-\$400,999	56%	8%	6%	3%	8%	5%	3%	3%	12%
\$401,000-\$500,999	30%	-	5%	-	15%	-	5%	-	15%
\$501,000 or more	-	18%	-	3%	86%	-	-	-	5%

Solo Practitioner

Percent of time devoted to the following types of work, by Income Level (Q18) – Solo Practitioner (cont.)

Gross Income in 2024	Marketing/ Business Development	Participation in bar association or professional association activities	Non-IP legal	Managing outside counsel for IP prosecution work	Managing outside counsel for IP litigation work	Pro bono work	Other
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	6%	5%	10%	4%	1%	4%	5%
Less than \$126,000	5%	6%	14%	3%	1%	6%	2%
\$126,000-\$150,999	11%	6%	6%	3%	0%	3%	0%
\$151,000-\$200,999	6%	4%	9%	2%	0%	1%	0%
\$201,000-\$250,999	8%	3%	2%	0%	0%	4%	0%
\$251,000-\$300,999	5%	2%	7%	8%	0%	0%	0%
\$301,000-\$350,999	5%	6%	10%	0%	0%	2%	0%
\$351,000-\$400,999	8%	4%	8%	3%	0%	6%	0%
\$401,000-\$500,999	5%	-	5%	10%	10%	-	-
\$501,000 or more	3%	3%	-	-	-	4%	70%

New priority US and PCT Patent application prepared and filed by you in 2024 (Q19) – Solo Practitioner

		New priority US and PCT Patent application prepared and filed by you in 2024 (Q19)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		8	1	5	12	49
Location	New York City Metro	5	2	5	9	6
	Texas	16	3	17	29	4
	California	3	0	2	8	5
	Washington D.C. Metro	7	0	6	14	4
	Boston Metro	10	3	11	18	4
	Other South	13	0	7	-	3
	Other West	7	3	5	11	8
	Other Central	12	4	12	18	6
	Other East	10	0	4	-	3
Academic Background - IP Technical Specialization	Biology / Biotechnology	9	0	6	14	8
	Computer Science / Software Engineering	12	2	8	25	5
	Electrical Engineering	10	3	9	15	6
	Mechanical / Aerospace Engineering	7	2	4	11	12
	Physics	5	0	3	13	4
	Social Sciences (e.g., economics, sociology, and psychology)	3	0	0	-	3
	Publishing & Entertainment	2	0	0	-	3

Solo Practitioner

Total Gross Income for 2024 from primary practice - Full-time only (Q20) -- Solo Practitioner

		Total gross income in calendar year 2024 from primary practice (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$218,000	\$75,000	\$140,000	\$266,000	54
Years of IP Law Attorney Experience	Less than 15	\$146,000	\$73,000	\$109,000	\$239,000	5
	15-24	\$173,000	\$51,000	\$127,000	\$204,000	18
	25-34	\$229,000	\$108,000	\$209,000	\$350,000	20
	35 or More	\$137,000	\$59,000	\$95,000	\$219,000	8
Location	New York City Metro	\$228,000	\$74,000	\$250,000	\$355,000	6
	Minneapolis / St. Paul Metro	\$175,000	\$15,000	\$89,000	-	3
	Texas	\$195,000	\$105,000	\$165,000	\$315,000	4
	California	\$281,000	\$105,000	\$200,000	\$500,000	5
	Washington D.C. Metro	\$359,000	\$102,000	\$388,000	\$588,000	4
	Boston Metro	\$93,000	\$20,000	\$100,00	\$160,000	4
	Other South	\$191,000	\$103,000	\$120,000	-	3
	Other West	\$133,000	\$92,000	\$129,000	\$170,000	9
	Other Central	\$135,000	\$70,000	\$124,000	\$215,000	7
	Other East	\$178,000	\$55,00	\$130,000	-	3
IP Technical Specialization	Biology / Biotechnology	\$172,000	\$98,000	\$122,000	\$261,000	8
	Chemistry	\$127,000	\$55,00	\$100,000	-	3
	Computer Science / Software Engineering	\$260,000	\$159,000	\$250,000	\$366,000	5
	Electrical Engineering	\$155,000	\$91,000	\$152,000	\$225,000	6
	Mechanical / Aerospace Engineering	\$204,000	\$26,000	\$127,000	\$350,000	14
	Physics	\$232,000	\$33,000	\$300,000	\$398,000	5
	Social Sciences (e.g., economics, sociology, and psychology)	\$67,000	\$37,000	\$75,000	-	3
	Publishing & Entertainment	\$171,000	\$55,000	\$109,000	-	3
Age	39 and younger	-	-	-	-	-
	40-49	\$160,000	\$46,000	\$109,000	\$170,000	13
	50-59	\$218,000	\$111,000	\$220,000	\$350,000	18
	60-69	\$229,000	\$121,000	\$175,000	\$325,000	12
	70 or older	\$286,000	\$44,000	\$88,000	\$206,000	10
Gender	Male	\$222,000	\$70,000	\$125,000	\$254,000	44
	Female	\$218,000	\$126,000	\$188,000	\$337,000	8
Highest Non- Law Degree	Bachelor's Degree	\$266,000	\$94,000	\$175,000	\$338,000	28
	Master's Degree	\$172,000	\$51,000	\$122,000	\$251,000	18
	Doctorate Degree	\$155,000	\$81,000	\$122,000	\$255,000	8
Ethnicity	White/Caucasian	\$231,000	\$86,000	\$140,000	\$299,000	46
Types of Work (≥50%)	IP prosecution work	\$176,000	\$82,000	\$125,000	\$253,000	25

Solo Practitioner

Employer's 2024 contribution to all of your 401(k)/403(b) retirement and savings plans (Q22) -- Solo Practitioner

		Employer's 2024 contribution to all of your 401(k)/403(b) retirement and savings plans (Rounded to the nearest hundred)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$6,100	\$0	\$0	\$5,000	47
Years of IP Law Attorney Experience	Less than 15	\$1,800	\$0	\$0	\$5,500	4
	15-24	\$6,400	\$0	\$2,200	\$10,000	15
	25-34	\$2,700	\$0	\$0	\$3,500	19
	35 or More	\$18,900	\$0	\$0	\$12,000	7
Location	New York City Metro	\$3,700	\$0	\$0	\$10,500	6
	Texas	\$4,250	\$0	\$0	\$12,800	4
	California	\$2,400	\$0	\$0	-	3
	Washington D.C. Metro	\$3,800	\$0	\$2,500	\$8,800	4
	Boston Metro	\$3,800	\$0	\$0	\$11,300	4
	Other South	\$9,400	\$0	\$8,100	-	3
	Other West	\$1,900	\$0	\$0	\$2,300	9
	Other Central	\$7,200	\$0	\$0	\$18,00	5
	Other East	\$40,000	\$0	\$0	-	3
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$4,300	\$0	\$1,300	\$6,700	8
	Computer Science / Software Engineering	\$3,800	\$0	\$0	\$9,600	5
	Electrical Engineering	\$7,900	\$0	\$1,800	\$15,100	6
	Mechanical / Aerospace Engineering	\$12,900	\$0	\$0	\$10,000	11
	Physics	\$2,000	\$0	\$0	\$5,000	5
Age	39 and younger	-	\$0	\$0	-	1
	40-49	\$3,300	\$0	\$0	\$4,400	10
	50-59	\$3,900	\$0	\$1,100	\$6,700	16
	60-69	\$14,900	\$0	\$0	\$13,300	12
	70 or older	\$1,500	\$0	\$0	-	8
Gender	Male	\$3,200	\$0	\$0	\$3,900	38
	Female	\$21,700	\$0	\$2,500	\$20,000	7
Highest Non- Law Degree	Bachelor's Degree	\$7,900	\$0	\$0	\$2,300	25
	Master's Degree	\$3,700	\$0	\$0	\$8,100	15
	Doctorate Degree	\$4,600	\$0	\$0	\$7,300	7
Ethnicity	White/Caucasian	\$3,700	\$0	\$0	\$4,600	40

Solo Practitioner

Dollar amount billed for legal services performed in 2024 (Q38) -- Solo Practitioner

		Dollar amount billed for the legal services you performed in 2024 (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All individuals		\$301,000	\$74,000	\$206,000	\$350,000	46
Years of IP Law Attorney Experience	Less than 15	\$344,000	\$70,000	\$214,000	\$749,000	4
	15-24	\$286,000	\$50,000	\$193,000	\$330,000	15
	25-34	\$270,000	\$111,000	\$233,000	\$398,000	18
	35 or More	\$152,000	\$45,000	\$95,000	\$313,000	6
Location	New York City Metro	\$298,000	\$81,000	\$325,000	\$435,000	6
	Texas	\$537,000	\$260,000	\$450,000	-	3
	California	\$320,000	\$122,000	\$214,000	\$624,000	4
	Washington D.C. Metro	\$140,000	\$15,000	\$120,000	-	3
	Boston Metro	\$83,000	\$2,000	\$75,000	-	3
	Other West	\$263,000	\$135,000	\$288,000	\$348,000	8
	Other Central	\$127,000	\$23,000	\$97,000	\$237,000	6
	Other East	\$189,000	\$55,000	\$161,000	-	3
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$330,000	\$85,000	\$193,000	\$357,000	7
	Computer Science / Software Engineering	\$362,000	\$315,000	\$350,000	\$415,000	5
	Electrical Engineering	\$236,000	\$169,000	\$236,000	\$355,000	6
	Mechanical / Aerospace Engineering	\$193,000	\$30,000	\$120,000	\$265,000	13
	Physics	\$209,000	\$73,000	\$318,000	\$538,000	4
	Social Sciences (e.g., economics, sociology, and psychology)	\$708,000	\$50,000	\$75,000	-	3
Age	39 and younger	-	-	-	-	-
	40-49	\$200,000	\$50,000	\$145,000	\$304,000	12
	50-59	\$407,000	\$220,000	\$350,000	\$561,000	13
	60-69	\$239,000	\$123,000	\$207,000	\$350,000	11
	70 or older	\$81,000	\$5,000	\$63,000	\$111,000	8
Gender	Male	\$308,000	\$70,000	\$206,000	\$350,000	39
	Female	\$304,000	\$246,000	\$230,000	\$354,000	5
Highest Non- Law Degree	Bachelor's Degree	\$368,000	\$137,000	\$298,000	\$375,000	24
	Master's Degree	\$205,000	\$50,000	\$123,000	\$350,000	15
	Doctorate Degree	\$116,000	\$2,000	\$103,000	\$219,000	6
Ethnicity	White/Caucasian	\$300,000	\$75,000	\$206,000	\$350,000	39

Solo Practitioner

Percent of services billed (or will be billed) in 2024 by type of basis (Q39) -- Solo Practitioner

		Hourly Billing	Predetermined Fee	Contingent Fee	Other Basis
		Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals		51%	49%	0%	0%
Years of IP Law Attorney Experience	Less than 15	29%	69%	3%	0%
	15-24	59%	41%	0%	0%
	25-34	49%	51%	0%	0%
	35 or More	51%	49%	0%	0%
Location	New York City Metro	37%	63%	0%	0%
	Minneapolis / St. Paul Metro	38%	63%	0%	0%
	Texas	15%	82%	3%	0%
	California	56%	44%	0%	0%
	Washington D.C. Metro	83%	18%	0%	0%
	Boston Metro	56%	44%	0%	0%
	Chicago Metro	70%	30%	0%	0%
	Other South	45%	55%	0%	0%
	Other West	48%	52%	0%	0%
	Other Central	48%	51%	1%	0%
	Other East	68%	32%	0%	0%
Academic Background - IP Technical Specialization	Biology / Biotechnology	54%	45%	1%	0%
	Biomedical Engineering	18%	78%	5%	0%
	Computer Science / Software Engineering	38%	62%	0%	0%
	Electrical Engineering	74%	26%	0%	0%
	Mechanical / Aerospace Engineering	46%	54%	0%	0%
	Physics	67%	33%	0%	0%
	Social Sciences (e.g., economics, sociology, and psychology)	63%	37%	0%	0%
Age	39 and younger	10%	80%	10%	0%
	40-49	57%	43%	0%	0%
	50-59	47%	53%	0%	0%
	60-69	51%	49%	0%	0%
	70 or older	55%	44%	1%	0%
Gender	Male	52%	47%	0%	0%
	Female	43%	57%	0%	0%
Highest Non-Law Degree	Bachelor's Degree	55%	44%	0%	0%
	Master's Degree	47%	53%	0%	0%
	Doctorate Degree	46%	54%	1%	0%
Ethnicity	White/Caucasian	54%	46%	0%	0%

Solo Practitioner

Billable hours recorded in 2024 (Q40) -- Solo Practitioner

		How many billable hours did you record in 2024? (Rounded to the nearest ten)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		600	200	600	800	23
Years of IP Law Attorney Experience	Less than 15	-	-	-	-	-
	15-24	720	160	710	1,260	8
	25-34	450	250	420	670	10
	35 or More	690	110	460	1,500	4
Location	California	1,060	50	1,320	-	3
	Washington D.C. Metro	893	200	1,080	-	3
	Other Central	420	150	390	-	3
	Other East	525	315	600	-	3
Academic Background - IP Technical Specialization	Electrical Engineering	500	350	460	680	5
	Mechanical / Aerospace Engineering	540	190	450	830	6
	Physics	700	200	850	1,040	4
Age	39 and younger	-	-	-	-	-
	40-49	680	150	680	1,140	6
	50-59	640	270	610	880	8
	60-69	480	290	460	670	5
	70 or older	540	10	180	1,430	4
Gender	Male	590	200	460	850	21
	Female	600	600	600	600	1
Highest Non- Law Degree	Bachelor's Degree	840	600	740	1,080	11
	Master's Degree	330	180	260	530	9
	Doctorate Degree	480	3	45	-	3
Ethnicity	White/Caucasian	610	230	600	850	21

Solo Practitioner

Average hourly billing rate in 2024 (Q41) -- Solo Practitioner

		Average hourly billing rate in 2024 (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$430	\$300	\$400	\$500	47
Years of IP Law Attorney Experience	Less than 15	\$460	\$290	\$440	\$640	4
	15-24	\$420	\$310	\$400	\$480	17
	25-34	\$400	\$300	\$370	\$460	18
	35 or More	\$600	\$340	\$560	\$880	6
Location	New York City Metro	\$370	\$290	\$400	\$440	5
	Texas	\$620	\$350	\$580	-	3
	California	\$600	\$370	\$590	\$770	6
	Washington D.C. Metro	\$650	\$380	\$700	\$880	4
	Boston Metro	\$330	\$190	\$360	\$440	4
	Other West	\$400	\$280	\$380	\$490	9
	Other Central	\$330	\$210	\$320	\$450	5
	Other East	\$300	\$180	\$260	-	3
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$430	\$230	\$360	\$660	7
	Computer Science / Software Engineering	\$560	\$380	\$450	\$800	5
	Electrical Engineering	\$390	\$190	\$450	\$490	6
	Mechanical / Aerospace Engineering	\$430	\$320	\$400	\$530	11
	Physics	\$310	\$230	\$300	\$400	5
	Social Sciences (e.g., economics, sociology, and psychology)	\$600	\$280	\$400	-	3
Age	39 and younger	-	-	-	-	-
	40-49	\$340	\$270	\$300	\$440	12
	50-59	\$490	\$340	\$410	\$650	16
	60-69	\$410	\$320	\$450	\$460	10
	70 or older	\$470	\$190	\$320	\$760	8
Gender	Male	\$430	\$300	\$400	\$500	39
	Female	\$480	\$340	\$460	\$660	6
Highest Non- Law Degree	Bachelor's Degree	\$420	\$300	\$400	\$470	24
	Master's Degree	\$450	\$320	\$380	\$600	15
	Doctorate Degree	\$450	\$230	\$410	\$660	8
Ethnicity	White/Caucasian	\$430	\$290	\$400	\$490	40

Private Firm – Equity Partner

Private Firm, Equity Partner

Background

		Private Firm Equity Partner	Count
All Individuals		53%	234
Admitted to the Patent Bar	Yes	87%	199
	No	13%	30
Age	Mean (Average) Years	56	234
Gender	Male	81%	189
	Female	18%	41
	Prefer not to respond	1%	3
Ethnicity	White/Caucasian	78%	181
	Black/African American	3%	6
	Hispanic/Latino	4%	9
	Asian/Pacific Islander	9%	21
	Prefer not to respond	7%	17
	Other	1%	3
IP non-attorney experience	Mean (Average) Years	6	162
IP attorney experience	Mean (Average) Years	25	227
Highest education other than Law	Bachelor's Degree	72%	163
	Master's Degree	21%	47
	Doctorate Degree	7%	17

Percent of time devoted to types of work, by Income Level (Q18) -- Private Firm, Equity Partner

Gross Income in 2024	IP Prosecution work	Opinions or counseling prior to litigation or formal ADR	IP licensing	Non-licensing transactional work	IP litigation	Post-grant proceedings	Other dispute resolution	Supervision & training of other attorneys or agents within your organization	Office management and administration
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	42%	8%	5%	4%	21%	4%	2%	11%	11%
Less than \$126,000	27%	9%	4%	7%	6%	1%	2%	19%	17%
\$126,000-\$150,999	47%	7%	3%	2%	7%	3%	1%	22%	17%
\$151,000-\$200,999	32%	8%	6%	3%	20%	1%	4%	11%	8%
\$201,000-\$250,999	54%	6%	4%	3%	12%	4%	1%	8%	15%
\$251,000-\$300,999	57%	11%	5%	2%	7%	9%	0%	8%	8%
\$301,000-\$350,999	44%	3%	3%	3%	28%	1%	3%	5%	12%
\$351,000-\$400,999	41%	9%	4%	6%	28%	3%	2%	9%	10%
\$401,000-\$500,999	46%	8%	5%	9%	20%	5%	1%	11%	9%
\$501,000 or more	34%	10%	6%	4%	30%	4%	3%	11%	10%

Private Firm – Equity Partner

Percent of time devoted to the following types of work, by Income Level (Q18) -- Private Firm, Equity Partner (cont.)

Gross Income in 2024	Marketing/ Business Development	Participation in bar association or professional association activities	Non-IP legal	Managing outside counsel for IP prosecution work	Managing outside counsel for IP litigation work	Pro bono work	Other
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	8%	4%	4%	2%	1%	3%	5%
Less than \$126,000	10%	4%	3%	2%	3%	3%	13%
\$126,000-\$150,999	8%	4%	0%	5%	0%	4%	0%
\$151,000-\$200,999	18%	5%	5%	3%	0%	2%	0%
\$201,000-\$250,999	7%	3%	4%	1%	2%	3%	3%
\$251,000-\$300,999	8%	4%	0%	2%	0%	2%	1%
\$301,000-\$350,999	5%	5%	5%	1%	0%	2%	0%
\$351,000-\$400,999	6%	4%	4%	1%	0%	3%	4%
\$401,000-\$500,999	10%	5%	5%	1%	0%	1%	0%
\$501,000 or more	9%	5%	3%	4%	1%	3%	9%

New priority US and PCT Patent application prepared and filed in 2024 (Q19) -- Private Firm, Equity Partner

		New priority US and PCT Patent applications prepared and filed by you in 2024 (Q19)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		14	0	10	20	201
Location	New York City Metro	11	0	10	20	15
	Minneapolis / St. Paul Metro	17	10	15	28	9
	Texas	8	0	3	18	10
	California	14	0	10	25	15
	Washington D.C. Metro	16	0	5	28	29
	Boston Metro	25	15	17	35	7
	Chicago Metro	27	0	12	30	15
	Other South	11	0	5	15	15
	Other West	15	2	15	25	26
	Other Central	13	5	10	20	38
	Other East	15	6	10	25	7
Academic Background - IP Technical Specialization	Biology / Biotechnology	12	0	5	26	26
	Chemical Engineering	15	0	9	24	16
	Chemistry	11	0	5	18	21
	Civil / Environmental Engineering	32	7	14	56	6
	Computer Engineering	11	5	8	21	4
	Computer Science / Software Engineering	17	0	10	30	13
	Electrical Engineering	18	8	18	25	43
	Mechanical / Aerospace Engineering	19	5	12	20	42
	Material /Industrial Engineering	11	0	12	-	3
	Physics	12	2	11	19	6

Private Firm – Equity Partner

Total Gross Income for 2024 from primary practice - Full-time only (Q20) -- Private Firm, Equity Partner

		Total gross income in calendar year 2024 from primary practice (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$544,000	\$255,000	\$400,000	\$650,000	203
Years of IP Law Attorney Experience	Less than 15	\$372,000	\$200,000	\$300,00	\$461,000	21
	15-24	\$541,000	\$297,000	\$455,000	\$700,000	62
	25-34	\$623,000	\$254,000	\$407,000	\$677,000	96
	35 or More	\$371,000	\$250,000	\$335,000	\$427,000	23
Location	New York City Metro	\$565,000	\$330,000	\$375,000	\$713,000	13
	Minneapolis / St. Paul Metro	\$436,000	\$233,000	\$425,000	\$538,000	12
	Texas	\$451,000	\$198,000	\$438,000	\$678,000	10
	California	\$503,000	\$256,000	\$400,000	\$675,000	16
	Washington D.C. Metro	\$657,000	\$313,000	\$475,000	\$697,000	28
	Boston Metro	\$549,000	\$255,000	\$480,000	\$800,000	7
	Chicago Metro	\$683,000	\$375,000	\$600,000	\$850,000	15
	Other South	\$495,000	\$229,000	\$500,000	\$700,000	15
	Other West	\$386,000	\$250,000	\$300,000	\$464,000	25
	Other Central	\$428,000	\$264,000	\$400,000	\$588,000	38
	Other East	\$455,000	\$229,000	\$425,000	\$711,000	4
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$367,000	\$189,000	\$350,000	\$548,000	24
	Chemical Engineering	\$723,000	\$300,000	\$500,000	\$975,000	16
	Chemistry	\$447,000	\$256,000	\$383,000	\$578,000	20
	Civil / Environmental Engineering	\$499,000	\$376,000	\$502,000	\$600,000	6
	Computer Science / Software Engineering	\$503,000	\$269,000	\$425,000	\$725,000	14
	Electrical Engineering	\$475,000	\$253,000	\$390,000	\$650,000	44
	Mechanical / Aerospace Engineering	\$451,000	\$256,000	\$363,000	\$688,000	40
	Material / Industrial Engineering	\$339,000	\$243,000	\$325,000	-	3
	Physics	\$427,000	\$325,000	\$405,000	\$538,000	6
	Social Sciences (e.g., economics, sociology, and psychology)	\$632,000	\$498,000	\$640,000	\$762,000	5
	Publishing & Entertainment	\$472,000	\$365,000	\$450,000	-	3
	Other	\$799,000	\$210,000	\$471,000	\$850,000	7

Private Firm – Equity Partner

Total gross income for 2024 from primary practice - Full-time Only (Q20) -- Private Firm, Equity Partner (cont.)

		Total gross income in calendar year 2024 from primary practice				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$544,000	\$255,000	\$400,000	\$650,000	203
Age	39 and younger	\$371,000	\$194,000	\$375,000	\$499,000	6
	40-49	\$454,000	\$255,000	\$380,000	\$600,000	35
	50-59	\$670,000	\$300,000	\$480,000	\$700,000	95
	60-69	\$455,000	\$224,000	\$355,000	\$650,000	58
	70 or older	\$254,000	\$157,000	\$250,000	\$360,000	9
Gender	Male	\$565,000	\$269,000	\$408,000	\$681,000	165
	Female	\$461,000	\$206,000	\$350,000	\$599,000	36
Highest Non-Law Degree	Bachelor's Degree	\$579,000	\$258,000	\$410,000	\$650,000	141
	Master's Degree	\$496,000	\$266,000	\$388,000	\$688,000	44
	Doctorate Degree	\$394,000	\$223,000	\$320,000	\$480,000	15
Ethnicity	White/Caucasian	\$479,000	\$255,000	\$400,000	\$648,000	151
	Black/African American	\$510,000	\$150,000	\$350,000	\$950,000	5
	Hispanic/Latino	\$494,000	\$263,000	\$408,000	\$800,000	6
	Asian/Pacific Islander	\$587,000	\$233,000	\$339,000	\$825,000	16
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	\$374,000	\$218,000	\$343,000	\$468,000	30
	3-5	\$382,000	\$228,000	\$314,000	\$480,000	26
	6-10	\$442,000	\$210,000	\$335,000	\$600,000	39
	11-25	\$460,000	\$281,000	\$450,000	\$624,000	44
	26-50	\$552,000	\$330,000	\$471,000	\$700,000	19
	51-100	\$631,000	\$343,000	\$445,000	\$938,000	28
	101-150	\$947,000	\$373,000	\$550,000	\$1,425,000	6
	More than 150	\$1,210,000	\$625,000	\$1,200,000	\$1,800,000	5
Types of Work (≥50%)	IP prosecution work	\$412,000	\$253,000	\$350,000	\$527,000	85

Private Firm – Equity Partner

Amount of year-end cash bonus (Q21) -- Private Firm, Equity Partner

		Amount of year-end cash bonus (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$61,000	\$24,000	\$50,000	\$89,000	53
Years of IP Law Attorney Experience	Less than 15	\$96,000	\$13,000	\$50,000	\$170,000	9
	15-24	\$99,000	\$25,000	\$50,000	\$105,000	22
	25-34	\$158,000	\$30,000	\$60,000	\$225,000	29
	35 or More	\$55,000	\$15,000	\$50,000	\$83,000	6
Location	New York City Metro	\$77,000	\$18,000	\$40,000	\$138,000	6
	Minneapolis / St. Paul Metro	\$62,000	\$16,000	\$30,000	\$125,000	5
	Texas	\$57,000	\$20,000	\$50,000	-	3
	Washington D.C. Metro	\$53,000	\$30,000	\$50,000	-	3
	Other South	\$74,000	\$37,000	\$70,000	\$113,000	5
	Other West	\$78,000	\$34,000	\$81,000	\$105,000	10
	Other Central	\$54,000	\$25,000	\$50,000	\$60,000	11
	Other East	\$21,000	\$5,000	\$7,000	-	3
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$38,000	\$25,000	\$40,000	\$50,000	5
	Chemical Engineering	\$96,000	\$47,000	\$79,000	\$138,000	6
	Chemistry	\$77,000	\$23,000	\$50,000	\$145,000	5
	Electrical Engineering	\$40,000	\$10,000	\$25,000	\$65,000	11
	Mechanical / Aerospace Engineering	\$57,000	\$19,000	\$50,000	\$88,000	13

Private Firm – Equity Partner

Amount of year-end cash bonus (Q21) – Private Firm, Equity Partner (cont.)

		Amount of year-end cash bonus (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$61,000	\$24,000	\$50,000	\$89,000	53
Age	39 or younger	\$33,000	\$30,000	\$8,000	-	3
	40-49	\$74,000	\$22,000	\$50,000	\$105,000	14
	50-59	\$95,000	\$26,000	\$50,000	\$100,000	24
	60-69	\$90,000	\$40,000	\$65,000	\$130,000	11
	70 or older	\$35,000	\$15,000	\$40,000	\$50,000	4
Gender	Male	\$87,000	\$30,000	\$50,000	\$100,000	48
	Female	\$25,000	\$20,000	\$24,000	\$31,000	6
Highest Non-Law Degree	Bachelor's Degree	\$55,000	\$20,000	\$50,000	\$79,000	36
	Master's Degree	\$85,000	\$30,000	\$50,000	\$100,000	11
	Doctorate Degree	\$35,000	\$15,000	\$40,000	\$50,000	4
Ethnicity	White/Caucasian	\$60,000	\$24,000	\$50,000	\$75,000	43
	Asian/Pacific Islander	\$25,000	\$13,000	\$24,000	\$36,000	4
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	\$53,000	\$26,000	\$30,000	\$75,000	8
	3-5	\$69,000	\$21,000	\$63,000	\$123,000	8
	6-10	\$28,000	\$8,000	\$23,000	\$50,000	10
	11-25	\$93,000	\$19,000	\$65,000	\$143,000	8
	26-50	\$57,000	\$30,000	\$50,000	\$84,000	9
	51+	\$92,000	\$50,000	\$60,000	\$150,000	5

Private Firm – Equity Partner

Employer's 2024 contribution to all of your 401(k)/403(b) retirement and savings plans (Q22) -- Private Firm, Equity Partner

		Employer's 2024 contribution to all of your 401(k)/403(b) retirement and savings plans (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$15,000	\$0	\$3,000	\$20,000	188
Years of IP Law Attorney Experience	Less than 15	\$8,000	\$0	\$4,000	\$19,000	19
	15-24	\$19,000	\$0	\$8,000	\$30,000	55
	25-34	\$15,000	\$0	\$0	\$20,000	90
	35 or More	\$14,000	\$0	\$0	\$20,000	23
Location	New York City Metro	\$7,000	\$0	\$0	\$5,000	13
	Minneapolis / St. Paul Metro	\$14,000	\$0	\$6,000	\$22,000	10
	Texas	\$18,000	\$6,000	\$12,000	\$31,000	10
	California	\$16,000	\$0	\$0	\$23,000	15
	Washington D.C. Metro	\$11,000	\$0	\$7,000	\$15,000	26
	Boston Metro	\$12,000	\$0	\$13,000	\$20,000	6
	Chicago Metro	\$14,000	\$0	\$1,000	\$30,000	14
	Other South	\$24,000	\$0	\$10,000	\$35,000	15
	Other West	\$17,000	\$0	\$10,000	\$31,000	24
	Other Central	\$16,000	\$0	\$0	\$20,000	35
	Other East	\$11,000	\$0	\$1,000	\$20,000	6
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$12,000	\$0	\$0	\$15,000	22
	Chemical Engineering	\$13,000	\$0	\$5,000	\$25,000	16
	Chemistry	\$7,000	\$0	-	\$10,000	19
	Civil / Environmental Engineering	\$9,000	\$0	\$8,000	\$19,000	5
	Computer Engineering	\$31,000	\$4,000	\$32,000	\$57,000	4
	Computer Science / Software Engineering	\$21,000	\$0	\$7,000	\$29,000	13
	Electrical Engineering	\$20,000	\$0	-	\$40,000	39
	Mechanical / Aerospace Engineering	\$12,000	\$0	\$10,000	\$20,000	38
	Material / Industrial Engineering	\$2,000	\$0	\$0	-	3
	Physics	\$2,000	\$0	\$0	\$3,000	6
	Social Sciences (e.g., economics, sociology, and psychology)	\$16,000	\$0	\$20,000	\$23,000	7
	Publishing & Entertainment	\$37,000	\$30,000	\$35,000	-	3
	Other	\$10,000	\$0	\$12,000	\$19,000	7

Private Firm – Equity Partner

Employer's 2024 contribution to all of your 401(k)/403(b) retirement and savings plans (Q22) -- Private Firm, Equity Partner (cont.)

		Employer's 2024 contribution to all of your 401(k)/403(b) retirement and savings plans (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$15,000	\$0	\$3,000	\$20,000	188
Age	39 and younger	\$3,000	\$0	-	\$7,000	5
	40-49	\$16,000	\$0	\$9,000	\$30,000	32
	50-59	\$19,000	\$0	\$7,000	\$23,000	87
	60-69	\$9,000	\$0	\$0	\$12,000	55
	70 or older	\$20,000	\$0	\$0	\$35,000	9
Gender	Male	\$16,000	\$0	\$6,000	\$20,000	155
	Female	\$11,000	\$0	\$0	\$17,000	32
Highest Non-Law Degree	Bachelor's Degree	\$13,000	\$0	\$1,000	\$20,000	130
	Master's Degree	\$23,000	\$0	\$12,000	\$23,000	40
	Doctorate Degree	\$10,000	\$0	\$0	\$13,000	15
Ethnicity	White/Caucasian	\$16,000	\$0	\$3,000	\$20,000	141
	Black/African American	\$3,000	\$0	\$0	\$7,000	5
	Hispanic/Latino	\$9,000	\$0	\$0	\$15,000	6
	Asian/Pacific Islander	\$10,000	\$0	\$0	\$9,000	13
	Other	\$18,000	\$10,000	\$12,000	\$29,000	9
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	\$15,000	\$0	\$0	\$24,000	29
	3-5	\$11,000	\$0	\$2,000	\$12,000	24
	6-10	\$22,000	\$0	\$7,000	\$19,000	36
	11-25	\$14,000	\$0	\$4,000	\$31,000	38
	26-50	\$14,000	\$0	\$10,000	\$30,000	18
	51-100	\$15,000	\$0	\$0	\$25,000	28
	101-150	\$3,000	\$0	\$0	\$4,000	6
	More than 150	\$5,000	\$0	\$0	\$12,000	5

Private Firm – Equity Partner

Dollar amount billed for legal services performed in 2024 (Q38) -- Private Firm, Equity Partner

		Dollar amount billed for the legal services you performed in 2024 (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$829,000	\$424,000	\$621,000	\$875,000	178
Years of IP Law Attorney Experience	10-14	\$543,000	\$320,000	\$488,000	\$650,000	15
	15-24	\$900,000	\$469,000	\$727,000	\$893,000	57
	25-34	\$847,000	\$400,000	\$600,000	\$927,000	85
	35 or More	\$705,000	\$414,000	\$600,000	\$923,000	20
Location	New York City Metro	\$793,000	\$381,000	\$836,000	\$1,275,000	12
	Minneapolis / St. Paul Metro	\$773,000	\$525,000	\$554,000	\$831,000	9
	Texas	\$607,000	\$405,000	\$600,000	\$900,000	9
	California	\$754,000	\$375,000	\$608,000	\$967,000	14
	Washington D.C. Metro	\$1,272,000	\$440,000	\$750,000	\$1,600,000	23
	Boston Metro	\$519,000	\$255,000	\$626,000	\$730,000	6
	Chicago Metro	\$1,178,000	\$715,000	\$895,000	\$1,275,000	14
	Other South	\$654,000	\$365,000	\$600,000	\$825,000	13
	Other West	\$596,000	\$375,000	\$600,000	\$750,000	23
	Other Central	\$544,000	\$245,000	\$550,000	\$800,000	35
	Other East	\$829,000	\$500,000	\$600,000	\$1,466,000	7
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$562,000	\$244,000	\$530,000	\$800,000	23
	Chemical Engineering	\$866,000	\$550,000	\$700,000	\$1,200,000	15
	Chemistry	\$622,000	\$410,000	\$550,000	\$768,000	19
	Civil / Environmental Engineering	\$724,000	\$509,000	\$696,000	\$993,000	6
	Computer Engineering	\$959,000	\$663,000	\$793,000	\$1,421,000	4
	Computer Science / Software Engineering	\$878,000	\$435,000	\$740,000	\$1,225,000	13
	Electrical Engineering	\$826,000	\$414,000	\$650,000	\$1,117,000	37
	Mechanical / Aerospace Engineering	\$569,000	\$356,000	\$600,000	\$790,000	37
	Physics	\$690,000	\$441,000	\$550,000	\$1,010,000	5
	Social Sciences (e.g., economics, sociology, and psychology)	\$1,132,000	\$528,000	\$815,000	\$1,894,000	5

Private Firm – Equity Partner

Dollar amount billed for legal services performed in 2024 (Q38) – Private Firm, Equity Partner (cont.)

		Dollar amount billed for the legal services you performed in 2024 (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$829,000	\$424,000	\$621,000	\$875,000	178
Age	39 and younger	\$701,000	\$427,000	\$650,000	\$1,000,000	5
	40-49	\$796,000	\$571,000	\$750,000	\$872,000	27
	50-59	\$941,000	\$428,000	\$613,000	\$956,000	86
	60-69	\$660,000	\$394,000	\$600,000	\$848,000	50
	70 or older	\$575,000	\$225,000	\$488,000	\$600,000	8
Gender	Male	\$879,000	\$417,000	\$650,000	\$950,000	147
	Female	\$602,000	\$443,000	\$552,000	\$775,000	29
Highest Non-Law Degree	Bachelor's Degree	\$878,000	\$443,000	\$650,000	\$927,000	121
	Master's Degree	\$763,000	\$434,500	\$600,000	\$800,000	41
	Doctorate Degree	\$620,000	\$286,000	\$416,000	\$764,000	14
Ethnicity	White/Caucasian	\$751,000	\$431,000	\$621,000	\$858,000	132
	Black/African American	\$1,000,000	\$400,000	\$725,000	\$1,875,000	4
	Hispanic/Latino	\$964,000	\$225,000	\$768,000	\$1,888,000	6
	Asian/Pacific Islander	\$906,000	\$300,000	\$500,000	\$1,186,000	13
	Other	\$661,000	\$428,000	\$600,000	\$811,000	8
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	\$617,000	\$283,000	\$450,000	\$745,000	25
	3-5	\$525,000	\$300,000	\$440,000	\$590,000	23
	6-10	\$523,000	\$300,000	\$572,000	\$793,000	38
	11-25	\$707,000	\$500,000	\$650,000	\$867,000	37
	26-50	\$1,371,000	\$572,000	\$725,000	\$1,188,000	18
	51-100	\$1,036,000	\$650,000	\$800,000	\$1,600,000	23
	101-150	\$2,627,000	\$967,000	\$1,200,000	\$5,000,000	5
	More than 150	\$1,807,000	\$1,175,000	\$1,600,000	\$2,544,000	5

Private Firm – Equity Partner

Percent of services in billed (or will be billed) 2024 by type of basis (Q39) – Private Firm, Equity Partner

		Hourly Billing	Predetermined Fee	Contingent Fee	Other Basis
		Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals		62%	36%	1%	1%
Years of IP Law Attorney Experience	Less than 15	57%	41%	2%	1%
	15-24	60%	37%	1%	2%
	25-34	63%	36%	1%	0%
	35 or More	69%	28%	3%	0%
Location	New York City Metro	53%	46%	1%	0%
	Minneapolis / St. Paul Metro	63%	37%	0%	0%
	Texas	80%	19%	1%	0%
	California	84%	16%	0%	0%
	Washington D.C. Metro	72%	28%	0%	0%
	Boston Metro	54%	46%	0%	0%
	Chicago Metro	67%	31%	2%	0%
	Other South	61%	25%	7%	7%
	Other West	59%	41%	1%	0%
	Other Central	55%	43%	1%	0%
	Other East	58%	42%	0%	0%
Academic Background - IP Technical Specialization	Biology / Biotechnology	79%	20%	1%	0%
	Chemical Engineering	63%	34%	3%	0%
	Chemistry	59%	41%	0%	1%
	Civil / Environmental Engineering	55%	45%	0%	0%
	Computer Science / Software Engineering	56%	44%	0%	0%
	Computer Engineering	50%	50%	0%	0%
	Electrical Engineering	59%	40%	1%	0%
	Mechanical / Aerospace Engineering	62%	34%	1%	2%
	Physics	66%	34%	0%	0%
	Social Sciences (e.g., economics, sociology, and psychology)	82%	18%	0%	0%

Private Firm – Equity Partner

Percent of services in billed (or will be billed) 2024 by type of basis (Q39) – Private Firm, Equity Partner (cont.)

		Hourly Billing	Predetermined Fee	Contingent Fee	Other Basis
		Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals		62%	36%	1%	1%
Age	39 or less	80%	18%	2%	0%
	40-49	50%	48%	1%	0%
	50-59	60%	37%	2%	1%
	60-69	72%	27%	1%	0%
	70 or older	53%	46%	2%	0%
Gender	Male	64%	34%	1%	1%
	Female	57%	42%	1%	0%
Highest Non-Law Degree	Bachelor's Degree	64%	35%	1%	0%
	Master's Degree	56%	41%	1%	2%
	Doctorate Degree	67%	31%	1%	1%
Ethnicity	White/Caucasian	64%	34%	1%	1%
	Black/African American	43%	53%	4%	0%
	Hispanic/Latino	32%	65%	3%	0%
	Asian/Pacific Islander	55%	42%	3%	0%
	Other	73%	28%	0%	0%
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	56%	42%	2%	0%
	3-5	63%	35%	2%	0%
	6-10	65%	34%	1%	0%
	11-25	53%	45%	2%	0%
	26-50	55%	39%	1%	5%
	51-100	72%	27%	1%	0%
	101-150	69%	31%	0%	0%
	More than 150	88%	12%	0%	0%

Private Firm – Equity Partner

Billable hours recorded in 2024 (Q40) -- Private Firm, Equity Partner

		How many billable hours did you record in 2024? (Rounded to the nearest hundred)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		1,400	1,000	1,400	1,700	149
Years of IP Law Attorney Experience	Less than 15	1,300	900	1,500	1,700	15
	15-24	1,400	1,200	1,500	1,700	50
	25-34	1,300	1,000	1,400	1,700	66
	35 or More	1,300	1,000	1,200	1,600	17
Location	New York City Metro	1,100	200	1,400	1,500	11
	Minneapolis / St. Paul Metro	1,500	1,300	1,600	1,800	10
	Texas	1,200	1,000	1,000	1,600	8
	California	1,300	1,000	1,400	1,500	13
	Washington D.C. Metro	1,500	1,400	1,600	1,700	19
	Boston Metro	1,300	800	1,500	1,700	5
	Chicago Metro	1,500	1,200	1,400	1,900	14
	Other South	1,500	1,200	1,400	1,600	10
	Other West	1,500	1,100	1,500	1,900	20
	Other Central	\$1,400	1,000	1,400	1,700	29
	Other East	1,300	1,000	1,300	1,600	4
Academic Background - IP Technical Specialization	Biology / Biotechnology	1,400	800	1,400	1,600	20
	Chemical Engineering	1,500	1,200	1,600	1,900	14
	Chemistry	1,300	1,000	1,200	1,600	15
	Civil / Environmental Engineering	1,600	1,500	1,700	1,800	5
	Computer Engineering	1,500	1,400	1,600	-	3
	Computer Science / Software Engineering	1,300	1,000	1,500	1,600	12
	Electrical Engineering	1,400	1,000	1,400	1,700	32
	Material / Industrial Engineering	1,500	1,500	1,500	-	2
	Mechanical / Aerospace Engineering	1,300	1,000	1,200	1,600	30
	Physics	1,200	700	1,200	1,700	4
	Social Sciences (e.g., economics, sociology, and psychology)	1,400	1,000	1,400	1,900	5
	Other	1,800	1,600	1,700	-	3

Private Firm – Equity Partner

Billable hours recorded in 2024 (Q40) -- Private Firm, Equity Partner (cont.)

		How many billable hours did you record in 2024? (Rounded to the nearest hundred)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		1,400	1,000	1,400	1,700	149
Age	39 or less	1,400	1,100	1,400	1,700	6
	40-49	1,500	1,400	1,600	1,700	28
	50-59	1,400	1,000	1,400	1,700	71
	60-69	1,300	1,000	1,200	1,600	39
	70 or older	1,300	900	1,000	1,800	5
Gender	Male	1,400	1,000	1,400	1,700	123
	Female	1,300	1,000	1,400	1,500	25
Highest Non-Law Degree	Bachelor's Degree	1,400	1,000	1,400	1,700	104
	Master's Degree	1,300	1,000	1,400	1,700	33
	Doctorate Degree	1,300	600	1,400	1,600	11
Ethnicity	White/Caucasian	1,400	1,100	1,400	1,700	115
	Hispanic/Latino	1,200	400	1,500	1,700	4
	Asian/Pacific Islander	1,100	700	1,300	1,500	12
	Other	1,000	1,000	1,100	1,400	7
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	1,200	700	1,100	1,500	20
	3-5	1,200	800	1,200	1,600	17
	6-10	1,300	1,000	1,400	1,600	29
	11-25	1,400	1,200	1,400	1,700	29
	26-50	1,700	1,200	1,500	2,000	15
	51-100	1,500	1,200	1,600	1,700	24
	101-150	1,700	1,400	1,800	2,000	5
	More than 150	1,600	1,400	1,500	1,800	6

Private Firm – Equity Partner

Average hourly billing rate in 2024 (Q41) -- Private Firm, Equity Partner

		Average hourly billing rate in 2024 (Rounded to the nearest ten)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$580	\$420	\$510	\$650	186
Years of IP Law Attorney Experience	Less than 15	\$460	\$360	\$440	\$540	20
	15-24	\$570	\$440	\$500	\$600	57
	25-34	\$620	\$430	\$530	\$680	87
	35 or More	\$580	\$440	\$600	\$700	21
Location	New York City Metro	\$690	\$450	\$580	\$830	14
	Minneapolis / St. Paul Metro	\$520	\$330	\$390	\$700	10
	Texas	\$620	\$470	\$540	\$730	8
	California	\$620	\$500	\$560	\$700	15
	Washington D.C. Metro	\$740	\$430	\$520	\$980	24
	Boston Metro	\$550	\$430	\$470	\$690	7
	Chicago Metro	\$670	\$430	\$640	\$830	14
	Other South	\$540	\$450	\$500	\$600	13
	Other West	\$510	\$410	\$500	\$580	25
	Other Central	\$490	\$400	\$450	\$600	38
	Other East	\$660	\$530	\$600	\$680	7
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$600	\$430	\$470	\$560	24
	Chemical Engineering	\$640	\$410	\$540	\$810	16
	Chemistry	\$550	\$400	\$500	\$600	18
	Civil / Environmental Engineering	\$470	\$350	\$470	\$600	6
	Computer Engineering	\$710	\$450	\$730	\$960	4
	Computer Science / Software Engineering	\$680	\$500	\$560	\$860	14
	Electrical Engineering	\$540	\$430	\$530	\$650	39
	Mechanical / Aerospace Engineering	\$530	\$400	\$480	\$620	40
	Physics	\$530	\$430	\$460	\$710	6
	Social Sciences (e.g., economics, sociology, and psychology)	\$800	\$530	\$630	\$1,170	5
	Publishing & Entertainment	\$580	\$470	\$600	-	3
	Other	\$860	\$490	\$650	\$1,350	5

Private Firm – Equity Partner

Average hourly billing rate in 2024 (Q41) -- Private Firm, Equity Partner (cont.)

		Average hourly billing rate in 2024 (Rounded to the nearest ten)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$480	\$420	\$510	\$650	186
Age	39 and younger	\$530	\$380	\$480	\$680	6
	40-49	\$540	\$400	\$500	\$600	31
	50-59	\$600	\$430	\$500	\$640	87
	60-69	\$600	\$430	\$600	\$690	55
	70 or older	\$560	\$420	\$450	\$750	7
Gender	Male	\$590	\$430	\$510	\$650	153
	Female	\$560	\$400	\$500	\$680	30
Highest Non-Law Degree	Bachelor's Degree	\$600	\$430	\$530	\$650	128
	Master's Degree	\$560	\$400	\$480	\$640	43
	Doctorate Degree	\$550	\$410	\$450	\$570	14
Ethnicity	White/Caucasian	\$570	\$430	\$520	\$650	138
	Black/African American	\$720	\$420	\$550	\$1,200	4
	Hispanic/Latino	\$580	\$400	\$480	\$810	5
	Asian/Pacific Islander	\$570	\$370	\$430	\$890	13
	Other	\$530	\$480	\$510	\$550	8
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	\$480	\$390	\$500	\$580	29
	3-5	\$530	\$400	\$490	\$660	24
	6-10	\$500	\$420	\$490	\$560	38
	11-25	\$520	\$400	\$450	\$600	37
	26-50	\$690	\$480	\$580	\$760	17
	51-100	\$680	\$490	\$600	\$780	27
	101-150	\$1,060	\$450	\$980	\$1,740	4
	More than 150	\$1,180	\$910	\$1,100	\$1,510	6

Private Firm – Equity Partner

Average hourly billing rate change in 2024, compared to 2023 (Q42) -- Private Firm, Equity Partner

		Did your average hourly billing rate increase, decrease or stay the same in 2024, compared to 2023?			Total
		Increase	Stayed the same	Decreased	Count
All Individuals		63%	35%	2%	190
Years of IP Law Attorney Experience	Less than 15	47%	47%	5%	19
	15-24	75%	24%	2%	59
	25-34	58%	39%	2%	89
	35 or More	64%	36%	0%	22
Location	New York City Metro	64%	36%	0%	14
	Minneapolis / St. Paul Metro	70%	30%	0%	10
	Texas	67%	33%	0%	9
	California	67%	27%	7%	15
	Washington D.C. Metro	62%	38%	0%	26
	Boston Metro	43%	57%	0%	7
	Chicago Metro	67%	27%	7%	15
	Other South	92%	8%	0%	13
	Other West	56%	44%	0%	25
	Other Central	70%	30%	0%	37
	Other East	57%	29%	14%	7
Academic Background - IP Technical Specialization	Biology / Biotechnology	75%	25%	0%	24
	Chemical Engineering	56%	38%	6%	16
	Chemistry	58%	37%	5%	19
	Civil / Environmental Engineering	83%	17%	0%	6
	Computer Engineering	75%	25%	0%	4
	Computer Science / Software Engineering	60%	40%	0%	15
	Electrical Engineering	60%	38%	2%	42
	Material / Industrial Engineering	50%	50%	0%	3
	Mechanical / Aerospace Engineering	56%	44%	0%	39
	Physics	50%	50%	0%	6
	Social Sciences (e.g., economics, sociology, and psychology)	100%	0%	0%	10

Private Firm – Equity Partner

Average hourly billing rate change in 2024, compared to 2023 (Q42) – Private Firm, Equity Partner (cont.)

		Did your average hourly billing rate increase, decrease or stay the same in 2024, compared to 2023?			Count
		Increase	Stayed the same	Decreased	
All Individuals		63%	35%	2%	190
Age	39 and younger	83%	17%	0%	6
	40-49	78%	22%	0%	32
	50-59	60%	38%	2%	88
	60-69	61%	36%	4%	56
	70 or older	38%	63%	0%	8
Gender	Male	64%	35%	1%	155
	Female	59%	34%	6%	32
Highest Non-Law Degree	Bachelor's Degree	62%	37%	2%	131
	Master's Degree	67%	28%	5%	43
	Doctorate Degree	57%	43%	0%	14
Ethnicity	White/Caucasian	66%	32%	2%	140
	Black/African American	20%	80%	0%	5
	Hispanic/Latino	40%	40%	20%	5
	Asian/Pacific Islander	64%	36%	0%	14
	Other	50%	50%	0%	8
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	31%	66%	3%	29
	3-5	54%	46%	0%	24
	6-10	62%	33%	5%	39
	11-25	79%	21%	0%	38
	26-50	61%	39%	0%	18
	51-100	74%	22%	4%	27
	101-150	100%	0%	0%	5
	More than 150	100%	0%	0%	6

Private Firm – Equity Partner

Percent of work billed at a discounted hourly billing rate (Q43) -- Private Firm, Equity Partner

		Percentage of work billed at a discounted hourly billing rate				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		35%	5%	25%	60%	181
Years of IP Law Attorney Experience	Less than 15	33%	14%	23%	55%	18
	15-24	39%	10%	38%	70%	58
	25-34	37%	3%	33%	75%	82
	35 or More	23%	4%	15%	31%	22
Location	New York City Metro	35%	5%	30%	55%	14
	Minneapolis / St. Paul Metro	36%	5%	30%	63%	9
	Texas	31%	3%	20%	58%	9
	California	34%	0%	35%	50%	15
	Washington D.C. Metro	41%	3%	35%	75%	25
	Boston Metro	15%	5%	17%	25%	5
	Chicago Metro	45%	10%	49%	76%	14
	Other South	23%	10%	15%	38%	13
	Other West	46%	3%	50%	75%	24
	Other Central	25%	0%	10%	50%	37
	Other East	62%	10%	83%	91%	6
Academic Background - IP Technical Specialization	Biology / Biotechnology	36%	5%	15%	70%	23
	Chemical Engineering	46%	20%	50%	75%	15
	Chemistry	28%	5%	25%	50%	19
	Civil / Environmental Engineering	36%	0%	42%	58%	6
	Computer Engineering	64%	35%	63%	94%	4
	Computer Science / Software Engineering	38%	0%	35%	75%	15
	Electrical Engineering	42%	10%	49%	75%	39
	Mechanical / Aerospace Engineering	24%	0%	10%	50%	39
	Physics	20%	0%	10%	-	3
	Social Sciences (e.g., economics, sociology, and psychology)	23%	5%	20%	43%	5

Private Firm – Equity Partner

Percent of work billed at a discounted hourly billing rate (Q43) – Private Firm, Equity Partner (cont.)

		Percent of work billed at a discounted hourly billing rate				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		35%	5%	25%	60%	181
Age	39 or younger	42%	9%	45%	71%	6
	40-49	41%	10%	45%	70%	32
	50-59	35%	6%	28%	58%	84
	60-69	31%	5%	20%	50%	51
	70 or older	28%	0%	10%	65%	8
Gender	Male	34%	5%	25%	50%	146
	Female	43%	16%	50%	70%	32
Highest Non-Law Degree	Bachelor's Degree	35%	5%	25%	60%	127
	Master's Degree	35%	10%	28%	60%	38
	Doctorate Degree	34%	1%	18%	72%	14
Ethnicity	White/Caucasian	36%	7%	26%	62%	134
	Black/African American	25%	0%	5%	60%	5
	Hispanic/Latino	51%	13%	63%	79%	4
	Asian/Pacific Islander	32%	3%	20%	55%	13
	Other	39%	0%	30%	78%	8
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	21%	0%	10%	25%	24
	3-5	39%	5%	20%	73%	21
	6-10	26%	5%	15%	49%	37
	11-25	35%	3%	35%	53%	38
	26-50	48%	10%	50%	76%	19
	51-100	46%	10%	50%	80%	27
	101-150	28%	10%	20%	50%	5
	More than 150	55%	46%	50%	71%	6

Private Firm – Equity Partner

Percent of work billed under an alternative fee arrangement (Q44) -- Private Firm, Equity Partner

		Flat fee per project	Flat fee for portfolio over a set period of time	Capped fee per project
		Mean (Average)	Mean (Average)	Mean (Average)
All Individuals		8%	2%	4%
Years of IP Law Attorney Experience	Less than 15	8%	2%	3%
	15-24	8%	1%	5%
	25-34	8%	2%	5%
	35 or More	6%	3%	4%
Location	New York City Metro	11%	3%	5%
	Minneapolis / St. Paul Metro	7%	1%	8%
	Texas	5%	3%	5%
	California	5%	1%	4%
	Washington D.C. Metro	5%	2%	5%
	Boston Metro	9%	2%	2%
	Chicago Metro	7%	1%	4%
	Other South	7%	2%	4%
	Other West	9%	1%	6%
	Other Central	9%	1%	3%
	Other East	11%	4%	4%
Academic Background - IP Technical Specialization	Biology / Biotechnology	5%	2%	3%
	Chemical Engineering	7%	2%	3%
	Chemistry	7%	2%	4%
	Civil / Environmental Engineering	10%	1%	1%
	Computer Engineering	14%	-	-
	Computer Science / Software Engineering	7%	2%	9%
	Electrical Engineering	9%	2%	6%
	Mechanical / Aerospace Engineering	8%	2%	4%
	Physics	9%	1%	3%
	Social Sciences (e.g., economics, sociology, and psychology)	3%	1%	1%

Private Firm – Equity Partner

Percent of work billed under an alternative fee arrangement (Q44) -- Private Firm, Equity Partner (cont.)

		Flat fee per project	Flat fee for portfolio over a set period of time	Capped fee per project
		Mean (Average)	Mean (Average)	Mean (Average)
All Individuals		8%	2%	4%
Age	39 or younger	5%	1%	5%
	40-49	10%	2%	5%
	50-59	8%	1%	5%
	60-69	6%	2%	3%
	70 or older	10%	2%	6%
Gender	Male	8%	2%	4%
	Female	8%	2%	6%
Highest Non-Law Degree	Bachelor's Degree	7%	2%	5%
	Master's Degree	9%	2%	4%
	Doctorate Degree	7%	2%	4%
Ethnicity	White/Caucasian	7%	2%	4%
	Black/African American	6%	1%	11%
	Hispanic/Latino	12%	4%	2%
	Asian/Pacific Islander	9%	1%	6%
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	8%	2%	4%
	3-5	7%	2%	3%
	6-10	8%	2%	4%
	11-25	10%	1%	4%
	26-50	9%	2%	8%
	51-100	5%	2%	6%
	101-150	3%	4%	6%
	More than 150	3%	1%	2%

Private Firm – Partner Track Attorney

Private Firm, Partner-Track Attorney

Background

		Private Firm – Partner-Track Attorney	Count
All Individuals		12%	53
Admitted to the Patent Bar	Yes	90%	47
	No	10%	5
Age	Mean (Average) Years	43	53
Gender	Male	64%	34
	Female	34%	18
Ethnicity	White/Caucasian	70%	37
	Black/African American	6%	3
	Hispanic/Latino	8%	4
	Asian/Pacific Islander	11%	6
IP non-attorney experience	Mean (Average) Years	5	38
IP attorney experience	Mean (Average) Years	10	53
Highest education other than Law	Bachelor's Degree	55%	29
	Master's Degree	26%	14
	Doctorate Degree	19%	10

Percent of time devoted to types of work, by Income Level (Q18) -- Private Firm, Partner-Track Attorney

Gross Income in 2024	IP Prosecution work	Opinions or counseling prior to litigation or formal ADR	IP licensing	Non-licensing transactional work	IP litigation	Post-grant proceedings	Other dispute resolution	Supervision & training of other attorneys or agents within your organization	Office management and administration
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	55%	7%	3%	3%	17%	5%	0%	7%	5%
Less than \$126,000	64%	9%	3%	1%	9%	3%	0%	5%	5%
\$126,000-\$150,999	72%	0%	3%	-	-	-	-	6%	10%
\$151,000-\$200,999	74%	4%	1%	3%	1%	2%	0%	1%	7%
\$201,000-\$250,999	28%	8%	-	3%	58%	-	0%	-	3%
\$251,000-\$300,999	58%	8%	4%	6%	31%	8%	0%	3%	2%
\$301,000-\$350,999	36%	16%	1%	1%	8%	0%	0%	18%	5%
\$351,000-\$400,999	-	-	-	-	-	-	-	-	-
\$401,000-\$500,999	15%	2%	2%	1%	17%	0%	1%	29%	10%
\$501,000 or more	-	-	-	-	-	-	-	-	-

Private Firm – Partner Track Attorney

Percent of time devoted to the following types of work, by Income Level (Q18) -- Private Firm, Partner-Track Attorney (cont.)

Gross Income in 2024	Marketing/ Business Development	Participation in bar association or professional association activities	Non-IP legal	Managing outside counsel for IP prosecution work	Managing outside counsel for IP litigation work	Pro bono work
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	8%	4%	5%	1%	0%	3%
Less than \$126,000	13%	3%	3%	3%	1%	0%
\$126,000-\$150,999	6%	5%	-	-	-	-
\$151,000-\$200,999	5%	3%	4%	1%	0%	0%
\$201,000-\$250,999	7%	9%	8%	2%	0%	-
\$251,000-\$300,999	5%	3%	8%	3%	0%	4%
\$301,000-\$350,999	8%	4%	1%	0%	0%	1%
\$351,000-\$400,999	-	-	-	-	-	0%
\$401,000-\$500,999	10%	2%	7%	0%	0%	5%
\$501,000 or more	-	-	-	-	-	0%

New priority US and PCT Patent application prepared and filed in 2024 (Q19) -- Private Firm, Partner-Track Attorney

		New priority US and PCT Patent application prepared and filed by you in 2024 (Q19)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		12	0	5	15	40
Location	Chicago Metro	17	1	8	41	4
	Texas	13	2	5	-	3
	Washington D.C. Metro	2	0	1	4	4
	Boston Metro	18	2	4	35	6
	Chicago Metro	17	1	8	41	4
	Other South	3	0	3	6	4
	Other West	15	1	14	29	4
	Other Central	16	4	11	28	6
Academic Background - IP Technical Specialization	Biology / Biotechnology	10	3	6	11	9
	Chemistry	13	3	5	28	5
	Computer Engineering	8	2	10	-	3
	Computer Science / Software Engineering	32	7	23	68	4
	Electrical Engineering	14	0	10	20	8

Private Firm – Partner Track Attorney

Total gross income for 2024 from primary practice - Full-time only (Q20) -- Private Firm, Partner-Track Attorney

		Total gross income in calendar year 2024 from primary practice (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$217,000	\$144,000	\$200,000	\$275,000	41
Years of IP Law Attorney Experience	Less than 15	\$218,000	\$137,000	\$203,000	\$276,000	30
	15-24	\$245,000	\$184,000	\$245,000	\$329,000	8
	25 or more	-	-	-	-	-
Location	Texas	\$193,000	\$166,000	\$180,000	-	3
	Washington D.C. Metro	\$200,000	\$161,000	\$185,000	\$248,000	5
	Boston Metro	\$277,000	\$163,000	\$264,000	\$431,000	6
	Chicago Metro	\$267,000	\$208,000	\$265,000	\$329,000	4
	Other South	\$257,000	\$232,000	\$264,000	\$275,000	4
	Other West	\$285,000	\$209,000	\$265,000	\$381,000	4
	Other Central	\$118,000	\$100,000	\$133,000	\$136,000	6
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$209,000	\$173,000	\$197,000	\$264,000	10
	Chemistry	\$231,000	\$136,000	\$180,000	\$351,000	5
	Computer Engineering	\$277,000	\$115,000	\$300,000	-	3
	Computer Science / Software Engineering	\$189,000	\$71,000	\$198,000	\$298,000	4
	Electrical Engineering	\$168,000	\$82,000	\$161,000	\$256,000	8
	Mechanical / Aerospace Engineering	\$259,000	\$205,000	\$235,000	-	3
	Social Sciences (e.g., economics, sociology, and psychology)	\$278,000	\$60,000	\$350,000	-	3
Age	39 and younger	\$198,000	\$134,000	\$190,000	\$275,000	22
	40-49	\$259,000	\$198,000	\$235,000	\$300,000	7
	50-59	\$299,000	\$205,000	\$265,000	\$415,000	7
	60-69	\$110,000	\$39,000	\$108,000	\$184,000	4
	70 or older	-	-	-	-	1
Gender	Male	\$233,000	\$160,000	\$235,000	\$300,000	29
	Female	\$180,000	\$138,000	\$185,000	\$198,000	11
Highest Non- Law Degree	Bachelor's Degree	\$236,000	\$169,000	\$234,000	\$300,000	26
	Master's Degree	\$137,000	\$63,000	\$135,000	\$190,000	9
	Doctorate Degree	\$255,000	\$191,000	\$214,000	\$319,000	6
Ethnicity	White/Caucasian	\$221,000	\$146,000	\$199,000	\$291,000	26
	Hispanic/Latino	\$203,000	\$60,000	\$275,000	-	3
	Asian/Pacific Islander	\$262,000	\$225,000	\$260,000	-	3
	Other	\$172,000	\$146,000	\$178,000	\$193,000	4
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	-	-	-	-	1
	3-5	\$172,000	\$150,000	\$170,000	-	3
	6-10	-	-	-	-	2
	11-25	\$153,000	\$120,000	\$135,000	\$200,000	11
	26-50	\$254,000	\$153,000	\$259,000	\$366,000	10
	51-100	\$261,000	\$232,000	\$252,000	\$300,000	7
	101-150	\$209,000	\$66,000	\$230,000	-	3
	More than 150	\$245,000	\$175,000	\$192,000	\$369,000	4

Private Firm – Partner Track Attorney

Total gross income for 2024 by Type of work - Full-time only (Q20) -- Private Firm, Partner-Track Attorney (cont.)

		Total gross income in calendar year 2024 from primary practice (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$217,000	\$144,000	\$200,000	\$275,000	41
Types of Work (≥50%)	IP prosecution work	\$181,000	\$135,000	\$176,000	\$222,000	24
	IP litigation	\$267,000	\$225,000	\$244,000	\$295,000	6

10 first years of experience, total gross income for 2024 Full-time only (Q20) -- Private Firm, Partner-Track Attorney

		Total gross income in calendar year 2024 from primary practice (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$217,000	\$144,000	\$200,000	\$275,000	41
Years of IP Law Attorney Experience	3 years or less	-	-	-	-	-
	4	\$167,000	\$130,000	\$181,000	\$196,000	6
	5	\$207,000	\$136,000	\$211,000	\$275,000	6
	6	-	-	-	-	2
	7	-	-	-	-	1
	8	-	-	-	-	-
	9	\$266,000	\$217,000	\$265,000	\$317,000	4
	10	-	-	-	-	2

Private Firm – Partner Track Attorney

Amount of year-end cash bonus (Q21) -- Private Firm, Partner-Track Attorney

		Amount of year-end cash bonus (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$35,000	\$3,000	\$19,000	\$48,000	24
Years of IP Law Attorney Experience	Less than 15	\$39,000	\$6,000	\$23,000	\$50,000	16
	15 or more	\$30,000	\$2,000	\$12,000	\$40,000	7
Location	Washington D.C. Metro	\$68,000	\$2,000	\$3,000	-	3
	Boston Metro	\$42,000	\$3,000	\$3,000	-	3
	Chicago Metro	\$32,000	\$13,000	\$33,000	\$50,000	4
	Other South	\$38,000	\$28,000	\$38,000	\$48,000	4
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$49,000	\$3,000	\$19,000	\$88,000	8
	Electrical Engineering	\$21,000	\$6,000	\$12,000	\$40,000	5
Age	39 and younger	\$46,000	\$12,000	\$30,000	\$51,000	12
	40-49	\$15,000	\$3,000	\$3,000	\$33,000	5
	50-59	\$41,000	\$7,000	\$30,000	\$80,000	5
	60 or more	-	-	-	-	-
Gender	Male	\$32,000	\$8,000	\$20,000	\$45,000	17
	Female	\$43,000	\$1,000	\$3,000	\$50,000	7
Highest Non-Law Degree	Bachelor's Degree	\$35,000	\$16,000	\$33,000	\$50,000	12
	Master's Degree	\$39,000	\$1,000	\$8,000	\$64,000	6
	Doctorate Degree	\$30,000	\$3,000	\$8,000	\$60,000	6
Ethnicity	White/Caucasian	\$24,000	\$2,000	\$12,000	\$40,000	15
	Hispanic/Latino	\$32,000	\$5,000	\$40,000	-	3
Full-time Intellectual Property lawyers and agents in the firm or corporation	10 or less	-	-	-	-	2
	11-25	\$27,000	\$1,000	\$6,000	\$63,000	6
	26-50	\$37,000	\$5,000	\$30,000	\$40,000	7
	51-100	\$28,000	\$15,000	\$18,000	-	3
	101-150	-	-	-	-	1
	More than 150	\$68,000	\$2,000	\$3,000	-	3

Private Firm – Partner Track Attorney

Employer's 2024 contribution to all of your 401(k)/403(b) retirement and savings plans (Q22) -- Private Firm, Partner-Track Attorney

		Employer's 2024 contribution to all of your 401(k)/403(b) retirement and savings plans (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$5,000	\$0	\$0	\$8,000	36
Years of IP Law Attorney Experience	Less than 15	\$4,000	\$0	\$0	\$7,000	25
	15-24	\$12,000	\$0	\$7,000	\$20,000	8
	25-34	-	-	-	-	2
	35 or More	-	-	-	-	1
Location	Boston Metro	\$2,000	\$0	\$0	\$2,000	6
	Chicago Metro	\$7,000	\$0	\$8,000	-	3
	Other West	\$9,000	\$1,000	\$8,000	\$18,000	4
	Other Central	\$6,000	\$1,000	\$5,000	\$11,000	5
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$4,000	\$0	\$0	\$7,000	8
	Chemistry	\$12,000	\$2,000	\$9,000	\$22,000	5
	Computer Science / Software Engineering	\$5,000	\$0	\$3,000	\$12,000	4
	Electrical Engineering	\$1,000	\$0	\$0	\$1,000	7
Age	39 and younger	\$5,000	\$0	\$1,000	\$8,000	18
	40-49	\$2,000	\$0	\$0	\$4,000	6
	50-59	\$14,000	\$0	\$8,000	\$24,000	7
	60-69	\$1,000	\$0	\$0	\$4,000	4
	70 or older	-	-	-	-	1
Gender	Male	\$6,000	\$0	\$0	\$9,000	25
	Female	\$6,000	\$0	\$2,000	\$9,000	10
Highest Non-Law Degree	Bachelor's Degree	\$6,000	\$0	\$0	\$9,000	22
	Master's Degree	\$3,000	\$0	\$0	\$7,000	8
	Doctorate Degree	\$7,000	\$0	\$4,000	\$13,000	6
Ethnicity	White/Caucasian	\$6,000	\$0	\$0	\$9,000	24
Full-time Intellectual Property lawyers and agents in the firm or corporation	10 or less	-	-	-	-	-
	11-25	\$6,000	\$0	\$3,000	\$9,000	10
	26-50	\$8,000	\$0	\$0	\$11,000	10
	51-100	\$8,000	\$0	\$5,000	\$18,000	4
	101 or more	\$3,000	\$0	\$0	-	3

Private Firm – Partner Track Attorney

Dollar amount billed for legal services performed in 2024 (Q38) -- Private Firm, Partner-Track Attorney

		Dollar amount billed for the legal services you performed in 2024 (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$517,000	\$201,000	\$559,000	\$688,000	29
Years of IP Law Attorney Experience	Less than 15 years	\$535,000	\$246,000	\$560,000	\$688,000	21
	15-24	\$506,000	\$97,000	\$600,000	\$800,000	7
	25-34	\$270,000	\$111,000	\$233,000	\$398,000	18
	35 or More	-	-	-	-	-
Location	Washington D.C. Metro	\$533,000	\$210,000	\$650,000	-	3
	Boston Metro	\$593,000	\$151,000	\$650,000	\$978,000	4
	Other South	\$911,000	\$574,000	\$640,000	\$1,519,000	4
	Other West	\$449,000	\$82,000	\$442,000	\$823,000	4
	Other Central	\$237,000	\$24,000	\$192,000	-	3
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$555,000	\$461,000	\$577,600	\$650,000	8
	Chemistry	\$421,000	\$1,000	\$192,000	-	3
	Computer Science / Software Engineering	\$374,000	\$97,000	\$325,000	-	3
	Electrical Engineering	\$655,000	\$53,000	\$405,000	\$1,506,000	4
Age	39 and younger	\$532,000	\$246,000	\$555,000	\$675,000	17
	40-49	\$417,000	\$1,000	\$600,000	-	3
	50-59	\$676,000	\$450,000	\$738,000	\$951,000	6
	60 or more	-	-	-	-	-
Gender	Male	\$546,000	\$182,000	\$600,000	\$725,000	22
	Female	\$464,000	\$338,000	\$498,000	\$635,000	6
Highest Non-Law Degree	Bachelor's Degree	\$458,000	\$192,000	\$555,000	\$675,000	19
	Master's Degree	\$369,000	\$73,000	\$410,000	\$605,000	6
	Doctorate Degree	\$1,020,000	\$600,000	\$836,000	\$1,624,000	4
Ethnicity	White/Caucasian	\$502,000	\$182,000	\$580,000	\$725,000	18
	Hispanic/Latino	\$788,000	\$1,000	\$555,000	-	3
Full-time Intellectual Property lawyers and agents in the firm or corporation	10 or less	-	-	-	-	2
	11-25	\$364,000	\$168,000	\$375,000	\$534,000	6
	26-50	\$607,000	\$18,000	\$565,000	\$951,000	10
	51-100	\$469,000	\$1,000	\$559,000	-	3
	101-150	-	-	-	-	2
	More than 150	\$388,000	\$53,000	\$405,000	\$705,000	4

Private Firm – Partner Track Attorney

Percent of services billed (or will be billed) in 2024 by type of basis (Q39) -- Private Firm, Partner-Track Attorney

		Hourly Billing	Predetermined Fee	Contingent Fee	Other Basis
		Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals		60%	40%	1%	0%
Years of IP Law Attorney Experience	Less than 15	67%	32%	1%	0%
	15-24	39%	61%	0%	0%
	25-34	15%	85%	0%	0%
	35 or More	70%	30%	0%	0%
Location	Washington D.C. Metro	66%	34%	0%	0%
	Boston Metro	53%	48%	0%	0%
	Chicago Metro	40%	60%	0%	0%
	Other South	89%	10%	1%	0%
	Other West	41%	59%	0%	0%
	Other Central	78%	23%	0%	0%
Academic Background - IP Technical Specialization	Biology / Biotechnology	86%	14%	0%	0%
	Chemistry	67%	33%	0%	0%
	Computer Engineering	35%	65%	0%	0%
	Computer Science / Software Engineering	13%	88%	0%	0%
	Electrical Engineering	50%	50%	0%	0%
	Physics	72%	27%	2%	0%
	Social Sciences (e.g., economics, sociology, and psychology)	57%	43%	0%	0%

Private Firm – Partner Track Attorney

Percent of services billed (or will be billed) in 2024 by type of basis (Q39) -- Private Firm, Partner-Track Attorney (cont.)

		Hourly Billing	Predetermined Fee	Contingent Fee	Other Basis
		Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals		60%	40%	1%	0%
Age	39 or less	73%	27%	0%	0%
	40-49	61%	39%	0%	0%
	50-59	46%	52%	2%	0%
	60-69	5%	95%	0%	0%
	70 or older	-	-	-	-
Gender	Male	57%	43%	1%	0%
	Female	63%	38%	0%	0%
Highest Non-Law Degree	Bachelor's Degree	66%	33%	1%	0%
	Master's Degree	44%	56%	0%	0%
	Doctorate Degree	56%	44%	0%	0%
Ethnicity	White/Caucasian	52%	47%	1%	0%
	Hispanic/Latino	70%	30%	0%	0%
	Asian/Pacific Islander	80%	20%	0%	0%
Full-time Intellectual Property lawyers and agents in the firm or corporation	5 or less	-	-	-	-
	6-10	60%	40%	0%	0%
	11-25	67%	33%	0%	0%
	26-50	45%	55%	1%	0%
	51-100	71%	29%	0%	0%
	101-150	-	-	0%	0%
	More than 150	93%	8%	0%	0%

Private Firm – Partner Track Attorney

Billable hours recorded in 2024 (Q40) -- Private Firm, Partner-Track Attorney

		How many billable hours did you record in 2024? (Rounded to the nearest hundred)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		1,700	1,500	1,700	1,900	29
Years of IP Law Attorney Experience	Less than 15	1,700	1,600	1,800	1,900	24
	15-24	1,500	1,000	1,300	2,000	5
	25-34	-	-	-	-	-
	35 or More	-	-	-	-	-
Location	Texas	1,700	1,300	1,900	-	3
	Boston Metro	1,900	1,600	1,800	2,400	4
	Chicago Metro	1,800	1,700	1,900	2,000	4
	Other South	1,600	1,500	1,600	1,800	4
	Other West	1,400	1,200	1,300	1,600	4
	Other Central	2,000	1,700	1,900	-	3
Academic Background - IP Technical Specialization	Biology / Biotechnology	1,700	1,600	1,800	1,900	7
	Chemistry	1,800	1,300	1,800	2,500	4
	Computer Engineering	1,800	1,700	1,700	-	3
	Computer Science / Software Engineering	1,500	1,000	1,500	1,900	4
	Mechanical / Aerospace Engineering	1,700	1,500	1,800	-	3
Age	39 or younger	1,700	1,500	1,800	1900	17
	40-49	1,800	1,700	1,800	1900	5
	50-59	1,700	1,400	1,600	2,100	5
	60 or older	-	-	-	-	-
Gender	Male	1,600	1,400	1,600	1,800	21
	Female	1,800	1,600	1,900	1,900	7
Highest Non-Law Degree	Bachelor's Degree	1,700	1,600	1,800	1,900	19
	Master's Degree	1,500	1,000	1,400	2,000	5
	Doctorate Degree	1,700	1,400	1,600	2,000	5
Ethnicity	White/Caucasian	1,700	1,400	1,700	1,900	18
Full-time Intellectual Property lawyers and agents in the firm or corporation	10 or less	-	-	-	-	2
	11-25	1,700	1,300	1,800	1,900	7
	26-50	1,700	1,400	1,700	1,900	7
	51-100	1,700	1,300	1,800	2,000	6
	101-150	-	-	-	-	2
	More than 150	1,800	1,600	1,800	-	3

Private Firm – Partner Track Attorney

Billable hours recorded in 2024 for the first 10 years of experience (Q40) -- Private Firm, Partner-Track Attorney

		Billable hours recorded in 2024				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		1,700	1,500	1,700	1,900	29
Years of IP Law Attorney Experience	1 year or less	-	-	-	-	-
	2	2,000	1,800	2,000	-	3
	3	-	-	-	-	2
	4	1,700	1,600	1,800	1,900	4
	5	1,600	1,500	1,600	1,600	4
	6	-	-	-	-	1
	7	-	-	-	-	1
	8	-	-	-	-	-
	9	1,500	1,300	1,400	1,800	4
	10	-	-	-	-	-

Private Firm – Partner Track Attorney

Average hourly billing rate in 2024 (Q41) – Private Firm, Partner-Track Attorney

		Average hourly billing rate in 2024 (Rounded to the nearest ten)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$470	\$330	\$410	\$540	36
Years of IP Law Attorney Experience	Less than 15	\$480	\$300	\$400	\$590	26
	15-24	\$410	\$350	\$410	\$440	8
	25 or more	-	-	-	-	-
Location	Texas	\$550	\$300	\$450	-	3
	Washington D. C. Metro	\$500	\$430	\$490	\$570	4
	Boston Metro	\$630	\$400	\$540	\$930	4
	Chicago Metro	\$420	\$350	\$370	\$530	4
	Other South	\$610	\$390	\$460	\$970	4
	Other West	\$510	\$360	\$410	\$710	5
	Other Central	\$250	\$200	\$250	\$310	4
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$370	\$260	\$380	\$460	8
	Chemistry	\$410	\$280	\$430	\$540	5
	Computer Engineering	\$450	\$190	\$350	-	3
	Computer Science / Software Engineering	\$420	\$330	\$350	\$580	4
	Electrical Engineering	\$600	\$390	\$480	\$860	5
	Physics	\$410	\$380	\$400	-	3
	Social Sciences (e.g., economics, sociology, and psychology)	\$630	\$300	\$550	-	3
Age	39 or younger	\$450	\$280	\$380	\$580	19
	40-49	\$490	\$350	\$400	\$570	6
	50-59	\$500	\$400	\$450	\$550	7
	60-69	\$420	\$330	\$350	-	3
	70 or older	-	-	-	-	1
Gender	Male	\$520	\$360	\$450	\$610	25
	Female	\$370	\$290	\$380	\$410	10
Highest Non-Law Degree	Bachelor's Degree	\$470	\$330	\$420	\$580	23
	Master's Degree	\$390	\$300	\$350	\$500	7
	Doctorate Degree	\$530	\$390	\$410	\$620	6
Ethnicity	White/Caucasian	\$490	\$360	\$430	\$580	23
	Hispanic/Latino	\$600	\$300	\$370	-	3
	Asian/Pacific Islander	\$380	\$250	\$420	-	3
Full-time Intellectual Property lawyers and agents in the firm or corporation	5 or less	-	-	-	-	-
	6-10	\$410	\$370	\$400	-	3
	11-25	\$320	\$250	\$330	\$390	9
	26-50	\$490	\$300	\$410	\$610	10
	51-100	\$570	\$380	\$580	\$760	5
	101-150	-	-	-	-	2
	More than 150	\$600	\$420	\$490	\$890	4

Private Firm – Partner Track Attorney

Billable hours recorded in 2024 for the first 10 years of experience (Q41) -- Private Firm, Partner-Track Attorney

		Average hourly billing rate in 2024				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$470	\$330	\$410	\$540	36
Years of IP Law Attorney Experience	3 or less	-	-	-	-	-
	4	\$290	\$210	\$290	\$370	4
	5	\$530	\$350	\$380	\$790	5
	6	-	-	-	-	2
	7	-	-	-	-	1
	8	-	-	-	-	-
	9	\$540	\$430	\$550	\$650	4
	10	-	-	-	-	-

Private Firm – Partner Track Attorney

Average hourly billing rate change in 2024, compared to 2023 (Q42) -- Private Firm, Partner-Track Attorney

		Did your average hourly billing rate increase, decrease or stay the same in 2024, compared to 2023?			Count
		Increase	Stayed the same	Decreased	
All Individuals		76%	22%	3%	37
Years of IP Law Attorney Experience	Less than 15	85%	15%	-	27
	15 or more	63%	25%	13%	8
Location	Chicago Metro	75%	25%	-	4
	Texas	100%	-	-	3
	Washington D.C. Metro	25%	75%	-	4
	Boston Metro	80%	20%	-	5
	Chicago Metro	75%	25%	-	4
	Other South	100%	-	-	4
	Other West	80%	-	20%	5
	Other Central	75%	25%	-	4
Academic Background - IP Technical Specialization	Biology / Biotechnology	67%	33%	-	9
	Chemistry	80%	20%	-	5
	Computer Engineering	67%	33%	-	3
	Computer Science / Software Engineering	75%	-	25%	4
	Electrical Engineering	60%	40%	-	5
	Physics	100%	-	-	3
	Social Sciences (e.g., economics, sociology, and psychology)	67%	33%	-	3
Age	39 and younger	89%	11%	-	19
	40-49	57%	43%	-	7
	50-59	86%	14%	-	7
	60-69	33%	33%	33%	3
	70 or older	-	-	-	-
Gender	Male	72%	24%	4%	25
	Female	91%	9%	-	11
Highest Non-Law Degree	Bachelor's Degree	74%	26%	-	23
	Master's Degree	71%	14%	14%	7
	Doctorate Degree	86%	14%	-	7
Ethnicity	White/Caucasian	79%	17%	4%	24
	Hispanic/Latino	100%	-	-	3
	Asian/Pacific Islander	33%	67%	-	3
Full-time Intellectual Property lawyers and agents in the firm or corporation	2 or less	-	-	-	-
	3-5	67%	33%	-	3
	6-10	100%	-	-	3
	11-25	67%	33%	-	9
	26-50	80%	10%	10%	10
	51-100	80%	20%	-	5
	101-150	-	-	-	2
	More than 150	50%	50%	-	4

Private Firm – Partner Track Attorney

Percent of work billed at a discounted hourly rate (Q43) -- Private Firm, Partner-Track Attorney

		Frequency of Discounted Hourly Billing Rate				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		31%	8%	20%	50%	29
Years of IP Law Attorney Experience	Less than 15	36%	11%	25%	50%	20
	15 or more	23%	0%	15%	29%	8
Location	Washington D.C. Metro	18%	10%	15%	-	3
	Boston Metro	56%	6%	62%	100%	4
	Chicago Metro	30%	1%	40%	-	3
	Other South	17%	0%	0%	-	3
	Other West	46%	8%	15%	100%	5
Academic Background - IP Technical Specialization	Biology / Biotechnology	35%	15%	24%	60%	7
	Chemistry	9%	0%	8%	19%	4
	Computer Science / Software Engineering	62%	12%	74%	100%	4
	Electrical Engineering	22%	3%	18%	44%	4
	Social Sciences (e.g., economics, sociology, and psychology)	18%	10%	20%	-	3
Age	39 or younger	28%	8%	18%	50%	14
	40-49	42%	15%	30%	75%	5
	50-59	28%	1%	20%	40%	7
	60-69	37%	0%	10%	-	3
	70 or older	-	-	-	-	-
Gender	Male	32%	1%	20%	50%	19
	Female	34%	15%	24%	50%	9
Highest Non-Law Degree	Bachelor's Degree	35%	11%	28%	50%	16
	Master's Degree	24%	10%	15%	20%	7
	Doctorate Degree	29%	1%	13%	63%	6
Ethnicity	White/Caucasian	35%	6%	23%	50%	20
	Asian/Pacific Islander	30%	0%	30%	-	3
Full-time Intellectual Property lawyers and agents in the firm or corporation	10 or less	-	-	-	-	-
	11-25	25%	4%	22%	44%	8
	26-50	39%	5%	25%	75%	9
	51-100	22%	10%	15%	-	3
	101-150	-	-	-	-	2
	More than 150	47%	15%	25%	-	3

Private Firm – Partner Track Attorney

Percent of your work is billed under an alternative fee arrangement (Q44) -- Private Firm, Partner-Track Attorney

		Flat fee per project	Flat fee for portfolio over a set period of time	Capped fee per project
		Mean (Average)	Mean (Average)	Mean (Average)
All Individuals		7%	3%	5%
Years of IP Law Attorney Experience	Less than 15	7%	3%	5%
	15-24	10%	1%	2%
	35 or More	17%	-	-
Location	Chicago Metro	11%	-	-
	Washington D.C. Metro	7%	-	-
	Boston Metro	11%	-	-
	Other South	3%	1%	1%
	Other West	9%	4%	8%
	Other Central	6%	-	-
Academic Background - IP Technical Specialization	Biology / Biotechnology	4%	5%	8%
	Chemistry	5%	1%	1%
	Computer Engineering	8%	-	-
	Computer Science / Software Engineering	19%	-	-
	Electrical Engineering	7%	-	-
	Social Sciences (e.g., economics, sociology, and psychology)	4%	3%	2%
Age	39 and younger	6%	3%	3%
	40-49	10%	1%	6%
	50-59	5%	3%	6%
	60-69	20%	-	-
	70 or older	-	-	-
Gender	Male	7%	2%	4%
	Female	11%	6%	7%
Highest Non-Law Degree	Bachelor's Degree	6%	3%	3%
	Master's Degree	13%	7%	7%
	Doctorate Degree	8%	-	7%
Ethnicity	White/Caucasian	9%	2%	6%
	Hispanic/Latino	4%	3%	2%
	Asian/Pacific Islander	4%	1%	6%
Full-time Intellectual Property lawyers and agents in the firm or corporation	5 or less	-	-	-
	6-10	9%	-	-
	11-25	7%	4%	4%
	26-50	8%	3%	4%
	51-100	6%	-	4%
	101-150	-	-	-
	More than 150	-	-	9%

Private Firm, Non-Partner Track Attorney

Private Firm, Non-Partner Track Attorney

Background

		Non-partner Track Attorney	Count
All Individuals		4%	19
Admitted to the Patent Bar	Yes	74%	14
	No	26%	5
Age	Mean (Average) Years	55	19
Gender	Male	53%	10
	Female	47%	9
Ethnicity	White/Caucasian	63%	12
	Asian/Pacific Islander	16%	3
IP non-attorney experience	Mean (Average) Years	3	15
IP attorney experience	Mean (Average) Years	15	19
Highest education other than Law	Bachelor's Degree	76%	13
	Master's Degree	24%	4

Percent of time devoted to types of work, by Income Level (Q18) -- Private Firm, Non-Partner Track Attorney

Gross Income in 2024	IP Prosecution work	Opinions or counseling prior to litigation or formal ADR	IP licensing	Non-licensing transactional work	IP litigation	Post-grant proceedings	Other dispute resolution	Supervision & training of other attorneys or agents within your organization	Office management and administration
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	67%	6%	2%	3%	11%	3%	0%	1%	6%
Less than \$126,000	58%	5%	2%	5%	8%	4%	0%	1%	5%
\$126,000-\$150,999	-	-	-	-	-	-	-	-	-
\$151,000 or more	84%	4%	0%	2%	23%	0%	0%	1%	4%

Percent of time devoted to the following types of work, by Income Level (Q18) -- Private Firm, Non-Partner Track Attorney (cont.)

Gross Income in 2024	Marketing/ Business Development	Participation in bar association or professional association activities	Non-IP legal	Managing outside counsel for IP prosecution work	Managing outside counsel for IP litigation work	Pro bono work
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	9%	4%	2%	6%	4%	2%
Less than \$126,000	14%	6%	3%	4%	4%	4%
\$126,000-\$150,999	-	-	-	-	-	-
\$151,000 or more	3%	4%	0%	7%	0%	0%

Private Firm, Non-Partner Track Attorney

Total gross income for 2024 from primary practice - Full-time only (Q20) -- Private Firm, Non-Partner Track Attorney

		Total gross income in calendar year 2024 from primary practice (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$121,000	\$75,000	\$121,000	\$160,000	16
Years of IP Law Attorney Experience	Less than 15	\$99,000	\$71,000	\$93,000	\$132,000	10
	15-24	\$162,000	\$151,000	\$158,000	-	3
	25-34	\$150,000	\$1,000	\$200,000	-	3
	35 or More	-	-	-	-	-
Location	Other West	\$154,000	\$151,000	\$154,000	-	3
	Other Central	\$104,000	\$75,000	\$86,000	\$143,000	5
Academic Background - IP Technical Specialization	Mechanical / Aerospace Engineering	\$118,000	\$75,000	\$100,000	\$176,000	7
	Social Sciences (e.g., economics, sociology, and psychology)	\$109,000	\$86,000	\$116,000	-	3
Age	39 and younger	\$76,000	\$47,000	\$73,000	\$109,000	4
	40-49	\$147,000	\$132,000	\$152,000	\$157,000	4
	50-59	\$125,000	\$75,000	\$88,000	\$213,000	4
	60-69	\$125,000	\$1,000	\$176,000	-	3
	70 or older	-	-	-	-	-
Gender	Male	\$120,000	\$68,000	\$86,000	\$168,000	9
	Female	\$121,000	\$100,000	\$125,000	\$154,000	7
Highest Non-Law Degree	Bachelor's Degree	\$119,000	\$75,000	\$116,000	\$160,000	11
	Master's Degree	\$128,000	\$100,000	\$125,000	-	3
Ethnicity	White/Caucasian	\$137,000	\$75,000	\$151,000	\$176,000	11
Full-time Intellectual Property lawyers and agents in the firm or corporation	2 or less	-	-	-	-	-
	3-5	\$84,000	\$15,000	\$88,000	\$148,000	4
	6-10	-	-	-	-	-
	11-25	\$122,000	\$81,000	\$125,000	\$157,000	9
	26 or more	\$164,000	\$43,000	\$200,000	-	3
Types of Work (≥50%)	IP prosecution work	\$181,000	\$135,000	\$176,000	\$222,000	24

Private Firm, Non-Partner Track Attorney

Dollar amount billed for legal services performed in 2024 (Q38) -- Private Firm, Non-Partner Track Attorney

		Dollar amount billed for the legal services you performed in 2024. (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$283,000	\$114,000	\$170,000	\$490,000	11
Years of IP Law Attorney Experience	Less than 15	\$198,000	\$114,000	\$150,000	\$300,000	7
	15 or more	-	-	-	-	2
Age	39 and younger	\$195,000	\$114,000	\$170,000	-	3
	40-49	\$312,000	\$15,000	\$272,000	-	3
	50-59	\$367,000	\$150,000	\$150,000	-	3
	60 or older	-	-	-	-	-
Gender	Male	\$361,000	\$150,000	\$170,000	\$650,000	7
	Female	\$147,000	\$4,000	\$143,000	\$293,000	4
Highest Non-Law Degree	Bachelor's Degree	\$272,000	\$132,000	\$170,000	\$395,000	9
Ethnicity	White/Caucasian	\$315,000	\$150,000	\$170,000	\$650,000	7
Full-time Intellectual Property lawyers and agents in the firm or corporation	2 or less	-	-	-	-	-
	3-5	\$317,000	\$0	\$300,000	-	3
	6-10	-	-	-	-	-
	11 or more	\$208,000	\$116,000	\$160,000	\$327,000	6

Private Firm, Non-Partner Track Attorney

Percent of services billed (or will be billed) in 2024 by type of basis (Q39) -- Private Firm, Non-Partner Track Attorney

		Hourly Billing	Predetermined Fee	Contingent Fee
		Mean (Average)	Mean (Average)	Mean (Average)
All Individuals		45%	52%	3%
Years of IP Law Attorney Experience	Less than 15	44%	51%	5%
	15-24	48%	53%	0%
	25-34	45%	55%	0%
	35 or More	-	-	-
Location	Other West	32%	68%	0%
	Other Central	57%	43%	0%
Academic Background - IP Technical Specialization	Mechanical / Aerospace Engineering	41%	59%	0%
Age	39 or younger	33%	53%	13%
	40-49	49%	51%	0%
	50-59	60%	40%	0%
	60 or more	-	-	-
Gender	Male	34%	66%	0%
	Female	60%	32%	8%
Highest Non-Law Degree	Bachelor's Degree	44%	53%	4%
Ethnicity	White/Caucasian	51%	49%	0%
Full-time Intellectual Property lawyers and agents in the firm or corporation	2 or less	-	-	-
	3-5	38%	48%	13%
	6-10	-	-	-
	11 or more	54%	46%	0%

Private Firm, Non-Partner Track Attorney

Billable hours recorded in 2024 (Q40) -- Private Firm, Non-Partner Track Attorney

		How many billable hours did you record in 2024? (Rounded to the nearest hundred)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		900	400	1000	1200	10
Years of IP Law Attorney Experience	Less than 15	800	400	900	1,100	6
	15 or more	-	-	-	-	-
Location	Other Central	800	400	900	1,000	4
Academic Background - IP Technical Specialization	Mechanical / Aerospace Engineering	700	300	800	1,000	4
Age	39 or younger	-	-	-	-	2
	40-49	700	200	800	-	3
	50-59	1,200	1,000	1,000	-	3
	60 or more	-	-	-	-	-
Gender	Male	800	300	800	1,200	6
	Female	1,100	900	1,200	1,200	4
Highest Non-Law Degree	Bachelor's Degree	1,000	600	1,000	1,200	8
Ethnicity	White/Caucasian	1,000	700	1,000	1,200	6
Full-time Intellectual Property lawyers and agents in the firm or corporation	2 or less	-	-	-	-	-
	3-5	900	200	1,200	-	3
	6-10	-	-	-	-	-
	11 or more	800	500	1,000	1,020	5

Private Firm, Non-Partner Track Attorney

Average hourly billing rate in 2024 (Q41) -- Private Firm, Non-Partner Track Attorney

		Average hourly billing rate in 2024 (Rounded to the nearest ten)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$300	\$300	\$300	\$400	12
Years of IP Law Attorney Experience	Less than 15	\$310	\$270	\$300	\$320	8
	15 or more	-	-	-	-	2
Location	Other Central	\$330	\$300	\$300	\$390	5
Academic Background - IP Technical Specialization	Mechanical / Aerospace Engineering	\$290	\$270	\$300	\$300	4
	Social Sciences (e.g., economics, sociology, and psychology)	\$340	\$250	\$320	-	3
Age	39 and younger	\$320	\$250	\$260	-	3
	40-49	\$350	\$290	\$310	\$460	4
	50-59	\$370	\$300	\$300	-	3
	60 or more	-	-	-	-	1
Gender	Male	\$400	\$300	\$300	\$500	7
	Female	\$300	\$270	\$300	\$340	5
Highest Non-Law Degree	Bachelor's Degree	\$330	\$280	\$300	\$380	10
	Master's Degree	-	-	-	-	2
Ethnicity	White/Caucasian	\$370	\$300	\$310	\$490	8
Full-time Intellectual Property lawyers and agents in the firm or corporation	2 or less	-	-	-	-	-
	3-5	\$370	\$250	\$360	-	3
	6-10	-	-	-	-	-
	11 or more	\$320	\$300	\$300	\$320	7

Private Firm, Of Counsel

Private Firm, Of Counsel

Background

		Private Firm, Of Counsel	Total
All Individuals		8%	35
Admitted to the Patent Bar	Yes	76%	26
	No	24%	8
Age	Mean (Average) Years	61	35
Gender	Male	66%	23
	Female	29%	10
Ethnicity	White/Caucasian	77%	27
	Asian/Pacific Islander	14%	5
IP non-attorney experience	Mean (Average) Years	7	25
IP attorney experience	Mean (Average) Years	29	31
Highest education other than Law	Bachelor's Degree	65%	22
	Master's Degree	21%	7
	Doctorate Degree	15%	5

Percent of time devoted to types of work, by Income Level (Q18) -- Private Firm, Of Counsel

Gross Income in 2024	IP prosecution work	Opinions or counseling prior to litigation or formal ADR	IP licensing	Non-licensing transactional work	IP litigation	Post-grant proceedings	Other dispute resolution	Supervision and training of other attorneys or agents within your organization
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	55%	7%	3%	3%	17%	5%	0%	7%
Less than \$126,000	64%	11%	0%	1%	11%	8%	4%	1%
\$126,000-\$150,999	-	-	-	-	-	-	-	-
\$151,000-\$200,999	58%	7%	2%	3%	22%	4%	0%	0%
\$201,000-\$250,999	-	-	-	-	-	-	-	-
\$251,000 or more	44%	9%	5%	-	20%	-	-	6%

Percent of time devoted to types of work, by Income Level (Q18) -- Private Firm, Of Counsel (cont.)

Gross Income in 2024	Office management and administration	Marketing/ Business Development	Participation in bar association or professional association activities	Non-IP legal	Managing outside counsel for IP Prosecution work	Managing outside counsel for IP litigation work	Pro bono work
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	5%	8%	4%	5%	1%	0%	3%
Less than \$126,000	4%	7%	4%	1%	9%	0%	4%
\$126,000-\$150,999	-	-	-	-	-	-	-
\$151,000-\$200,999	5%	6%	1%	3%	1%	1%	2%
\$201,000-\$250,999	-	-	-	-	-	-	-
\$251,000 or more	-	-	4%	-	-	-	-

Private Firm, Of Counsel

New priority US and PCT patent application prepared and filed by you in 2024 (Q19) -- Private Firm, Of Counsel

		New priority US and PCT Patent application prepared and filed by you in 2024				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		12	0	5	15	40
Location	Washington D.C. Metro	1	0	0	2	8
	Boston Metro	12	0	2	-	3
	Chicago Metro	17	0	0	-	3
Academic Background - IP Technical Specialization (≥50%)	Biology / Biotechnology	1	0	0	-	3
	Chemical Engineering	2	0	2	3	5
	Electrical Engineering	18	2	10	33	11
	Mechanical / Aerospace Engineering	2	0	0	-	3
Full-time Intellectual Property lawyers and agents in the firm or corporation	2 or less	-	-	-	-	2
	3-5	2	0	0	6	5
	6-10	2	0	1	4	4
	11-25	14	3	12	27	5
	26-50	2	0	2	5	4
	51-100	-	-	-	-	2
	101-150	-	-	-	-	2
	More than 151	7	0	3	19	4

Private Firm, Of Counsel

Total gross income for 2024 from primary practice - Full-time only (Q20) -- Private Firm, Of Counsel

		Total gross income in calendar year 2024 from primary practice (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$217,000	\$144,000	\$200,000	\$275,000	41
Years of IP Law Attorney Experience	Less than 15	\$150,000	\$36,000	\$158,000	\$256,000	4
	15-24	\$187,000	\$60,000	\$160,000	\$280,000	7
	25-34	\$155,000	\$125,000	\$140,000	\$192,000	5
	35 or more	\$210,000	\$86,000	\$250,000	\$300,000	9
Location	Washington D.C. Metro	\$256,000	\$200,000	\$269,000	\$305,000	7
	Boston Metro	\$100,000	\$57,000	\$60,000	-	3
	Chicago Metro	\$173,000	\$30,000	\$215,000	-	3
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$165,000	\$60,000	\$160,000	-	3
	Chemical Engineering	\$132,000	\$36,000	\$103,000	\$255,000	4
	Electrical Engineering	\$193,000	\$119,000	\$200,000	\$269,000	11
	Mechanical / Aerospace Engineering	\$199,000	\$50,000	\$57,000	-	3
Age	39 or Younger	-	-	-	-	-
	40-49	\$222,000	\$15,000	\$160,000	-	3
	50-59	\$154,000	\$100,000	\$170,000	\$215,000	7
	60-69	\$181,000	\$121,000	\$170,000	\$274,000	12
	70 or older	\$185,000	\$50,000	\$183,000	\$315,000	6
Gender	Male	\$173,000	\$89,000	\$150,000	\$285,000	18
	Female	\$198,000	\$83,000	\$184,000	\$272,000	9
Highest Non-Law Degree	Bachelor's Degree	\$213,000	\$122,000	\$200,000	\$288,000	17
	Master's Degree	\$160,000	\$83,000	\$135,000	\$277,000	6
	Doctorate Degree	\$89,000	\$28,000	\$50,000	\$170,000	5
Ethnicity	White/Caucasian	\$200,000	\$115,000	\$200,000	\$280,000	23
Full-time Intellectual Property lawyers and agents in the firm or corporation	2 or less	-	-	-	-	2
	3-5	\$121,000	\$24,000	\$95,000	\$245,000	4
	6-10	\$113,000	\$37,000	\$86,000	\$216,000	4
	11-25	\$172,000	\$103,000	\$170,000	\$242,000	5
	26-50	\$230,000	\$170,000	\$200,000	\$320,000	4
	51-100	-	-	-	-	2
	101-150	-	-	-	-	2
	More than 150	\$273,000	\$87,000	\$287,000	\$444,000	4
Types of Work (≥50%)	IP prosecution work	\$157,000	\$70,000	\$155,000	\$211,000	16
	IP Litigation	\$150,000	\$15,000	\$160,000	-	3

Private Firm, Of Counsel

Total cash bonuses for 2024 (Q21) -- Private Firm, Of Counsel

		Total cash bonuses for 2024 (Rounded to the nearest hundred)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$35,000	\$3,000	\$19,000	\$48,000	24
Years of IP Law Attorney Experience	Less than 35	-	-	-	-	-
	35 or more	\$12,500	\$2,500	\$10,000	-	3
Location	Washington D.C. Metro	\$16,200	\$2,500	\$6,000	-	3
Academic Background - IP Technical Specialization	Electrical Engineering	\$13,700	\$6,000	\$10,000	-	3
Age	59 or younger	-	-	-	-	-
	60-69	\$12,300	\$1,200	\$4,300	\$31,500	4
	70 or older	-	-	-	-	-
Gender	Male	\$29,500	\$6,300	\$25,000	\$55,000	5
	Female	\$9,900	\$800	\$6,000	-	3
Highest Non-Law Degree	Bachelor's Degree	\$29,500	\$6,300	\$25,000	\$55,000	5
Ethnicity	White/Caucasian	\$25,200	\$6,000	\$23,000	\$40,000	7

Private Firm, Of Counsel

Employer's 2024 contribution to all of your 401(k)/403(b) retirement and savings plans (Q22) -- Private Firm, Of Counsel

		Employer's 2024 contribution to all of your 401(k)/403(b) retirement and savings plans (Rounded to the nearest hundred)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$5,500	\$0	\$0	\$7,800	36
Years of IP Law Attorney Experience	Less than 15	\$1,500	\$0	\$500	\$4,000	4
	15-24	\$6,600	\$0	\$500	\$15,000	7
	25-34	\$400	\$0	\$0	\$900	5
	35 or more	\$1,900	\$0	\$0	-	8
Location	Washington Metro	\$8,000	\$0	\$1,000	\$15,000	7
	Boston Metro	\$800	\$0	\$500	-	3
Academic Background - IP Technical Specialization	Chemical Engineering	\$6,300	\$0	\$0	\$18,800	4
	Electrical Engineering	\$2,100	\$0	\$0	\$1,800	11
Age	39 or Younger	-	-	-	-	-
	40-49	\$7,500	\$0	\$0	-	3
	50-59	\$2,500	\$0	\$900	\$5,800	6
	60-69	\$4,200	\$0	\$0	\$4,500	10
	70 or older	\$2,100	\$0	\$0	\$0	7
Gender	Male	\$3,500	\$0	\$0	\$2,100	18
	Female	\$4,000	\$0	\$1,000	\$5,000	7
Highest Non-Law Degree	Bachelor's Degree	\$6,200	\$0	\$0	\$15,000	15
	Master's Degree	\$200	\$0	\$0	\$300	6
	Doctorate Degree	\$100	\$0	\$0	\$300	5
Ethnicity	White/Caucasian	\$4,400	\$0	\$0	\$6,700	21
Full-time Intellectual Property lawyers and agents in the firm or corporation	2 or less	-	-	-	-	2
	3-5	\$0	\$0	\$0	\$0	5
	6-10	\$3,800	\$0	\$0	\$11,300	4
	11-25	\$2,600	\$0	\$900	\$6,700	4
	26-50	\$0	\$0	\$0	\$0	3
	51-100	-	-	-	-	2
	101-150	-	-	-	-	2
	More than 150	\$12,100	\$300	\$11,800	\$24,400	4

Private Firm, Of Counsel

Dollar amount billed for legal services performed in 2024 (Q38) -- Private Firm, Of Counsel

		Dollar amount billed for legal services performed in 2024 (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$517,000	\$201,000	\$559,000	\$688,000	29
Years of IP Law Attorney Experience	Less than 15	\$286,000	\$4,000	\$183,000	\$673,000	4
	15-24	\$285,000	\$1,000	\$333,000	\$486,000	6
	25-34	\$270,000	\$111,000	\$233,000	\$398,000	18
	35 or more	\$452,000	\$217,000	\$400,000	\$640,000	7
Location	Washington D.C.	\$448,000	\$218,000	\$450,000	\$640,000	7
Academic Background - IP Technical Specialization	Chemical Engineering	\$166,000	\$49,000	\$150,000	\$300,000	4
	Electrical Engineering	\$433,000	\$279,000	\$378,000	\$570,000	10
Age	39 or Younger	-	-	-	-	-
	40-49	\$6,000	\$1,000	\$1,000	-	3
	50-59	\$346,000	\$150,000	\$430,000	\$450,000	7
	60-69	\$362,000	\$259,000	\$350,000	\$400,000	9
	70 or older	\$493,000	\$164,000	\$500,000	\$820,000	5
Gender	Male	\$375,000	\$217,000	\$353,000	\$488,000	16
	Female	\$259,000	\$500	\$150,000	\$448,000	7
Highest Non-Law Degree	Bachelor's Degree	\$336,000	\$120,000	\$353,000	\$483,000	16
	Master's Degree	\$316,000	\$116,000	\$300,000	\$458,000	6
Ethnicity	White/Caucasian	\$346,000	\$150,000	\$325,000	\$488,000	20
Full-time Intellectual Property lawyers and agents in the firm or corporation	2 or less	-	-	-	-	2
	3-5	\$272,000	\$15,000	\$350,000	-	3
	6-10	\$276,000	\$110,000	\$217,000	-	3
	11-25	\$366,000	\$225,000	\$350,000	\$513,000	5
	26-50	\$360,000	\$100,000	\$400,000	\$580,000	4
	51-100	-	-	-	-	2
	101-150	-	-	-	-	1
	More than 150	\$345,000	\$39,000	\$299,000	\$697,000	4

Private Firm, Of Counsel

Percent of services billed (or will be billed) in 2024 by type of basis (Q39) -- Private Firm, Of Counsel

		Hourly Billing	Predetermined Fee	Contingent Fee	Other Basis
		Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals		60%	40%	1%	0%
Years of IP Law Attorney Experience	Less than 15	59%	41%	0%	0%
	15-24	64%	36%	0%	0%
	25-34	81%	18%	1%	0%
	35 or more	69%	31%	0%	0%
Location	Washington D.C. Metro	73%	27%	0%	0%
	Boston Metro	50%	50%	0%	0%
	Chicago Metro	43%	57%	0%	0%
Academic Background - IP Technical Specialization	Biology / Biotechnology	67%	33%	0%	0%
	Chemical Engineering	67%	31%	0%	2%
	Electrical Engineering	61%	38%	0%	0%
	Mechanical / Aerospace Engineering	67%	33%	0%	0%
Age	39 or Younger	-	-	-	-
	40-49	80%	20%	0%	0%
	50-59	55%	44%	0%	1%
	60-69	72%	28%	0%	0%
	70 or older	63%	37%	0%	0%
Gender	Male	70%	29%	0%	0%
	Female	55%	44%	0%	1%
Highest Non-Law Degree	Bachelor's Degree	68%	31%	0%	0%
	Master's Degree	80%	19%	0%	1%
	Doctorate Degree	42%	58%	0%	0%
Ethnicity	White/Caucasian	69%	30%	0%	0%
Full-time Intellectual Property lawyers and agents in the firm or corporation	2 or less	-	-	-	-
	3-5	81%	19%	0%	0%
	6-10	50%	50%	0%	0%
	11-25	71%	27%	0%	2%
	26-50	81%	18%	1%	0%
	51-100	-	-	-	-
	101-150	-	-	-	-
	More than 150	78%	22%	0%	0%

Private Firm, Of Counsel

Billable hours recorded in 2024 (Q40) -- Private Firm, Of Counsel

		Billable hours recorded in 2024 (Rounded to the nearest ten)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		1,680	1,500	1,700	1,900	29
Years of IP Law Attorney Experience	Less than 15	1,030	290	1,120	1,680	4
	15-24	1,120	670	1,000	1,650	6
	25-34	1,030	760	1,100	1,250	5
	35 or more	930	500	830	1,400	7
Location	Washington D.C.	870	520	900	1,190	6
Academic Background - IP Technical Specialization	Electrical Engineering	1,080	670	1,100	1,350	9
Age	39 or Younger	-	-	-	-	-
	40-49	1,140	30	1,600	-	3
	50-59	1,130	920	1,050	1,330	6
	60-69	860	440	1,080	1,310	11
	70 or older	780	280	820	1,260	4
Gender	Male	750	260	820	1,140	16
	Female	1,360	1,080	1,400	1,800	7
Highest Non-Law Degree	Bachelor's Degree	1,060	670	1,130	1,480	16
	Master's Degree	800	260	1,080	1,200	5
	Doctorate Degree	580	70	680	-	3
Ethnicity	White/Caucasian	980	530	1,040	1,400	20
Full-time Intellectual Property lawyers and agents in the firm or corporation	2 or less	-	-	-	-	-
	3-5	600	40	540	1,230	4
	6-10	-	-	-	-	2
	11-25	940	630	1,050	1,140	4
	26-50	1,280	900	1,350	1,580	4
	51-100	-	-	-	-	2
	101-150	-	-	-	-	1
	More than 150	940	320	880	1,620	4

Private Firm, Of Counsel

Average hourly billing rate in 2024 (Q41) -- Private Firm, Of Counsel

		Average hourly billing rate in 2024 (Rounded to the nearest ten)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$470	\$330	\$410	\$540	36
Years of IP Law Attorney Experience	Less than 15	\$480	\$310	\$440	\$670	4
	15-24	\$670	\$450	\$600	\$750	7
	25-34	\$420	\$340	\$400	\$520	5
	35 or more	\$570	\$440	\$590	\$650	8
Location	Washington D.C. Metro	\$660	\$390	\$590	\$910	6
	Boston Metro	\$590	\$400	\$610	-	3
	Chicago Metro	\$570	\$530	\$570	-	3
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$600	\$450	\$600	-	3
	Chemical Engineering	\$630	\$300	\$350	-	3
	Electrical Engineering	\$550	\$420	\$570	\$620	10
	Mechanical / Aerospace Engineering	\$720	\$400	\$400	-	3
Age	39 or Younger	-	-	-	-	-
	40-49	\$720	\$350	\$450	-	3
	50-59	\$520	\$410	\$560	\$620	6
	60-69	\$550	\$400	\$420	\$690	12
	70 or older	\$600	\$480	\$570	\$740	5
Gender	Male	\$520	\$380	\$420	\$600	17
	Female	\$710	\$550	\$630	\$740	8
Highest Non-Law Degree	Bachelor's Degree	\$600	\$400	\$550	\$660	16
	Master's Degree	\$470	\$310	\$430	\$660	5
	Doctorate Degree	\$560	\$430	\$570	\$700	5
Ethnicity	White/Caucasian	\$570	\$400	\$530	\$640	21
Full-time Intellectual Property lawyers and agents in the firm or corporation	2 or less	-	-	-	-	-
	3-5	\$410	\$370	\$410	\$440	4
	6-10	\$510	\$400	\$570	-	3
	11-25	\$530	\$370	\$600	\$610	4
	26-50	\$490	\$330	\$430	\$710	4
	51-100	-	-	-	-	2
	101-150	-	-	-	-	2
	More than 150	\$995	\$670	\$990	\$1,330	4

Corporate IP Head

Corporate IP Head

Background

		Corporate IP Head	Count
All Individuals		44%	40
Admitted to the Patent Bar	Yes	97%	37
	No	3%	1
Age	Mean (Average) Years	56	40
Gender	Male	78%	31
	Female	18%	7
Ethnicity	White/Caucasian	73%	29
	Asian/Pacific Islander	13%	5
IP non-attorney experience	Mean (Average) Years	9	31
IP attorney experience	Mean (Average) Years	25	35
Highest education other than Law	Bachelor's Degree	50%	19
	Master's Degree	34%	13
	Doctorate Degree	16%	6
Type of technology that best describes your corporation	Biotech	13%	8
	Chemical	16%	10
	Electrical	16%	10
	Computer Software	11%	7
	Computer Hardware	3%	2
	Mechanical	19%	12
	Medical/Health Care	9%	6
	Pharmaceutical	11%	7
	Other	3%	2

Corporate IP Head

Percent of time devoted to types of work, by Income Level (Q18) -- Corporate IP Head

Gross Income in 2024	IP Prosecution work	Opinions or counseling prior to litigation or formal ADR	IP licensing	Non-licensing transactional work	IP litigation	Post-grant proceedings	Other dispute resolution	Supervision & training of other attorneys or agents within your organization	Office management and administration
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	26%	15%	6%	11%	3%	4%	2%	15%	11%
Less than \$126,000	47%	13%	5%	3%	3%	0%	0%	8%	3%
\$126,000-\$150,999	-	-	-	-	-	-	-	-	-
\$151,000-\$200,999	-	-	-	-	-	-	-	-	-
\$201,000-\$250,999	23%	17%	4%	8%	1%	2%	0%	14%	8%
\$251,000-\$300,999	40%	11%	5%	13%	0%	0%	0%	8%	7%
\$301,000-\$350,999	31%	11%	5%	16%	3%	9%	2%	9%	8%
\$351,000-\$400,999	14%	33%	6%	14%	0%	0%	13%	14%	10%
\$401,000-\$500,999	21%	14%	4%	7%	3%	3%	0%	12%	14%
\$501,000 or more	7%	18%	11%	9%	1%	0%	0%	21%	26%

Percent of time devoted to types of work, by Income Level (Q18) -- Corporate IP Head (cont.)

Gross Income in 2024	Marketing/ Business Development	Participation in bar association or professional association activities	Non-IP legal	Managing outside counsel for IP prosecution work	Managing outside counsel for IP litigation work	Pro bono work
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	3%	3%	10%	14%	5%	1%
Less than \$126,000	8%	5%	0%	15%	3%	3%
\$126,000-\$150,999	-	-	-	-	-	-
\$151,000-\$200,999	-	-	-	-	-	-
\$201,000-\$250,999	3%	1%	12%	13%	2%	1%
\$251,000-\$300,999	5%	0%	9%	15%	5%	0%
\$301,000-\$350,999	0%	3%	10%	15%	4%	0%
\$351,000-\$400,999	0%	3%	13%	11%	10%	5%
\$401,000-\$500,999	0%	1%	15%	18%	3%	0%
\$501,000 or more	10%	5%	10%	10%	10%	0%

Corporate IP Head

New priority US and PCT patent application prepared and filed by you in 2024 (Q19) -- Corporate IP Head

		New priority US and PCT Patent application prepared and filed by you in 2024 (Q19)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		5	0	0	10	34
Years of IP Law Attorney Experience	Less than 15	-	-	-	-	2
	15-24	3	0	0	1	14
	25-34	8	0	8	16	10
	35 or More	5	0	6	11	5
Location	New York City Metro	5	0	0	15	4
	Boston Metro	3	0	2	8	5
	Chicago Metro	3	0	0	-	5
	Other East	9	0	10	-	3
Academic Background - IP Technical Specialization	Biology / Biotechnology	3	0	0	5	7
	Chemistry	7	0	3	13	10
	Electrical Engineering	2	0	0	6	4
	Mechanical / Aerospace Engineering	6	0	0	10	9
Age	39 and younger	-	-	-	-	-
	40-49	2	0	0	4	10
	50-59	6	0	0	13	13
	60-69	6	0	3	11	8
	70 or older	12	6	10	-	3
Gender	Male	6	0	1	10	26
	Female	3	0	0	8	7
Highest Non-Law Degree	Bachelor's Degree	3	0	0	7	17
	Master's Degree	6	0	6	10	11
	Doctorate Degree	9	0	4	22	6
Ethnicity	White/Caucasian	5	0	1	10	24
	Asian/Pacific Islander	5	0	0	15	4
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	7	0	4	11	16
	3-5	8	0	4	19	6
	6-10	3	0	1	8	4
	11 or more	3	0	0	7	6

Corporate IP Head

Total gross income for 2024 from primary practice - Full-time only (Q20) -- Corporate IP Head

		Total gross income in calendar year 2024 from primary practice (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$375,000	\$250,000	\$318,000	\$411,000	34
Years of IP Law Attorney Experience	Less than 15	-	-	-	-	2
	15-24	\$377,000	\$252,000	\$333,000	\$445,000	14
	25-34	\$462,000	\$300,000	\$310,000	\$675,000	11
	35 or More	\$298,000	\$163,000	\$363,000	\$401,000	5
Location	New York City Metro	\$425,000	\$250,000	\$340,000	\$642,000	5
	Minneapolis / St. Paul Metro	\$631,000	\$443,000	\$450,000	-	3
	Boston Metro	\$270,000	\$125,000	\$325,000	\$388,000	5
	Other South	\$378,000	\$350,000	\$385,000	-	3
	Other Central	\$350,000	\$300,000	\$310,000	-	3
	Other East	\$400,000	\$225,000	\$300,000	-	3
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$316,000	\$250,000	\$309,000	\$340,000	7
	Chemistry	\$357,000	\$209,000	\$310,000	\$469,000	10
	Electrical Engineering	\$448,000	\$218,000	\$288,000	\$838,000	4
	Mechanical / Aerospace Engineering	\$366,000	\$265,000	\$394,000	\$442,000	6
Age	39 and younger	-	-	-	-	-
	40-49	\$279,000	\$215,000	\$325,000	\$350,000	11
	50-59	\$490,000	\$257,000	\$330,000	\$804,000	12
	60-69	\$375,000	\$265,000	\$337,000	\$438,000	8
	70 or older	\$266,000	\$85,000	\$310,000	-	3
Gender	Male	\$382,000	\$266,000	\$345,000	\$441,000	26
	Female	\$236,000	\$215,000	\$250,000	\$309,000	7
Highest Non- Law Degree	Bachelor's Degree	\$403,000	\$260,00	\$350,000	\$420,000	17
	Master's Degree	\$359,000	\$243,000	\$318,000	\$433,000	12
	Doctorate Degree	\$317,000	\$251,000	\$310,000	\$388,000	5
Ethnicity	White/Caucasian	\$363,000	\$261,000	\$340,000	\$421,000	25
	Asian/Pacific Islander	\$450,000	\$250,000	\$275,000	\$825,000	4
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	\$297,000	\$250,000	\$309,000	\$402,000	15
	3-5	\$285,000	\$223,000	\$275,000	\$360,000	6
	6-10	\$260,000	\$139,500	\$298,000	\$344,000	4
	11 or more	\$561,000	\$366,000	\$422,000	\$794,000	6
Types of Work (≥50%)	IP prosecution work	\$224,000	\$96,000	\$270,000	\$310,000	7

Corporate IP Head

Total cash bonuses in 2024 (Q21) – Corporate IP Head

		Amount of cash bonus(es) paid in (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$99,000	\$40,000	\$56,000	\$134,000	29
Years of IP Law Attorney Experience	Less than 15	-	-	-	-	1
	15-24	\$99,000	\$40,000	\$55,000	\$120,000	12
	25-34	\$99,000	\$30,000	\$70,000	\$200,000	11
	35 or More	\$168,000	\$100,000	\$178,000	-	3
Location	New York City Metro	\$68,000	\$9,000	\$34,000	\$160,000	4
	Minneapolis / St. Paul Metro	\$138,000	\$95,000	\$119,000	-	3
	Boston Metro	\$50,000	\$20,000	\$40,000	\$85,000	5
	Chicago Metro	\$224,000	\$70,000	\$178,000	-	3
	Other Central	\$47,000	\$30,000	\$55,000	-	3
	Other East	\$114,000	\$31,000	\$50,000	-	3
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$61,000	\$40,000	\$50,000	\$88,000	5
	Chemistry	\$95,000	\$15,000	\$78,000	\$184,000	10
	Electrical Engineering	\$96,000	\$11,000	\$89,000	\$187,000	4
	Mechanical / Aerospace Engineering	\$138,000	\$56,000	\$95,000	\$226,000	7
Age	39 and younger	-	-	-	-	-
	40-49	\$48,000	\$1,000	\$40,000	\$95,000	11
	50-59	\$101,000	\$29,000	\$53,000	\$174,000	12
	60-69	\$107,000	\$44,000	\$100,000	\$164,000	8
	70 or older	-	-	-	-	2
Gender	Male	\$103,000	\$40,000	\$95,000	\$155,000	22
	Female	\$32,000	\$4,000	\$40,000	\$51,000	6
Highest Non-Law Degree	Bachelor's Degree	\$97,000	\$30,000	\$63,000	\$135,000	16
	Master's Degree	\$130,000	\$44,000	\$110,000	\$220,000	8
	Doctorate Degree	\$57,000	\$30,000	\$50,000	\$88,000	5
Ethnicity	White/Caucasian	\$93,000	\$30,000	\$83,000	\$127,000	22
	Asian/Pacific Islander	\$80,000	\$40,000	\$40,000	\$160,000	4
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	\$71,000	\$40,000	\$55,000	\$95,000	11
	3-5	\$76,000	\$28,000	\$40,000	\$178,000	7
	6-10	\$86,000	\$40,000	\$70,000	-	3
	11 or more	\$183,000	\$99,000	\$110,000	\$301,000	6

Corporate IP Head

Employer's 2024 contribution 401(k)/403(b) retirement and savings plans (Q22) -- Corporate IP Head

		Employer's 2024 contribution to 401(k)/403(b) retirement and savings plans (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$14,000	\$4,000	\$10,000	\$21,000	34
Years of IP Law Attorney Experience	Less than 15	-	-	-	-	2
	15-24	\$20,000	\$8,000	\$13,000	\$25,000	14
	25-34	\$15,000	\$6,000	\$12,000	\$30,000	11
	35 or More	\$3,000	\$0	\$0	\$8,000	5
Location	New York City Metro	\$13,000	\$4,000	\$13,000	\$22,000	5
	Minneapolis / St. Paul Metro	\$12,000	\$5,000	\$8,000	-	3
	Boston Metro	\$10,000	\$1,000	\$8,000	\$20,000	5
	Chicago Metro	\$39,000	\$5,000	\$12,000	-	3
	Other South	\$11,000	\$0	\$10,000	-	3
	Other Central	\$16,000	\$6,000	\$13,000	-	3
	Other East	\$19,000	\$7,000	\$19,000	-	3
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$13,000	\$1,000	\$8,000	\$30,000	7
	Chemistry	\$8,000	\$0	\$7,000	\$14,000	10
	Electrical Engineering	\$10,000	\$5,000	\$7,000	\$18,000	4
	Mechanical / Aerospace Engineering	\$22,000	\$8,000	\$10,000	\$13,000	7
Age	39 and younger	-	-	-	-	-
	40-49	\$9,000	\$1,000	\$8,000	\$13,000	11
	50-59	\$21,000	\$6,000	\$12,000	\$30,000	12
	60-69	\$15,000	\$1,000	\$16,000	\$28,000	8
	70 or older	\$5,000	\$0	\$6,000	-	3
Gender	Male	\$13,000	\$6,000	\$11,000	\$21,000	26
	Female	\$7,000	\$0	\$2,000	\$8,000	7
Highest Non-Law Degree	Bachelor's Degree	\$17,000	\$3,000	\$8,000	\$26,000	17
	Master's Degree	\$12,000	\$2,000	\$11,000	\$20,000	12
	Doctorate Degree	\$11,400	\$4,000	\$8,000	\$21,000	5
Ethnicity	White/Caucasian	\$14,000	\$7,000	\$11,000	\$23,000	25
	Asian/Pacific Islander	\$5,000	\$1,000	\$4,000	\$11,000	4
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	\$11,000	\$1,000	\$8,000	\$13,000	15
	3-5	\$14,000	\$5,000	\$7,000	\$30,000	7
	6-10	\$11,000	\$3,000	\$11,000	\$20,000	4
	11 or more	\$29,000	\$8,000	\$19,000	\$42,000	6

Corporate IP Head

Direct and indirect IP Lawyers and Patent Agents reporting to IP Head (Q23) -- Corporate IP Head

		Percent Direct and indirect IP Lawyers and Patent Agents reporting to IP Head					
		None	1 – 5	6 – 10	11 – 15	16 or more	Count
All Individuals		42%	33%	9%	9%	6%	33
Years of IP Law Attorney Experience	Less than 15	-	-	-	-	-	1
	15-24	50%	29%	7%	7%	7%	14
	25-34	27%	36%	18%	9%	9%	11
	35 or More	60%	20%	0%	20%	0%	5
Location	New York City Metro	20%	40%	-	20%	20%	5
	Boston Metro	75%	25%	-	-	-	4
	Chicago Metro	33%	33%	-	-	33%	3
	Other South	-	25%	50%	25%	-	4
	Other Central	75%	-	-	25%	-	4
	Other East	-	67%	33%	-	-	3
Academic Background - IP Technical Specialization	Chemistry	40%	30%	10%	10%	10%	10
	Electrical Engineering	-	75%	25%	-	-	4
	Mechanical / Aerospace Engineering	33%	22%	11%	22%	11%	9
Age	39 and younger	-	-	-	-	-	-
	40-49	44%	44%	11%	-	-	9
	50-59	31%	31%	8%	15%	15%	13
	60-69	38%	38%	13%	13%	-	8
	70 or older	100%	-	-	-	-	3
Gender	Male	38%	38%	12%	8%	4%	26
	Female	67%	17%	-	17%	-	6
Highest Non-Law Degree	Bachelor's Degree	24%	41%	12%	18%	6%	17
	Master's Degree	55%	27%	9%	-	9%	11
	Doctorate Degree	80%	20%	-	-	-	5
Ethnicity	White/Caucasian	44%	32%	12%	8%	4%	25
	Asian/Pacific Islander	33%	67%	-	-	-	3
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	87%	13%	-	-	-	15
	3-5	-	100%	-	-	-	7
	6-10	33%	33%	33%	-	-	3
	11 or more	-	17%	33%	33%	17%	6

Corporate IP Head

In-house counsel, other than as a liaison with outside counsel (Q24) -- Corporate IP Head

Gross Income in 2024	Litigation	Licensing	Patent Preparation and Prosecution	Trademark Registration, Prosecution, and Enforcement	Copyright Registration and Enforcement
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	2%	13%	10%	9%	9%
\$250,999 or Less	10%	79%	62%	32%	60%
\$251,000-\$300,999	4%	80%	66%	22%	20%
\$301,000-\$350,999	8%	32%	40%	26%	35%
\$351,000-\$400,999	8%	93%	28%	49%	50%
\$401,000-\$500,999	0%	68%	34%	44%	44%
\$501,000 or more	53%	14%	63%	31%	65%

Corporate IP Head

Percent of IP budget used for US prosecution (Patent, Trademark, Copyright Registration) (Q27) -- Corporate IP Head

		Percent of IP budget used for U.S. prosecution (Patent, Trademark, Copyright Registration)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		46%	25%	50%	65%	30
Years of IP Law Attorney Experience	Less than 15	-	-	-	-	1
	15-24	53%	36%	63%	73%	12
	25-34	41%	24%	45%	50%	10
	35 or More	41%	25%	25%	65%	5
Location	New York City Metro	31%	15%	28%	48%	4
	Boston Metro	61%	43%	68%	73%	4
	Other South	37%	27%	34%	49%	4
	Other Central	55%	41%	55%	69%	4
	Other East	40%	20%	25%	-	3
Academic Background - IP Technical Specialization	Biology / Biotechnology	50%	30%	55%	68%	6
	Chemistry	42%	24%	40%	56%	10
	Electrical Engineering	53%	39%	50%	69%	4
	Mechanical / Aerospace Engineering	41%	25%	45%	54%	7
Age	39 and younger	-	-	-	-	-
	40-49	54%	35%	60%	75%	8
	50-59	44%	25%	50%	54%	11
	60-69	42%	25%	45%	58%	8
	70 or older	48%	25%	40%	-	3
Gender	Male	45%	25%	48%	62%	24
	Female	51%	30%	55%	71%	6
Highest Non- Law Degree	Bachelor's Degree	46%	25%	48%	66%	14
	Master's Degree	49%	25%	50%	70%	11
	Doctorate Degree	43%	28%	40%	60%	5
Ethnicity	White/Caucasian	42%	25%	45%	54%	23
	Asian/Pacific Islander	55%	40%	50%	-	3
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	50%	33%	52%	70%	14
	3-5	44%	25%	45%	56%	6
	6-10	53%	35%	50%	-	3
	11 or more	39%	23%	33%	58%	5

Corporate IP Head

Change in IP budget for company from 2023 to 2024 (Q29) -- Corporate IP Head

		How much did the annual corporate IP budget for your organization (excluding litigation) change from 2023 to 2024?			Total
		Increase	No change	Decrease	Count
All Individuals		36%	39%	24%	33
Location	New York City Metro	20%	40%	40%	5
	Boston Metro	75%	25%	-	4
	Chicago Metro	67%	0%	33%	3
	Other South	25%	50%	25%	4
	Other Central	25%	50%	25%	4
	Other East	0%	67%	33%	3
Type of technology that best describes your corporation	Biotech	88%	13%	0%	8
	Chemical	30%	50%	20%	10
	Electrical	30%	50%	20%	10
	Computer Software	57%	29%	14%	7
	Computer Hardware	-	-	-	2
	Mechanical	33%	33%	33%	12
	Medical/Health Care	67%	17%	17%	6
	Pharmaceutical	57%	29%	14%	7
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	60%	33%	7%	15
	3-5	14%	43%	43%	7
	6-10	33%	67%	0%	3
	11 or more	17%	50%	33%	6

Corporate IP Head

Reasons for increase in corporate budget (Q31) -- Corporate IP Head

		Reasons for the Increase in Corporate IP Budget								
		Economic growth	Company leadership change	Unexpected litigation	Change in company revenue	Change in perceived value of IP within organization	Political Climate change	Merger or acquisition	Other	Count
All Individuals		23%	5%	14%	9%	23%	5%	0%	23%	22
Location	California	25%	0%	25%	25%	0%	0%	0%	25%	4
	Boston Metro	14%	14%	0%	14%	29%	14%	0%	14%	7
	Other South	33%	0%	33%	-	33%	0%	0%	0%	3
Type of technology that best describes your corporation	Biotech	21%	7%	7%	14%	29%	7%	0%	14%	14
	Chemical	13%	13%	13%	13%	25%	13%	0%	13%	8
	Electrical	25%	0%	25%	0%	25%	0%	0%	25%	4
	Computer Software	38%	0%	13%	13%	25%	0%	0%	13%	8
	Computer Hardware	33%	0%	33%	33%	0%	0%	0%	0%	3
	Mechanical	33%	0%	33%	0%	17%	0%	0%	17%	6
	Medical/Health Care	20%	10%	10%	20%	20%	10%	0%	0%	10
	Pharmaceutical	11%	11%	11%	22%	11%	11%	0%	22%	9
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	18%	6%	12%	12%	24%	6%	0%	24%	17
	3 or more	33%	0%	0%	0%	33%	0%	0%	33%	3

Reasons for decrease in corporate budget (Q33) -- Corporate IP Head

		Reasons for the decrease in corporate IP Budget								
		Economic growth	Company leadership change	Unexpected litigation	Change in company revenue	Change in perceived value of IP within organization	Political Climate change	Merger or acquisition	Other	Count
All Individuals		13%	19%	0%	31%	6%	13%	6%	13%	16
Location	New York City Metro	17%	17%	0%	33%	0%	33%	0%	0%	6
	Minneapolis / St. Paul Metro	25%	25%	0%	0%	25%	0%	25%	0%	4
Type of technology that best describes your corporation	Electrical	20%	20%	0%	20%	0%	0%	20%	20%	5
	Mechanical	14%	14%	0%	14%	14%	0%	14%	29%	7
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	-	-	-	-	-	-	-	-	-
	3-5	17%	17%	0%	17%	17%	0%	17%	17%	6
	6-10	-	-	-	-	-	-	-	-	-
	11-25	-	-	-	-	-	-	-	-	2
	26-50	-	-	-	-	-	-	-	-	-
	51 or more	25%	25%	0%	25%	0%	25%	0%	0%	4

Corporate IP Head

Percent of annual corporate IP budget by technology focus of company (Q35) -- Corporate IP Head

Technology Focus of Company	In-house staff to perform and/or manage IP prosecution work	In-house staff to provide opinions or counseling prior to litigation or formal ADR	In-house staff to perform IP licensing	In-house staff to perform non-licensing transactional work	In-house staff to perform IP litigation	In-house staff to perform post-grant proceedings	In-house staff to perform other dispute resolution	Fees paid to outside counsel to perform IP prosecution	Fees paid to outside counsel to perform opinions or counseling prior to litigation or formal ADR
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	19%	4%	4%	6%	1%	2%	1%	32%	8%
Biotech	9%	4%	3%	0%	2%	3%	1%	43%	9%
Chemical	22%	5%	4%	5%	2%	3%	1%	26%	10%
Electrical	13%	3%	4%	4%	3%	1%	2%	32%	11%
Computer Software	13%	3%	5%	4%	4%	2%	1%	47%	4%
Mechanical	19%	4%	4%	6%	3%	1%	1%	31%	8%
Medical/Health Care	9%	1%	2%	1%	4%	5%	1%	24%	16%
Pharmaceutical	12%	4%	5%	11%	0%	6%	3%	32%	10%

Percent of annual corporate IP budget by technology focus of company (Q35) -- Corporate IP Head (cont.)

Technology Focus of Company	Fees paid to outside counsel to perform IP licensing	Fees paid to outside counsel to perform non-licensing transactional work	Fees paid to outside counsel to perform IP litigation	Fees paid to outside counsel to perform post-grant proceedings	Fees paid to outside counsel to perform other dispute resolution	Supervision and training of attorneys or agents within your organization	Office management and administration	Participation in bar association or professional association activities	Pro bono work
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	2%	2%	3%	2%	3%	3%	4%	1%	1%
Biotech	2%	1%	4%	1%	5%	0%	3%	0%	0%
Chemical	1%	1%	5%	4%	4%	3%	6%	1%	2%
Electrical	3%	0%	4%	2%	6%	2%	5%	2%	0%
Computer Software	3%	0%	1%	2%	5%	1%	5%	2%	0%
Mechanical	3%	1%	3%	3%	4%	2%	4%	1%	0%
Medical/Health Care	2%	1%	6%	1%	8%	1%	4%	1%	0%
Pharmaceutical	2%	4%	4%	3%	4%	3%	5%	1%	0%

Corporate IP Head

Percent of annual corporate IP budget devoted to type of work by income level (Q35) -- Corporate IP Head

Gross Income in 2024	In-house staff to perform and/or manage IP prosecution work	In-house staff to provide opinions or counseling prior to litigation or formal ADR	In-house staff to perform IP licensing	In-house staff to perform non-licensing transactional work	In-house staff to perform IP litigation	In-house staff to perform post-grant proceedings	In-house staff to perform other dispute resolution	Fees paid to outside counsel to perform IP prosecution	Fees paid to outside counsel to perform opinions or counseling prior to litigation or formal ADR
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	19%	4%	4%	6%	1%	2%	1%	32%	8%
\$250,999 or less	27%	3%	3%	6%	2%	1%	0%	37%	3%
\$251,000-\$300,999	29%	7%	2%	8%	1%	1%	0%	41%	2%
\$301,000-\$350,999	8%	6%	3%	8%	1%	4%	0%	15%	20%
\$351,000-\$400,999	14%	0%	3%	4%	0%	1%	0%	35%	10%
\$401,000 or more	12%	3%	5%	3%	0%	1%	0%	58%	6%

Percent of annual corporate IP budget devoted to type of work by income level (Q35) -- Corporate IP Head (cont.)

Gross Income in 2024	Fees paid to outside counsel to perform IP licensing	Fees paid to outside counsel to perform non-licensing transactional work	Fees paid to outside counsel to perform IP litigation	Fees paid to outside counsel to perform post-grant proceedings	Fees paid to outside counsel to perform other dispute resolution	Supervision and training of attorneys or agents within your organization	Office management and administration	Participation in bar association or professional association activities	Pro bono work
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	2%	2%	3%	2%	3%	3%	4%	1%	1%
\$250,999 or less	2%	2%	2%	5%	0%	5%	4%	0%	0%
\$251,000-\$300,999	0%	0%	0%	0%	2%	2%	4%	1%	1%
\$301,000-\$350,999	4%	6%	1%	4%	3%	1%	1%	2%	0%
\$351,000-\$400,999	2%	0%	5%	4%	5%	3%	3%	1%	1%
\$401,000 or more	3%	0%	0%	1%	2%	0%	5%	1%	0%

Corporate IP Attorney

Corporate IP Attorney

Background

		Corporate IP Attorney	Count
All Individuals		37%	34
Admitted to the Patent Bar	Yes	97%	31
	No	3%	1
Age	Mean (Average) Years	48	34
Gender	Male	65%	22
	Female	35%	12
Ethnicity	White/Caucasian	88%	30
IP non-attorney experience	Mean (Average) Years	6	24
IP attorney experience	Mean (Average) Years	17	31
Highest education other than Law	Bachelor's Degree	56%	18
	Master's Degree	31%	10
	Doctorate Degree	13%	4

Corporate IP Attorney

Percent of time devoted to types of work, by Income Level (Q18) -- Corporate IP Attorney

Gross Income in 2024	IP prosecution work	Opinions or counseling prior to litigation or formal ADR	IP licensing	Non-licensing transactional work	IP litigation	Post-grant proceedings	Other dispute resolution	Supervision and training of other attorneys or agents within your organization
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	28%	12%	11%	10%	8%	4%	2%	6%
Less than \$126,000	83%	0%	0%	0%	0%	0%	0%	0%
\$126,000-\$150,999	-	-	-	-	-	-	-	-
\$151,000-\$200,999	75%	-	-	2%	-	-	-	2%
\$201,000-\$250,999	17%	15%	10%	13%	2%	9%	0%	9%
\$251,000-\$300,999	14%	33%	18%	13%	35%	5%	5%	3%
\$301,000-\$350,999	16%	10%	18%	10%	5%	3%	4%	3%
\$351,000-\$400,999	23%	13%	4%	4%	5%	4%	5%	11%
\$401,000-\$500,999	-	20%	5%	20%	-	-	-	10%
\$501,000 or more	25%	0%	21%	10%	5%	1%	0%	5%

Percent of time devoted to types of work, by Income Level (Q18) -- Corporate IP Attorney (cont.)

Gross Income in 2024	Office management and administration	Marketing/ Business Development	Participation in bar association or professional association activities	Non-IP legal	Managing outside counsel for IP prosecution work	Managing outside counsel for IP litigation work	Pro bono work	Other
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	5%	1%	5%	4%	19%	8%	0%	9%
Less than \$126,000	0%	0%	10%	0%	5%	0%	2%	0%
\$126,000-\$150,999	-	-	-	-	-	-	-	-
\$151,000-\$200,999	10%	-	2%	2%	30%	-	-	2%
\$201,000-\$250,999	4%	0%	1%	5%	28%	3%	0%	3%
\$251,000-\$300,999	7%	0%	4%	1%	15%	3%	1%	17%
\$301,000-\$350,999	3%	1%	4%	6%	13%	22%	0%	7%
\$351,000-\$400,999	5%	3%	2%	5%	18%	3%	0%	0%
\$401,000-\$500,999	5%	-	30%	10%	-	-	-	-
\$501,000 or more	13%	0%	0%	0%	29%	0%	0%	0%

Corporate IP Attorney

New priority US and PCT patent applications prepared and filed in 2024 (Q19) -- Corporate IP Attorney

		New priority US and PCT Patent application prepared and filed in 2024				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		3	0	0	3	26
Location	New York City Metro	1	0	0	-	3
	California	2	0	2	-	3
	Washington D.C. Metro	2	0	0	-	3
	Other South	2	0	0	-	3
	Other West	14	2	3	-	3
	Other Central	3	0	0	-	3
Academic Background - IP Technical Specialization	Biology / Biotechnology	0	0	0	0	3
	Chemical Engineering	1	0	0	3	5
	Chemistry	4	0	2	-	3
	Electrical Engineering	6	0	2	3	7
	Mechanical / Aerospace Engineering	1	0	0	-	3

Corporate IP Attorney

Total gross income for 2024 from primary practice (Q20) -- Corporate IP Attorney

		Total gross income in calendar year 2024 from primary practice (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All individuals		\$309,000	\$245,000	\$271,000	\$350,000	25
Years of IP Law Attorney Experience	Less than 15	\$214,000	\$174,000	\$220,000	\$306,000	7
	15-24	\$352,000	\$254,000	\$320,000	\$358,000	14
	25-34	\$287,000	\$235,000	\$250,000	-	3
Location	New York City Metro	\$338,000	\$320,000	\$320,000	-	3
	California	\$510,000	\$325,000	\$430,000	-	3
	Washington D.C. Metro	\$284,000	\$235,000	\$267,000	-	3
	Other South	\$293,000	\$245,000	\$255,000	-	3
	Other Central	\$244,000	\$177,000	\$250,000	-	3
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$297,000	\$250,000	\$320,000	-	3
	Chemical Engineering	\$337,000	\$244,000	\$255,000	\$472,000	5
	Chemistry	\$251,000	\$177,000	\$250,000	-	3
	Electrical Engineering	\$352,000	\$220,000	\$306,000	\$375,000	7
	Mechanical / Aerospace Engineering	\$283,000	\$244,000	\$271,000	-	3
Age	39 and younger	\$188,000	\$82,000	\$199,000	\$285,000	4
	40-49	\$299,000	\$249,000	\$269,000	\$321,000	10
	50-59	\$305,000	\$246,000	\$303,000	\$369,000	8
	60 or older	-	-	-	-	-
Gender	Male	\$302,000	\$245,000	\$306,000	\$363,000	17
	Female	\$258,000	\$235,000	\$250,000	\$320,000	7
Highest Non- Law Degree	Bachelor's Degree	\$288,000	\$244,000	\$254,000	\$350,000	16
	Master's Degree	\$287,000	\$220,000	\$320,000	\$334,000	7
Ethnicity	White/Caucasian	\$288,000	\$245,000	\$267,000	\$342,000	21
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	-	-	-	-	1
	3-5	\$218,000	\$174,000	\$235,000	-	3
	6-10	\$301,000	\$253,000	\$306,000	\$350,000	9
	11-25	-	-	-	-	2
	26 or more	\$273,000	\$252,000	\$320,000	\$325,000	7
Types of Work (≥50%)	IP prosecution work	\$302,000	\$112,000	\$177,000	\$554,000	5

Corporate IP Attorney

Total cash bonuses in 2024 (Q21) -- Corporate IP Attorney

		Amount of cash bonus(es) paid in (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All individuals		\$47,000	\$15,000	\$46,000	\$68,000	24
Years of IP Law Attorney Experience	Less than 15	\$32,000	\$5,000	\$31,000	\$60,000	6
	15 or more	\$52,000	\$25,000	\$47,000	\$72,000	14
Location	New York City Metro	\$75,000	\$70,000	\$75,000	-	3
	California	\$117,000	\$60,000	\$130,000	-	3
	Washington D.C. Metro	\$25,000	\$10,000	\$15,000	-	3
	Other South	\$49,000	\$45,000	\$46,000	-	3
	Other Central	\$27,000	-	\$22,000	-	3
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$59,000	\$22,000	\$75,000	-	3
	Chemical Engineering	\$36,000	\$14,000	\$45,000	\$53,000	5
	Electrical Engineering	\$56,000	\$10,000	\$60,000	\$71,000	7
	Mechanical / Aerospace Engineering	\$33,000	\$26,000	\$34,000	-	3
Age	39 and younger	\$23,000	\$3,000	\$5,000	-	3
	40-49	\$50,000	\$15,000	\$46,000	\$75,000	11
	50 or more	\$49,000	\$34,000	\$50,000	\$70,000	7
Gender	Male	\$50,000	\$14,000	\$47,000	\$63,000	18
	Female	\$47,000	\$19,000	\$45,000	\$78,000	5
Highest Non- Law Degree	Bachelor's Degree	\$44,000	\$20,000	\$46,000	\$58,000	14
	Master's Degree	\$57,000	\$11,000	\$55,000	\$79,000	8
Ethnicity	White/Caucasian	\$51,000	\$17,000	\$46,000	\$71,000	20
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	-	-	-	-	1
	3-5	\$22,000	\$15,000	\$15,000	-	3
	6-10	\$42,000	\$16,000	\$48,000	\$59,000	8
	11-25	-	-	-	-	2
	26 or more	\$47,000	\$12,000	\$60,000	\$75,000	7

Corporate IP Attorney

Employer's 2024 contribution to all your 401(k)/403(b) retirement and savings plans (Q22) -- Corporate IP Attorney

		Employer's 2024 contribution to 401(k)/403(b) retirement and savings plans (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All individuals		\$14,000	\$7,000	\$11,000	\$19,000	25
Years of IP Law Attorney Experience	Less than 15	\$10,000	-	\$10,000	\$15,000	7
	15-24	\$17,000	\$9,000	\$14,000	\$24,000	14
	25-34	\$11,000	\$8,000	\$9,000	-	3
	35 or More	-	-	-	-	1
Location	New York City Metro	\$11,000	\$9,000	\$10,000	-	3
	California	\$9,000	\$6,000	\$6,000	-	3
	Washington DC Metro	\$15,000	\$8,000	\$13,000	-	3
	Other South	\$9,000	\$8,000	\$9,000	-	3
	Other Central	\$23,000	-	\$30,000	-	3
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$22,000	\$10,000	\$15,000	-	3
	Chemical Engineering	\$15,000	\$8,000	\$9,000	\$25,000	5
	Chemistry	\$10,000	-	\$15,000	-	3
	Electrical Engineering	\$13,000	\$7,000	\$10,000	\$16,000	7
	Mechanical / Aerospace Engineering	\$14,000	\$6,000	\$12,000	-	3
Age	39 and younger	\$10,000	-	\$5,000	\$25,000	4
	40-49	\$17,000	\$10,000	\$15,000	\$25,000	11
	50-59	\$12,000	\$8,000	\$9,000	\$16,000	8
	60-69	-	-	-	-	1
	70 or older	-	-	-	-	1
Gender	Male	\$14,000	\$7,000	\$12,000	\$23,000	18
	Female	\$14,000	\$8,000	\$10,000	\$16,000	7
Highest Non- Law Degree	Bachelor's Degree	\$15,000	\$6,000	\$14,000	\$25,000	16
	Master's Degree	\$10,000	\$7,000	\$10,000	\$13,000	8
Ethnicity	White/Caucasian	\$13,000	\$7,000	\$11,000	\$18,000	22
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	-	-	-	-	1
	3-5	\$7,000	\$6,000	\$7,000	-	3
	6-10	\$15,000	\$10,000	\$13,000	\$20,000	9
	11-25	-	-	-	-	2
	26-50	\$14,000	\$9,000	\$15,000	\$23,000	7
	51 or more	\$4,000	\$0	\$6,000	-	3

Corporate IP Attorney

Direct and indirect reports (Q23) -- Corporate IP Attorney

		Percent Direct and Indirect IP Lawyers and Patent Agents Reporting to Respondent			
		None	1 – 5	6 or more	Count
All individuals		55%	41%	5%	22
Years of IP Law Attorney Experience	Less than 15	50%	50%	-	6
	15-24	58%	33%	8%	12
	25-34	33%	67%	-	3
	35 or More	-	-	-	-
Location	New York City Metro	67%	33%	-	3
	California	67%	-	33%	3
	Other South	-	100%	-	3
	Other Central	67%	33%	-	3
Academic Background - IP Technical Specialization	Biology / Biotechnology	100%	-	-	3
	Chemical Engineering	40%	60%	-	5
	Chemistry	100%	-	-	3
	Electrical Engineering	17%	67%	17%	6
	Mechanical / Aerospace Engineering	67%	33%	-	3
Age	39 and younger	33%	67%	-	3
	40-49	80%	10%	10%	10
	50-59	14%	86%	-	7
	60 or older	-	-	-	-
Gender	Male	47%	47%	7%	15
	Female	71%	29%	-	7
Highest Non-Law Degree	Bachelor's Degree	50%	50%	-	14
Ethnicity	White/Caucasian	55%	40%	5%	20
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	-	-	-	1
	3-5	33%	67%	-	3
	6-10	29%	71%	-	7
	11-25	-	-	-	2
	26-50	83%	17%	-	6
	51 or more	67%	-	33%	3

Corporate IP Attorney

Technology focus of company or business unit (Q34) -- Corporate IP Attorney

		Percent	Count
All Individuals		59%	20
Type of technology that best describes your corporation	Biotech	8%	4
	Chemical	14%	7
	Electrical	18%	9
	Computer Software	14%	7
	Computer Hardware	10%	5
	Mechanical	12%	6
	Medical/Health Care	8%	4
	Pharmaceutical	8%	4
	Other	6%	3

Private Firm, Patent Agent

Private Firm, Patent Agent

Background

		Private Firm, Patent Agent	Count
All Individuals		100%	26
Admitted to the Patent Bar	Yes	83%	20
	No	17%	4
Age	Mean (Average) Years	44	26
Gender	Male	42%	11
	Female	58%	15
Ethnicity	White/Caucasian	62%	16
	Hispanic or Latino	23%	6
	Asian/Pacific Islander	19%	5
IP non-attorney experience	Mean (Average) Years	10	22
IP attorney experience	Mean (Average) Years	6	9
Highest education other than Law	Bachelor's Degree	25%	6
	Master's Degree	13%	3
	Doctorate Degree	63%	15

Percent of time devoted to types of work by Income Level (Q18) -- Private Firm, Patent Agent

Gross Income in 2024	IP Prosecution work	Opinions or counseling prior to litigation or formal ADR	IP licensing	Non-licensing transactional work	IP litigation	Post-grant proceedings	Other dispute resolution	Supervision & training of other attorneys or agents within your organization	Office management and administration
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	70%	8%	1%	4%	4%	1%	0%	3%	6%
Less than \$126,000	90%	-	-	-	-	-	-	-	-
\$126,000-\$150,999	64%	10%	-	-	-	-	-	-	3%
\$151,000-\$200,999	79%	3%	2%	6%	0%	2%	0%	2%	5%
\$201,000+	-	-	-	-	-	-	-	-	-

Percent of time devoted to the following types of work, by Income Level (Q18) -- Private Firm, Patent Agent (cont.)

Gross Income in 2024	Marketing/ Business Development	Participation in bar association or professional association activities	Non-IP legal	Managing outside counsel for IP prosecution work	Managing outside counsel for IP litigation work	Pro bono work
	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)	Mean (Average)
All Individuals	3%	4%	0%	7%	0%	1%
Less than \$126,000	2%	-	-	-	-	-
\$126,000-\$150,999	7%	-	-	32%	-	2%
\$151,000-\$200,999	3%	1%	0%	3%	0%	1%
\$201,000+	-	-	-	-	-	-

Private Firm, Patent Agent

New priority US and PCT Patent application prepared and filed in 2024 (Q19) -- Private Firm, Patent Agent

		New priority US and PCT Patent application prepared and filed by you in 2024				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		16	4	10	25	20
Location	Washington D.C. Metro	20	1	23	33	6
Academic Background - IP Technical Specialization	Biology / Biotechnology	18	4	10	30	7
	Chemistry	12	4	8	24	6

Total gross income for 2024 (Q20) -- Private Firm, Patent Agent

		Total gross income in calendar year 2024 from primary practice (Rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$234,000	\$135,000	\$165,000	\$237,000	20
Years of IP Law Attorney Experience	Less than 15	\$254,000	\$116,000	\$148,000	\$446,000	5
	15 or more	-	-	-	-	-
Location	Washington D.C. Metro	\$278,000	\$130,000	\$236,000	\$379,000	6
	Other West	\$204,000	\$150,000	\$190,000	-	3
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$250,000	\$152,000	\$173,000	\$272,000	8
	Chemistry	\$161,000	\$134,000	\$159,000	\$191,000	6
Age	39 and younger	\$237,000	\$142,000	\$190,000	\$236,000	9
	40-49	\$237,000	\$142,000	\$190,00	\$236,000	9
	50-59	\$351,000	\$110,000	\$199,000	\$743,000	4
	60-69	\$137,000	\$75,000	\$150,000	-	3
	70 or older	-	-	-	-	-
Gender	Male	\$333,000	\$163,000	\$209,000	\$585,000	8
	Female	\$168,000	\$129,000	\$149,000	\$192,000	12
Highest Non- Law Degree	Bachelor's Degree	-	-	-	-	2
	Master's Degree	\$166,000	\$75,000	\$150,000	-	3
	Doctorate Degree	\$247,000	\$135,000	\$160,000	\$192,000	15
Ethnicity	White/Caucasian	\$266,000	\$139,000	\$160,000	\$250,000	12
	Asian/Pacific Islander	\$218,000	\$154,000	\$236,000	\$264,000	4
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	\$349,000	\$94,000	\$211,000	\$743,000	4
	3-5	-	-	-	-	1
	6-10	\$147,000	\$135,000	\$136,000	-	3
	11-25	-	-	-	-	-
	26-50	\$224,000	\$188,000	\$233,000	\$255,000	5
	51 or more	-	-	-	-	-
Types of Work (≥50%)	IP prosecution work	\$237,000	\$136,000	\$165,000	\$234,000	18

Private Firm, Patent Agent

Total cash bonuses in 2024 (Q21) -- Private Firm, Patent Agent

		Amount of cash bonus(es) paid in (Rounded to the nearest hundred)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All individuals		\$16,800	\$5,000	\$10,000	\$35,300	11
Years of IP Law Attorney Experience	Less than 15	\$11,000	\$10,000	\$10,000	-	3
	15 or more	-	-	-	-	-
Location	Washington D.C. Metro	\$7,700	\$5,000	\$5,000	-	3
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$17,100	\$10,000	\$11,500	\$29,800	4
	Chemistry	\$26,500	\$3,300	\$25,000	\$51,300	4
Age	39 and younger	\$15,800	\$3,000	\$5,000	\$34,000	5
	40 or older	-	-	-	-	-
Gender	Male	\$14,600	\$5,000	\$10,000	\$26,500	5
	Female	\$22,300	\$5,500	\$10,000	\$45,200	5
Highest Non-Law Degree	Doctorate Degree	\$21,800	\$10,000	\$11,500	\$38,800	8
Ethnicity	White/Caucasian	\$19,800	\$5,500	\$13,000	\$37,700	5
Full-time Intellectual Property lawyers and agents in the firm or corporation	25 or less	-	-	-	-	-
	26-50	\$22,100	\$5,000	\$10,000	\$45,200	5
	More than 50	-	-	-	-	-

Private Firm, Patent Agent

Percent of services billed (or will be billed) in 2024 by type of basis (Q39) -- Private Firm, Patent Agent

		Hourly Billing	Predetermined Fee	Contingent Fee
		Mean (Average)	Mean (Average)	Mean (Average)
All Individuals		72%	28%	0%
Years of IP Law Attorney Experience	Less than 15	70%	30%	0%
	15 or more	-	-	-
Location	Washington D.C. Metro	82%	18%	0%
Academic Background - IP Technical Specialization	Biology / Biotechnology	76%	24%	0%
	Chemistry	67%	33%	0%
Age	39 and younger	75%	25%	0%
	40-49	58%	42%	0%
	50-59	68%	32%	0%
	60-69	85%	15%	0%
	70 or older	-	-	-
Gender	Male	85%	16%	0%
	Female	63%	37%	0%
Highest Non-Law Degree	Master's Degree	87%	13%	0%
	Doctorate Degree	72%	29%	0%
Ethnicity	White/Caucasian	82%	18%	0%
	Asian/Pacific Islander	37%	63%	0%
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	90%	10%	0%
	3-5	-	-	-
	6-10	-	-	-
	11-25	-	-	-
	26-50	44%	56%	0%
	51 or more	-	-	-

Private Firm, Patent Agent

Billable hours recorded in 2024 (Q40) -- Private Firm, Patent Agent

		Billable hours recorded in 2024 (Rounded to the nearest hundred)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Individuals
All Individuals		1,600	1,400	1,800	1,900	15
Years of IP Law Attorney Experience	Less than 15	1,500	1,000	1,700	1,800	4
	15 or more	-	-	-	-	-
Location	Washington D.C. Metro	1,700	1,200	1,900	2,100	5
Academic Background - IP Technical Specialization	Biology / Biotechnology	1,600	1,400	1,800	1,900	7
	Chemistry	1,700	1,600	1,700	1,800	4
Age	39 and younger	1,700	1,600	1,800	1,900	7
	40-49	1,800	1,700	1,700	-	3
	50-59	1,500	800	1,400	-	3
	60-69	-	-	-	-	-
	70 or older	-	-	-	-	-
Gender	Male	1,700	1,700	1,800	2,100	7
	Female	1,500	1,100	1,700	1,800	8
Highest Non-Law Degree	Doctorate Degree	1,600	1,500	1,700	1,800	12
Ethnicity	White/Caucasian	1,600	1,300	1,700	1,900	10
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	1,600	500	2,000	-	3
	3-5	-	-	-	-	-
	6-10	-	-	-	-	-
	11-25	-	-	-	-	-
	26-50	1,800	1,500	1,800	2,100	4
	51 or more	-	-	-	-	-

Private Firm, Patent Agent

Average hourly billing rate in 2024 (Q41) -- Private Firm, Patent Agent

		Average hourly billing rate in 2024 (Rounded to the nearest hundred)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$400	\$300	\$400	\$400	16
Years of IP Law Attorney Experience	Less than 15	\$400	\$300	\$400	\$400	5
	15 or more	-	-	-	-	-
Location	Washington D.C. Metro	\$300	\$200	\$300	\$400	5
Academic Background - IP Technical Specialization	Biology / Biotechnology	\$400	\$300	\$400	\$500	8
	Chemistry	\$400	\$300	\$400	\$400	4
Age	39 and younger	\$400	\$300	\$400	\$500	7
	40-49	\$300	\$300	\$300	-	3
	50-59	\$400	\$400	\$400	-	3
	60-69	\$300	\$200	\$300	-	3
	70 or older	-	-	-	-	-
Gender	Male	\$300	\$200	\$300	\$400	6
	Female	\$400	\$300	\$400	\$500	10
Highest Non-Law Degree	Bachelor's Degree	-	-	-	-	-
	Master's Degree	\$200	\$200	\$300	-	3
	Doctorate Degree	\$400	\$300	\$400	\$500	12
Ethnicity	White/Caucasian	\$400	\$300	\$400	\$500	11
	Asian/Pacific Islander	\$300	\$300	\$300	-	3
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	\$400	\$300	\$400	\$400	16
	3-5	\$300	\$200	\$300	\$400	4
	6-10	-	-	-	-	1
	11-25	-	-	-	-	2
	26-50	-	-	-	-	2
	51-100	\$400	\$300	\$500	-	3
	101 or more	-	-	-	-	-

Corporate IP Agent

Corporate IP Agent

Background

		Corporate IP Agent	Count
All Individuals		14%	13
Admitted to the Patent Bar	Yes	100%	12
Age	Mean (Average) Years	52	13
Gender	Male	46%	6
	Female	54%	7
Ethnicity	White/Caucasian	69%	9
	Asian/Pacific Islander	38%	5
IP non-attorney experience	Mean (Average) Years	18%	12
IP attorney experience	Mean (Average) Years	5%	4
Highest education other than Law	Bachelor's Degree	-	2
	Master's Degree	33%	4
	Doctorate Degree	50%	6

Total Gross Income for 2024 from primary practice – Full-time only (Q20) -- Corporate IP Agent

		Total gross income in calendar year 2024 from primary practice				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Count
All Individuals		\$205,000	\$129,000	\$214,000	\$264,000	10
Age	39 and younger	\$115,000	\$100,000	\$108,000	-	3
	40-49	\$241,000	\$209,000	\$242,000	\$271,000	4
	50 or older	-	-	-	-	-
Gender	Male	\$228,000	\$132,000	\$232,000	\$319,000	4
	Female	\$190,000	\$127,000	\$197,000	\$245,000	6
Highest Non-Law Degree	Master's Degree	\$135,000	\$100,000	\$136,000	-	3
	Doctorate Degree	\$240,000	\$195,000	\$248,000	\$290,000	6
Ethnicity	White/Caucasian	\$214,000	\$145,000	\$214,000	\$271,000	8
Full-time Intellectual Property lawyers and agents in the firm or corporation	1-2	-	-	-	-	2
	3-5	\$173,000	\$102,000	\$166,000	\$251,000	4
	6 or more	-	-	-	-	1

Typical Charges: Trademarks by Location

Typical Charges: Trademarks by Location

Trademark clearance search, analysis, and opinion by Location (Q46)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	13	2	5	8	7	7	12	21	13	23	4	123
Mean (Average)	\$1,248	-	\$1,410	\$5,548	\$1,214	\$1,800	\$1,375	\$1,233	\$1,358	\$1,181	\$1,519	\$1,572
First Quartile 25%	\$725	-	\$350	\$538	\$600	\$750	\$663	\$625	\$775	\$525	\$500	\$650
Median (Midpoint)	\$1,200	-	\$750	\$1,500	\$1,000	\$1,500	\$1,000	\$1,000	\$1,200	\$900	\$1,900	\$1,000
Third Quartile 75%	\$1,750	-	\$2,800	\$6,438	\$2,000	\$2,500	\$2,375	\$2,000	\$1,800	\$1,500	\$1,500	\$1,800

Trademark registration application (preparation and filing) by Location (Q47)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	13	3	7	7	8	7	14	22	18	29	4	142
Mean (Average)	\$823	\$850	\$1,921	\$974	\$888	\$1,082	\$911	\$1,355	\$989	\$899	\$1,079	\$1,057
First Quartile 25%	\$550	\$500	\$1,000	\$675	\$554	\$825	\$575	\$933	\$756	\$625	\$773	\$700
Median (Midpoint)	\$725	\$1,000	\$1,500	\$895	\$850	\$1,000	\$825	\$1,200	\$988	\$850	\$908	\$988
Third Quartile 75%	\$1,025	-	\$2,800	\$1,500	\$1,075	\$1,500	1,213	\$1,638	\$1,063	\$1,200	\$1,556	\$1,250

Typical Charges: Trademarks by Location

Trademark prosecution (Total, including amendments and interviews but not appeals) by Location (Q48)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	11	3	7	4	6	8	10	17	17	24	4	120
Mean (Average)	\$1,036	\$763	\$1,218	\$1,325	\$1,603	\$1,863	\$1,791	\$1,913	\$2,867	\$1,294	\$800	\$1,724
First Quartile 25%	\$600	\$250	\$500	\$650	\$390	\$1,000	\$915	\$830	\$1,250	\$713	\$563	\$713
Median (Midpoint)	\$1,000	\$540	\$1,000	\$1,450	\$950	\$1,250	\$1,750	\$1,000	\$2,000	\$1,250	\$850	\$1,300
Third Quartile 75%	\$1,500	-	\$2,000	\$1,875	\$2,750	\$2,750	\$2,525	\$3,000	\$3,000	\$1,950	\$988	\$2,000

Trademark statement of use (preparation and filing) by Location (Q49)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	12	4	6	7	8	8	14	19	17	28	3	132
Mean (Average)	\$1,236	\$363	\$717	\$490	\$543	\$1,184	\$449	\$586	\$723	\$489	\$703	\$611
First Quartile 25%	\$400	\$175	\$300	\$350	\$425	\$500	\$288	\$375	\$425	\$350	\$650	\$356
Median (Midpoint)	\$500	\$375	\$500	\$500	\$595	\$513	\$500	\$500	\$625	\$450	\$660	\$500
Third Quartile 75%	\$1,375	\$538	\$1,200	\$650	\$680	\$1,263	\$625	\$650	\$758	\$588	-	\$650

Typical Charges: Trademarks by Location

Trademark appeal to the board (briefed and argued) by Location (Q50)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	4	2	2	3	4	2	4	8	6	12	1	52
Mean (Average)	\$1,088	-	-	\$2,067	\$436	-	\$4,750	\$3,816	\$2,300	\$3,358	-	\$2,656
First Quartile 25%	\$413	-	-	\$400	\$306	-	\$2,375	\$481	\$450	\$825	-	\$501
Median (Midpoint)	\$975	-	-	\$800	\$373	-	\$3,750	\$878	\$2,750	\$2,750	-	\$1,550
Third Quartile 75%	\$1,875	-	-	-	\$630	-	\$8,125	\$4,050	\$3,625	\$4,750	-	\$3,500

Trademark Section 8 and 15 declarations (preparation and filing) by Location (Q51)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	12	4	4	7	8	6	14	17	17	25	4	124
Mean (Average)	\$845	\$438	\$875	\$725	\$618	\$650	\$607	\$686	\$669	\$651	\$698	\$741
First Quartile 25%	\$500	\$113	\$325	\$500	\$294	\$450	\$475	\$438	\$500	\$475	\$488	\$500
Median (Midpoint)	\$625	\$450	\$700	\$700	\$693	\$650	\$613	\$600	\$685	\$600	\$775	\$650
Third Quartile 75%	\$1,421	\$750	\$1,600	\$950	\$883	\$850	\$763	\$775	\$825	\$750	\$830	\$800

Typical Charges: Trademarks by Location

Trademark renewal application (preparation and filing) by Location (Q52)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	11	2	3	7	8	5	14	14	17	23	4	117
Mean (Average)	\$745	-	\$567	\$771	\$669	\$670	\$671	\$699	\$847	\$688	\$698	\$711
First Quartile 25%	\$500	-	\$300	\$500	\$506	\$450	\$575	\$494	\$563	\$500	\$488	\$500
Median (Midpoint)	\$600	-	\$400	\$800	\$693	\$650	\$700	\$650	\$700	\$700	\$775	\$685
Third Quartile 75%	\$1,000	-	-	\$1,000	\$950	\$900	\$763	\$970	\$888	\$850	\$830	\$850

Filing of foreign origin trademark registration application received ready for filing by Location (Q53)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	9	2	3	6	6	3	8	7	11	11	4	77
Mean (Average)	\$729	-	\$933	\$746	\$711	\$1,025	\$722	\$921	\$740	\$952	\$829	\$808
First Quartile 25%	\$450	-	\$500	\$494	\$625	\$750	\$500	\$600	\$500	\$750	\$660	\$500
Median (Midpoint)	\$725	-	\$600	\$550	\$763	\$825	\$775	\$650	\$750	\$800	\$870	\$750
Third Quartile 75%	\$963	-	-	\$1,050	\$805	-	\$819	\$1,100	\$900	\$1,200	\$956	\$950

Typical Charges: Trademarks by Location

Filing for an international trademark by Location (Q54)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	12	2	5	6	6	4	7	10	12	16	4	88
Mean (Average)	\$957	-	\$2,945	\$578	\$1,206	\$1,175	\$843	\$978	\$1,358	\$795	\$956	\$976
First Quartile 25%	\$663	-	\$613	\$390	\$550	\$675	\$800	\$481	\$800	\$525	\$613	\$650
Median (Midpoint)	\$850	-	\$1,500	\$500	\$775	\$1,050	\$800	\$1,000	\$975	\$813	\$963	\$900
Third Quartile 75%	\$1,169	-	\$6,000	\$813	\$2,078	\$1,800	\$1,000	\$1,200	\$1,550	\$1,000	\$1,294	\$1,100

Preparing for a UDRP petition by Location (Q55)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	3	2	2	2	6	1	3	7	4	10	-	44
Mean (Average)	\$2,385	-	-	-	\$4,116	-	\$3,500	\$2,777	\$4,650	\$2,380	-	\$3,044
First Quartile 25%	\$2,000	-	-	-	\$390	-	\$3,000	\$505	\$1,275	\$500	-	\$536
Median (Midpoint)	\$2,500	-	-	-	\$738	-	\$3,000	\$3,000	\$4,050	\$2,000	-	\$2,500
Third Quartile 75%	-	-	-	-	\$6,875	-	-	\$5,000	\$8,625	\$3,500	-	\$4,500

Typical Charges: Trademarks by Location

Responding to a UDRP petition by Location (Q56)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	2	2	2	1	4	1	2	6	2	6	2	30
Mean (Average)	-	-	-	-	\$605	-	-	\$1,823	-	\$2,300	-	\$2,432
First Quartile 25%	-	-	-	-	\$330	-	-	\$479	-	\$500	-	\$539
Median (Midpoint)	-	-	-	-	\$560	-	-	\$1,768	-	\$2,500	-	\$2,500
Third Quartile 75%	-	-	-	-	\$925	-	-	\$3,125	-	\$3,500	-	\$3,125

Preparing and filing assignments or other formal documents by Location (Q57)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	12	3	3	7	8	4	10	13	16	23	4	110
Mean (Average)	\$490	\$408	\$317	\$367	\$506	\$344	\$465	\$433	\$652	\$379	\$293	\$444
First Quartile 25%	\$275	\$250	\$100	\$300	\$313	\$244	\$350	\$250	\$163	\$300	\$110	\$250
Median (Midpoint)	\$393	\$433	\$350	\$400	\$550	\$325	\$400	\$400	\$350	\$350	\$313	\$368
Third Quartile 75%	\$650	-	-	\$420	\$700	\$463	\$615	\$575	\$700	\$450	\$456	\$500

Typical Charges: Trademarks by Size of Practice

Typical Charges: Trademarks by Size of Practice

Trademark clearance search, analysis, and opinion by Size of Practice (Q46)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	46	41	26	11	123
Mean (Average)	\$1,793	\$2,641	\$1,262	\$2,668	\$1,572
First Quartile 25%	\$600	\$800	\$500	\$1,000	\$650
Median (Midpoint)	\$988	\$1,200	\$925	\$2,000	\$1,000
Third Quartile 75%	\$1,500	\$1,875	\$2,000	\$2,750	\$1,800

Trademark registration application (preparation and filing) by Size of Practice (Q47)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	57	49	30	10	142
Mean (Average)	\$4,122	\$2,342	\$952	\$980	\$1,057
First Quartile 25%	\$700	\$738	\$738	\$800	\$700
Median (Midpoint)	\$1,000	\$1,000	\$838	\$1,000	\$988
Third Quartile 75%	\$1,500	\$1,325	\$1,225	\$1,088	\$1,250

Trademark prosecution (total, including amendments and interviews but not appeals) by Size of Practice (Q48)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	46	39	23	11	120
Mean (Average)	\$2,087	\$1,416	\$1,563	\$1,747	\$1,724
First Quartile 25%	\$808	\$650	\$500	\$700	\$713
Median (Midpoint)	\$1,500	\$1,200	\$1,250	\$800	\$1,275
Third Quartile 75%	\$2,500	\$1,500	\$2,500	\$2,500	\$2,000

Typical Charges: Trademarks by Size of Practice

Trademark statement of use (preparation and filing) by Size of Practice (Q49)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	52	43	26	10	132
Mean (Average)	\$712	\$498	\$600	\$626	\$611
First Quartile 25%	\$356	\$350	\$388	\$375	\$356
Median (Midpoint)	\$500	\$500	\$538	\$675	\$500
Third Quartile 75%	\$700	\$600	\$705	\$753	\$650

Trademark appeal to the board (briefed and argued) by Size of Practice (Q50)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	16	18	12	7	52
Mean (Average)	\$3,353	\$2,865	\$2,190	\$3,089	\$2,656
First Quartile 25%	\$763	\$500	\$463	\$700	\$501
Median (Midpoint)	\$2,250	\$1,500	\$1,050	\$2,000	\$1,150
Third Quartile 75%	\$4,000	\$3,000	\$3,500	\$5,000	\$3,500

Trademark Section 8 and 15 declarations (preparation and filing) by Size of Practice (Q51)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	51	36	26	11	123
Mean (Average)	\$725	\$650	\$697	\$863	\$706
First Quartile 25%	\$450	\$500	\$575	\$688	\$500
Median (Midpoint)	\$600	\$600	\$700	\$750	\$650
Third Quartile 75%	\$825	\$750	\$800	\$1,013	\$800

Typical Charges: Trademarks by Size of Practice

Trademark renewal application (preparation and filing) by Size of Practice (Q52)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	43	36	27	10	117
Mean (Average)	\$712	\$653	\$739	\$864	\$711
First Quartile 25%	\$450	\$500	\$550	\$650	\$500
Median (Midpoint)	\$700	\$650	\$700	\$750	\$685
Third Quartile 75%	\$900	\$750	\$850	\$1,084	\$850

Filing of foreign origin trademark registration application received ready for filing by Size of Practice (Q53)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	27	26	19	5	77
Mean (Average)	\$769	\$1,240	\$738	\$942	\$808
First Quartile 25%	\$500	\$515	\$550	\$725	\$500
Median (Midpoint)	\$750	\$850	\$750	\$850	\$750
Third Quartile 75%	\$1,000	\$1,138	\$800	\$1,205	\$950

Filing for an international trademark by Size of Practice (Q54)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	32	27	18	9	88
Mean (Average)	\$1,001	\$897	\$1,011	\$1,150	\$976
First Quartile 25%	\$600	\$500	\$750	\$675	\$650
Median (Midpoint)	\$930	\$800	\$988	\$800	\$900
Third Quartile 75%	\$1,100	\$1,200	\$1,150	\$1,548	\$1,100

Typical Charges: Trademarks by Size of Practice

Preparing for a UDRP petition by Size of Practice (Q55)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	17	11	10	6	44
Mean (Average)	\$2,900	\$2,821	\$4,698	\$1,103	\$3,044
First Quartile 25%	\$520	\$535	\$1,844	\$480	\$536
Median (Midpoint)	\$2,500	\$2,500	\$3,000	\$600	\$2,500
Third Quartile 75%	\$4,250	\$5,000	\$5,000	\$2,125	\$4,500

Responding to a UDRP petition by Size of Practice (Q56)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	9	9	7	5	30
Mean (Average)	\$2,116	\$3,226	\$2,501	\$1,474	\$2,432
First Quartile 25%	\$350	\$1,018	\$1,000	\$560	\$539
Median (Midpoint)	\$600	\$2,500	\$3,000	\$1,250	\$2,500
Third Quartile 75%	\$4,000	\$4,500	\$3,500	\$2,500	\$3,125

Preparing and filing assignments or other formal documents by Size of Practice (Q57)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	42	35	21	11	110
Mean (Average)	\$520	\$347	\$415	\$512	\$444
First Quartile 25%	\$300	\$250	\$350	\$350	\$250
Median (Midpoint)	\$350	\$300	\$400	\$500	\$368
Third Quartile 75%	\$543	\$450	\$500	\$700	\$500

Typical Charges: US Utility Patents by Location

Typical Charges: US Utility Patents by Location

Original non-provisional utility patent application on invention of minimal complexity, e.g., 10-page specification, 10 claims (preparation and filing) by Location (Q58)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	13	8	9	14	18	11	13	22	31	40	8	197
Mean (Average)	\$8,800	\$9,750	\$14,222	\$8,250	\$6,939	\$9,182	\$8,000	\$10,715	\$8,051	\$7,583	\$7,625	\$8,520
First Quartile 25%	\$4,250	\$9,000	\$7,250	\$5,375	\$1,888	\$7,000	\$6,750	\$7,500	\$7,000	\$6,625	\$6,625	\$6,500
Median (Midpoint)	\$7,000	\$10,000	\$10,000	\$7,000	\$7,500	\$10,000	\$8,000	\$8,750	\$8,500	\$7,500	\$7,250	\$8,000
Third Quartile 75%	\$11,750	\$10,000	\$15,000	\$11,250	\$9,125	\$12,000	\$9,250	\$12,000	\$9,430	\$8,500	\$9,250	\$10,000

Provisional patent application (preparation and filing) by Location (Q59)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	15	10	6	13	18	9	12	20	32	38	8	190
Mean (Average)	\$6,119	\$4,880	\$5,333	\$3,731	\$6,375	\$6,378	\$5,417	\$4,903	\$5,778	\$4,308	\$5,219	\$5,277
First Quartile 25%	\$2,200	\$1,725	\$3,500	\$2,250	\$4,000	\$2,000	\$4,000	\$3,125	\$3,125	\$2,375	\$3,063	\$3,000
Median (Midpoint)	\$3,500	\$4,000	\$5,500	\$4,000	\$5,750	\$5,000	\$5,500	\$4,500	\$4,500	\$4,000	\$5,500	\$4,500
Third Quartile 75%	\$7,000	\$8,000	\$7,250	\$5,000	\$8,000	\$8,500	\$7,375	\$6,000	\$7,875	\$5,375	\$7,000	\$7,000

Original utility application, relatively complex biotechnology/chemical (preparation and filing) by Location (Q60)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	9	4	6	8	6	7	6	4	9	16	3	84
Mean (Average)	\$13,867	\$12,000	\$21,500	\$12,563	\$15,250	\$18,714	\$12,333	\$12,125	\$11,938	\$11,556	\$14,667	\$13,673
First Quartile 25%	\$8,000	\$10,250	\$14,750	\$9,000	\$11,375	\$10,000	\$8,500	\$7,875	\$7,500	\$8,125	\$7,000	\$9,125
Median (Midpoint)	\$10,000	\$11,500	\$15,000	\$12,750	\$13,500	\$14,000	\$12,750	\$13,500	\$10,000	\$10,250	\$12,000	\$12,000
Third Quartile 75%	\$20,900	\$14,250	\$27,500	\$14,750	\$19,750	\$30,000	\$15,625	\$15,000	\$14,000	\$15,000	-	\$15,000

Typical Charges: US Utility Patents by Location

Original utility application, relatively complex electrical/computer (preparation and filing) by Location (Q61)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	10	5	7	12	15	8	11	18	26	24	6	152
Mean (Average)	\$10,670	\$12,100	\$12,571	\$14,167	\$11,050	\$11,563	\$11,341	\$12,125	\$10,340	\$10,204	\$11,500	\$11,208
First Quartile 25%	\$7,500	\$10,000	\$12,000	\$9,000	\$8,000	\$7,750	\$9,250	\$9,875	\$8,875	\$8,500	\$8,500	\$9,000
Median (Midpoint)	\$9,750	\$12,000	\$14,000	\$12,750	\$11,000	\$12,250	\$12,000	\$11,250	\$10,950	\$10,000	\$11,500	\$12,000
Third Quartile 75%	\$12,525	\$14,250	\$15,000	\$18,750	\$13,000	\$14,750	\$12,500	\$14,625	\$12,000	\$12,000	\$15,000	\$12,500

Original utility application, relatively complex mechanical (preparation and filing) by Location (Q62)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	10	5	7	9	9	8	13	19	25	38	7	160
Mean (Average)	\$8,280	\$10,600	\$10,607	\$14,278	\$7,972	\$8,369	\$9,135	\$12,208	\$9,492	\$8,771	\$8,929	\$9,935
First Quartile 25%	\$6,875	\$10,000	\$9,500	\$7,500	\$6,000	\$5,500	\$8,000	\$7,500	\$8,500	\$7,500	\$7,000	\$7,500
Median (Midpoint)	\$8,750	\$10,000	\$10,000	\$10,500	\$8,000	\$9,000	\$10,000	\$10,000	\$10,000	\$8,500	\$9,000	\$10,000
Third Quartile 75%	\$10,000	\$11,500	\$15,000	\$16,000	\$11,000	\$11,500	\$11,750	\$15,000	\$11,000	\$10,125	\$12,000	\$11,000

Patent application amendment/argument of minimal complexity (preparation and filing) by Location (Q63)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	14	8	7	12	18	11	12	19	31	39	9	197
Mean (Average)	\$2,211	\$1,888	\$1,843	\$2,271	\$2,164	\$2,695	\$2,317	\$2,687	\$2,255	\$2,386	\$2,811	\$2,339
First Quartile 25%	\$1,688	\$1,525	\$750	\$1,575	\$1,500	\$1,900	\$1,200	\$2,000	\$1,400	\$1,750	\$1,675	\$1,500
Median (Midpoint)	\$2,000	\$1,900	\$1,500	\$2,225	\$2,450	\$2,500	\$2,250	\$2,500	\$2,000	\$2,500	\$2,500	\$2,250
Third Quartile 75%	\$2,550	\$2,375	\$2,500	\$3,000	\$2,625	\$4,000	\$3,250	\$3,650	\$3,000	\$3,000	\$3,250	\$3,000

Typical Charges: US Utility Patents by Location

Patent application amendment/argument, relatively complex, biotechnology/chemical (preparation and filing) by Location (Q64)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	10	4	6	5	8	7	6	4	11	15	4	85
Mean (Average)	\$3,475	\$3,000	\$26,167	\$5,000	\$3,163	\$5,179	\$5,833	\$3,425	\$3,086	\$3,427	\$5,025	\$4,099
First Quartile 25%	\$2,200	\$2,625	\$2,375	\$3,750	\$2,350	\$2,500	\$3,750	\$1,650	\$2,750	\$3,000	\$2,775	\$2,500
Median (Midpoint)	\$2,450	\$3,000	\$3,750	\$4,500	\$3,150	\$4,000	\$5,000	\$3,750	\$3,500	\$3,750	\$3,800	\$3,500
Third Quartile 75%	\$4,650	\$3,375	\$48,750	\$6,500	\$4,000	\$8,000	\$8,250	\$4,875	\$3,500	\$4,000	\$8,500	\$4,500

Patent application amendment/argument, relatively complex, electrical computer (preparation and filing) by Location (Q65)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	9	5	6	9	14	7	12	17	25	22	6	143
Mean (Average)	\$2,878	\$3,400	\$5,792	\$3,789	\$3,127	\$3,321	\$3,404	\$3,685	\$4,338	\$3,409	\$3,392	\$3,684
First Quartile 25%	\$2,450	\$3,000	\$1,813	\$2,750	\$2,075	\$2,000	\$2,500	\$2,500	\$2,675	\$2,850	\$2,688	\$2,500
Median (Midpoint)	\$2,500	\$3,000	\$3,250	\$3,200	\$3,000	\$3,500	\$3,500	\$3,500	\$3,500	\$3,500	\$3,550	\$3,500
Third Quartile 75%	\$3,650	\$4,000	\$8,750	\$4,500	\$4,050	\$4,000	\$4,000	\$4,625	\$4,000	\$3,888	\$4,000	\$4,000

Patent application amendment/argument, relatively complex, mechanical (preparation and filing) by Location (Q66)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	10	8	7	7	13	7	13	17	25	38	7	161
Mean (Average)	\$2,830	\$2,706	\$2,257	\$2,957	\$2,977	\$2,600	\$3,835	\$4,526	\$3,470	\$2,995	\$2,950	\$3,245
First Quartile 25%	\$1,950	\$2,275	\$1,500	\$2,500	\$2,000	\$950	\$2,250	\$2,000	\$2,200	\$2,100	\$2,500	\$2,000
Median (Midpoint)	\$2,500	\$2,875	\$2,500	\$3,000	\$3,000	\$2,500	\$3,000	\$3,000	\$3,000	\$3,000	\$2,800	\$3,000
Third Quartile 75%	\$2,950	\$3,150	\$3,000	\$3,800	\$3,875	\$3,000	\$4,500	\$5,450	\$3,550	\$3,563	\$3,600	\$3,500

Typical Charges: US Utility Patents by Location

Appeal to Board in utility patent application without oral argument by Location (Q67)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	7	5	6	9	15	3	9	9	18	25	6	119
Mean (Average)	\$4,143	\$8,100	\$6,500	\$5,822	\$5,623	\$10,667	\$5,833	\$5,293	\$4,660	\$4,092	\$6,333	\$5,257
First Quartile 25%	\$2,800	\$4,000	\$2,500	\$4,250	\$4,000	\$5,000	\$4,250	\$4,750	\$3,375	\$2,750	\$4,750	\$3,500
Median (Midpoint)	\$4,000	\$5,500	\$4,500	\$6,000	\$5,000	\$12,000	\$6,000	\$5,000	\$4,190	\$4,500	\$5,500	\$5,000
Third Quartile 75%	\$5,000	\$13,500	\$11,250	\$8,250	\$7,500	-	\$7,750	\$6,068	\$6,125	\$5,250	\$8,500	\$6,500

Appeal to Board in utility patent application with oral argument by Location (Q68)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	3	2	5	4	12	2	4	2	5	10	2	52
Mean (Average)	\$4,083	-	\$8,885	\$6,150	\$9,479	-	\$7,875	-	\$7,760	\$8,395	-	\$9,192
First Quartile 25%	\$750	-	\$1,963	\$1,350	\$5,250	-	\$5,625	-	\$900	\$4,375	-	\$5,000
Median (Midpoint)	\$5,500	-	\$5,500	\$6,100	\$7,250	-	\$8,250	-	\$7,500	\$9,750	-	\$8,000
Third Quartile 75%	-	-	\$17,500	\$11,000	\$16,500	-	\$9,750	-	\$14,750	\$12,000	-	\$11,750

Issuing an allowed application (all post-allowance activity) by Location (Q69)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	13	6	8	15	15	8	14	15	28	36	8	178
Mean (Average)	\$848	\$600	\$2,113	\$1,001	\$753	\$725	\$725	\$664	\$903	\$800	\$906	\$870
First Quartile 25%	\$615	\$263	\$413	\$500	\$500	\$413	\$475	\$500	\$600	\$500	\$488	\$500
Median (Midpoint)	\$800	\$475	\$875	\$1,000	\$750	\$775	\$750	\$500	\$900	\$688	\$600	\$750
Third Quartile 75%	\$950	\$900	\$2,175	\$1,200	\$900	\$975	\$1,000	\$1,000	\$1,200	\$975	\$1,150	\$1,000

Typical Charges: US Utility Patents by Location

Ex parte re-exam by Location (Q70)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	4	-	2	3	2	-	3	5	3	6	-	30
Mean (Average)	\$9,375	-	-	\$16,000	-	-	\$25,000	\$30,870	\$5,167	\$13,283	-	\$15,676
First Quartile 25%	\$3,125	-	-	\$10,000	-	-	\$20,000	\$20,675	\$500	\$5,025	-	\$5,000
Median (Midpoint)	\$7,500	-	-	\$15,000	-	-	\$25,000	\$35,000	\$7,500	\$12,500	-	\$15,000
Third Quartile 75%	\$17,500	-	-	-	-	-	-	\$39,000	-	\$21,250	-	\$25,000

Paying a maintenance fee by Location (Q71)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	12	3	10	12	10	11	10	15	24	28	6	151
Mean (Average)	\$469	\$233	\$4,293	\$401	\$362	\$411	\$358	\$447	\$481	\$372	\$333	\$688
First Quartile 25%	\$338	\$200	\$313	\$259	\$288	\$250	\$250	\$300	\$263	\$250	\$275	\$250
Median (Midpoint)	\$400	\$200	\$425	\$363	\$375	\$250	\$338	\$400	\$350	\$370	\$325	\$350
Third Quartile 75%	\$523	-	\$5,375	\$538	\$454	\$600	\$500	\$500	\$488	\$450	\$388	\$500

Utility patent novelty search, analysis, and opinion by Location (Q72)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	11	5	6	10	8	9	10	16	19	29	7	140
Mean (Average)	\$2,855	\$11,700	\$4,700	\$3,650	\$3,938	\$10,661	\$2,650	\$2,283	\$2,561	\$2,707	\$2,200	\$3,687
First Quartile 25%	\$2,000	\$1,500	\$750	\$1,400	\$1,063	\$2,250	\$1,875	\$1,500	\$1,500	\$2,000	\$1,000	\$1,500
Median (Midpoint)	\$2,500	\$2,000	\$1,500	\$3,000	\$2,500	\$5,000	\$2,500	\$2,500	\$2,000	\$2,500	\$2,400	\$2,500
Third Quartile 75%	\$3,200	\$26,750	\$7,850	\$5,250	\$8,250	\$12,500	\$3,625	\$3,325	\$2,500	\$3,450	\$3,000	\$3,500

Typical Charges: US Utility Patents by Location

Validity/Invalidity only opinion, per patent by Location (Q73)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	10	5	3	5	7	7	8	9	9	19	6	94
Mean (Average)	\$6,715	\$14,000	\$13,000	\$15,900	\$11,071	\$22,643	\$13,750	\$10,864	\$6,167	\$12,684	\$11,000	\$11,701
First Quartile 25%	\$4,475	\$9,000	\$9,000	\$6,250	\$5,000	\$9,000	\$5,750	\$5,000	\$2,000	\$7,500	\$4,875	\$5,750
Median (Midpoint)	\$7,500	\$12,000	\$10,000	\$12,000	\$10,000	\$15,000	\$13,500	\$12,000	\$4,500	\$13,000	\$8,250	\$10,000
Third Quartile 75%	\$8,500	\$20,000	-	\$27,500	\$15,000	\$50,000	\$22,500	\$16,488	\$9,500	\$17,500	\$16,500	\$15,000

Infringement/non-infringement only opinion, per patent by Location (Q74)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	10	4	4	8	8	6	9	12	14	17	5	105
Mean (Average)	\$6,365	\$15,000	\$9,356	\$10,438	\$9,656	\$16,083	\$13,389	\$9,848	\$7,278	\$11,841	\$6,300	\$9,835
First Quartile 25%	\$4,625	\$10,000	\$2,069	\$1,700	\$3,125	\$4,375	\$8,750	\$1,850	\$2,722	\$5,000	\$3,500	\$5,000
Median (Midpoint)	\$7,500	\$12,500	\$8,500	\$7,250	\$8,500	\$12,000	\$13,000	\$9,188	\$6,500	\$10,000	\$6,000	\$7,500
Third Quartile 75%	\$7,875	\$22,500	\$17,500	\$21,000	\$14,250	\$23,750	\$17,500	\$15,000	\$10,625	\$13,750	\$9,250	\$12,000

Combination validity and infringement, per patent by Location (Q75)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	6	5	3	5	8	5	8	8	9	15	3	82
Mean (Average)	\$10,667	\$21,800	\$8,808	\$15,880	\$13,469	\$20,000	\$21,813	\$8,944	\$9,944	\$15,967	\$14,000	\$14,184
First Quartile 25%	\$8,000	\$12,000	\$425	\$2,700	\$5,500	\$7,500	\$9,375	\$579	\$2,750	\$10,000	\$12,000	\$7,000
Median (Midpoint)	\$10,000	\$15,000	\$11,000	\$11,000	\$10,000	\$15,000	\$20,000	\$8,500	\$10,000	\$15,000	\$15,000	\$12,000
Third Quartile 75%	\$15,250	\$35,000	-	\$31,500	\$21,250	\$35,000	\$28,750	\$17,500	\$14,500	\$20,000	-	\$16,000

Typical Charges: US Utility Patents by Location

Preparing and filing Information Disclosure Statement (IDS), less than 50 references by Location (Q76)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	11	4	6	14	18	9	12	16	26	35	9	170
Mean (Average)	\$380	\$225	\$479	\$573	\$537	\$664	\$423	\$478	\$353	\$450	\$483	\$450
First Quartile 25%	\$350	\$163	\$369	\$388	\$400	\$275	\$313	\$263	\$265	\$300	\$300	\$300
Median (Midpoint)	\$375	\$225	\$475	\$525	\$450	\$500	\$388	\$415	\$350	\$350	\$350	\$400
Third Quartile 75%	\$400	\$288	\$600	\$800	\$613	\$875	\$500	\$591	\$406	\$450	\$825	\$500

Preparing and filing Information Disclosure Statement (IDS), more than 50 references by Location (Q77)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	8	3	6	10	16	6	10	10	20	24	6	125
Mean (Average)	\$506	\$467	\$658	\$860	\$672	\$613	\$570	\$537	\$539	\$595	\$779	\$614
First Quartile 25%	\$444	\$400	\$425	\$575	\$500	\$500	\$288	\$338	\$363	\$313	\$394	\$425
Median (Midpoint)	\$500	\$500	\$675	\$860	\$600	\$588	\$475	\$500	\$525	\$475	\$550	\$500
Third Quartile 75%	\$588	-	\$850	\$1,200	\$913	\$750	\$650	\$754	\$738	\$725	\$1,250	\$750

Patent term adjustment calculation by Location (Q79)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	3	1	4	4	4	1	4	1	2	5	1	33
Mean (Average)	\$250	-	\$300	\$300	\$656	-	\$325	-	-	\$455	-	\$473
First Quartile 25%	\$200	-	\$188	\$113	\$531	-	\$125	-	-	\$300	-	\$200
Median (Midpoint)	\$250	-	\$325	\$300	\$688	-	\$225	-	-	\$500	-	\$400
Third Quartile 75%	-	-	\$388	\$488	\$750	-	\$625	-	-	\$588	-	\$538

Typical Charges: US Utility Patents by Location

Formalities, including preparing and filing formal declarations, assignments, and powers of attorney, responding to pre-examination notices, and preparing papers to make corrections by Location (Q80)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	11	3	7	12	14	8	12	13	20	21	7	134
Mean (Average)	\$459	\$210	\$504	\$509	\$491	\$694	\$450	\$444	\$382	\$444	\$646	\$465
First Quartile 25%	\$300	\$130	\$325	\$150	\$288	\$263	\$250	\$250	\$200	\$300	\$300	\$250
Median (Midpoint)	\$350	\$200	\$400	\$400	\$350	\$525	\$325	\$450	\$350	\$400	\$475	\$400
Third Quartile 75%	\$500	-	\$800	\$600	\$731	\$900	\$500	\$518	\$450	\$600	\$1,200	\$509

Preparing and filing formal drawings by Location (Q81)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	6	2	5	7	3	6	10	4	9	18	3	78
Mean (Average)	\$397	-	\$1,385	\$1,100	\$483	\$817	\$585	\$334	\$1,375	\$774	\$405	\$722
First Quartile 25%	\$275	-	\$288	\$600	\$300	\$425	\$250	\$250	\$425	\$238	\$65	\$300
Median (Midpoint)	\$365	-	\$600	\$800	\$400	\$750	\$425	\$275	\$600	\$350	\$400	\$500
Third Quartile 75%	\$538	-	\$2,875	\$1,600	-	\$1,275	\$850	\$476	\$1,500	\$1,000		\$800

Preparing for and conducting examiner interview by Location (Q82)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	9	5	6	15	18	8	13	12	26	32	9	159
Mean (Average)	\$1,406	\$780	\$2,433	\$1,913	\$1,208	\$1,900	\$1,246	\$862	\$1,170	\$1,327	\$814	\$1,245
First Quartile 25%	\$700	\$575	\$363	\$650	\$500	\$813	\$450	\$525	\$600	\$650	\$500	\$550
Median (Midpoint)	\$1,000	\$750	\$1,000	\$1,000	\$900	\$1,250	\$1,000	\$893	\$860	\$1,100	\$500	\$1,000
Third Quartile 75%	\$1,750	\$1,000	\$4,000	\$2,500	\$2,000	\$2,875	\$1,500	\$1,000	\$1,500	\$1,750	\$1,225	\$1,500

Typical Charges: US Utility Patents by Location

Providing a continuation recommendation (including proposed claim strategy) by Location (Q83)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	7	5	6	13	14	7	12	11	21	29	6	139
Mean (Average)	\$1,014	\$1,050	\$3,167	\$1,658	\$1,049	\$2,221	\$1,788	\$990	\$1,012	\$1,383	\$871	\$1,376
First Quartile 25%	\$500	\$625	\$500	\$600	\$488	\$800	\$525	\$300	\$500	\$500	\$494	\$500
Median (Midpoint)	\$1,000	\$1,000	\$1,500	\$850	\$725	\$2,000	\$900	\$535	\$850	\$1,000	\$775	\$800
Third Quartile 75%	\$1,350	\$1,500	\$6,250	\$1,500	\$1,625	\$4,000	\$1,688	\$1,500	\$1,100	\$1,500	\$1,275	\$1,500

Typical Charges: US Utility Patents by Size of Practice

Typical Charges: US Utility Patents by Size of Practice

Original (not divisional, continuation, or CIP) non-provisional utility patent application on invention of minimal complexity, e.g., 10-page specification, 10 claims (preparation and filing) by Size of Practice (Q58)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	59	57	54	23	197
Mean (Average)	\$8,499	\$8,856	\$8,328	\$8,265	\$8,520
First Quartile 25%	\$5,500	\$6,500	\$7,000	\$8,000	\$6,500
Median (Midpoint)	\$7,500	\$7,900	\$8,000	\$9,000	\$8,000
Third Quartile 75%	\$10,000	\$9,613	\$10,000	\$11,000	\$10,000

Provisional Patent Application (preparation and filing) by Size of Practice (Q59)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	64	52	50	21	190
Mean (Average)	\$5,660	\$4,375	\$5,538	\$5,931	\$5,277
First Quartile 25%	\$3,000	\$1,625	\$3,500	\$4,000	\$3,000
Median (Midpoint)	\$4,000	\$4,325	\$5,000	\$7,000	\$4,500
Third Quartile 75%	\$6,000	\$5,750	\$7,625	\$8,000	\$7,000

Original utility application, relatively complex biotechnology/chemical (preparation and filing) by Size of Practice (Q60)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	23	28	22	10	84
Mean (Average)	\$16,674	\$12,257	\$11,929	\$14,940	\$13,673
First Quartile 25%	\$12,000	\$8,125	\$8,500	\$11,500	\$9,125
Median (Midpoint)	\$15,000	\$10,000	\$12,000	\$15,000	\$12,000
Third Quartile 75%	\$25,000	\$13,850	\$15,000	\$20,000	\$15,000

Typical Charges: US Utility Patents by Size of Practice

Original utility application, relatively complex electrical/computer (preparation and filing) by Size of Practice (Q61)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	42	51	41	16	152
Mean (Average)	\$11,402	\$10,887	\$11,324	\$11,603	\$11,208
First Quartile 25%	\$8,375	\$8,500	\$9,625	\$11,250	\$9,000
Median (Midpoint)	\$12,000	\$10,000	\$12,000	\$12,250	\$12,000
Third Quartile 75%	\$12,500	\$12,000	\$12,750	\$15,000	\$12,500

Original utility application, relatively complex mechanical (preparation and filing) by Size of Practice (Q62)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	48	49	45	16	160
Mean (Average)	\$10,905	\$9,960	\$9,072	\$9,878	\$9,935
First Quartile 25%	\$7,500	\$7,500	\$7,750	\$10,000	\$7,500
Median (Midpoint)	\$9,250	\$8,500	\$10,000	\$11,000	\$10,000
Third Quartile 75%	\$10,975	\$10,975	\$10,250	\$12,000	\$11,000

Patent application amendment/argument of minimal complexity (preparation and filing) by Size of Practice (Q63)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	57	56	51	24	190
Mean (Average)	\$2,237	\$2,208	\$2,480	\$2,671	\$2,339
First Quartile 25%	\$1,500	\$1,500	\$1,500	\$2,500	\$1,500
Median (Midpoint)	\$2,100	\$2,000	\$2,000	\$2,550	\$2,250
Third Quartile 75%	\$2,925	\$2,650	\$3,000	\$3,000	\$3,000

Typical Charges: US Utility Patents by Size of Practice

Patent application amendment/argument, relatively complex, biotechnology/chemical (preparation and filing) by Size of Practice (Q64)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	22	30	21	11	85
Mean (Average)	\$4,157	\$3,916	\$4,238	\$4,318	\$4,099
First Quartile 25%	\$2,225	\$2,400	\$3,000	\$3,800	\$2,500
Median (Midpoint)	\$3,875	\$3,000	\$3,500	\$4,000	\$3,500
Third Quartile 75%	\$5,000	\$4,000	\$4,250	\$5,000	\$4,500

Patent application amendment/argument, relatively complex, electrical computer (preparation and filing) by Size of Practice (Q65)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	39	47	41	14	143
Mean (Average)	\$3,800	\$3,476	\$3,932	\$3,520	\$3,684
First Quartile 25%	\$2,500	\$2,500	\$2,500	\$3,175	\$2,500
Median (Midpoint)	\$3,500	\$3,000	\$3,000	\$4,000	\$3,500
Third Quartile 75%	\$4,200	\$3,800	\$4,000	\$4,000	\$4,000

Patent application amendment/argument, relatively complex, mechanical (preparation and filing) by Size of Practice (Q66)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	49	48	45	17	161
Mean (Average)	\$3,757	\$2,958	\$3,007	\$3,365	\$3,245
First Quartile 25%	\$2,000	\$2,875	\$2,500	\$3,500	\$3,000
Median (Midpoint)	\$3,000	\$2,000	\$2,000	\$2,875	\$2,000
Third Quartile 75%	\$4,000	\$3,475	\$3,500	\$3,625	\$3,500

Typical Charges: US Utility Patents by Size of Practice

Appeal to Board in utility patent application without oral argument by Size of Practice (Q67)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	28	38	34	18	119
Mean (Average)	\$5,691	\$4,732	\$4,995	\$6,336	\$5,257
First Quartile 25%	\$3,125	\$3,375	\$3,875	\$5,000	\$3,500
Median (Midpoint)	\$5,200	\$5,000	\$4,500	\$6,000	\$5,000
Third Quartile 75%	\$6,500	\$5,625	\$5,875	\$8,000	\$6,500

Appeal to Board in utility patent application with oral argument by Size of Practice (Q68)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	12	17	11	12	52
Mean (Average)	\$10,879	\$8,344	\$8,620	\$9,229	\$9,192
First Quartile 25%	\$3,875	\$5,250	\$4,000	\$4,775	\$5,000
Median (Midpoint)	\$6,750	\$8,000	\$7,500	\$9,750	\$8,000
Third Quartile 75%	\$13,625	\$10,550	\$15,000	\$12,000	\$11,750

Issuing an allowed application (all post-allowance activity) by Size of Practice (Q69)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	54	56	45	22	178
Mean (Average)	\$823	\$880	\$890	\$938	\$870
First Quartile 25%	\$400	\$500	\$600	\$638	\$500
Median (Midpoint)	\$750	\$730	\$750	\$875	\$750
Third Quartile 75%	\$1,000	\$900	\$1,100	\$1,025	\$1,000

Typical Charges: US Utility Patents by Size of Practice

Ex parte re-exam by Size of Practice (Q70)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	1	13	10	6	33
Mean (Average)	-	\$15,565	\$16,943	\$16,000	\$15,676
First Quartile 25%	-	\$5,000	\$6,625	\$4,100	\$5,000
Median (Midpoint)	-	\$15,000	\$12,500	\$15,000	\$15,000
Third Quartile 75%	-	\$24,000	\$31,250	\$27,500	\$25,000

Paying a maintenance fee by Size of Practice (Q71)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	51	49	36	10	149
Mean (Average)	\$557	\$354	\$358	\$425	\$428
First Quartile 25%	\$250	\$250	\$250	\$338	\$250
Median (Midpoint)	\$400	\$350	\$340	\$400	\$350
Third Quartile 75%	\$500	\$450	\$400	\$463	\$458

Utility patent novelty search, analysis, and opinion by Size of Practice (Q72)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	41	48	31	17	139
Mean (Average)	\$2,911	\$3,421	\$2,566	\$3,085	\$3,354
First Quartile 25%	\$1,500	\$2,000	\$1,000	\$2,000	\$1,500
Median (Midpoint)	\$2,000	\$2,500	\$2,500	\$2,000	\$2,500
Third Quartile 75%	\$2,900	\$3,500	\$3,500	\$4,500	\$3,500

Typical Charges: US Utility Patents by Size of Practice

Validity/Invalidity only opinion, per patent by Size of Practice (Q73)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	24	34	23	13	94
Mean (Average)	\$9,819	\$9,846	\$12,457	\$18,692	\$11,701
First Quartile 25%	\$3,875	\$6,125	\$5,00	\$12,000	\$5,750
Median (Midpoint)	\$8,000	\$9,500	\$8,50	\$15,000	\$10,000
Third Quartile 75%	\$11,750	\$12,981	\$20,000	\$25,000	\$15,000

Infringement/non-infringement only opinion, per patent by Size of Practice (Q74)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	32	34	27	14	105
Mean (Average)	\$9,282	\$8,787	\$19,190	\$12,768	\$9,835
First Quartile 25%	\$3,500	\$5,600	\$3,500	\$7,750	\$5,000
Median (Midpoint)	\$7,000	\$7,500	\$7,500	\$12,768	\$7,500
Third Quartile 75%	\$10,000	\$10,500	\$20,000	\$15,000	\$12,000

Combination validity and infringement, per patent by Size of Practice (Q75)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	20	24	25	13	82
Mean (Average)	\$10,990	\$12,655	\$14,785	\$20,765	\$14,184
First Quartile 25%	\$5,000	\$10,000	\$4,750	\$11,500	\$7,000
Median (Midpoint)	\$12,000	\$12,000	\$9,500	\$20,000	\$12,000
Third Quartile 75%	\$15,000	\$15,750	\$15,000	\$27,500	\$16,000

Typical Charges: US Utility Patents by Size of Practice

Preparing and filing Information Disclosure Statement (IDS), less than 50 references by Size of Practice (Q76)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	51	52	43	22	170
Mean (Average)	\$491	\$424	\$400	\$516	\$450
First Quartile 25%	\$300	\$263	\$300	\$350	\$300
Median (Midpoint)	\$400	\$383	\$350	\$450	\$400
Third Quartile 75%	\$600	\$500	\$470	\$538	\$500

Preparing and filing Information Disclosure Statement (IDS), more than 50 references by Size of Practice (Q77)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	32	40	37	15	125
Mean (Average)	\$630	\$584	\$624	\$647	\$614
First Quartile 25%	\$381	\$425	\$430	\$450	\$425
Median (Midpoint)	\$600	\$500	\$500	\$600	\$500
Third Quartile 75%	\$725	\$761	\$775	\$800	\$750

Reference management (typical portfolio size) by Size of Practice (Q78)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	1	4	3	-	8
Mean (Average)	-	\$600	\$750	-	\$625
First Quartile 25%	-	\$425	\$500	-	\$425
Median (Midpoint)	-	\$600	\$750	-	\$600
Third Quartile 75%	-	\$775	-	-	\$788

Typical Charges: US Utility Patents by Size of Practice

Patent term adjustment calculation by Size of Practice (Q79)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	7	11	7	7	32
Mean (Average)	\$289	\$323	\$479	\$525	\$394
First Quartile 25%	\$150	\$200	\$250	\$300	\$200
Median (Midpoint)	\$250	\$300	\$400	\$600	\$375
Third Quartile 75%	\$400	\$500	\$750	\$750	\$500

Formalities, including preparing and filing formal declarations, assignments, and powers of attorney, responding to pre-examination notices, and preparing papers to make corrections by Size of Practice (Q80)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	46	37	35	16	134
Mean (Average)	\$446	\$413	\$472	\$630	\$465
First Quartile 25%	\$250	\$250	\$250	\$263	\$250
Median (Midpoint)	\$400	\$350	\$400	\$485	\$400
Third Quartile 75%	\$548	\$500	\$500	\$900	\$509

Preparing and filing formal drawings by Size of Practice (Q81)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	24	28	17	9	78
Mean (Average)	\$826	\$654	\$692	\$717	\$722
First Quartile 25%	\$263	\$250	\$313	\$375	\$300
Median (Midpoint)	\$600	\$438	\$500	\$650	\$500
Third Quartile 75%	\$1,000	\$675	\$1,000	\$975	\$800

Typical Charges: US Utility Patents by Size of Practice

Preparing for and conducting examiner interview by Size of Practice (Q82)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	46	44	43	24	159
Mean (Average)	\$1,379	\$1,199	\$1,051	\$1,412	\$1,245
First Quartile 25%	\$538	\$500	\$500	\$750	\$550
Median (Midpoint)	\$1,000	\$850	\$1,000	\$1,000	\$1,000
Third Quartile 75%	\$1,625	\$1,438	\$1,500	\$2,000	\$1,500

Providing a continuation recommendation (including proposed claim strategy) by Size of Practice (Q83)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	36	46	35	21	139
Mean (Average)	\$1,083	\$1,505	\$1,219	\$1,679	\$1,346
First Quartile 25%	\$600	\$500	\$500	\$625	\$500
Median (Midpoint)	\$800	\$1,000	\$600	\$1,200	\$800
Third Quartile 75%	\$1,425	\$1,500	\$1,100	\$2,000	\$1,500

Typical Charges: US Utility Patent of Foreign Origin by Location

Typical Charges: US Utility Patent of Foreign Origin by Location

Filing non-PCT patent application abroad (per country, not including associate or government fees) by Location (Q84)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	11	3	4	8	11	5	10	10	18	23	6	115
Mean (Average)	\$1,050	\$650	\$1,238	\$1,731	\$1,173	\$1,240	\$1,335	\$1,368	\$1,448	\$1,202	\$813	\$1,260
First Quartile 25%	\$750	\$450	\$963	\$1,000	\$900	\$500	\$800	\$938	\$1,150	\$750	\$494	\$900
Median (Midpoint)	\$1,000	\$500	\$1,000	\$1,225	\$1,200	\$1,000	\$1,350	\$1,200	\$1,404	\$1,000	\$700	\$1,200
Third Quartile 75%	\$1,200	-	\$1,750	\$1,875	\$1,500	\$2,100	\$1,813	\$2,000	\$1,550	\$1,500	\$1,125	\$1,500

Filing previously prepared US patent application as PCT application in U.S. Receiving Office by Location (Q85)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	12	3	4	13	11	9	9	11	17	24	5	126
Mean (Average)	\$1,418	\$800	\$1,375	\$1,715	\$1,098	\$2,411	\$1,369	\$1,439	\$1,371	\$1,445	\$1,230	\$1,449
First Quartile 25%	\$1,000	\$100	\$1,000	\$900	\$800	\$1,000	\$875	\$1,100	\$1,150	\$974	\$975	\$1,000
Median (Midpoint)	\$1,238	\$800	\$1,250	\$1,500	\$1,100	\$2,000	\$1,500	\$1,250	\$1,250	\$1,375	\$1,200	\$1,250
Third Quartile 75%	\$1,773	-	\$1,875	\$2,250	\$1,500	\$4,000	\$1,875	\$1,500	\$1,570	\$1,775	\$1,500	\$1,610

Entering National Stage in US Receiving Office from foreign origin PCT application by Location (Q86)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	12	3	2	10	13	6	9	11	17	25	5	124
Mean (Average)	\$1,514	\$1,033	-	\$1,515	\$1,267	\$1,858	\$1,272	\$1,480	\$1,382	\$1,348	\$1,385	\$1,401
First Quartile 25%	\$1,031	\$600	-	\$1,000	\$1,050	\$988	\$900	\$1,000	\$1,000	\$958	\$1,050	\$1,000
Median (Midpoint)	\$1,200	\$1,000	-	\$1,448	\$1,250	\$1,100	\$1,400	\$1,200	\$1,200	\$1,250	\$1,325	\$1,200
Third Quartile 75%	\$1,588	-	-	\$1,913	\$1,500	\$2,750	\$1,800	\$1,800	\$1,850	\$1,500	\$1,750	\$1,594

Typical Charges: US Utility Patent of Foreign Origin by Location

Filing foreign origin utility patent application in USPTO, received ready for filing with formal papers, assignment, and priority documents by Location (Q87)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	10	2	4	9	11	8	9	10	15	20	6	112
Mean (Average)	\$1,157	-	\$1,625	\$996	\$1,007	\$2,150	\$878	\$1,053	\$1,173	\$1,015	\$596	\$1,124
First Quartile 25%	\$788	-	\$625	\$805	\$725	\$675	\$755	\$750	\$1,000	\$675	\$494	\$750
Median (Midpoint)	\$950	-	\$1,000	\$1,000	\$1,000	\$1,500	\$800	\$1,200	\$1,200	\$933	\$550	\$1,000
Third Quartile 75%	\$1,298	-	\$3,250	\$1,225	\$1,250	\$4,250	\$1,000	\$1,225	\$1,450	\$1,170	\$675	\$1,200

Entering National Stage in each foreign Receiving Office from US origin PCT application by Location (Q88)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	12	2	2	9	12	5	9	7	16	24	5	113
Mean (Average)	\$1,428	-	-	\$1,394	\$1,340	\$2,040	\$1,394	\$1,375	\$1,440	\$1,449	\$1,485	\$1,511
First Quartile 25%	\$1,031	-	-	\$1,000	\$1,063	\$1,000	\$900	\$1,000	\$1,000	\$1,000	\$1,100	\$1,000
Median (Midpoint)	\$1,388	-	-	\$1,350	\$1,300	\$1,200	\$1,400	\$1,200	\$1,200	\$1,250	\$1,325	\$1,300
Third Quartile 75%	\$1,630	-	-	\$1,500	\$1,500	\$3,500	\$1,800	\$1,575	\$1,650	\$1,856	\$1,950	\$1,670

Typical Charges: US Utility Patent of Foreign Origin by Location

Paying an annuity or maintenance fee by Location (Q89)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	11	3	5	10	9	8	8	10	15	26	5	119
Mean (Average)	\$359	\$200	\$406	\$714	\$351	\$423	\$347	\$436	\$382	\$383	\$290	\$406
First Quartile 25%	\$230	\$100	\$290	\$238	\$255	\$250	\$263	\$200	\$275	\$311	\$225	\$250
Median (Midpoint)	\$325	\$200	\$450	\$325	\$300	\$300	\$338	\$375	\$325	\$400	\$300	\$350
Third Quartile 75%	\$400	-	\$500	\$525	\$475	\$700	\$488	\$594	\$435	\$450	\$350	\$450

Patent application amendment/argument of minimal complexity, where foreign counsel or the client provides detailed response instructions (preparation and filing) by Location (Q90)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	10	4	5	8	13	7	9	8	19	26	5	122
Mean (Average)	\$1,745	\$1,600	\$2,995	\$1,016	\$1,892	\$1,571	\$1,606	\$1,134	\$1,400	\$1,547	\$1,520	\$1,482
First Quartile 25%	\$1,450	\$1,050	\$988	\$525	\$1,100	\$1,000	\$1,000	\$775	\$1,000	\$1,000	\$1,000	\$1,000
Median (Midpoint)	\$1,850	\$1,750	\$1,500	\$775	\$1,500	\$1,500	\$1,500	\$1,100	\$1,250	\$1,500	\$1,500	\$1,500
Third Quartile 75%	\$2,000	\$2,000	\$5,750	\$1,431	\$2,500	\$2,000	\$2,250	\$1,556	\$1,850	\$2,000	\$2,050	\$2,000

Typical Charges: US Utility Patent of Foreign Origin by Location

Patent application amendment/argument, relatively complex, biotechnology/chemical, where foreign counsel or the client provides detailed response instructions (preparation and filing) by Location (Q91)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	7	2	3	5	7	4	4	2	6	12	1	57
Mean (Average)	\$2,429	-	\$4,833	\$2,535	\$3,200	\$3,250	\$2,575	-	\$2,075	\$2,229	-	\$2,438
First Quartile 25%	\$2,200	-	\$2,000	\$1,738	\$2,000	\$1,500	\$1,975	-	\$1,325	\$1,188	-	\$1,550
Median (Midpoint)	\$2,400	-	\$2,500	\$2,500	\$3,000	\$3,500	\$2,750	-	\$1,675	\$2,500	-	\$2,500
Third Quartile 75%	\$3,000	-	-	\$3,350	\$4,000	\$4,750	\$3,000	-	\$2,950	\$3,175	-	\$3,000

Patent application amendment/argument, relatively complex, electrical computer, where foreign counsel or the client provides detailed response instructions (preparation and filing) by Location (Q92)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	8	5	3	6	10	5	6	7	14	21	4	98
Mean (Average)	\$2,381	\$2,360	\$1,800	\$1,592	\$2,380	\$2,300	\$2,183	\$1,189	\$2,089	\$1,971	\$1,438	\$1,985
First Quartile 25%	\$2,063	\$1,900	\$900	\$850	\$1,875	\$1,250	\$1,450	\$800	\$1,325	\$1,500	\$938	\$1,475
Median (Midpoint)	\$2,450	\$2,000	\$2,000	\$1,575	\$2,050	\$2,000	\$2,500	\$1,200	\$1,800	\$1,750	\$1,500	\$2,000
Third Quartile 75%	\$2,725	\$3,000	-	\$2,500	\$3,500	\$3,500	\$2,625	\$1,575	\$3,050	\$2,500	\$1,875	\$2,500

Patent application amendment/argument, relatively complex, mechanical, where foreign counsel or the client provides detailed response instructions (preparation and filing) by Location (Q93)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	10	4	4	5	10	6	8	8	15	26	3	108
Mean (Average)	\$2,215	\$2,038	\$1,675	\$1,490	\$2,330	\$2,000	\$1,888	\$1,222	\$1,883	\$1,765	\$1,667	\$2,015
First Quartile 25%	\$1,800	\$1,488	\$900	\$700	\$1,725	\$1,375	\$1,525	\$813	\$1,400	\$1,000	\$500	\$1,250
Median (Midpoint)	\$2,325	\$1,875	\$1,750	\$1,050	\$2,000	\$1,750	\$2,000	\$1,350	\$1,750	\$1,550	\$1,500	\$1,800
Third Quartile 75%	\$2,500	\$2,750	\$2,375	\$2,500	\$3,500	\$3,000	\$2,375	\$1,556	\$2,000	\$2,500	-	\$2,500

Typical Charges: US Utility Patent of Foreign Origin by Size of Practice

Typical Charges: US Utility Patent of Foreign Origin by Size of Practice

Filing non-PCT patent application abroad (per country, not including associate or government fees) by Size of Practice (Q84)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	21	39	36	17	115
Mean (Average)	\$1,203	\$1,301	\$1,220	\$1,328	\$1,260
First Quartile 25%	\$938	\$650	\$1,000	\$775	\$900
Median (Midpoint)	\$1,000	\$1,000	\$1,200	\$1,375	\$1,200
Third Quartile 75%	\$1,375	\$1,800	\$1,343	\$1,725	\$1,500

Filing previously prepared US patent application as PCT application in US Receiving Office by Size of Practice (Q85)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	29	41	38	16	126
Mean (Average)	\$1,538	\$1,461	\$1,367	\$1,383	\$1,449
First Quartile 25%	\$1,000	\$900	\$1,000	\$1,050	\$1,000
Median (Midpoint)	\$1,200	\$1,250	\$1,250	\$1,500	\$1,250
Third Quartile 75%	\$1,500	\$1,800	\$1,500	\$1,750	\$1,610

Entering National Stage in US Receiving Office from foreign origin PCT application by Size of Practice (Q86)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	25	44	36	17	124
Mean (Average)	\$1,541	\$1,409	\$1,279	\$1,391	\$1,401
First Quartile 25%	\$900	\$1,000	\$1,000	\$1,000	\$1,000
Median (Midpoint)	\$1,200	\$1,300	\$1,200	\$1,400	\$1,200
Third Quartile 75%	\$2,000	\$1,675	\$1,469	\$1,600	\$1,594

Typical Charges: US Utility Patent of Foreign Origin by Size of Practice

Filing foreign origin utility patent application in USPTO, received ready for filing with formal papers, assignment, and priority documents by Size of Practice (Q87)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	27	36	33	14	112
Mean (Average)	\$1,372	\$1,045	\$1,022	\$1,145	\$1,124
First Quartile 25%	\$800	\$538	\$775	\$750	\$750
Median (Midpoint)	\$1,000	\$900	\$1,000	\$1,000	\$1,000
Third Quartile 75%	\$1,500	\$1,200	\$1,200	\$1,338	\$1,200

Entering National Stage in each foreign Receiving Office from US origin PCT application by Size of Practice (Q88)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	27	36	32	16	113
Mean (Average)	\$1,834	\$1,458	\$1,320	\$1,531	\$1,511
First Quartile 25%	\$1,000	\$1,000	\$1,000	\$1,138	\$1,000
Median (Midpoint)	\$1,250	\$1,375	\$1,225	\$1,437	\$1,300
Third Quartile 75%	\$2,020	\$1,838	\$1,500	\$1,738	\$1,670

Paying an annuity or maintenance fee by Size of Practice (Q89)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	34	41	30	11	119
Mean (Average)	\$436	\$440	\$340	\$377	\$406
First Quartile 25%	\$250	\$213	\$250	\$300	\$250
Median (Midpoint)	\$350	\$350	\$308	\$400	\$350
Third Quartile 75%	\$500	\$450	\$400	\$450	\$450

Typical Charges: US Utility Patent of Foreign Origin by Size of Practice

Patent application amendment/argument of minimal complexity, where foreign counsel or the client provides detailed response instructions (preparation and filing) by Size of Practice (Q90)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	26	39	35	20	122
Mean (Average)	\$1,444	\$1,363	\$1,386	\$1,958	\$1,782
First Quartile 25%	\$938	\$900	\$1,000	\$1,050	\$1,000
Median (Midpoint)	\$1,275	\$1,500	\$1,250	\$1,500	\$1,500
Third Quartile 75%	\$2,000	\$1,700	\$1,700	\$2,500	\$2,000

Patent application amendment/argument, relatively complex, biotechnology/chemical, where foreign counsel or the client provides detailed response instructions (preparation and filing) by Size of Practice (Q91)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	10	22	15	9	57
Mean (Average)	\$2,380	\$2,193	\$2,417	\$3,128	\$2,438
First Quartile 25%	\$1,150	\$1,850	\$1,500	\$1,900	\$1,550
Median (Midpoint)	\$2,500	\$2,400	\$2,500	\$3,200	\$2,500
Third Quartile 75%	\$3,125	\$2,600	\$3,000	\$4,000	\$3,000

Patent application amendment/argument, relatively complex, electrical computer, where foreign counsel or the client provides detailed response instructions (preparation and filing) by Size of Practice (Q92)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	20	32	31	14	98
Mean (Average)	\$1,985	\$1,697	\$2,092	\$2,482	\$1,985
First Quartile 25%	\$1,063	\$1,000	\$1,500	\$1,863	\$1,475
Median (Midpoint)	\$1,800	\$1,588	\$2,000	\$2,050	\$2,000
Third Quartile 75%	\$3,000	\$2,475	\$2,600	\$3,425	\$2,500

Typical Charges: US Utility Patent of Foreign Origin by Size of Practice

Patent application amendment/argument, relatively complex, mechanical, where foreign counsel or the client provides detailed response instructions (preparation and filing) by Size of Practice (Q93)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	24	35	33	14	108
Mean (Average)	\$2,831	\$1,597	\$1,776	\$2,282	\$2,015
First Quartile 25%	\$1,275	\$1,000	\$1,100	\$1,600	\$1,250
Median (Midpoint)	\$2,000	\$1,500	\$1,750	\$2,000	\$1,800
Third Quartile 75%	\$3,000	\$2,000	\$2,100	\$3,425	\$2,500

Typical Charges: Filing US Application Abroad by Location

Typical Charges: Filing US Application Abroad by Location

Filing US origin utility patent application in foreign office, received ready for filing with formal papers, assignment, and priority documents by Location (Q94)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	10	2	2	8	11	4	9	10	15	22	6	103
Mean (Average)	\$1,182	-	-	\$1,156	\$855	\$2,175	\$1,239	\$1,403	\$1,560	\$1,059	\$879	\$1,210
First Quartile 25%	\$875	-	-	\$788	\$700	\$675	\$800	\$938	\$1,200	\$613	\$569	\$750
Median (Midpoint)	\$1,050	-	-	\$1,125	\$800	\$1,600	\$1,000	\$1,350	\$1,250	\$925	\$1,000	\$1,000
Third Quartile 75%	\$1,454	-	-	\$1,500	\$1,000	\$4,250	\$1,750	\$1,806	\$1,700	\$1,313	\$1,050	\$1,500

Entering National Stage in foreign Receiving Office from US origin PCT application by Location (Q95)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	11	3	3	9	11	8	8	9	13	21	6	106
Mean (Average)	\$1,229	\$1,100	\$4,200	\$1,122	\$820	\$7,650	\$1,138	\$881	\$1,169	\$993	\$688	\$1,232
First Quartile 25%	\$900	\$800	\$600	\$800	\$700	\$675	\$800	\$625	\$1,000	\$550	\$419	\$750
Median (Midpoint)	\$1,000	\$1,000	\$2,000	\$1,200	\$800	\$2,000	\$900	\$800	\$1,200	\$950	\$700	\$1,000
Third Quartile 75%	\$1,690	-	-	\$1,375	\$1,000	\$8,750	\$1,613	\$1,100	\$1,313	\$1,375	\$1,000	\$1,250

Typical Charges: Filing US Application Abroad by Location

Paying an annuity or maintenance fee by Location (Q96)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	11	2	5	9	11	7	7	11	16	23	4	111
Mean (Average)	\$405	-	\$3,296	\$459	\$378	\$448	\$404	\$432	\$1,116	\$1,238	\$300	\$804
First Quartile 25%	\$230	-	\$265	\$250	\$260	\$250	\$300	\$200	\$300	\$325	\$225	\$250
Median (Midpoint)	\$350	-	\$450	\$300	\$350	\$350	\$450	\$350	\$338	\$400	\$325	\$350
Third Quartile 75%	\$500	-	\$7,750	\$750	\$450	\$800	\$500	\$500	\$446	\$450	\$350	\$450

Patent application amendment/argument of minimal complexity, where US counsel or the client provides foreign counsel with detailed response instructions (preparation and filing) by Location (Q97)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	10	3	4	7	8	6	5	7	16	23	6	99
Mean (Average)	\$1,780	\$1,700	\$988	\$2,214	\$1,738	\$4,750	\$2,500	\$1,850	\$1,709	\$1,637	\$1,750	\$1,727
First Quartile 25%	\$1,150	\$1,500	\$562	\$600	\$1,075	\$1,000	\$2,500	\$800	\$1,250	\$1,000	\$900	\$1,000
Median (Midpoint)	\$1,500	\$1,600	\$975	\$2,500	\$1,600	\$1,750	\$2,500	\$1,500	\$1,500	\$1,500	\$1,750	\$1,500
Third Quartile 75%	\$2,325	-	\$1,425	\$3,000	\$2,375	\$7,250	\$2,500	\$3,000	\$2,500	\$2,500	\$2,550	\$2,500

Typical Charges: Filing US Application Abroad by Location

Patent application amendment/argument, relatively complex, biotechnology/chemical, where US counsel or the client provides foreign counsel with detailed response instructions (preparation and filing) by Location (Q98)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	7	3	2	5	5	4	5	3	7	12	1	57
Mean (Average)	\$2,700	\$2,400	-	\$3,500	\$2,470	\$2,000	\$3,500	\$3,050	\$3,257	\$2,058	-	\$2,615
First Quartile 25%	\$1,800	\$2,000	-	\$1,750	\$1,875	\$1,000	\$2,750	\$500	\$1,600	\$1,050	-	\$1,600
Median (Midpoint)	\$2,500	\$2,200	-	\$3,500	\$2,200	\$1,500	\$3,500	\$3,650	\$2,700	\$2,350	-	\$2,500
Third Quartile 75%	\$4,000	-	-	\$5,250	\$3,200	\$3,500	\$4,250	-	\$3,600	\$2,500	-	\$3,500

Patent application amendment/argument, relatively complex, electrical computer, where US counsel or the client provides foreign counsel with detailed response instructions (preparation and filing) by Location (Q99)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	8	2	3	5	7	4	6	7	10	18	4	78
Mean (Average)	\$2,069	-	\$1,717	\$2,780	\$2,486	\$2,375	\$3,450	\$2,550	\$3,090	\$2,617	\$2,250	\$2,558
First Quartile 25%	\$1,125	-	\$650	\$1,450	\$2,000	\$1,125	\$3,025	\$1,200	\$1,600	\$1,375	\$1,500	\$1,500
Median (Midpoint)	\$2,075	-	\$2,000	\$2,500	\$2,500	\$2,250	\$3,500	\$3,000	\$2,500	\$2,500	\$1,750	\$2,500
Third Quartile 75%	\$2,475	-	-	\$4,250	\$2,500	\$3,750	\$3,750	\$3,650	\$3,550	\$3,275	\$3,500	\$3,250

Typical Charges: Filing US Application Abroad by Location

Patent application amendment/argument, relatively complex, mechanical, where US counsel or the client provides foreign counsel with detailed response instructions (preparation and filing) by Location (Q100)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	7	2	4	4	7	4	8	7	11	22	5	859
Mean (Average)	\$2,107	-	\$1,838	\$2,600	\$2,329	\$2,125	\$2,400	\$2,736	\$2,245	\$2,375	\$2,200	\$2,283
First Quartile 25%	\$1,000	-	\$825	\$925	\$1,800	\$1,125	\$1,525	\$1,000	\$1,600	\$1,188	\$1,250	\$1,350
Median (Midpoint)	\$2,100	-	\$1,625	\$2,500	\$2,000	\$2,250	\$2,500	\$3,000	\$2,000	\$2,000	\$2,000	\$2,000
Third Quartile 75%	\$2,500	-	\$3,063	\$4,375	\$2,500	\$3,000	\$3,000	\$4,500	\$3,000	\$2,975	\$3,250	\$3,000

Typical Charges: Filing US Application Abroad by Size of Practice

Typical Charges: Filing US Application Abroad by Size of Practice

Filing US origin utility patent application in foreign office, received ready for filing with formal papers, assignment, and priority documents by Size of Practice (Q94)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	26	34	26	16	103
Mean (Average)	\$1,507	\$1,103	\$1,113	\$1,620	\$1,210
First Quartile 25%	\$800	\$613	\$900	\$750	\$750
Median (Midpoint)	\$1,200	\$1,000	\$1,050	\$1,000	\$1,000
Third Quartile 75%	\$1,619	\$1,519	\$1,250	\$1,500	\$1,500

Entering National Stage in foreign Receiving Office from US origin PCT application by Size of Practice (Q95)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	28	33	27	16	106
Mean (Average)	\$1,593	\$1,208	\$1,069	\$952	\$1,232
First Quartile 25%	\$800	\$675	\$800	\$638	\$750
Median (Midpoint)	\$1,100	\$850	\$1,000	\$975	\$1,000
Third Quartile 75%	\$1,765	\$1,200	\$1,250	\$1,194	\$1,250

Paying an annuity or maintenance fee by Size of Practice (Q96)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	35	39	24	10	111
Mean (Average)	\$789	\$722	\$1,199	\$367	\$804
First Quartile 25%	\$300	\$200	\$264	\$300	\$250
Median (Midpoint)	\$400	\$300	\$325	\$398	\$350
Third Quartile 75%	\$600	\$450	\$450	\$450	\$450

Typical Charges: Filing US Application Abroad by Size of Practice

Patent application amendment/argument of minimal complexity, where US counsel or the client provides foreign counsel with detailed response instructions (preparation and filing) by Size of Practice (Q97)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	26	33	27	11	99
Mean (Average)	\$1,688	\$1,517	\$1,837	\$2,218	\$1,727
First Quartile 25%	\$1,000	\$1,000	\$1,000	\$1,500	\$1,000
Median (Midpoint)	\$1,500	\$1,500	\$2,000	\$2,500	\$1,500
Third Quartile 75%	\$2,500	\$2,000	\$2,500	\$3,000	\$2,500

Patent application amendment/argument, relatively complex, biotechnology/chemical, where US counsel or the client provides foreign counsel with detailed response instructions (preparation and filing) by Size of Practice (Q98)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	16	19	14	7	57
Mean (Average)	\$2,844	\$2,396	\$2,350	\$3,236	\$2,615
First Quartile 25%	\$1,275	\$1,000	\$1,575	\$2,200	\$1,600
Median (Midpoint)	\$2,000	\$2,500	\$2,200	\$3,500	\$2,500
Third Quartile 75%	\$4,050	\$3,500	\$3,525	\$4,000	\$3,500

Patent application amendment/argument, relatively complex, electrical computer, where US counsel or the client provides foreign counsel with detailed response instructions (preparation and filing) by Size of Practice (Q99)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	17	26	24	10	78
Mean (Average)	\$2,926	\$2,074	\$2,679	\$3,090	\$2,558
First Quartile 25%	\$1,500	\$1,425	\$1,700	\$2,500	\$1,500
Median (Midpoint)	\$2,500	\$2,000	\$2,500	\$3,350	\$2,500
Third Quartile 75%	\$3,450	\$2,625	\$3,000	\$3,625	\$3,250

Typical Charges: Filing US Application Abroad by Size of Practice

Patent application amendment/argument, relatively complex, mechanical, where US counsel or the client provides foreign counsel with detailed response instructions (preparation and filing) by Size of Practice (Q100)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	21	27	22	13	85
Mean (Average)	\$2,312	\$2,079	\$2,495	\$2,454	\$2,283
First Quartile 25%	\$1,300	\$1,000	\$1,475	\$1,850	\$1,350
Median (Midpoint)	\$2,250	\$2,000	\$2,250	\$2,500	\$2,000
Third Quartile 75%	\$3,000	\$3,000	\$3,000	\$3,250	\$3,000

Typical charges: Surcharges and Fees

Surcharges and Fees

Surcharge to clients for handling invoices from foreign counsel by size of practice (Q101)

	Is there a surcharge to clients for handling invoices from foreign counsel?	
	Yes	No
All individuals	17%	83%
1-3 Attorneys	24%	76%
4-15 Attorneys	19%	81%
16-59 Attorneys	11%	89%
60 or more Attorneys	7%	93%

Fee by size of practice – In dollars (Q102)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	11	9	3	1	24
Mean (Average)	\$95	\$91	\$73	-	\$88
First Quartile 25%	\$25	\$25	\$15	-	\$25
Median (Midpoint)	\$50	\$100	\$55	-	\$53
Third Quartile 75%	\$150	\$125	-	-	\$138

Fee by size of practice – In percentages (Q102)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	7	3	3	1	14
Mean (Average)	10%	15%	4%	-	10%
First Quartile 25%	5%	5%	3%	-	3%
Median (Midpoint)	10%	15%	3%	-	6%
Third Quartile 75%	20%	-	-	-	16%

Typical Charges: Other US Patents and Copyrights by Location

Typical Charges: Other US Patents and Copyrights by Location

US design patent application (preparation and filing) by Location (Q103)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	13	2	2	12	10	6	11	18	20	30	6	140
Mean (Average)	\$2,437	-	-	\$2,500	\$1,693	\$4,000	\$2,355	\$3,221	\$2,553	\$1,794	\$2,417	\$2,370
First Quartile 25%	\$1,450	-	-	\$1,200	\$950	\$1,000	\$1,500	\$1,556	\$1,850	\$1,170	\$1,500	\$1,213
Median (Midpoint)	\$1,800	-	-	\$2,000	\$1,463	\$3,000	\$2,400	\$2,600	\$2,325	\$1,650	\$2,250	\$2,000
Third Quartile 75%	\$2,250	-	-	\$4,375	\$2,250	\$6,000	\$3,500	\$3,625	\$3,000	\$2,163	\$3,250	\$3,000

Formal drawings for design patent application by Location (Q104)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	8	2	2	4	4	5	4	12	11	12	5	75
Mean (Average)	\$454	-	-	\$825	\$825	\$1,300	\$788	\$1,229	\$809	\$719	\$400	\$934
First Quartile 25%	\$225	-	-	\$725	\$350	\$1,000	\$463	\$500	\$600	\$306	\$70	\$400
Median (Midpoint)	\$315	-	-	\$800	\$750	\$1,500	\$900	\$650	\$800	\$725	\$500	\$750
Third Quartile 75%	\$713	-	-	\$950	\$1,375	\$1,500	\$1,000	\$1,150	\$1,000	\$788	\$680	\$1,000

Preparing and filing international design patent application under the Hague agreement by Location (Q105)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	8	2	1	3	2	2	4	7	9	7	3	53
Mean (Average)	\$1,774	-	-	\$1,333	-	-	\$2,738	\$2,014	\$1,405	\$1,450	\$1,733	\$1,783
First Quartile 25%	\$1,050	-	-	\$500	-	-	\$1,863	\$1,100	\$1,100	\$1,200	\$500	\$1,150
Median (Midpoint)	\$1,400	-	-	\$1,500	-	-	\$2,850	\$1,500	\$1,500	\$1,250	\$2,000	\$1,500
Third Quartile 75%	\$2,673	-	-	-	-	-	\$3,500	\$3,500	\$1,785	\$2,000	-	\$2,100

Typical Charges: Other US Patents and Copyrights by Location

Responding to Office action in design patent application by Location (Q106)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	12	2	2	6	10	5	6	12	16	27	5	112
Mean (Average)	\$1,125	-	-	\$1,733	\$1,610	\$2,200	\$2,250	\$1,775	\$1,892	\$1,567	\$2,300	\$1,808
First Quartile 25%	\$750	-	-	\$700	\$1,025	\$1,000	\$1,150	\$1,000	\$975	\$1,200	\$1,200	\$1,000
Median (Midpoint)	\$950	-	-	\$1,350	\$1,450	\$1,500	\$2,400	\$1,725	\$2,000	\$1,500	\$2,000	\$1,500
Third Quartile 75%	\$1,500	-	-	\$2,375	\$2,125	\$3,750	\$3,125	\$2,375	\$2,500	\$2,000	\$3,550	\$2,500

Copyright registration application (preparation and filing) by Location (Q108)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	8	2	2	5	6	3	7	11	10	24	3	86
Mean (Average)	\$573	-	-	\$566	\$703	\$533	\$429	\$659	\$710	\$604	\$717	\$619
First Quartile 25%	\$356	-	-	\$375	\$480	\$100	\$300	\$500	\$500	\$256	\$500	\$350
Median (Midpoint)	\$490	-	-	\$500	\$675	\$500	\$350	\$600	\$613	\$475	\$650	\$525
Third Quartile 75%	\$881	-	-	\$790	\$888	-	\$500	\$750	\$968	\$958	-	\$800

Typical Charges: Other US Patents and Copyrights by Size of Practice

Typical Charges: Other US Patents and Copyrights by Size of Practice

US design patent application (preparation and filing) by Size of Practice (Q103)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	42	42	40	14	140
Mean (Average)	\$2,320	\$2,637	\$2,176	\$2,450	\$2,370
First Quartile 25%	\$1,200	\$1,438	\$1,500	\$1,500	\$1,213
Median (Midpoint)	\$1,600	\$2,000	\$2,000	\$2,150	\$2,000
Third Quartile 75%	\$2,500	\$3,500	\$3,000	\$3,700	\$3,000

Formal drawings for design patent application by Size of Practice (Q104)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	24	22	20	7	74
Mean (Average)	\$907	\$729	\$765	\$950	\$811
First Quartile 25%	\$515	\$275	\$400	\$600	\$400
Median (Midpoint)	\$775	\$500	\$800	\$800	\$750
Third Quartile 75%	\$950	\$1,000	\$1,000	\$1,500	\$1,000

Preparing and filing international design patent application under the Hague agreement by Size of Practice (Q105)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	12	17	18	6	53
Mean (Average)	\$1,802	\$1,529	\$1,834	\$2,317	\$1,783
First Quartile 25%	\$1,225	\$950	\$1,188	\$1,150	\$1,150
Median (Midpoint)	\$1,760	\$1,200	\$1,500	\$2,100	\$1,500
Third Quartile 75%	\$2,375	\$1,595	\$2,250	\$3,625	\$2,100

Typical Charges: Other US Patents and Copyrights by Size of Practice

Responding to office action in design patent application by Size of Practice (Q106)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	34	33	34	11	112
Mean (Average)	\$1,645	\$1,835	\$1,849	\$2,109	\$1,808
First Quartile 25%	\$975	\$900	\$1,150	\$1,500	\$1,000
Median (Midpoint)	\$1,500	\$1,500	\$1,725	\$2,000	\$1,500
Third Quartile 75%	\$2,500	\$2,000	\$2,500	\$3,000	\$2,500

Copyright registration application (preparation and filing) by Size of Practice (Q108)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	30	27	20	8	87
Mean (Average)	\$784	\$629	\$719	\$831	\$713
First Quartile 25%	\$250	\$400	\$500	\$368	\$350
Median (Midpoint)	\$500	\$580	\$500	\$763	\$550
Third Quartile 75%	\$750	\$900	\$800	\$1,375	\$800

Typical Charges: Transactional Work

Typical Charges: Transactional Work

Preparing licenses, including negotiations by Location (Q109)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	8	2	5	9	6	5	5	12	14	20	5	102
Mean (Average)	\$5,838	-	\$10,896	\$8,356	\$4,370	\$13,700	\$9,400	\$5,931	\$8,285	\$3,343	\$5,600	\$8,542
First Quartile 25%	\$463	-	\$1,540	\$2,250	\$555	\$3,000	\$4,500	\$775	\$2,563	\$1,500	\$3,000	\$1,500
Median (Midpoint)	\$2,800	-	\$8,900	\$4,000	\$3,350	\$5,000	\$8,000	\$3,750	\$5,000	\$3,500	\$5,000	\$5,000
Third Quartile 75%	\$8,750	-	\$21,250	\$10,000	\$8,875	\$28,750	\$15,000	\$9,750	\$9,850	\$5,000	\$8,500	\$9,200

Preparing licenses, including negotiations by Size of Practice (Q109)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	41	26	20	12	99
Mean (Average)	\$5,402	\$6,662	\$6,598	\$16,010	\$6,578
First Quartile 25%	\$1,250	\$1,500	\$1,138	\$3,500	\$1,500
Median (Midpoint)	\$3,300	\$4,500	\$5,000	\$5,000	\$5,000
Third Quartile 75%	\$5,750	\$7,750	\$10,000	\$18,750	\$8,500

Typical Charges: Type of Fee Primarily Used

Typical Charges: Type of Fee Primarily Used

Type of fee primarily used in 2024 for trademarks (Q46-Q57)

	Fixed Fee	Hourly	Other
46. Trademark Clearance Search, Analysis, and Opinion (per mark)	57%	38%	4%
47. Trademark Registration Application (Preparation and Filing, per application, for a single class)	78%	22%	1%
48. Trademark Prosecution (Total, including amendments and interviews but not appeals)	28%	71%	2%
49. Trademark Statement of Use (Preparation and Filing)	75%	24%	2%
50. Trademark Appeal to the Board	19%	76%	5%
51. Trademark Section 8 and 15 Declaration (Preparation and Filing)	78%	21%	1%
52. Trademark Renewal Application (Preparation and Filing)	79%	21%	1%
53. Filing of Foreign Origin Trademark Registration Application Received Ready for Filing	75%	22%	3%
54. Filing for an international trademark	62%	33%	5%
55. Preparing a UDRP Petition (Uniform Domain-Name Dispute-Resolution)	30%	64%	6%
56. Responding to a UDRP Petition	25%	68%	7%
57. Preparing and filing assignments or other formal documents	59%	38%	3%

Typical Charges: Type of Fee Primarily Used

Type of fee primarily used in 2024 for US utility patents (Q58-Q83)

	Fixed Fee	Hourly	Other
58. Original (not divisional, continuation, or CIP) non-provisional utility patent application on invention of minimal complexity, e.g., 10-page specification, 10 claims (Preparation and Filing)	50%	47%	4%
59. Provisional Patent Application (Preparation and Filing)	52%	44%	4%
60. Original utility application, relatively complex biotechnology/chemical (Preparation and Filing)	39%	51%	10%
61. Original utility application, relatively complex electrical/computer (Preparation and Filing)	53%	42%	4%
62. Original utility application, relatively complex mechanical (Preparation and Filing)	46%	51%	3%
63. Patent application amendment/argument of minimal complexity (Preparation and Filing)	37%	60%	3%
64. Patent application amendment/argument, relatively complex, biotechnology/chemical (Preparation and Filing)	32%	62%	7%
65. Patent application amendment/argument, relatively complex, electrical/computer (Preparation and Filing)	47%	49%	3%
66. Patent application amendment/argument, relatively complex, mechanical (Preparation and Filing)	40%	58%	3%
67. Appeal to Board in utility patent application without oral argument.	32%	65%	3%
68. Appeal to Board in utility patent application with oral argument.	25%	71%	5%
69. Issuing an allowed application (All post-allowance activity, except PTA calculation)	65%	32%	2%
70. Ex parte re-exam	18%	77%	6%
71. Paying a Maintenance Fee	81%	17%	3%
72. Utility Patent Novelty Search, Analysis, and Opinion	42%	54%	5%
73. Validity/Invalidity Only Opinion, per patent	15%	83%	3%
74. Infringement/Non-Infringement Only Opinion, per patent	14%	82%	3%
75. Combination validity and Infringement, per patent	16%	81%	3%
76. Preparing and filing Information Disclosure Statement (IDS), 50 references or less	66%	32%	2%
77. Preparing and filing Information Disclosure Statement (IDS), 51 references or more	57%	38%	5%
78. Reference management (typical portfolio size)	29%	55%	17%
79. Patent Term Adjustment calculation	47%	45%	8%
80. Formalities, including preparing and filing formal declarations, assignments, and powers of attorney, responding to pre-examination notices, and preparing papers to make corrections	50%	46%	4%
81. Preparing and filing formal drawings	37%	52%	12%
82. Preparing for and conducting examiner interview	34%	65%	1%
83. Providing a continuation recommendation (including proposed claim strategy)	28%	69%	3%

Typical Charges: Type of Fee Primarily Used

Type of fee primarily used in 2024 for utility patents of foreign origin (Q84-Q93)

	Fixed Fee	Hourly	Other
84. Filing non-PCT patent application abroad (per country, not including associate or government fees)	64%	32%	4%
85. Filing previously prepared US patent application as PCT application in US Receiving Office	68%	28%	4%
86. Entering National Stage in each foreign Receiving Office from US-origin PCT application (per country, not including associate or government fees)	74%	23%	3%
87. Filing foreign origin utility patent application in USPTO under Paris Convention, received ready for filing with formal papers, assignment, and priority documents	63%	34%	3%
88. Entering National Stage in US Receiving Office from foreign origin PCT application (per transaction)	70%	27%	3%
89. Paying an annuity or maintenance fee	80%	18%	2%
90. Patent application amendment/argument of minimal complexity, where foreign counsel or the client provides detailed response instructions (Preparation and Filing)	34%	62%	3%
91. Patent application amendment/argument, relatively complex, biotechnology/chemical, where foreign counsel or the client provides detailed response instructions (Preparation and Filing)	32%	61%	7%
92. Patent application amendment/argument, relatively complex, electrical computer, where foreign counsel or the client provides detailed response instructions (Preparation and Filing)	36%	60%	4%
93. Patent application amendment/argument, relatively complex, mechanical, where foreign counsel or the client provides detailed response instructions (Preparation and Filing)	33%	64%	3%

Typical Charges: Type of Fee Primarily Used

Type of fee primarily used in 2024 for filing US applications abroad (Q94-Q100)

	Fixed Fee	Hourly	Other
94. Filing US origin utility patent application in foreign office, received ready for filing with formal papers, assignment, and priority documents	65%	32%	3%
95. Entering National Stage in foreign Receiving Office from US-origin PCT application	57%	41%	2%
96. Paying an annuity or maintenance fee	78%	19%	3%
97. Patent application amendment/argument of minimal complexity, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing)	28%	71%	1%
98. Patent application amendment/argument, relatively complex, biotechnology/chemical, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing)	26%	73%	1%
99. Patent application amendment/argument, relatively complex, electrical computer, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing)	29%	70%	1%
100. Patent application amendment/argument, relatively complex, mechanical, where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing)	29%	70%	1%

Type of fee primarily used in 2024 for other US patents and copyrights (Q103-Q108)

	Fixed Fee	Hourly	Other
103. US design patent application (Preparation and Filing)	54%	44%	3%
104. Formal drawings for design patent application	44%	39%	17%
105. Preparing and filing an international design patent application under the Hague agreement	59%	36%	6%
106. Responding to office action in design patent application	31%	67%	2%
107. US plant patent application (Preparation and Filing)	24%	48%	29%
108. Copyright registration application (Preparation and Filing)	72%	24%	4%

Type of fee primarily used in 2024 for transactional work (Q109)

	Fixed Fee	Hourly	Other
Preparing licenses, including negotiations	9%	87%	4%

Total Costs: Litigation-Patent Infringement, All Varieties by Location

Total Costs: Litigation-Patent Infringement, All Varieties by Location

Litigation-patent infringement, All varieties <\$1M initial case management by Location (Q110_1)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	2	2	4	2	2	-	2	4	2	5	-	30
Mean (Average)	-	-	\$35,000	-	-	-	-	\$30,000	-	\$29,000	-	\$30,900
First Quartile 25%	-	-	\$17,500	-	-	-	-	\$17,500	-	\$10,000	-	\$15,000
Median (Midpoint)	-	-	\$25,000	-	-	-	-	\$27,500	-	\$25,000	-	\$25,000
Third Quartile 75%	-	-	\$62,500	-	-	-	-	\$45,000	-	\$50,000	-	\$50,000

Litigation-patent infringement, All varieties <\$1M Inclusive of discovery, motions, and claim construction by Location (Q110_2)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	2	1	4	2	2	-	2	3	2	5	-	29
Mean (Average)	-	-	\$243,750	-	-	-	-	\$308,333	-	\$437,000	-	\$297,241
First Quartile 25%	-	-	\$93,750	-	-	-	-	\$75,000	-	\$267,500	-	\$100,000
Median (Midpoint)	-	-	\$175,000	-	-	-	-	\$350,000	-	\$500,000	-	\$250,000
Third Quartile 75%	-	-	\$462,500	-	-	-	-	-	-	\$575,000	-	\$500,000

Litigation-patent infringement, All varieties <\$1M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Location (Q110_3)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	3	1	4	2	2	-	2	2	2	5	-	29
Mean (Average)	\$433,333	-	\$275,000	-	-	-	-	-	-	\$1,050,000	-	\$665,517
First Quartile 25%	\$50,000	-	\$175,000	-	-	-	-	-	-	\$400,000	-	\$175,000
Median (Midpoint)	\$350,000	-	\$275,000	-	-	-	-	-	-	\$950,000	-	\$450,000
Third Quartile 75%	-	-	\$375,000	-	-	-	-	-	-	\$1,750,000	-	\$975,000

Total Costs: Litigation-Patent Infringement, All Varieties by Location

Litigation-patent infringement, All varieties \$1M-\$10M initial case management by Location (Q111_1)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	2	1	3	2	3	-	2	4	2	6	-	29
Mean (Average)	-	-	\$61,667	-	\$248,333	-	-	\$37,500	-	\$40,000	-	\$76,207
First Quartile 25%	-	-	\$35,000	-	\$95,000	-	-	\$20,000	-	\$5,000	-	\$32,500
Median (Midpoint)	-	-	\$50,000	-	\$150,000	-	-	\$42,500	-	\$40,000	-	\$50,000
Third Quartile 75%	-	-	-	-	-	-	-	\$50,000	-	\$62,500	-	\$97,500

Litigation-patent Infringement, All varieties \$1M- \$10M inclusive of discovery, motions, and claim construction by Location (Q111_2)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	2	1	3	2	3	-	2	5	2	6	-	30
Mean (Average)	-	-	\$533,333	-	\$2,250,000	-	-	\$1,796,000	-	\$803,333	-	\$877,333
First Quartile 25%	-	-	\$250,000	-	\$1,800,000	-	-	\$215,000	-	\$50,000	-	\$175,000
Median (Midpoint)	-	-	\$500,000	-	\$1,950,000	-	-	\$750,000	-	\$750,000	-	\$450,000
Third Quartile 75%	-	-	-	-	-	-	-	\$3,900,000	-	\$1,187,500	-	\$762,500

Total Costs: Litigation-Patent Infringement, All Varieties by Location

Litigation-patent infringement, All varieties \$1M- \$10M inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Location (Q111_3)

	Location											All Individuals
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	
Number of Respondents	2	1	3	2	3	-	2	3	2	5	-	27
Mean (Average)	-	-	\$916,667	-	\$3,616,667	-	-	\$1,371,667	-	\$1,300,000	-	\$1,347,222
First Quartile 25%	-	-	\$500,000	-	\$2,400,000	-	-	\$65,000	-	\$125,000	-	\$500,000
Median (Midpoint)	-	-	\$750,000	-	\$3,950,000	-	-	\$550,000	-	\$1,250,000	-	\$750,000
Third Quartile 75%	-	-	-	-	-	-	-	-	-	\$2,500,000	-	\$1,800,000

Litigation-patent infringement, All varieties \$1M-\$10M cost if dispute was resolved through mediation by Location (Q111_4)

	Location											All Individuals
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	
Number of Respondents	1	1	1	2	2	-	2	3	2	4	-	21
Mean (Average)	-	-	-	-	-	-	-	\$721,667	-	\$208,750	-	\$338,095
First Quartile 25%	-	-	-	-	-	-	-	\$100,000	-	\$11,250	-	\$100,000
Median (Midpoint)	-	-	-	-	-	-	-	\$815,000	-	\$90,000	-	\$250,000
Third Quartile 75%	-	-	-	-	-	-	-	-	-	\$525,000	-	\$550,000

Total Costs: Litigation-Patent Infringement, All Varieties by Location

Litigation-patent infringement, All varieties \$10M-\$25M initial case management by Location (Q112_1)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	2	2	3	2	3	-	2	3	1	4	-	24
Mean (Average)	-	-	\$100,000	-	\$383,333	-	-	\$55,000	-	\$71,250	-	\$123,958
First Quartile 25%	-	-	\$75,000	-	\$150,000	-	-	\$45,000	-	\$20,000	-	\$50,000
Median (Midpoint)	-	-	\$75,000	-	\$250,000	-	-	\$50,000	-	\$75,000	-	\$75,000
Third Quartile 75%	-	-	-	-	-	-	-	-	-	\$118,750	-	\$150,000

Litigation-patent infringement, All Varieties \$10M-\$25M inclusive of discovery, motions, and claim construction by Location (Q112_2)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	2	2	2	2	3	-	3	2	1	4	1	22
Mean (Average)	-	-	-	-	\$2,783,333	-	\$2,866,667	-	-	\$1,200,000	-	\$1,105,455
First Quartile 25%	-	-	-	-	\$1,950,000	-	\$200,000	-	-	\$262,500	-	\$312,500
Median (Midpoint)	-	-	-	-	\$2,400,000	-	\$2,500,000	-	-	\$850,000	-	\$750,000
Third Quartile 75%	-	-	-	-	-	-	-	-	-	\$2,487,500	-	\$2,062,500

Litigation-patent infringement, All varieties \$10M-\$25M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Location (Q112_3)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	2	2	3	2	3	-	3	2	1	4	-	25
Mean (Average)	-	-	\$1,433,333	-	\$5,066,667	-	\$2,816,667	-	-	\$2,462,500	-	\$2,301,200
First Quartile 25%	-	-	\$1,100,000	-	\$3,200,000	-	\$450,000	-	-	\$887,500	-	\$775,000
Median (Midpoint)	-	-	\$1,200,000	-	\$4,500,000	-	\$4,000,000	-	-	\$2,750,000	-	\$2,000,000
Third Quartile 75%	-	-	-	-	-	-	-	-	-	\$3,750,000	-	\$3,875,000

Total Costs: Litigation-Patent Infringement, All Varieties by Location

Litigation-patent infringement, All varieties >\$25M Initial case management by Location (Q113_1)

	Location											All Individuals
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	
Number of Respondents	2	2	3	1	2	-	4	3	-	4	-	24
Mean (Average)	-	-	\$121,667	-	-	-	\$275,000	\$368,333	-	\$92,500	-	\$221,250
First Quartile 25%	-	-	\$90,000	-	-	-	\$125,000	\$50,000	-	\$33,750	-	\$60,000
Median (Midpoint)	-	-	\$125,000	-	-	-	\$350,000	\$55,000	-	\$100,000	-	\$125,000
Third Quartile 75%	-	-	-	-	-	-	\$350,000	-	-	\$143,750	-	\$325,000

Litigation-patent infringement, All varieties >\$25M Inclusive of discovery, motions, and claim construction by Location (Q113_2)

	Location											All Individuals
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	
Number of Respondents	2	2	3	1	3	-	5	4	-	4	-	28
Mean (Average)	-	-	\$5,783,333	-	\$4,541,667	-	\$4,040,000	\$3,618,750	-	\$1,612,500	-	\$3,437,500
First Quartile 25%	-	-	\$750,000	-	\$3,000,000	-	\$1,350,000	\$181,250	-	\$400,000	-	\$1,000,000
Median (Midpoint)	-	-	\$1,600,000	-	\$3,125,000	-	\$2,500,000	\$1,175,000	-	\$1,125,000	-	\$2,000,000
Third Quartile 75%	-	-	-	-	-	-	\$7,500,000	\$9,500,000	-	\$3,312,500	-	\$4,000,000

Total Costs: Litigation-Patent Infringement, All Varieties by Location

Litigation-patent infringement, All varieties >\$25M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Location (Q113_3)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	2	2	3	1	3	-	5	2	-	4	-	27
Mean (Average)	-	-	\$2,066,667	-	\$7,333,333	-	\$4,990,000	-	-	\$3,250,000	-	\$3,640,185
First Quartile 25%	-	-	\$1,400,000	-	\$5,000,000	-	\$2,475,000	-	-	\$1,250,000	-	\$1,400,000
Median (Midpoint)	-	-	\$1,800,000	-	\$7,500,000	-	\$5,000,000	-	-	\$3,500,000	-	\$3,500,000
Third Quartile 75%	-	-	-	-	-	-	\$7,500,000	-	-	\$5,000,000	-	\$5,000,000

Litigation-patent infringement, All varieties >\$25M Cost if dispute was resolved through mediation by Location (Q113_4)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	1	1	1	1	2	-	4	2	-	3	-	18
Mean (Average)	-	-	-	-	-	-	\$1,087,500	-	-	\$433,333	-	\$1,083,333
First Quartile 25%	-	-	-	-	-	-	\$387,500	-	-	\$50,000	-	\$250,000
Median (Midpoint)	-	-	-	-	-	-	\$1,000,000	-	-	\$250,000	-	\$650,000
Third Quartile 75%	-	-	-	-	-	-	\$1,875,000	-	-	-	-	\$2,000,000

Total costs: Litigation-Patent Infringement, All Varieties by Size of Practice

Total Costs: Litigation-Patent Infringement, All Varieties by Size of Practice

Litigation-patent infringement, All varieties <\$1M initial case management by Size of Practice (Q110_1)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	8	8	6	8	30
Mean (Average)	\$29,750	\$24,875	\$25,000	\$58,125	\$30,900
First Quartile 25%	\$8,750	\$6,000	\$15,000	\$21,250	\$15,000
Median (Midpoint)	\$30,000	\$25,000	\$22,500	\$25,000	\$25,000
Third Quartile 75%	\$50,000	\$45,000	\$31,250	\$88,750	\$50,000

Litigation-patent infringement, All varieties <\$1M inclusive of discovery, motions, and claim construction by Size of Practice (Q110_2)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	9	6	5	8	29
Mean (Average)	\$181,667	\$164,167	\$345,000	\$465,625	\$297,241
First Quartile 25%	\$75,000	\$57,500	\$175,000	\$212,500	\$100,000
Median (Midpoint)	\$150,000	\$77,500	\$350,000	\$412,500	\$250,000
Third Quartile 75%	\$275,000	\$312,500	\$512,500	\$637,500	\$500,000

Total costs: Litigation-Patent Infringement, All Varieties by Size of Practice

Litigation-patent infringement, All varieties <\$1M inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Size of Practice (Q110_3)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	9	6	5	8	29
Mean (Average)	\$350,000	\$300,000	\$830,000	\$1,225,000	\$665,517
First Quartile 25%	\$125,000	\$125,000	\$325,000	\$475,000	\$175,000
Median (Midpoint)	\$300,000	\$175,000	\$600,000	\$1,200,000	\$450,000
Third Quartile 75%	\$500,000	\$562,500	\$1,450,000	\$1,862,500	\$975,000

Litigation-patent infringement, All varieties <\$1M cost if dispute was resolved through mediation by Size of Practice (Q110_4)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	7	5	3	5	20
Mean (Average)	\$140,000	\$95,000	\$333,333	\$326,000	\$204,250
First Quartile 25%	\$50,000	\$50,000	\$50,000	\$115,000	\$56,250
Median (Midpoint)	\$100,000	\$75,000	\$250,000	\$300,000	\$125,000
Third Quartile 75%	\$250,000	\$150,000	-	\$550,000	\$287,500

Total costs: Litigation-Patent Infringement, All Varieties by Size of Practice

Litigation-patent infringement, All varieties \$1M-\$10M initial case management by Size of Practice (Q111_1)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	8	6	6	8	29
Mean (Average)	\$61,875	\$40,000	\$62,500	\$125,000	\$76,207
First Quartile 25%	\$27,500	\$12,500	\$23,750	\$36,250	\$32,500
Median (Midpoint)	\$50,000	\$35,000	\$45,000	\$72,500	\$50,000
Third Quartile 75%	\$65,000	\$62,500	\$87,500	\$137,500	\$97,500

Litigation-patent infringement, All varieties \$1M- \$10M inclusive of discovery, motions, and claim construction by Size of Practice (Q111_2)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	8	6	6	8	30
Mean (Average)	\$351,875	\$338,333	\$395,833	\$1,406,250	\$877,333
First Quartile 25%	\$125,000	\$62,500	\$53,750	\$450,000	\$175,000
Median (Midpoint)	\$350,000	\$195,000	\$400,00	\$1,275,000	\$450,000
Third Quartile 75%	\$500,000	\$762,500	\$750,000	\$2,362,500	\$762,500

Total costs: Litigation-Patent Infringement, All Varieties by Size of Practice

Litigation-patent infringement, All varieties \$1M-\$10M inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Size of Practice (Q111_3)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	8	5	5	8	27
Mean (Average)	\$881,250	\$575,000	\$1,470,000	\$2,293,750	\$1,347,222
First Quartile 25%	\$300,000	\$137,500	\$750,000	\$750,000	\$500,000
Median (Midpoint)	\$525,000	\$500,000	\$1,00,000	\$2,100,000	\$750,000
Third Quartile 75%	\$1,437,500	\$1,050,000	\$2,425,000	\$3,837,500	\$1,800,000

Litigation-Patent Infringement, All Varieties \$1M-\$10M cost if dispute was resolved through mediation by Size of Practice (Q111_4)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	7	5	4	5	21
Mean (Average)	\$272,143	\$323,000	\$457,500	\$350,000	\$338,095
First Quartile 25%	\$250,000	\$300,000	\$275,000	\$200,000	\$250,000
Median (Midpoint)	\$150,000	\$100,000	\$35,000	\$150,000	\$100,000
Third Quartile 75%	\$350,000	\$557,500	\$1,062,500	\$625,000	\$550,000

Total costs: Litigation-Patent Infringement, All Varieties by Size of Practice

Litigation-patent infringement, All Varieties \$10M-\$25M initial case management by Size of Practice (Q112_1)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	7	5	6	7	24
Mean (Average)	\$197,857	\$59,000	\$613,333	\$209,286	\$123,958
First Quartile 25%	\$50,000	\$32,500	\$67,500	\$50,000	\$50,000
Median (Midpoint)	\$75,000	\$50,000	\$125,000	\$150,000	\$75,000
Third Quartile 75%	\$125,000	\$90,000	\$975,000	\$250,000	\$150,000

Litigation-patent infringement, All varieties \$10M-\$25M inclusive of discovery, motions, and claim construction by Size of Practice (Q112_2)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	7	5	4	6	22
Mean (Average)	\$835,714	\$324,000	\$1,787,500	\$1,616,667	\$1,105,455
First Quartile 25%	\$200,000	\$75,000	\$912,500	\$587,500	\$312,500
Median (Midpoint)	\$750,000	\$120,000	\$1,950,000	\$1,575,000	\$750,000
Third Quartile 75%	\$1,000,000	\$675,000	\$2,500,000	\$2,550,000	\$2,062,500

Total costs: Litigation-Patent Infringement, All Varieties by Size of Practice

Litigation-patent infringement, All varieties \$10M-\$25M inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Size of Practice (Q112_3)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	7	5	6	7	25
Mean (Average)	\$1,692,857	\$986,000	\$3,341,667	\$3,514,286	\$2,301,200
First Quartile 25%	\$450,000	\$215,000	\$1,975,000	\$1,700,000	\$775,000
Median (Midpoint)	\$1,500,000	\$500,000	\$3,875,000	\$3,200,000	\$2,000,000
Third Quartile 75%	\$3,000,000	\$2,000,000	\$4,250,000	\$4,500,000	\$3,875,000

Litigation-patent infringement, All varieties \$10M-\$25M cost if dispute was resolved through mediation by Size of Practice (Q112_4)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	6	4	3	5	18
Mean (Average)	\$583,333	\$316,250	\$866,667	\$880,000	\$653,611
First Quartile 25%	\$87,500	\$128,750	\$100,000	\$300,000	\$136,250
Median (Midpoint)	\$300,000	\$220,000	\$750,000	\$1,000,000	\$325,000
Third Quartile 75%	\$1,062,500	\$600,000	-	\$1,400,000	\$1,000,000

Total costs: Litigation-Patent Infringement, All Varieties by Size of Practice

Litigation-patent infringement, All varieties >\$25M initial case management by Size of Practice (Q113_1)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	6	5	6	7	24
Mean (Average)	\$228,333	\$130,000	\$1,129,167	\$195,000	\$221,250
First Quartile 25%	\$42,500	\$37,500	\$93,750	\$75,000	\$60,000
Median (Midpoint)	\$87,500	\$75,000	\$300,000	\$150,000	\$125,000
Third Quartile 75%	\$343,750	\$250,000	\$2,000,000	\$350,000	\$325,000

Litigation-patent infringement, All varieties >\$25M inclusive of discovery, motions, and claim construction by Size of Practice (Q113_2)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	6	5	6	9	28
Mean (Average)	\$3,500,000	\$1,435,000	\$3,316,667	\$3,841,667	\$3,437,500
First Quartile 25%	\$200,000	\$87,500	\$1,300,000	\$1,850,000	\$1,000,000
Median (Midpoint)	\$800,000	\$1,000,000	\$2,250,000	\$3,000,000	\$2,000,000
Third Quartile 75%	\$6,750,000	\$3,000,000	\$4,750,000	\$5,750,000	\$4,000,000

Total costs: Litigation-Patent Infringement, All Varieties by Size of Practice

Litigation-patent infringement, All varieties >\$25M inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Size of Practice (Q113_3)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	6	5	6	9	26
Mean (Average)	\$2,333,333	\$2,177,000	\$5,216,667	\$4,522,222	\$3,640,185
First Quartile 25%	\$487,500	\$442,500	\$2,825,000	\$1,900,000	\$1,400,000
Median (Midpoint)	\$1,775,000	\$2,000,000	\$5,000,000	\$5,000,000	\$3,500,000
Third Quartile 75%	\$4,125,000	\$4,000,000	\$7,000,000	\$6,500,000	\$5,000,000

Litigation-patent infringement, All varieties >\$25M cost if dispute was resolved through mediation by Size of Practice (Q113_4)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	5	4	3	6	18
Mean (Average)	\$880,000	\$812,500	\$916,667	\$1,516,667	\$1,083,333
First Quartile 25%	\$150,000	\$312,500	\$250,000	\$300,000	\$250,000
Median (Midpoint)	\$250,000	\$800,000	\$500,000	\$1,500,000	\$650,000
Third Quartile 75%	\$1,925,000	\$1,325,000	-	\$2,625,000	\$2,000,000

Total Costs: Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity by Size of Practice

Total Costs: Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity by Size of Practice

Litigation-defending claims of patent infringement by non-practicing entity <\$1M initial case management by Size of Practice (Q118_1)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	3	4	3	6	17
Mean (Average)	\$41,667	\$40,000	\$8,333	\$105,833	\$56,765
First Quartile 25%	\$25,000	\$20,000	\$5,000	\$25,000	\$15,000
Median (Midpoint)	\$50,000	\$50,000	\$10,000	\$67,500	\$35,000
Third Quartile 75%	-	\$50,000	-	\$212,500	\$50,000

Litigation-defending claims of patent infringement by non-practicing entity <\$1M inclusive of discovery, motions, and claim construction by Size of Practice (Q118_2)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	3	4	3	6	18
Mean (Average)	\$141,667	\$182,500	\$200,000	\$529,167	\$321,111
First Quartile 25%	\$75,000	\$57,500	\$100,000	\$256,250	\$100,000
Median (Midpoint)	\$150,000	\$90,000	\$200,000	\$575,000	\$200,000
Third Quartile 75%	-	\$400,000	-	\$712,500	\$562,500

Total Costs: Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity by Size of Practice

Litigation-defending claims of patent infringement by non-practicing entity <\$1M inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Size of Practice (Q118_3)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	3	4	2	6	16
Mean (Average)	\$316,667	\$342,500	-	\$1,550,000	\$876,250
First Quartile 25%	\$150,000	\$140,000	-	\$712,500	\$312,500
Median (Midpoint)	\$350,000	\$250,000	-	\$1,225,000	\$550,000
Third Quartile 75%	-	\$637,500	-	\$2,625,000	\$1,237,500

Litigation-defending claims of patent infringement by non-practicing entity <\$1M cost if dispute was resolved through mediation by Size of Practice (Q118_4)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	3	2	2	4	11
Mean (Average)	\$225,000	-	-	\$237,500	\$161,364
First Quartile 25%	\$75,000	-	-	\$87,500	\$50,000
Median (Midpoint)	\$250,000	-	-	\$250,000	\$75,000
Third Quartile 75%	-	-	-	\$375,000	\$300,000

Total Costs: Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity by Size of Practice

Litigation-defending claims of patent infringement by non-practicing entity \$1M-\$10M initial case management by Size of Practice (Q119_1)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	2	3	4	6	16
Mean (Average)	-	\$75,000	\$21,250	\$107,500	\$75,313
First Quartile 25%	-	\$25,000	\$8,750	\$47,500	\$27,500
Median (Midpoint)	-	\$100,000	\$22,500	\$52,500	\$50,000
Third Quartile 75%	-	-	\$32,500	\$187,500	\$100,000

Litigation-defending claims of patent infringement by non-practicing entity \$1M-\$10M inclusive of discovery, motions, and claim construction by Size of Practice (Q119_2)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	2	3	3	6	15
Mean (Average)	-	\$366,667	\$366,667	\$1,758,333	\$936,667
First Quartile 25%	-	\$150,000	\$200,000	\$437,500	\$200,000
Median (Midpoint)	-	\$200,000	\$400,000	\$2,100,000	\$450,000
Third Quartile 75%	-	-	-	\$2,625,000	\$2,000,000

Total Costs: Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity by Size of Practice

Litigation-defending claims of patent infringement by non-practicing entity \$1M-\$10M Inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Size of Practice (Q119_3)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	2	3	2	6	14
Mean (Average)	-	\$766,667	-	\$3,004,167	\$1,819,643
First Quartile 25%	-	\$300,000	-	\$1,118,750	\$487,500
Median (Midpoint)	-	\$500,000	-	\$3,475,000	\$1,350,000
Third Quartile 75%	-	-	-	\$4,250,000	\$3,237,500

Litigation-defending claims of patent infringement by non-practicing entity \$1M-\$10M cost if dispute was resolved through mediation by Size of Practice (Q119_4)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	2	2	3	4	11
Mean (Average)	-	-	\$263,333	\$475,000	\$358,182
First Quartile 25%	-	-	\$10,000	\$125,000	\$100,000
Median (Midpoint)	-	-	\$30,000	\$400,000	\$300,000
Third Quartile 75%	-	-	-	\$900,000	\$600,000

Total Costs: Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity by Size of Practice

Litigation-defending claims of patent infringement by non-practicing entity \$10M-\$25M initial case management by Size of Practice (Q120_1)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	2	3	3	6	15
Mean (Average)	-	\$75,000	\$31,667	\$163,333	\$163,333
First Quartile 25%	-	\$25,000	\$5,000	\$58,750	\$40,000
Median (Midpoint)	-	\$100,000	\$40,000	\$112,500	\$75,000
Third Quartile 75%	-	-	-	\$287,500	\$150,000

Litigation-defending claims of patent infringement by non-practicing entity \$10M-\$25M inclusive of discovery, motions, and claim construction by Size of Practice (Q120_2)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	2	3	2	6	14
Mean (Average)	-	\$416,667	-	\$2,533,333	\$1,571,429
First Quartile 25%	-	\$150,000	-	\$737,500	\$387,500
Median (Midpoint)	-	\$350,000	-	\$3,000,000	\$800,000
Third Quartile 75%	-	-	-	\$3,962,500	\$3,000,000

Total Costs: Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity by Size of Practice

Litigation-defending claims of patent infringement by non-practicing entity \$10M-\$25M inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Size of Practice (Q120_3)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	2	3	2	6	14
Mean (Average)	-	\$1,266,667	-	\$4,100,000	\$2,803,571
First Quartile 25%	-	\$500,000	-	\$1,837,500	\$725,000
Median (Midpoint)	-	\$800,000	-	\$4,625,000	\$2,250,000
Third Quartile 75%	-	-	-	\$6,000,000	\$5,437,500

Litigation-defending claims of patent infringement by non-practicing entity \$10M-\$25M cost if dispute was resolved through mediation by Size of Practice (Q120_4)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	2	2	3	4	11
Mean (Average)	-	-	\$353,333	\$1,062,500	\$955,455
First Quartile 25%	-	-	\$10,000	\$187,500	\$150,000
Median (Midpoint)	-	-	\$50,000	\$550,000	\$350,000
Third Quartile 75%	-	-	-	\$2,450,000	\$1,000,000

Total Costs: Litigation-Defending Claims of Patent Infringement by Non-Practicing Entity by Size of Practice

Litigation-defending claims of patent infringement by non-practicing Entity >\$25M initial case management by Size of Practice (Q121_1)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	2	3	2	6	14
Mean (Average)	-	\$200,000	-	\$220,833	\$232,857
First Quartile 25%	-	\$100,000	-	\$82,500	\$71,250
Median (Midpoint)	-	\$150,000	-	\$137,500	\$125,000
Third Quartile 75%	-	-	-	\$425,000	\$362,500

Litigation-defending claims of patent infringement by non-practicing Entity >\$25M inclusive of discovery, motions, and claim construction by Size of Practice (Q121_2)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	2	3	2	6	14
Mean (Average)	-	\$2,063,333	-	\$2,858,333	\$2,210,000
First Quartile 25%	-	\$190,000	-	\$737,500	\$662,500
Median (Midpoint)	-	\$1,000,000	-	\$3,250,000	\$1,300,000
Third Quartile 75%	-	-	-	\$4,625,000	\$4,125,000

Litigation-defending claims of patent infringement by non-practicing entity >\$25M inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Size of Practice (Q121_3)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	2	3	2	6	14
Mean (Average)	-	\$2,860,000	-	\$6,058,333	\$4,234,286
First Quartile 25%	-	\$580,000	-	\$3,775,000	\$1,300,000
Median (Midpoint)	-	\$3,500,000	-	\$7,000,000	\$4,000,000
Third Quartile 75%	-	-	-	\$7,687,500	\$7,062,500

Risk in a Patent Infringement Action

Risk in a Patent Infringement Action

Strong correlation between the amount at risk in a patent infringement action and the overall attorney hours required to litigate the action (Q126)

In your experience, how strong is the correlation between the amount at risk a patent infringement action and the overall attorney hours required to litigate the action?			
	Very Strong/Strong	A little strong/Not strong at all	Count
All Individuals	77%	23%	198
1-3 Attorneys	76%	24%	71
4-15 Attorneys	88%	13%	48
16-59 Attorneys	78%	22%	41
60 or more Attorneys	65%	35%	31

The total cost of asserting a patent infringement action in comparison to the total cost of defending such an action (Q127)

In your experience, how does the total cost of asserting a patent infringement action compared to the total cost of defending such an action?				
	More	About the Same	Less	Count
All Individuals	24%	50%	25%	181
1-3 Attorneys	27%	50%	23%	64
4-15 Attorneys	26%	56%	19%	43
16-59 Attorneys	33%	51%	15%	39
60 or more Attorneys	10%	40%	50%	30

Total Cost of Filing or Defending a Petition for a Post-grant Proceeding – Life Sciences

Total Cost of Filing or Defending a Petition for a Post-grant Proceeding – Life Sciences

PGR/IPR through filing petition by Size of Practice (Q128_1)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	1	4	3	4	12
Mean (Average)	-	\$115,000	\$160,000	\$256,250	\$205,417
First Quartile 25%	-	\$30,000	\$30,000	\$131,250	\$76,250
Median (Midpoint)	-	\$77,500	\$200,000	\$250,000	\$175,000
Third Quartile 75%	-	\$237,500	-	\$387,500	\$335,000

PGR/IPR through end of motion practice by Size of Practice (Q128_2)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	-	4	3	4	11
Mean (Average)	-	\$201,250	\$483,333	\$575,000	\$414,091
First Quartile 25%	-	\$76,250	\$350,000	\$362,500	\$200,000
Median (Midpoint)	-	\$170,000	\$500,000	\$550,000	\$400,000
Third Quartile 75%	-	\$357,500	-	\$812,500	\$600,000

Total Cost of Filing or Defending a Petition for a Post-grant Proceeding – Life Sciences

PGR/IPR through PTAB hearing by Size of Practice (Q128_3)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	-	5	3	4	13
Mean (Average)	-	\$316,000	\$750,000	\$750,000	\$602,308
First Quartile 25%	-	\$140,000	\$500,000	\$425,000	\$325,000
Median (Midpoint)	-	\$250,000	\$750,000	\$700,000	\$500,000
Third Quartile 75%	-	\$525,000	-	\$1,125,000	\$950,000

PGR/IPR through appeal by Size of Practice (Q128_4)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	-	4	3	4	11
Mean (Average)	-	\$355,000	\$1,166,667	\$1,062,500	\$833,636
First Quartile 25%	-	\$152,500	\$1,000,000	\$562,500	\$300,000
Median (Midpoint)	-	\$275,000	\$1,000,000	\$975,000	\$750,000
Third Quartile 75%	-	\$637,500	-	\$1,650,000	\$1,200,000

Total Cost of Filing or Defending a Petition for a Post-grant Proceeding – Life Sciences

PGR/IPR through PTAB hearing by Location (Q128_3) – Life Sciences

	Location											All Individuals
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	
Number of Respondents	3	-	1	1	3	-	3	1	-	-	-	13
Mean (Average)	\$916,667	-	-	-	\$583,333	-	\$733,333	-	-	-	-	\$602,308
First Quartile 25%	\$750,000	-	-	-	\$400,000	-	\$500,000	-	-	-	-	\$325,000
Median (Midpoint)	\$1,000,000	-	-	-	\$450,000	-	\$500,000	-	-	-	-	\$500,000
Third Quartile 75%	-	-	-	-	-	-	-	-	-	-	-	\$950,000

Total Cost of Filing or Defending a Petition for a Post-grant Proceeding – Electrical/Computer

Total Cost of Filing or Defending a Petition for a Post-grant Proceeding - Electrical/Computer

PGR/IPR through filing petition by Size of Practice (Q129_1)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	1	3	4	6	15
Mean (Average)	-	\$91,667	\$181,250	\$175,000	\$154,000
First Quartile 25%	-	\$50,000	\$68,750	\$100,000	\$75,000
Median (Midpoint)	-	\$75,000	\$225,000	\$150,000	\$150,000
Third Quartile 75%	-	-	\$250,000	\$237,500	\$250,000

PGR/IPR through end of motion practice by Size of Practice (Q129_2)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	1	3	3	5	12
Mean (Average)	-	\$163,000	\$391,667	\$290,000	\$262,083
First Quartile 25%	-	\$90,000	\$125,000	\$187,500	\$137,000
Median (Midpoint)	-	\$200,000	\$350,000	\$275,000	\$200,000
Third Quartile 75%	-	-	-	\$400,000	\$337,500

Total Cost of Filing or Defending a Petition for a Post-grant Proceeding – Electrical/Computer

PGR/IPR through PTAB hearing by Size of Practice (Q129_3)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	1	4	4	6	16
Mean (Average)	-	\$228,500	\$525,000	\$410,000	\$360,250
First Quartile 25%	-	\$73,000	\$250,000	\$325,000	\$355,000
Median (Midpoint)	-	\$250,000	\$450,000	\$380,000	\$250,000
Third Quartile 75%	-	\$362,500	\$875,000	\$475,000	\$400,000

PGR/IPR through appeal by Size of Practice (Q129_4)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	1	3	3	6	13
Mean (Average)	-	\$239,000	\$891,667	\$558,333	\$523,385
First Quartile 25%	-	\$19,000	\$275,000	\$462,500	\$287,500
Median (Midpoint)	-	\$300,000	\$1,000,000	\$525,000	\$500,000
Third Quartile 75%	-	-	-	\$687,500	\$725,000

Total Cost of Filing or Defending a Petition for a Post-grant Proceeding – Electrical/Computer

PGR/IPR through filing petition by Location (Q129_1)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	1	-	1	-	3	-	1	3	1	3	1	15
Mean (Average)	-	-	-	-	\$216,000	-	-	\$175,000	-	\$150,000	-	\$154,000
First Quartile 25%	-	-	-	-	\$100,000	-	-	\$75,000	-	\$100,000	-	\$75,000
Median (Midpoint)	-	-	-	-	\$200,000	-	-	\$200,000	-	\$150,000	-	\$150,000
Third Quartile 75%	-	-	-	-	-	-	-	-	-	-	-	\$250,000

PGR/IPR through PTAB hearing by Location (Q129_2)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	1	-	1	-	4	-	1	3	1	3	-	16
Mean (Average)	-	-	-	-	\$465,000	-	-	\$300,000	-	\$333,333	-	\$360,250
First Quartile 25%	-	-	-	-	\$370,000	-	-	\$250,000	-	\$250,000	-	\$250,000
Median (Midpoint)	-	-	-	-	\$400,000	-	-	\$250,000	-	\$350,000	-	\$355,000
Third Quartile 75%	-	-	-	-	\$625,000	-	-	-	-	-	-	\$400,000

PGR/IPR through appeal by Location (Q129_4)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	1	-	1	-	3	-	1	1	1	3	-	13
Mean (Average)	-	-	-	-	\$650,000	-	-	-	-	\$483,333	-	\$523,385
First Quartile 25%	-	-	-	-	\$500,000	-	-	-	-	\$400,000	-	\$287,500
Median (Midpoint)	-	-	-	-	\$650,000	-	-	-	-	\$500,000	-	\$500,000
Third Quartile 75%	-	-	-	-	-	-	-	-	-	-	-	\$725,000

Total Cost of Filing or Defending a Petition for a Post-grant Proceeding – Mechanical

Total Cost of Filing or Defending a Petition for a Post-grant Proceeding - Mechanical

PGR/IPR through filing petition by Size of Practice (Q130_1)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	2	4	6	7	9
Mean (Average)	-	\$53,750	\$170,833	\$132,857	\$117,368
First Quartile 25%	-	\$35,000	\$81,250	\$80,000	\$50,000
Median (Midpoint)	-	\$55,000	\$200,000	\$100,000	\$100,000
Third Quartile 75%	-	\$71,250	225,000	\$175,000	\$200,000

PGR/IPR through end of motion practice by Size of Practice (Q130_2)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	2	4	5	6	17
Mean (Average)	-	\$137,500	\$325,000	\$260,000	\$226,176
First Quartile 25%	-	\$78,750	\$162,000	\$190,000	\$107,500
Median (Midpoint)	-	\$137,500	\$250,000	\$250,000	\$200,000
Third Quartile 75%	-	\$196,250	\$525,000	\$325,000	\$275,000

Total Cost of Filing or Defending a Petition for a Post-grant Proceeding – Mechanical

PGR/IPR through PTAB hearing by Size of Practice (Q130_3)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	2	5	6	7	20
Mean (Average)	-	\$190,800	\$425,000	\$378,571	\$315,700
First Quartile 25%	-	\$69,500	\$237,500	\$300,000	\$203,750
Median (Midpoint)	-	\$215,000	\$400,000	\$400,000	\$300,000
Third Quartile 75%	-	\$300,000	\$625,000	\$400,000	\$400,000

PGR/IPR through appeal by Size of Practice (Q130_4)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	2	3	5	7	17
Mean (Average)	-	\$181,333	\$675,000	\$521,429	\$457,558
First Quartile 25%	-	\$225,000	\$312,500	\$350,000	\$250,000
Median (Midpoint)	-	\$19,000	\$700,000	\$550,000	\$350,000
Third Quartile 75%	-	-	\$1,025,000	\$650,000	\$675,000

Total Cost of Filing or Defending a Petition for a Post-grant Proceeding – Mechanical

PGR/IPR through filing petition by Location (Q130_1)

	Location											All Individuals
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	
Number of Respondents	1	-	1	-	3	-	4	3	1	3	-	19
Mean (Average)	-	-	-	-	\$158,333	-	\$162,500	\$111,667	-	\$125,000	-	\$117,368
First Quartile 25%	-	-	-	-	\$75,000	-	\$62,500	\$60,000	-	\$100,000	-	\$50,000
Median (Midpoint)	-	-	-	-	\$100,000	-	\$150,000	\$75,000	-	\$100,000	-	\$100,000
Third Quartile 75%	-	-	-	-	-	-	\$275,000	-	-	-	-	\$200,000

PGR/IPR through end of motion practice by Location (Q130_2)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	1	-	1	-	3	-	4	2	1	2	-	17
Mean (Average)	-	-	-	-	\$283,333	-	\$257,500	-	-	-	-	\$226,176
First Quartile 25%	-	-	-	-	\$200,000	-	\$122,500	-	-	-	-	\$107,500
Median (Midpoint)	-	-	-	-	\$250,000	-	\$275,000	-	-	-	-	\$200,000
Third Quartile 75%	-	-	-	-	-	-	\$375,000	-	-	-	-	\$275,000

Total Cost of Filing or Defending a Petition for a Post-grant Proceeding – Mechanical

PGR/IPR through PTAB hearing by Location (Q130_3)

	Location											All Individuals
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	
Number of Respondents	1	-	1	-	4	-	4	3	1	3	-	20
Mean (Average)	-	-	-	-	\$412,500	-	\$380,000	\$288,333	-	\$316,667	-	\$315,700
First Quartile 25%	-	-	-	-	\$312,000	-	\$190,000	\$215,000	-	\$250,000	-	\$203,750
Median (Midpoint)	-	-	-	-	\$375,000	-	\$400,000	\$250,000	-	\$300,000	-	\$300,000
Third Quartile 75%	-	-	-	-	\$550,000	-	\$550,000	-	-	-	-	\$400,000

PGR/IPR through appeal by Location (Q130_4)

	Location											All Individuals
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	
Number of Respondents	1	-	1	-	3	-	4	1	1	3	-	17
Mean (Average)	-	-	-	-	\$556,667	-	\$562,500	-	-	\$450,000	-	\$457,588
First Quartile 25%	-	-	-	-	\$350,000	-	\$262,500	-	-	\$350,000	-	\$250,000
Median (Midpoint)	-	-	-	-	\$650,000	-	\$650,000	-	-	\$450,000	-	\$350,000
Third Quartile 75%	-	-	-	-	-	-	\$775,000	-	-	-	-	\$675,000

Total Cost of Filing or Defending a Petition for a Post-grant Proceeding

Total Cost of Filing or Defending a Petition for a Post-grant Proceeding

The total cost of filing a petition for post-grant proceeding (IPR, CBM, or PGR) in comparison to the total cost of defending such an action (Q131)

In your experience, how is the total cost of filing a petition for post-grant proceeding (IPR or PGR) compared to the total cost of defending such an action?				
	More	About the Same	Less	Count
All Individuals	38%	43%	18%	60
1-3 Attorneys	25%	42%	33%	12
4-15 Attorneys	47%	32%	21%	19
16-59 Attorneys	27%	64%	9%	11
60 or more Attorneys	47%	40%	13%	15

Total Cost of a Trademark Infringement Action by Location

Total Cost of a Trademark Infringement Action by Location

Litigation-trademark infringement <\$1M initial case management by Location (Q132_1)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	3	1	3	1	5	-	4	6	3	3	-	34
Mean (Average)	\$23,333	-	\$30,000	-	\$41,000	-	\$19,500	\$22,667	\$15,000	\$25,000	-	\$23,485
First Quartile 25%	\$5,000	-	\$5,000	-	\$12,500	-	\$12,000	\$7,750	\$10,000	\$15,000	-	\$10,000
Median (Midpoint)	\$15,000	-	\$10,000	-	\$30,000	-	\$19,000	\$17,500	\$15,000	\$25,000	-	\$15,000
Third Quartile 75%	-	-	-	-	\$75,000	-	\$27,500	\$42,500	-	-	-	\$31,250

Litigation-trademark infringement <\$1M inclusive of discovery, motions, and claim construction by Location (Q132_2)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	3	1	2	1	4	-	4	5	3	3	-	31
Mean (Average)	\$100,000	-	-	-	\$281,250	-	\$293,750	\$187,000	\$68,333	\$408,333	-	\$188,645
First Quartile 25%	\$50,000	-	-	-	\$131,250	-	\$87,500	\$17,500	\$50,000	\$50,000	-	\$50,000
Median (Midpoint)	\$100,000	-	-	-	\$225,000	-	\$200,000	\$250,000	\$75,000	\$575,000	-	\$100,000
Third Quartile 75%	-	-	-	-	\$487,500	-	\$593,750	\$325,000	-	-	-	\$300,000

Total Cost of a Trademark Infringement Action by Location

Litigation-trademark infringement <\$1M inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Location (Q132_3)

	Location											All Individuals
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	
Number of Respondents	3	1	3	1	3	-	3	5	3	2	-	29
Mean (Average)	\$216,667	-	\$225,000	-	\$733,333	-	\$583,333	\$399,000	\$150,000	-	-	\$378,276
First Quartile 25%	\$100,000	-	\$100,000	-	\$50,000	-	\$350,000	\$22,500	\$100,000	-	-	\$100,000
Median (Midpoint)	\$250,000	-	\$150,000	-	\$900,000	-	\$400,000	\$450,000	\$150,000	-	-	\$250,000
Third Quartile 75%	-	-	-	-	-	-	-	\$750,000	-	-	-	\$500,000

Litigation-trademark infringement <\$1M cost if dispute was resolved through mediation by Location (Q132_4)

	Location											All Individuals
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	
Number of Respondents	1	1	2	-	2	-	3	5	2	2	-	22
Mean (Average)	-	-	-	-	-	-	\$120,000	\$166,000	-	-	-	\$98,864
First Quartile 25%	-	-	-	-	-	-	\$50,000	\$15,000	-	-	-	\$33,750
Median (Midpoint)	-	-	-	-	-	-	\$60,000	\$50,000	-	-	-	\$50,000
Third Quartile 75%	-	-	-	-	-	-	-	\$375,000	-	-	-	\$97,500

Total Cost of a Trademark Infringement Action by Location

Litigation-trademark infringement \$1M-\$10M initial case management by Location (Q133_1)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	2	1	2	2	4	-	3	4	2	3	-	27
Mean (Average)	-	-	-	-	\$70,000	-	\$23,333	\$20,500	-	\$40,000	-	\$37,296
First Quartile 25%	-	-	-	-	\$21,250	-	\$10,000	\$10,500	-	\$20,000	-	\$15,000
Median (Midpoint)	-	-	-	-	\$57,500	-	\$30,000	\$16,000	-	\$50,000	-	\$25,000
Third Quartile 75%	-	-	-	-	\$131,250	-	-	\$35,000	-	-	-	\$50,000

Litigation-trademark infringement \$1M-\$10M inclusive of discovery, motions, and claim construction by Location (Q133_2)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	2	1	1	2	3	-	2	4	2	3	-	24
Mean (Average)	-	-	-	-	\$733,333	-	-	\$282,500	-	\$650,000	-	\$313,958
First Quartile 25%	-	-	-	-	\$250,000	-	-	\$85,000	-	\$450,000	-	\$56,250
Median (Midpoint)	-	-	-	-	\$750,000	-	-	\$300,000	-	\$750,000	-	\$250,000
Third Quartile 75%	-	-	-	-	-	-	-	\$462,500	-	-	-	\$437,500

Total Cost of a Trademark Infringement Action by Location

Litigation-trademark infringement \$1M-\$10M inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Location (Q133_3)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	2	1	2	2	2	-	3	4	2	3	-	25
Mean (Average)	-	-	-	-	-	-	\$1,466,667	\$623,750	-	\$866,667	-	\$795,000
First Quartile 25%	-	-	-	-	-	-	\$300,000	\$146,250	-	\$350,000	-	\$275,000
Median (Midpoint)	-	-	-	-	-	-	\$500,000	\$475,000	-	\$1,000,000	-	\$500,000
Third Quartile 75%	-	-	-	-	-	-	-	\$1,250,000	-	-	-	\$1,100,000

Litigation-trademark infringement \$1M-\$10M cost if dispute was resolved through mediation by Location (Q133_4)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	1	1	1	1	2	-	3	3	2	3	-	19
Mean (Average)	-	-	-	-	-	-	\$200,000	\$273,333	-	\$58,333	-	\$157,105
First Quartile 25%	-	-	-	-	-	-	\$50,000	\$5,000	-	\$50,000	-	\$50,000
Median (Midpoint)	-	-	-	-	-	-	\$250,000	\$65,000	-	\$50,000	-	\$70,000
Third Quartile 75%	-	-	-	-	-	-	-	-	-	-	-	\$250,000

Total Cost of a Trademark Infringement Action by Location

Litigation-trademark infringement \$10 -\$25M initial case management by Location (Q134_1)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	2	-	2	1	4	-	3	3	-	1	-	18
Mean (Average)	-	-	-	-	\$101,250	-	\$29,000	\$28,333	-	-	-	\$49,556
First Quartile 25%	-	-	-	-	\$21,250	-	\$15,000	\$15,000	-	-	-	\$15,000
Median (Midpoint)	-	-	-	-	\$95,000	-	\$30,000	\$30,000	-	-	-	\$30,000
Third Quartile 75%	-	-	-	-	\$187,500	-	-	-	-	-	-	\$57,500

Litigation-trademark infringement \$10 -\$25M inclusive of discovery, motions, and claim construction by Location (Q134_2)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	2	-	1	1	3	-	3	3	-	1	-	17
Mean (Average)	-	-	-	-	\$1,733,333	-	\$1,233,333	\$378,333	-	-	-	\$872,059
First Quartile 25%	-	-	-	-	\$250,000	-	\$200,000	\$35,000	-	-	-	\$135,000
Median (Midpoint)	-	-	-	-	\$2,000,000	-	\$500,000	\$350,000	-	-	-	\$350,000
Third Quartile 75%	-	-	-	-	-	-	-	-	-	-	-	\$1,500,000

Litigation-trademark infringement \$10 -\$25M inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Location (Q134_3)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	2	-	2	1	4	-	3	2	-	1	-	18
Mean (Average)	-	-	-	-	\$2,225,000	-	\$1,850,000	-	-	-	-	\$1,437,778
First Quartile 25%	-	-	-	-	\$412,500	-	\$350,000	-	-	-	-	\$325,000
Median (Midpoint)	-	-	-	-	\$2,425,000	-	\$1,000,000	-	-	-	-	\$675,000
Third Quartile 75%	-	-	-	-	\$3,837,500	-	-	-	-	-	-	\$2,337,500

Total Cost of a Trademark Infringement Action by Location

Litigation-trademark infringement >\$25M Initial case management by Location (Q135_1)

	Location											All Individuals
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	
Number of Respondents	2	-	-	-	4	-	3	3	-	-	-	19
Mean (Average)	-	-	-	-	\$157,500	-	\$38,333	\$38,333	-	-	-	\$117,368
First Quartile 25%	-	-	-	-	\$21,250	-	\$25,000	\$25,000	-	-	-	\$25,000
Median (Midpoint)	-	-	-	-	\$107,500	-	\$30,000	\$40,000	-	-	-	\$40,000
Third Quartile 75%	-	-	-	-	\$343,750	-	-	-	-	-	-	\$80,000

Litigation-trademark infringement >\$25M inclusive of discovery, motions, and claim construction by Location (Q135_2)

	Location											All Individuals
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	
Number of Respondents	2	-	-	-	3	-	2	3	-	-	-	16
Mean (Average)	-	-	-	-	\$2,833,333	-	-	\$466,667	-	-	-	\$1,133,750
First Quartile 25%	-	-	-	-	\$250,000	-	-	\$50,000	-	-	-	\$140,000
Median (Midpoint)	-	-	-	-	\$3,750,000	-	-	\$350,000	-	-	-	\$375,000
Third Quartile 75%	-	-	-	-	-	-	-	-	-	-	-	\$1,375,000

Litigation-trademark infringement >\$25M inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Location (Q135_3)

	Location											All Individuals
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	
Number of Respondents	2	-	-	-	3	-	22	3	-	-	-	17
Mean (Average)	-	-	-	-	\$4,483,333	-	-	\$1,173,333	-	-	-	\$1,918,235
First Quartile 25%	-	-	-	-	\$1,500,000	-	-	\$70,000	-	-	-	\$400,000
Median (Midpoint)	-	-	-	-	\$4,950,000	-	-	\$450,000	-	-	-	\$1,100,000
Third Quartile 75%	-	-	-	-	-	-	-	-	-	-	-	\$2,500,000

Total Cost of a Trademark Infringement Action by Size Practice

Total Cost of a Trademark Infringement Action by Size of Practice

Litigation-trademark infringement <\$1M initial case management by Size of Practice (Q132_1)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	13	8	9	4	34
Mean (Average)	\$20,462	\$14,000	\$20,056	\$60,000	\$23,485
First Quartile 25%	\$7,500	\$6,250	\$12,500	\$30,000	\$10,000
Median (Midpoint)	\$20,000	\$10,000	\$15,000	\$75,000	\$15,000
Third Quartile 75%	\$32,500	\$18,750	\$25,000	\$75,000	\$31,250

Litigation-trademark infringement <\$1M inclusive of discovery, motions, and claim construction by Size of Practice (Q132_2)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	13	7	8	3	31
Mean (Average)	\$135,769	\$72,571	\$265,625	\$483,333	\$188,645
First Quartile 25%	\$50,000	\$25,000	\$112,500	\$300,000	\$100,000
Median (Midpoint)	\$75,000	\$55,000	\$225,000	\$550,000	\$50,000
Third Quartile 75%	\$175,000	\$125,000	\$337,500	-	\$300,000

Total Cost of a Trademark Infringement Action by Size Practice

Litigation-trademark infringement <\$1M inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Size of Practice (Q132_3)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	11	6	8	4	29
Mean (Average)	\$250,909	\$147,500	\$493,750	\$843,750	\$378,276
First Quartile 25%	\$100,000	\$33,750	\$250,000	\$518,750	\$100,000
Median (Midpoint)	\$200,000	\$85,000	\$450,000	\$850,000	\$250,000
Third Quartile 75%	\$350,000	\$237,500	\$875,000	\$1,162,500	\$500,000

Litigation-trademark infringement <\$1M cost if dispute was resolved through mediation by Size of Practice (Q132_4)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	9	5	6	2	22
Mean (Average)	\$82,778	\$75,000	\$161,667	\$42,500	\$98,864
First Quartile 25%	\$17,500	\$50,000	\$67,500	\$35,000	\$50,000
Median (Midpoint)	\$30,000	\$50,000	\$46,250	\$42,500	\$33,750
Third Quartile 75%	\$165,000	\$112,500	\$312,500	-	\$97,500

Total Cost of a Trademark Infringement Action by Size Practice

Litigation-trademark infringement \$1M-\$10M initial case management by Size of Practice (Q133_1)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	9	4	9	5	27
Mean (Average)	\$38,889	\$26,750	\$19,444	\$75,000	\$37,296
First Quartile 25%	\$20,000	\$10,500	\$10,000	\$30,000	\$15,000
Median (Midpoint)	\$30,000	\$18,500	\$15,000	\$75,000	\$25,000
Third Quartile 75%	\$50,000	\$51,250	\$27,500	\$120,000	\$50,000

Litigation-trademark infringement \$1M-\$10M inclusive of discovery, motions, and claim construction by Size of Practice (Q133_2)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	9	4	7	4	24
Mean (Average)	\$263,889	\$130,000	\$220,000	\$775,000	\$313,958
First Quartile 25%	\$75,000	\$18,750	\$50,000	\$487,500	\$56,250
Median (Midpoint)	\$200,000	\$52,500	\$250,000	\$750,000	\$250,000
Third Quartile 75%	\$400,000	\$318,750	\$250,000	\$1,087,500	\$437,500

Total Cost of a Trademark Infringement Action by Size Practice

Litigation-trademark infringement \$1M-\$10M inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Size of Practice (Q133_3)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	9	4	7	5	25
Mean (Average)	\$450,000	\$343,750	\$1,057,143	\$1,410,000	\$795,000
First Quartile 25%	\$275,000	\$53,750	\$400,000	\$925,000	\$275,000
Median (Midpoint)	\$450,000	\$165,000	\$500,000	\$1,250,000	\$500,000
Third Quartile 75%	\$550,000	\$812,500	\$1,500,000	\$1,975,000	\$1,100,000

Litigation-trademark infringement \$1M-\$10M cost if dispute was resolved through mediation by Size of Practice (Q133_4)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	9	3	5	2	19
Mean (Average)	\$138,889	\$131,667	\$243,000	-	\$157,105
First Quartile 25%	\$37,500	\$65,000	\$45,000	-	\$50,000
Median (Midpoint)	\$50,000	\$80,000	\$75,000	-	\$70,000
Third Quartile 75%	\$250,000	-	\$525,000	-	\$250,000

Total Cost of a Trademark Infringement Action by Size Practice

Litigation-trademark infringement \$10M-\$25M initial case management by Size of Practice (Q134_1)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	4	4	7	4	19
Mean (Average)	\$272,500	\$38,750	\$24,571	\$118,750	\$99,579
First Quartile 25%	\$22,500	\$11,250	\$15,000	\$43,750	\$15,000
Median (Midpoint)	\$35,000	\$32,500	\$15,000	\$125,000	\$30,000
Third Quartile 75%	\$760,000	\$72,500	\$40,000	\$187,500	\$80,000

Litigation-trademark infringement \$10M-\$25M inclusive of discovery, motions, and claim construction by Size of Practice (Q134_2)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	4	4	6	3	17
Mean (Average)	\$800,000	\$218,750	\$800,000	\$1,983,333	\$872,059
First Quartile 25%	\$162,500	\$23,750	\$200,000	\$1,000,000	\$135,000
Median (Midpoint)	\$275,000	\$77,500	\$375,000	\$2,000,000	\$350,000
Third Quartile 75%	\$1,962,500	\$555,000	\$1,312,500	-	\$1,500,000

Total Cost of a Trademark Infringement Action by Size Practice

Litigation-trademark infringement \$10M-\$25M inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Size of Practice (Q134_3)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	4	5	6	4	19
Mean (Average)	\$1,575,000	\$816,000	\$1,333,333	\$2,375,000	\$1,467,368
First Quartile 25%	\$375,000	\$65,000	\$200,000	\$962,500	\$350,000
Median (Midpoint)	\$475,000	\$450,000	\$750,000	\$2,325,000	\$850,000
Third Quartile 75%	\$3,875,000	\$1,750,000	\$2,550,000	\$3,837,500	\$2,000,000

Litigation-trademark infringement \$10M-\$25M cost if dispute was resolved through mediation by Size of Practice (Q134_4)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	4	3	5	2	14
Mean (Average)	\$1,072,500	\$251,667	\$307,000	-	\$484,286
First Quartile 25%	\$12,500	\$75,000	\$50,000	-	\$50,000
Median (Midpoint)	\$142,500	\$80,000	\$75,000	-	\$90,000
Third Quartile 75%	\$3,062,500	-	\$680,000	-	\$420,000

Total Cost of a Trademark Infringement Action by Size Practice

Litigation-trademark infringement >\$25M initial case management by Size of Practice (Q135_1)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	4	4	7	4	19
Mean (Average)	\$273,750	\$47,500	\$32,143	\$180,000	\$117,368
First Quartile 25%	\$26,250	\$13,750	\$15,000	\$53,750	\$25,000
Median (Midpoint)	\$35,000	\$50,000	\$25,000	\$142,500	\$40,000
Third Quartile 75%	\$760,000	\$78,750	\$50,000	\$343,750	\$80,000

Litigation-trademark infringement >\$25M inclusive of discovery, motions, and claim construction by Size of Practice (Q135_2)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	4	4	6	3	17
Mean (Average)	\$1,187,500	\$297,500	\$1,008,333	\$3,250,000	\$1,278,824
First Quartile 25%	\$200,000	\$27,500	\$200,000	\$1,500,000	\$160,000
Median (Midpoint)	\$275,000	\$85,000	\$575,000	\$3,750,000	\$400,000
Third Quartile 75%	\$3,087,500	\$780,000	\$1,650,000	-	\$2,550,000

Total Cost of a Trademark Infringement Action by Size Practice

Litigation-trademark infringement >\$25M inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Size of Practice (Q135_3)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	4	5	6	4	19
Mean (Average)	\$1,887,500	\$852,000	\$1,766,667	\$3,762,500	\$1,971,579
First Quartile 25%	\$375,000	\$80,000	\$200,000	\$1,325,00	\$350,000
Median (Midpoint)	\$600,000	\$600,000	\$1,250,000	\$3,475,000	\$1,100,000
Third Quartile 75%	\$4,687,500	\$1,750,000	\$3,450,000	\$6,487,500	\$3,000,000

Litigation-trademark infringement >\$25M cost if dispute was resolved through mediation by Size of Practice (Q135_4)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	4	3	5	2	14
Mean (Average)	\$1,326,250	\$226,667	\$424,000	-	\$603,929
First Quartile 25%	\$16,250	\$90,000	\$62,500	-	\$68,750
Median (Midpoint)	\$150,000	\$90,000	\$75,000	-	\$120,000
Third Quartile 75%	\$3,812,500	-	\$960,000	-	\$440,000

Trade Infringement Action

Trade Infringement Action

Strong correlation between the amount at risk in a trademark infringement action and the overall attorney hours required to litigate the action (Q136)

In your experience, how strong is the correlation between the amount at risk a trademark infringement action and the overall attorney hours required to litigate the action?			
	Very Strong/Strong	A little strong/Not strong at all	Count
All Individuals	57%	43%	115
1-3 Attorneys	68%	33%	40
4-15 Attorneys	55%	45%	33
16-59 Attorneys	55%	45%	22
60 or more Attorneys	36%	64%	14

The total cost of asserting a trademark infringement action in comparison to the total cost of defending such an action (Q137)

In your experience, how is the total cost of asserting a trademark infringement action compared to the total cost of defending such an action?				
	More	About the Same	Less	Count
All Individuals	20%	60%	20%	104
1-3 Attorneys	22%	64%	14%	36
4-15 Attorneys	33%	52%	15%	27
16-59 Attorneys	9%	68%	23%	22
60 or more Attorneys	7%	57%	36%	14

Litigation Trademark Opposition/Cancellation

Litigation Trademark Opposition/Cancellation

Litigation-trademark opposition/cancellation through filing petition by Location (Q138_1)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	6	1	3	2	4	1	5	6	6	11	2	52
Mean (Average)	\$6,583	-	\$11,667	-	\$8,300	-	\$3,960	\$6,150	\$7,167	\$11,136	-	\$8,608
First Quartile 25%	\$1,875	-	\$5,000	-	\$2,400	-	\$1,400	\$2,875	\$4,500	\$3,000	-	\$3,000
Median (Midpoint)	\$3,000	-	\$5,000	-	\$5,500	-	\$4,000	\$5,000	\$5,000	\$5,000	-	\$5,000
Third Quartile 75%	\$10,000	-	-	-	\$17,000	-	\$6,500	\$8,550	\$11,250	\$15,000	-	\$10,000

Litigation-trademark opposition/cancellation through end of discovery by Location (Q138_2)

	Location											All Individuals
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	
Number of Respondents	5	1	3	2	4	1	4	4	6	10	2	47
Mean (Average)	\$36,800	-	\$51,667	-	\$82,000	-	\$137,500	\$51,250	\$47,500	\$48,350	-	\$55,796
First Quartile 25%	\$4,500	-	\$35,000	-	\$28,500	-	\$50,000	\$16,250	\$15,000	\$31,375	-	\$20,000
Median (Midpoint)	\$25,000	-	\$50,000	-	\$80,000	-	\$50,000	\$20,000	\$40,000	\$50,000	-	\$50,000
Third Quartile 75%	\$75,000	-	-	-	\$137,500	-	\$312,500	\$117,500	\$68,750	\$60,000	-	\$70,000

Litigation-trademark opposition/cancellation inclusive, all costs by Location (Q138_3)

	Location											
	New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East	All Individuals
Number of Respondents	5	1	3	2	4	1	4	4	5	9	2	45
Mean (Average)	\$117,000	-	\$86,667	-	\$142,000	-	\$215,000	\$108,750	\$86,000	\$118,333	-	\$111,916
First Quartile 25%	\$30,000	-	\$55,000	-	\$97,500	-	\$80,000	\$31,250	\$22,500	\$100,000	-	\$100,000
Median (Midpoint)	\$75,000	-	\$75,000	-	\$150,000	-	\$90,000	\$55,000	\$60,000	\$100,000	-	\$45,000
Third Quartile 75%	\$225,000	-	-	-	\$180,000	-	\$475,000	\$240,000	\$162,500	\$150,000	-	\$150,000

Litigation Trademark Opposition/Cancellation

Litigation-trademark opposition/cancellation through filing petition by Size of Practice (Q138_1)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	20	13	11	6	52
Mean (Average)	\$6,495	\$12,208	\$7,182	\$12,167	\$8,608
First Quartile 25%	\$3,125	\$2,350	\$2,500	\$5,000	\$3,000
Median (Midpoint)	\$5,000	\$5,000	\$4,000	\$11,500	\$5,000
Third Quartile 75%	\$6,300	\$15,000	\$10,000	\$17,500	\$10,000

Litigation-trademark opposition/cancellation through end of discovery by Size of Practice (Q138_2)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	18	12	10	6	47
Mean (Average)	\$47,639	\$43,117	\$89,300	\$58,083	\$55,796
First Quartile 25%	\$15,000	\$21,250	\$17,250	\$49,625	\$20,000
Median (Midpoint)	\$45,000	\$37,500	\$50,000	\$57,500	\$50,000
Third Quartile 75%	\$57,500	\$50,000	\$112,500	\$71,250	\$70,000

Litigation-trademark opposition/cancellation inclusive, all costs by Size of Practice (Q138_3)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	16	12	10	6	45
Mean (Average)	\$97,688	\$84,433	\$168,000	\$126,667	\$111,916
First Quartile 25%	\$28,750	\$43,750	\$43,750	\$95,000	\$45,000
Median (Midpoint)	\$77,500	\$60,000	\$150,000	\$100,000	\$100,000
Third Quartile 75%	\$143,750	\$150,000	\$205,000	\$160,000	\$150,000

Total Cost of Copyright Infringement Action by Size of Practice

Total Cost of a Copyright Infringement Action by Size of Practice

Litigation-copyright infringement <\$1M initial case management by Size of Practice (Q139_1)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	6	4	4	-	14
Mean (Average)	\$21,917	\$5,000	\$15,125	-	\$15,143
First Quartile 25%	\$4,125	\$3,125	\$8,125	-	\$5,000
Median (Midpoint)	\$17,500	\$5,000	\$14,000	-	\$8,750
Third Quartile 75%	\$42,500	\$6,875	\$23,250	-	\$25,000

Litigation-copyright infringement <\$1M inclusive of discovery, motions, and claim construction by Size of Practice (Q139_2)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	6	4	4	-	14
Mean (Average)	\$160,000	\$38,000	\$202,500	-	\$137,286
First Quartile 25%	\$40,000	\$16,500	\$60,000	-	\$30,000
Median (Midpoint)	\$175,000	\$40,000	\$150,000	-	\$105,000
Third Quartile 75%	\$237,500	\$57,500	\$397,500	-	\$200,000

Total Cost of Copyright Infringement Action by Size of Practice

Litigation-copyright infringement <\$1M inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Size of Practice (Q139_3)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	6	4	4	-	14
Mean (Average)	\$235,000	\$65,000	\$402,500	-	\$234,286
First Quartile 25%	\$40,000	\$30,000	\$112,500	-	\$48,750
Median (Midpoint)	\$200,000	\$67,500	\$300,000	-	\$125,000
Third Quartile 75%	\$462,500	\$97,500	\$795,000	-	\$337,500

Litigation-copyright infringement <\$1M cost if dispute was resolved through mediation by Size of Practice (Q139_4)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	5	4	4	-	13
Mean (Average)	\$151,000	\$57,500	\$51,250	-	\$91,538
First Quartile 25%	\$15,000	\$31,250	\$23,750	-	\$27,500
Median (Midpoint)	\$150,000	\$55,000	\$55,000	-	\$60,000
Third Quartile 75%	\$287,500	\$86,250	\$75,000	-	\$120,000

Total Cost of Copyright Infringement Action by Size of Practice

Litigation-copyright infringement \$1M-\$10M initial case management by Size of Practice (Q140_1)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	4	3	4	-	11
Mean (Average)	\$51,250	\$6,500	\$18,750	-	\$27,227
First Quartile 25%	\$21,250	\$2,500	\$10,000	-	\$10,000
Median (Midpoint)	\$45,000	\$7,000	\$17,500	-	\$15,000
Third Quartile 75%	\$87,500	-	\$28,750	-	\$40,000

Litigation-copyright infringement \$1M-\$10M inclusive of discovery, motions, and claim construction by Size of Practice (Q140_2)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	4	3	4	-	11
Mean (Average)	\$300,000	\$48,333	\$562,500	-	\$326,818
First Quartile 25%	\$250,000	\$15,000	\$162,500	-	\$80,000
Median (Midpoint)	\$300,000	\$50,000	\$250,000	-	\$250,000
Third Quartile 75%	\$350,000	-	\$1,275,000	-	\$350,000

Total Cost of Copyright Infringement Action by Size of Practice

Litigation-copyright Infringement \$1M-\$10M inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Size of Practice (Q140_3)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	4	3	4	-	11
Mean (Average)	\$450,000	\$76,667	\$862,500	-	\$498,182
First Quartile 25%	\$275,000	\$30,000	\$162,500	-	\$100,000
Median (Midpoint)	\$400,000	\$100,000	\$550,000	-	\$350,000
Third Quartile 75%	\$675,000	-	\$1,875,000	-	\$600,000

Litigation-copyright infringement \$1M-\$10M cost if dispute was resolved through mediation by Size of Practice (Q140_4)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	3	3	3	-	9
Mean (Average)	\$260,000	\$96,667	\$118,333	-	\$158,333
First Quartile 25%	\$5,000	\$40,000	\$15,000	-	\$27,500
Median (Midpoint)	\$275,000	\$100,000	\$75,000	-	\$100,000
Third Quartile 75%	-	-	-	-	\$270,000

Copyright Infringement Action

Copyright infringement action

Correlation between the amount at risk in a copyright infringement action and the overall attorney hours required to litigate the action (Q143)

In your experience, how strong is the correlation between the amount at risk in a copyright infringement action and the overall attorney hours required to litigate the action?			
	Very Strong/Strong	A little strong/Not strong at all	Count
All Individuals	62%	38%	42
1-3 Attorneys	65%	35%	17
4-15 Attorneys	58%	42%	12
16-59 Attorneys	56%	44%	9
60 or more Attorneys	-	-	2

The total cost of asserting a copyright infringement action in comparison to the total cost of defending such an action (Q144)

In your experience, how does the total cost of asserting in a copyright infringement action compared to the total cost of defending such an action?				
	More	About the Same	Less	Count
All Individuals	25%	57%	18%	44
1-3 Attorneys	24%	65%	12%	17
4-15 Attorneys	33%	42%	25%	12
16-59 Attorneys	10%	70%	20%	10
60 or more Attorneys	67%	0%	33%	3

Total Cost of a Trade Secret Misappropriation Action by Size of Practice

Total Cost of a Trade Secret Misappropriation Action by Size of Practice

Litigation-trade secret misappropriation <\$1M initial case management by Size of Practice (Q145_1)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	3	3	2	1	9
Mean (Average)	\$33,333	\$10,667	-	-	\$26,778
First Quartile 25%	\$25,000	\$7,000	-	-	\$10,000
Median (Midpoint)	\$25,000	\$10,000	-	-	\$24,000
Third Quartile 75%	-	-	-	-	\$37,500

Litigation-trade secret misappropriation <\$1M inclusive of discovery, motions, and claim construction by Size of Practice (Q145_2)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	3	3	2	-	8
Mean (Average)	\$141,667	\$46,667	-	-	\$180,000
First Quartile 25%	\$125,000	\$20,000	-	-	\$55,000
Median (Midpoint)	\$150,000	\$50,000	-	-	\$112,500
Third Quartile 75%	-	-	-	-	\$150,000

Total Cost of a Trade Secret Misappropriation Action by Size of Practice

Litigation-trade secret misappropriation <\$1M inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Size of Practice (Q145_3)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	3	3	2	1	9
Mean (Average)	\$378,333	\$100,000	-	-	\$425,000
First Quartile 25%	\$135,000	\$75,000	-	-	\$112,500
Median (Midpoint)	\$500,000	\$105,000	-	-	\$275,000
Third Quartile 75%	-	-	-	-	\$650,000

Litigation-trade secret misappropriation <\$1M cost if dispute was resolved through mediation by Size of Practice (Q145_4)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	3	3	2	-	8
Mean (Average)	\$196,667	\$93,333	-	-	\$139,750
First Quartile 25%	\$40,000	\$50,000	-	-	\$48,500
Median (Midpoint)	\$150,000	\$50,000	-	-	\$100,000
Third Quartile 75%	-	-	-	-	\$195,000

Total Cost of a Trade Secret Misappropriation Action by Size of Practice

Litigation-trade secret misappropriation \$1M-\$10M initial case management by Size of Practice (Q146_1)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	3	3	2	4	12
Mean (Average)	\$66,667	\$26,000	-	\$170,000	\$89,000
First Quartile 25%	\$50,000	\$8,000	-	\$50,000	\$50,000
Median (Midpoint)	\$50,000	\$20,000	-	\$65,000	\$50,000
Third Quartile 75%	-	-	-	\$395,000	\$75,000

Litigation-trade secret misappropriation \$1M-\$10M inclusive of discovery, motions, and claim construction by Size of Practice (Q146_2)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	3	3	2	3	11
Mean (Average)	\$366,667	\$68,333	-	1,716,667	\$823,182
First Quartile 25%	\$300,000	\$25,000	-	\$850,000	\$120,000
Median (Midpoint)	\$300,000	\$60,000	-	\$1,800,000	\$300,000
Third Quartile 75%	-	-	-	-	\$1,800,000

Total Cost of a Trade Secret Misappropriation Action by Size of Practice

Litigation-trade secret misappropriation \$1M-\$10M inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Size of Practice (Q146_3)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	3	3	2	4	12
Mean (Average)	\$833,333	\$223,333	-	\$2,012,500	\$1,360,000
First Quartile 25%	\$600,000	\$80,000	-	\$687,500	\$487,500
Median (Midpoint)	\$900,000	\$140,000	-	\$1,975,000	\$925,000
Third Quartile 75%	-	-	-	\$3,375,000	\$2,625,000

Litigation-trade secret misappropriation \$1M-\$10M cost if dispute was resolved through mediation by Size of Practice (Q146_4)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	3	3	2	3	11
Mean (Average)	\$258,333	\$110,000	-	\$738,333	\$357,727
First Quartile 25%	\$75,000	\$60,000	-	\$15,000	\$75,000
Median (Midpoint)	\$200,000	\$80,000	-	\$1,000,000	\$200,000
Third Quartile 75%	-	-	-	-	\$500,000

Total Cost of a Trade Secret Misappropriation Action by Size of Practice

Litigation-trade secret misappropriation \$10M-\$25M initial case management by Size of Practice (Q147_1)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	3	2	2	3	10
Mean (Average)	\$133,333	-	-	\$228,333	\$130,400
First Quartile 25%	\$100,000	-	-	\$85,000	\$68,750
Median (Midpoint)	\$150,000	-	-	\$100,000	\$100,000
Third Quartile 75%	-	-	-	-	\$150,000

Total Cost of a Trade Secret Misappropriation Action by Size of Practice

Litigation-trade secret misappropriation >\$25M initial case management by Size of Practice (Q148_1)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	3	3	2	3	11
Mean (Average)	\$233,333	\$97,333	-	\$266,667	\$182,909
First Quartile 25%	\$150,000	\$12,000	-	\$80,000	\$80,000
Median (Midpoint)	\$250,000	\$30,000	-	\$120,000	\$120,000
Third Quartile 75%	-	-	-	-	\$250,000

Litigation-trade secret misappropriation >\$25M inclusive of pre-trial, trial, post-trial, and appeal (when applicable) by Size of Practice (Q148_3)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	3	3	2	3	11
Mean (Average)	\$2,833,333	\$935,000	-	\$5,100,000	\$3,464,091
First Quartile 25%	\$1,500,000	\$125,000	-	\$1,300,000	\$1,300,000
Median (Midpoint)	\$3,000,000	\$180,000	-	\$7,000,000	\$3,000,000
Third Quartile 75%	-	-	-	-	\$7,000,000

Litigation-trade secret misappropriation >\$25M cost if dispute was resolved through mediation by Size of Practice (Q148_4)

	1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Number of Respondents	3	3	1	2	9
Mean (Average)	\$1,000,000	\$283,333	-	-	\$1,073,889
First Quartile 25%	\$250,000	\$100,000	-	-	\$250,000
Median (Midpoint)	\$750,000	\$250,000	-	-	\$500,000
Third Quartile 75%	-	-	-	-	\$2,000,000

Trade Secret Misappropriation Action

Trade secret misappropriation action

Strong correlation between the amount at risk in a trade secret misappropriation action and the overall attorney hours required to litigate the action (Q149)

In your experience, how strong is the correlation between the amount at risk in a copyright infringement action and the overall attorney hours required to litigate the action?			
	Very Strong/Strong	A little strong/Not strong at all	Count
All Individuals	71%	29%	42
1-3 Attorneys	79%	21%	14
4-15 Attorneys	71%	29%	14
16-59 Attorneys	67%	33%	6
60 or more Attorneys	60%	40%	5

The total cost of asserting a trade secret misappropriation action in comparison to the total cost of defending such an action (Q150)

In your experience, how does the total cost of asserting in a copyright infringement action compared to the total cost of defending such an action?				
	More	About the Same	Less	Count
All Individuals	29%	63%	7%	41
1-3 Attorneys	42%	58%	0%	12
4-15 Attorneys	33%	60%	7%	15
16-59 Attorneys	14%	71%	14%	7
60 or more Attorneys	20%	60%	20%	5

Arbitration

Arbitration

The total cost of asserting a dispute through arbitration in comparison to resolving a comparable dispute through litigation (Q151)

In your experience, how does the total cost of resolving a dispute through arbitration compared to resolving a comparable dispute through litigation?				
	More	About the Same	Less	Count
All Individuals	5%	30%	64%	92
1-3 Attorneys	6%	33%	61%	36
4-15 Attorneys	13%	20%	67%	15
16-59 Attorneys	0%	38%	63%	16
60 or more Attorneys	0%	33%	67%	15

Frequency of the mediation/arbitration initiated by each of the following means in 2024 (Q152)

		1-3 Attorneys	4-15 Attorneys	16-59 Attorneys	60 or more Attorneys	All Individuals
Based on terms of a contract	Number of firms reporting	16	8	7	3	38
	Mean (average)	51%	50%	32%	45%	44%
	Median (Midpoint)	58%	38%	0%	40%	38%
Mandated by court	Number of firms reporting	16	8	7	3	38
	Mean (average)	29%	26%	39%	33%	30%
	Median (Midpoint)	0%	13%	50%	50%	0%
Voluntarily by parties	Number of firms reporting	16	8	7	3	38
	Mean (average)	20%	11%	29%	22%	20%
	Median (Midpoint)	0%	0%	25%	10%	0%
Other	Number of firms reporting	16	8	7	3	38
	Mean (average)	0%	1%	0%	0%	3%
	Median (Midpoint)	0%	0%	0%	0%	0%

Arbitration

Frequency of the mediation/arbitration initiated by each of the following means in 2024 (Q152)

		Location										
		New York City Metro	Minneapolis / St. Paul Metro	Texas	California	Washington DC Metro	Boston Metro	Chicago Metro	Other South	Other West	Other Central	Other East
Based on terms of a contract	Number of firms reporting	2	2	2	5	1	-	5	7	6	4	1
	Mean (average)	-	-	-	68%	-	-	20%	22%	53%	68%	-
	Median (Midpoint)	-	-	-	100%	-	-	0%	0%	60%	75%	-
Mandated by court	Number of firms reporting	2	2	2	5	1	-	5	7	6	4	1
	Mean (average)	-	-	-	10%	-	-	40%	55%	22%	14%	-
	Median (Midpoint)	-	-	-	0%	-	-	25%	50%	0%	13%	-
Voluntarily by parties	Number of firms reporting	2	2	2	5	1	-	5	7	6	4	1
	Mean (average)	-	-	-	2%	-	-	38%	9%	25%	19%	-
	Median (Midpoint)	-	-	-	0%	-	-	25%	0%	13%	13%	-
Other	Number of firms reporting	2	2	2	5	1	-	5	7	6	4	1
	Mean (average)	-	-	-	0%	-	-	2%	14%	0%	0%	-
	Median (Midpoint)	-	-	-	0%	-	-	0%	0%	0%	0%	-

APPENDIX B: Tables for Firm Survey Data

Notes for interpreting tables:

1. Total sample sizes or number of respondents are not shown in the tables because the figures presented do not always add up to the overall sample. The tables display selected groups or types of responses, and showing the total sample alongside them could give the misleading impression that the numbers should sum to an exact total. Instead, the number of responding firms was reported for each question/category.
2. Dashes (-) represent cases where a firm did not provide data for a particular question, or the total number of firms is two or less. Actual zeros (0, 0%) appear when a firm explicitly reported a value of zero.
3. If a category does not appear at all, it means no firms reported any data for that category and have been omitted for brevity.
4. Throughout the tables, the term “attorneys” represents IP attorneys and patent agents at firms.
5. In both the report and the tables, items with .5% have been rounded up to the nearest whole number; items with .49% have been rounded down to the lowest whole number.
6. The metropolitan areas of Boston, New York City, Washington DC, Chicago, and Minneapolis–St. Paul include all localities—central city and surrounding areas—within the primary metropolitan statistical area. Texas and California are reported separately. Other locations are grouped into the four main Census geographic areas of Other North, Other South, Other Central, and Other West.¹

¹ Other North: Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont; Other Central: Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin; Other South: Alabama, Arkansas, Delaware, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Virginia, West Virginia, Other West: Alaska, Arizona, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming.

Firms

Background

		Total	
		Percent	Number of Firms Reporting
All responding firms		100%	83
Number of Attorneys	One	2%	1
	Two	20%	12
	3-5	19%	11
	6-10	14%	8
	11-30	25%	15
	31-100	15%	9
	101 or More	6%	3
Number of Major Office Locations	One	78%	46
	Multiple	22%	13
Percent of Practice That is IP	75% or More	88%	59
	Less than 75%	12%	8
Location of Respondent's Office	New York City Metro	14%	11
	Minneapolis / St. Paul Metro	9%	7
	Texas	9%	7
	California	12%	9
	Washington/ D.C. Metro	6%	5
	Boston Metro	5%	4
	Chicago Metro	5%	4
	Other South	8%	6
	Other West	24%	19
	Other Central	14%	11
	Other East	5%	4

Firms

Position of the Person Responding on Behalf of the Firm (Q1)

		Position of the person responding on behalf of the firm			Number of Firms Reporting
		Managing Partner/ Shareholder	Administrator	Other Position	
All responding firms		66%	20%	13%	83
Number of Attorneys	One	3%	0%	0%	1
	Two	27%	8%	11%	12
	3-5	27%	8%	0%	11
	6-10	19%	8%	0%	8
	11-30	16%	38%	44%	15
	31-100	5%	31%	33%	9
	101 or More	3%	8%	11%	3
Number of Major Office Locations	One	76%	77%	78%	46
	Multiple	22%	21%	22%	23
Percent of Practice That is IP	75% or More	71%	19%	10%	59
	Less than 75%	86%	0%	14%	7
Location of Respondent's Office	New York City Metro	82%	9%	9%	11
	Minneapolis / St. Paul Metro	33%	67%	0%	6
	Texas	86%	0%	14%	7
	California	89%	11%	0%	9
	Washington D.C. Metro	60%	0%	40%	5
	Boston Metro	75%	25%	0%	4
	Chicago Metro	0%	75%	25%	4
	Other South	80%	20%	0%	5
	Other West	50%	20%	30%	10
	Other Central	55%	27%	18%	11
	Other East	75%	0%	25%	4

Number of office locations in 2024 (Q5)

Number of Major Office Locations	Percent	Number of Firms Reporting
All responding firms	71%	59
Multiple	22%	13
One	78%	46

Firms

Firm's Plans to Change Office Space in 2025 or Changes made in 2024 (Q7)

		Does the firm anticipate changing the amount of office space it leases or owns this year, or did the firm change this in 2024?			Number of Firms Reporting
		Plan to reduce office space/Have already reduced office space	Plan to increase office space/Have already increased office space	No changes planned	
All responding firms		17%	13%	71%	72
Number of Attorneys	One	0%	0%	3%	1
	Two	10%	29%	18%	10
	3-5	0%	29%	24%	11
	6-10	10%	0%	16%	7
	11-30	20%	14%	32%	15
	31-100	50%	14%	8%	9
	101 or More	10%	14%	0%	2
Number of Major Office Locations	One	70%	38%	87%	43
	Multiple	30%	63%	11%	12
Percent of Practice That is IP	75% or More	16%	9%	76%	58
	Less than 75%	0%	33%	67%	6
Location of Respondent's Office	New York City Metro	10%	20%	70%	10
	Minneapolis / St. Paul Metro	33%	17%	50%	6
	Texas	33%	0%	67%	6
	California	0%	14%	86%	7
	Washington D.C. Metro	0%	0%	100%	4
	Boston Metro	67%	0%	33%	3
	Chicago Metro	75%	0%	25%	4
	Other South	25%	0%	75%	4
	Other West	25%	25%	50%	8
	Other Central	9%	0%	91%	11
	Other East	0%	0%	100%	3

Firms

Current and Anticipated Remote Work (Q8 and Q9)

		Percentage of employees who worked fully remotely in 2024		Level of in-office work expected in 2025				
		Percent	Number of Firms Reporting	Increase	Decrease	Stay the same	Don't Know/ Not Sure	Number of Firms Reporting
All responding firms		20%	70	24%	6%	64%	7%	72
Number of Attorneys at Firm	One	11%	1	0%	0%	3%	0%	1
	Two	33%	11	7%	25%	23%	25%	11
	3-5	33%	11	21%	50%	18%	0%	11
	6-10	22%	7	21%	0%	9%	25%	7
	11-30	0%	15	29%	25%	29%	0%	15
	31-100	0%	8	7%	0%	18%	25%	8
	101 or More	0%	3	14%	0%	0%	25%	3

Firms

Number of Attorneys in the Firm in 2024 by Type of Role (Q10)

			Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All Reporting Firms	Equity Partner, Shareholder		11	1	3	9	71
	Partner-track attorney		7	0	2	9	51
	Non-partner track attorney		4	0	1	5	52
	Of Counsel		5	0	1	5	51
	Contract/Part-time		2	0	0	2	39
Number of Attorneys at Firm	Two	Equity Partner, Shareholder	2	1	1	2	11
	3-5	Equity Partner, Shareholder	1	1	1	1	11
		Partner-track attorney	2	1	1	4	8
		Non-partner track attorney	3	2	2	5	14
		Of Counsel	3	1	1	5	12
		Contract/Part-time	4	1	5	5	8
	6-10	Equity Partner, Shareholder	2	1	2	2	8
		Partner-track attorney	3	1	2	5	4
		Non-partner track attorney	3	2	2	5	7
		Of Counsel	2	1	1	5	7
		Contract/Part-time	4	1	5	-	3
	11-30	Equity Partner, Shareholder	2	1	2	3	15
		Partner-track attorney	2	1	2	2	14
		Non-partner track attorney	2	2	2	2	13
		Of Counsel	2	1	1	2	14
		Contract/Part-time	4	1	5	5	9
	31-100	Equity Partner, Shareholder	3	3	3	3	7
		Partner-track attorney	3	2	3	3	7
		Non-partner track attorney	2	2	2	5	7
		Of Counsel	2	1	1	3	7
		Contract/Part-time	3	1	2	5	6
	101 or More	Equity Partner, Shareholder	-	-	-	-	2
		Partner-track attorney	3	3	3	3	3
		Non-partner track attorney	3	2	3	-	3
		Of Counsel	3	2	3	-	3
		Contract/Part-time	-	-	-	-	2

Firms

Number of IP Equity Partners, Shareholders (or equivalent) in the Firm in 2024 by Gender (Q11)

			Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All Responding Firms	Male		7	2	3	7	55
	Female		2	1	1	3	49
Number of Attorneys at Firm	Two	Male	3	2	2	4	11
		Female	2	1	2	2	6
	3-5	Male	2	2	2	3	7
		Female	1	0	2	2	6
	6-10	Male	4	2	5	6	7
		Female	1	1	1	1	5
	11-30	Male	6	4	6	8	12
		Female	3	1	1	5	11
	31-100	Male	22	13	23	27	8
		Female	4	2	4	9	7
	101 or More	Male	28	28	28	28	1
		Female	6	6	6	6	1

Number of IP Partner-Track Attorneys in the Firm in 2024 by Gender (Q12)

			Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All Responding Firms	Male		5	0	2	7	40
	Female		3	0	1	5	37
Number of Attorneys at Firm	3-5	Male	1	0	1	1	6
		Female	-	-	-	-	2
	6-10	Male	3	0	2	-	3
		Female	2	0	1	-	3
	11-30	Male	4	2	3	6	11
		Female	2	1	2	4	11
	31-100	Male	10	6	8	17	8
		Female	6	2	6	8	8
	101 or More	Male	-	-	-	-	2
		Female	-	-	-	-	2

Firms

Number of IP Non-Partner Track Attorneys in the Firm in 2024 by Gender (Q13)

			Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All Reporting Firms	Male		2	0	2	4	33
	Female		1	0	1	1	31
Number of Attorneys at Firm	3-5	Male	1	0	1	2	4
		Female	1	0	1	1	4
	6-10	Male	3	1	2	4	4
		Female	-	-	-	-	2
	11-30	Male	4	2	4	5	8
		Female	1	1	1	1	7
	31-100	Male	3	0	3	5	6
		Female	1	0	1	2	7
	101 or More	Male	-	-	-	-	2
		Female	-	-	-	-	2

Number of IP Of Counsel (or equivalent) in the Firm in 2024 by Gender (Q14)

			Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All Reporting Firms	Male		3	1	1	5	39
	Female		2	0	1	1	32
Number of Attorneys at Firm	3-5	Male	0	0	0	-	3
		Female	1	0	1	1	4
	6-10	Male	2	1	1	3	5
		Female	-	-	-	-	-
	11-30	Male	3	1	2	5	10
		Female	1	1	1	3	9
	31-100	Male	5	2	5	6	8
		Female	1	0	1	1	7
	101 or More	Male	19	7	19	-	2
		Female	18	1	18	-	2

Number of IP Contract/Part-time professionals in the Firm in 2024 by Gender (Q15)

			Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All Reporting Firms	Male		1	0	0	1	24
	Female		1	0	0	1	23
Number of Attorneys at Firm	3-5	Male	1	0	1	1	4
		Female	0	0	0	-	3
	6-10	Male	-	-	-	-	1
		Female	-	-	-	-	-
	11-30	Male	0	0	0	-	3
		Female	0	0	0	0	3
	31-100	Male	1	0	0	2	6
		Female	1	0	2	3	7
	101 or More	Male	-	-	-	-	1
		Female	-	-	-	-	1

Number of USPTO-Registered Patent Agents (not attorneys) in the Firm in 2024 by Gender (Q16)

			Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms	Male		2	0	2	2	36
	Female		1	0	1	2	30
Number of Attorneys at Firm	Two	Male	2	0	2	4	5
		Female	1	0	0	2	4
	3-5	Male	1	0	1	1	4
		Female	1	0	1	1	4
	6-10	Male	3	1	3	5	4
		Female	-	-	-	-	2
	11-30	Male	2	1	2	2	9
		Female	1	0	1	2	7
	31-100	Male	3	1	2	6	8
		Female	3	0	3	6	7
	101 or More	Male	-	-	-	-	2
		Female	-	-	-	-	2

Number of IP Technical Advisors/Assistants, Including Searchers in the Firm in 2024 by Gender (Q17)

			Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms	Male		3	0	1	1	27
	Female		2	0	0	2	24
Number of Attorneys at Firm	Two	Male	10	0	0	30	4
		Female	6	0	0	19	4
	3-5	Male	1	0	1	1	4
		Female	-	-	-	-	2
	6-10	Male	-	-	-	-	-
		Female	-	-	-	-	1
	11-30	Male	1	0	1	3	5
		Female	1	0	1	-	3
	31-100	Male	2	0	0	1	7
		Female	1	0	2	2	7
	101 or More	Male	-	-	-	-	2
		Female	-	-	-	-	2

Number of IP Paralegal/Legal Assistants (i.e., billable support staff) in the Firm in 2024 by Gender (Q18)

			Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms	Male		2	0	1	2	36
	Female		5	1	3	7	60
Number of Attorneys at Firm	Two	Male	3	1	2	4	6
		Female	5	1	3	6	10
	3-5	Male	0	0	0	-	3
		Female	1	1	2	2	9
	6-10	Male	1	1	1	2	5
		Female	4	3	5	5	7
	11-30	Male	1	0	1	2	7
		Female	6	3	6	7	12
	31-100	Male	1	0	2	2	8
		Female	10	4	9	11	8
	101 or More	Male	13	2	13	-	2
		Female	35	22	35	-	2

Number of IP Equity Partners, Shareholders (or equivalent) in the Firm in 2024 by Ethnicity (Q19)

			Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms	White/ Caucasian		6	1	2	9	60
	Black/African American		0	0	0	1	12
	Hispanic/ Latino		1	0	0	1	18
	Asian/Pacific Islander		1	0	0	1	19
	N. American Indian/Native Canadian		0	0	0	1	13
Number of Attorneys at Firm	Two	White/ Caucasian	4	2	2	4	10
		Black/African American	0	0	0	0	10
		Hispanic/ Latino	0	0	0	-	3
		Asian/Pacific Islander	1	0	1	2	4
		N. American Indian/Native Canadian	1	0	1	-	3
	3-5	White/ Caucasian	2	2	2	3	9
		Black/African American	-	-	-	-	2
		Hispanic/ Latino	-	-	-	-	2
		Asian/Pacific Islander	-	-	-	-	2
		N. American Indian/Native Canadian	-	-	-	-	2
	6-10	White/ Caucasian	4	1	4	6	8
		Black/African American	-	-	-	-	-
		Hispanic/ Latino	-	-	-	-	1
		Asian/Pacific Islander	-	-	-	-	2
		N. American Indian/Native Canadian	-	-	-	-	-
	11-30	White/ Caucasian	8	4	10	11	9
		Black/African American	-	-	-	-	1
		Hispanic/ Latino	1	0	1	-	3
		Asian/Pacific Islander	-	-	-	-	1
		N. American Indian/Native Canadian	-	-	-	-	1
	31-100	White/ Caucasian	24	19	20	30	7
		Black/African American	1	0	1	-	3
		Hispanic/ Latino	1	0	0	2	4
		Asian/Pacific Islander	1	0	1	3	5
		N. American Indian/Native Canadian	1	0	1	-	3
	101 or More	White/ Caucasian	-	-	-	-	1
		Black/African American	-	-	-	-	1
		Hispanic/ Latino	-	-	-	-	1
		Asian/Pacific Islander	-	-	-	-	1
		N. American Indian/Native Canadian	-	-	-	-	1

Number of IP Partner-track attorneys by ethnicity in the Firm in 2024 by Ethnicity (Q20)

			Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms	White/ Caucasian		5	1	2	7	33
	Black/African American		1	0	0	2	13
	Hispanic/ Latino		0	0	0	1	15
	Asian/Pacific Islander		2	0	1	2	20
	N. American Indian/Native Canadian		1	0	0	1	13
Number of Attorneys at Firm	Two	White/ Caucasian	2	0	1	3	4
		Black/African American	-	-	-	-	2
		Hispanic/ Latino	-	-	-	-	2
		Asian/Pacific Islander	0	0	0	0	3
		N. American Indian/Native Canadian	-	-	-	-	2
	3-5	White/ Caucasian	1	0	1	1	6
		Black/African American	-	-	-	-	2
		Hispanic/ Latino	-	-	-	-	2
		Asian/Pacific Islander	-	-	-	-	2
		N. American Indian/Native Canadian	-	-	-	-	2
	6-10	White/ Caucasian	2	0	1	6	4
		Black/African American	-	-	-	-	-
		Hispanic/ Latino	-	-	-	-	-
		Asian/Pacific Islander	-	-	-	-	1
		N. American Indian/Native Canadian	-	-	-	-	1
	11-30	White/ Caucasian	5	2	4	8	8
		Black/African American	-	-	-	-	1
		Hispanic/ Latino	-	-	-	-	2
		Asian/Pacific Islander	-	-	-	-	1
		N. American Indian/Native Canadian	5	2	4	8	8
	31-100	White/ Caucasian	11	6	8	16	6
		Black/African American	2	1	2	4	4
		Hispanic/ Latino	1	0	1	1	5
		Asian/Pacific Islander	2	0	2	3	6
		N. American Indian/Native Canadian	2	0	1	-	3
	101 or More	White/ Caucasian	-	-	-	-	1
		Black/African American	-	-	-	-	1
		Hispanic/ Latino	-	-	-	-	1
		Asian/Pacific Islander	-	-	-	-	2
		N. American Indian/Native Canadian	-	-	-	-	1

Number of IP Non-partner track attorneys in the Firm in 2024 by Ethnicity (Q21)

			Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms	White/ Caucasian		2	1	1	4	30
	Black/African American		0	0	0	0	13
	Hispanic/ Latino		0	0	0	0	13
	Asian/Pacific Islander		2	0	0	1	20
	N. American Indian/Native Canadian		0	0	0	0	12
Number of Attorneys at Firm	Two	White/ Caucasian	2	0	2	-	3
		Black/African American	-	-	-	-	2
		Hispanic/ Latino	-	-	-	-	2
		Asian/Pacific Islander	-	-	-	-	2
		N. American Indian/Native Canadian	-	-	-	-	2
	3-5	White/ Caucasian	1	1	1	1	6
		Black/African American	-	-	-	-	2
		Hispanic/ Latino	-	-	-	-	2
		Asian/Pacific Islander	-	-	-	-	2
		N. American Indian/Native Canadian	-	-	-	-	2
	6-10	White/ Caucasian	2	1	2	4	5
		Black/African American	-	-	-	-	1
		Hispanic/ Latino	-	-	-	-	-
		Asian/Pacific Islander	-	-	-	-	1
		N. American Indian/Native Canadian	-	-	-	-	-
	11-30	White/ Caucasian	4	3	5	5	6
		Black/African American	-	-	-	-	1
		Hispanic/ Latino	1	0	1	-	2
		Asian/Pacific Islander	1	1	1	1	5
		N. American Indian/Native Canadian	-	-	-	-	1
	31-100	White/ Caucasian	3	0	1	7	5
		Black/African American	0	0	0	0	3
		Hispanic/ Latino	0	0	0	0	3
		Asian/Pacific Islander	0	0	0	1	4
		N. American Indian/Native Canadian	0	0	0	0	3
	101 or More	White/ Caucasian	-	-	-	-	1
		Black/African American	-	-	-	-	1
		Hispanic/ Latino	-	-	-	-	1
		Asian/Pacific Islander	-	-	-	-	2
		N. American Indian/Native Canadian	-	-	-	-	1

Number of IP Of Counsel (or equivalent) in the Firm in 2024 by Ethnicity (Q22)

		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms	White/ Caucasian	3	1	2	4	32
	Black/African American	0	0	0	0	14
	Hispanic/ Latino	0	0	0	0	13
	Asian/Pacific Islander	5	0	0	1	15
	N. American Indian/Native Canadian	0	0	0	0	12
Number of Attorneys at Firm	Two	White/ Caucasian	-	-	-	-
		Black/African American	-	-	-	-
		Hispanic/ Latino	-	-	-	-
		Asian/Pacific Islander	-	-	-	-
		N. American Indian/Native Canadian	-	-	-	-
	3-5	White/ Caucasian	1	0	1	4
		Black/African American	0	0	0	2
		Hispanic/ Latino	0	0	0	3
		Asian/Pacific Islander	0	0	0	2
		N. American Indian/Native Canadian	0	0	0	2
	6-10	White/ Caucasian	2	1	1	5
		Black/African American	-	-	-	-
		Hispanic/ Latino	-	-	-	-
		Asian/Pacific Islander	-	-	-	-
		N. American Indian/Native Canadian	-	-	-	-
	11-30	White/ Caucasian	3	1	3	8
		Black/African American	0	0	0	1
		Hispanic/ Latino	0	0	0	1
		Asian/Pacific Islander	0	0	0	1
		N. American Indian/Native Canadian	3	1	3	8
	31-100	White/ Caucasian	4	3	5	6
		Black/African American	0	0	0	3
		Hispanic/ Latino	0	0	0	3
		Asian/Pacific Islander	1	0	0	4
		N. American Indian/Native Canadian	0	0	0	3
	101 or More	White/ Caucasian	7	7	7	1
		Black/African American	0	0	0	1
		Hispanic/ Latino	0	0	0	1
		Asian/Pacific Islander	33	1	33	2
		N. American Indian/Native Canadian	0	0	0	1

Number of IP Contract/Part-time professionals in the Firm in 2024 by Ethnicity (Q23)

			Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms	White/ Caucasian		1	0	1	2	19
	Black/African American		0	0	0	0	12
	Hispanic/ Latino		0	0	0	0	14
	Asian/Pacific Islander		0	0	0	0	11
	N. American Indian/Native Canadian		0	0	0	0	12
Number of Attorneys at Firm	Two	White/ Caucasian	-	-	-	-	-
		Black/African American	-	-	-	-	-
		Hispanic/ Latino	-	-	-	-	-
		Asian/Pacific Islander	-	-	-	-	-
		N. American Indian/Native Canadian	-	-	-	-	-
	3-5	White/ Caucasian	1	0	1	2	4
		Black/African American	-	-	-	-	2
		Hispanic/ Latino	-	-	-	-	2
		Asian/Pacific Islander	-	-	-	-	2
		N. American Indian/Native Canadian	-	-	-	-	2
	6-10	White/ Caucasian	-	-	-	-	2
		Black/African American	-	-	-	-	-
		Hispanic/ Latino	-	-	-	-	1
		Asian/Pacific Islander	-	-	-	-	-
		N. American Indian/Native Canadian	-	-	-	-	-
	11-30	White/ Caucasian	-	-	-	-	1
		Black/African American	-	-	-	-	1
		Hispanic/ Latino	-	-	-	-	1
		Asian/Pacific Islander	-	-	-	-	1
		N. American Indian/Native Canadian	-	-	-	-	1
	31-100	White/ Caucasian	3	1	3	5	4
		Black/African American	0	0	0	-	3
		Hispanic/ Latino	0	0	0	0	3
		Asian/Pacific Islander	-	-	-	-	2
		N. American Indian/Native Canadian	0	0	0	0	3
	101 or More	White/ Caucasian	-	-	-	-	1
		Black/African American	-	-	-	-	1
		Hispanic/ Latino	-	-	-	-	1
		Asian/Pacific Islander	-	-	-	-	1
		N. American Indian/Native Canadian	-	-	-	-	1

Number of USPTO-registered Patent Agents (not attorneys) in the Firm in 2024 by Ethnicity (Q24)

		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms	White/ Caucasian	2	0	2	3	26
	Black/African American	0	0	0	0	13
	Hispanic/ Latino	0	0	0	0	13
	Asian/Pacific Islander	1	0	1	1	16
	N. American Indian/Native Canadian	0	0	0	0	12
Number of Attorneys at Firm	Two	White/ Caucasian	2	-	2	5
		Black/African American	-	-	-	2
		Hispanic/ Latino	-	-	-	2
		Asian/Pacific Islander	-	-	-	2
		N. American Indian/Native Canadian	-	-	-	2
	3-5	White/ Caucasian	3	1	3	3
		Black/African American	-	-	-	-
		Hispanic/ Latino	-	-	-	-
		Asian/Pacific Islander	-	-	-	1
		N. American Indian/Native Canadian	-	-	-	-
	6-10	White/ Caucasian	2	2	2	3
		Black/African American	-	-	-	2
		Hispanic/ Latino	-	-	-	2
		Asian/Pacific Islander	-	-	-	2
		N. American Indian/Native Canadian	-	-	-	1
	11-30	White/ Caucasian	2	2	2	3
		Black/African American	1	0	1	2
		Hispanic/ Latino	1	0	1	2
		Asian/Pacific Islander	-	-	-	2
		N. American Indian/Native Canadian	-	-	-	1
	31-100	White/ Caucasian	4	1	2	10
		Black/African American	0	0	0	0
		Hispanic/ Latino	0	0	0	0
		Asian/Pacific Islander	1	0	1	2
		N. American Indian/Native Canadian	1	0	0	-
	101 or More	White/ Caucasian	-	-	-	-
		Black/African American	-	-	-	-
		Hispanic/ Latino	-	-	-	-
		Asian/Pacific Islander	-	-	-	-
		N. American Indian/Native Canadian	-	-	-	-

Number of Technical Advisors/Assistants, including Searchers, in the Firm in 2024 by Ethnicity (Q25)

		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms	White/ Caucasian	1	0	0	1	17
	Black/African American	0	0	0	1	14
	Hispanic/ Latino	0	0	0	0	13
	Asian/Pacific Islander	3	0	0	1	14
	N. American Indian/Native Canadian	0	0	0	0	12
Number of Attorneys at Firm	Two	White/ Caucasian	-	-	-	-
		Black/African American	-	-	-	-
		Hispanic/ Latino	-	-	-	-
		Asian/Pacific Islander	-	-	-	-
		N. American Indian/Native Canadian	-	-	-	-
	3-5	White/ Caucasian	1	0	1	4
		Black/African American	-	-	-	2
		Hispanic/ Latino	-	-	-	2
		Asian/Pacific Islander	-	-	-	2
		N. American Indian/Native Canadian	-	-	-	2
	6-10	White/ Caucasian	-	-	-	-
		Black/African American	-	-	-	-
		Hispanic/ Latino	-	-	-	1
		Asian/Pacific Islander	-	-	-	-
		N. American Indian/Native Canadian	-	-	-	-
	11-30	White/ Caucasian	1	0	1	3
		Black/African American	-	-	-	1
		Hispanic/ Latino	-	-	-	1
		Asian/Pacific Islander	-	-	-	1
		N. American Indian/Native Canadian	-	-	-	1
	31-100	White/ Caucasian	3	0	2	4
		Black/African American	1	0	1	4
		Hispanic/ Latino	0	0	0	3
		Asian/Pacific Islander	0	0	0	3
		N. American Indian/Native Canadian	1	0	0	3
	101 or More	White/ Caucasian	-	-	-	1
		Black/African American	-	-	-	1
		Hispanic/ Latino	-	-	-	1
		Asian/Pacific Islander	-	-	-	2
		N. American Indian/Native Canadian	-	-	-	1

Number of Paralegal/Legal Assistants (i.e. billable support staff) in the Firm in 2024 by Ethnicity (Q26)

		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms	White/ Caucasian	4	1	2	5	51
	Black/African American	0	0	0	1	15
	Hispanic/ Latino	1	0	0	2	17
	Asian/Pacific Islander	5	0	1	2	18
	N. American Indian/Native Canadian	0	0	0	0	13
Number of Attorneys at Firm	Two	White/ Caucasian	-	-	-	-
		Black/African American	-	-	-	-
		Hispanic/ Latino	-	-	-	-
		Asian/Pacific Islander	-	-	-	-
		N. American Indian/Native Canadian	-	-	-	-
	3-5	White/ Caucasian	2	1	2	9
		Black/African American	-	-	-	2
		Hispanic/ Latino	-	-	-	2
		Asian/Pacific Islander	-	-	-	2
		N. American Indian/Native Canadian	-	-	-	2
	6-10	White/ Caucasian	4	3	5	7
		Black/African American	-	-	-	-
		Hispanic/ Latino	-	-	-	1
		Asian/Pacific Islander	-	-	-	1
		N. American Indian/Native Canadian	-	-	-	1
	11-30	White/ Caucasian	5	2	4	9
		Black/African American	1	0	1	4
		Hispanic/ Latino	-	-	-	2
		Asian/Pacific Islander	-	-	-	1
		N. American Indian/Native Canadian	-	-	-	1
	31-100	White/ Caucasian	12	7	9	6
		Black/African American	0	0	0	3
		Hispanic/ Latino	0	0	0	4
		Asian/Pacific Islander	0	0	0	4
		N. American Indian/Native Canadian	0	0	0	3
	101 or More	White/ Caucasian	-	-	-	1
		Black/African American	-	-	-	1
		Hispanic/ Latino	-	-	-	1
		Asian/Pacific Islander	-	-	-	2
		N. American Indian/Native Canadian	-	-	-	1

Medical Benefits Offered (Q27)

		Do you provide medical benefits?		Number of Firms Reporting
		Yes	No	
All responding firms		79%	21%	68
Number of Attorneys	One	-	-	1
	Two	64%	36%	11
	3-5	70%	30%	10
	6-10	100%	0%	8
	11-30	100%	0%	14
	31-100	100%	0%	7
	101 or More	-	-	2
Number of Major Office Locations	One	86%	14%	42
	Multiple	90%	10%	10
Percent of Practice That is IP	75% or More	81%	19%	58
	Less than 75%	71%	29%	7
Location of Respondent's Office	New York City Metro	75%	25%	8
	Minneapolis / St. Paul Metro	100%	0%	5
	Texas	100%	0%	6
	California	40%	60%	5
	Washington Metro	67%	33%	3
	Boston Metro	67%	33%	3
	Chicago Metro	100%	0%	4
	Other South	80%	20%	5
	Other West	63%	38%	8
	Other Central	100%	0%	11
	Other East	75%	25%	4

Percentage of Medical Benefit Costs Covered by Firm Size (Q28)

Number of Attorneys in Firm	What percentage of the medical benefit costs is covered by the firm?				
	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms	74%	58%	80%	100%	54
One	-	-	-	-	1
Two	87%	78%	100%	100%	7
3-5	75%	50%	80%	100%	7
6-10	72%	60%	78%	98%	8
11-30	75%	58%	80%	100%	14
31-100	78%	63%	79%	93%	6
101 or More	-	-	-	-	2

Percentage of Outsourced Services in 2024 (Q29)

	Outsourced in the U.S.	Outsourced Abroad	AI Tools were used	Not Outsourced	Number of Firms Reporting
Annuity payments	39%	11%	2%	56%	62
International filing	8%	36%	3%	61%	61
Docketing	16%	3%	3%	81%	63
Paralegal Support	8%	3%	2%	89%	63
Searching	38%	19%	14%	52%	64
Prosecution Services	10%	5%	6%	90%	62
Litigation Services	16%	2%	9%	84%	58
IDSs	7%	3%	5%	87%	61

Number of professionals whose practice is primarily IP law who became associated with the firm in 2024 by size of firm (Q30)

		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms	Equity Partner/Shareholder	1	0	0	0	26
	Partner-track attorney	1	0	1	2	33
	Non-partner track attorney	1	0	0	2	29
	Of Counsel	1	0	0	1	28
	Contract/Part-time	0	0	0	0	23
	USPTO-registered Patent Agents	1	0	0	1	26
	Technical Advisors/Assistants, including Searchers	2	0	0	1	24
	Paralegal/Legal Assistants	1	0	1	2	27
3-5	Equity Partner/Shareholder	0	0	0	0	3
	Partner-track attorney	0	0	0	0	3
	Non-partner track attorney	0	0	0	0	3
	Of Counsel	0	0	0	0	3
	Contract/Part-time	0	0	0	1	5
	USPTO-registered Patent Agents	0	0	0	0	3
	Technical Advisors/Assistants, including Searchers	1	0	1	1	4
	Paralegal/Legal Assistants	0	0	0	1	4
6-10	Equity Partner/Shareholder	2	0	0	6	5
	Partner-track attorney	1	1	1	1	8
	Non-partner track attorney	1	0	1	2	6
	Of Counsel	1	0	1	2	6
	Contract/Part-time	-	-	-	-	2
	USPTO-registered Patent Agents	1	1	1	2	5
	Technical Advisors/Assistants, including Searchers	0	0	0	-	3
	Paralegal/Legal Assistants	3	1	2	6	5
11-30	Equity Partner/Shareholder	2	0	0	6	5
	Partner-track attorney	1	1	1	1	8
	Non-partner track attorney	1	0	0	2	6
	Of Counsel	1	0	1	2	6
	Contract/Part-time	-	-	-	-	2
	USPTO-registered Patent Agents	1	1	1	2	5
	Technical Advisors/Assistants, including Searchers	0	0	0	-	3
	Paralegal/Legal Assistants	3	1	2	6	5
31-100	Equity Partner/Shareholder	1	0	0	2	4
	Partner-track attorney	3	2	3	4	6
	Non-partner track attorney	2	0	2	3	5
	Of Counsel	1	0	1	1	4
	Contract/Part-time	0	0	0	-	3
	USPTO-registered Patent Agents	1	0	1	3	5
	Technical Advisors/Assistants, including Searchers	2	0	1	4	4
	Paralegal/Legal Assistants	2	1	3	3	5
101 or more	Equity Partner/Shareholder	-	-	-	-	1
	Partner-track attorney	-	-	-	-	2
	Non-partner track attorney	-	-	-	-	2
	Of Counsel	-	-	-	-	2
	Contract/Part-time	-	-	-	-	1
	USPTO-registered Patent Agents	-	-	-	-	1
	Technical Advisors/Assistants, including Searchers	-	-	-	-	2
	Paralegal/Legal Assistants	-	-	-	-	2

Attorneys hired through a recruiter (headhunter) by size of firm (Q31)

			Percentage hired through a recruiter (headhunter) in 2024				
			0%	1%-24%	25%-49%	50% - 75%	76%-100%
All responding firms			91%	6%	0%	3%	0%
Number of Firms Reporting			57	4	0	2	0
Number of Attorneys in Firm	3-5	Percent	100%	0%	0%	0%	0%
		Number of Firms Reporting	8	0	0	0	0
	6-10	Percent	86%	14%	0%	0%	0%
		Number of Firms Reporting	6	1	0	0	0
	11-30	Percent	85%	15%	0%	0%	0%
		Number of Firms Reporting	11	2	0	0	0
	31-100	Percent	67%	0%	0%	33%	0%
		Number of Firms Reporting	4	0	0	2	0
	101 or More	Percent	100%	0%	0%	0%	0%
		Number of Firms Reporting	2	0	0	0	0

Average fee paid to recruiter as a % of salary by size of firm (Q32)

Number of Attorneys in Firm	Average fee paid to recruiter % of salary				
	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms	24	20	23	29	4
11-30	-	-	-	-	2
31-100	-	-	-	-	1
101 or More	-	-	-	-	-

Number of professionals whose practice is primarily IP law who left the firm in 2024 by size of firm (Q33)

		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms	Equity Partner/Shareholder	0	0	0	0	27
	Partner-track attorney	1	0	0	1	29
	Non-partner track attorney	0	0	0	1	29
	Of Counsel	0	0	0	0	24
	Contract/Part-time	0	0	0	0	21
	USPTO-registered Patent Agents	0	0	0	0	23
	Technical Advisors/Assistants, including Searchers	1	0	0	0	24
	Paralegal/Legal Assistants	1	0	0	2	28
3-5	Equity Partner/Shareholder	0	0	0	0	3
	Partner-track attorney	0	0	0	0	3
	Non-partner track attorney	1	0	1	1	4
	Of Counsel	0	0	0	0	3
	Contract/Part-time	0	0	0	0	3
	USPTO-registered Patent Agents	0	0	0	1	4
	Technical Advisors/Assistants, including Searchers	0	0	0	0	3
	Paralegal/Legal Assistants	0	0	0	0	3
6-10	Equity Partner/Shareholder	0	0	0	-	3
	Partner-track attorney	-	-	-	-	2
	Non-partner track attorney	0	0	0	1	4
	Of Counsel	-	-	-	-	2
	Contract/Part-time	-	-	-	-	2
	USPTO-registered Patent Agents	-	-	-	-	2
	Technical Advisors/Assistants, including Searchers	-	-	-	-	2
	Paralegal/Legal Assistants	1	0	0	-	3
11-30	Equity Partner/Shareholder	0	0	0	1	4
	Partner-track attorney	1	0	1	1	4
	Non-partner track attorney	0	0	0	1	4
	Of Counsel	1	0	1	1	4
	Contract/Part-time	-	-	-	-	2
	USPTO-registered Patent Agents	0	0	0	-	3
	Technical Advisors/Assistants, including Searchers	-	-	-	-	2
	Paralegal/Legal Assistants	-	-	-	-	2
31-100	Equity Partner/Shareholder	1	0	1	1	4
	Partner-track attorney	2	1	2	5	7
	Non-partner track attorney	1	0	1	2	5
	Of Counsel	0	0	0	-	3
	Contract/Part-time	0	0	0	0	3
	USPTO-registered Patent Agents	1	0	1	-	3
	Technical Advisors/Assistants, including Searchers	1	0	1	3	4
	Paralegal/Legal Assistants	1	0	1	3	4
101 or more	Equity Partner/Shareholder	-	-	-	-	1
	Partner-track attorney	-	-	-	-	2
	Non-partner track attorney	1	0	1	-	2
	Of Counsel	4	0	4	-	2
	Contract/Part-time	-	-	-	-	1
	USPTO-registered Patent Agents	-	-	-	-	1
	Technical Advisors/Assistants, including Searchers	-	-	-	-	2
	Paralegal/Legal Assistants	-	-	-	-	2

Number of non-billable support staff devoted primarily to the support of the IP practice by size of firm in 2024 (Q34)

Number of Attorneys in Firm	How many non-billable support staff devoted primarily to the support of the IP practice were in the firm in 2024?				
	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms	10	1	3	9	63
One	-	-	-	-	1
Two	2	1	1	4	9
3-5	3	1	2	4	9
6-10	5	2	4	8	8
11-30	10	4	5	18	13
31-100	41	27	36	56	7
101 or More	-	-	-	-	2

Summer associate hiring plans (Q35)

		Does the firm plan to hire more summer associates in 2025 than in 2024?		Number of Firms Reporting
		Yes	No	
All responding firms		17%	83%	59
Number of Attorneys	One	-	-	1
	Two	13%	88%	8
	3-5	10%	90%	10
	6-10	0%	100%	8
	11-30	42%	58%	12
	31-100	25%	75%	4
	101 or More	-	-	2
Number of Major Office Locations	One	17%	83%	35
	Multiple	33%	67%	9
Percent of Practice That is IP	75% or More	17%	83%	52
	Less than 75%	17%	83%	6
Location	New York City Metro	14%	86%	7
	Minneapolis / St. Paul Metro	50%	50%	4
	Texas	20%	80%	5
	California	0%	100%	5
	Washington D.C. Metro	0%	100%	3
	Boston Metro	0%	100%	3
	Chicago Metro	-	-	2
	Other South	0%	100%	4
	Other West	14%	86%	7
	Other Central	30%	70%	10
	Other East	-	-	2

Number of summer associates devoted primarily to the practice of IP law in 2023 by size of firm (Q36-Q38)

Number of Attorneys in Firm		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms		2	0	0	2	54
How many summer associates devoted primarily to the practice of IP law did you have during 2023?	11-30	1	0	2	2	10
	31-100	6	2	4	11	6
	101 or More	-	-	-	-	2
All responding firms		1	0	0	1	45
How many summer associates received full-time offers?	11-30	1	0	1	1	8
	31-100	3	1	2	6	6
	101 or More	-	-	-	-	2
All responding firms		1	0	0	1	42
How many summer associates accepted your firm's offer?	11-30	1	0	1	1	8
	31-100	2	1	2	4	6
	101 or More	-	-	-	-	2

Number of summer associates devoted primarily to the practice of IP in 2024 by size of firm (Q36-Q38)

Number of Attorneys in Firm		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms		2	0	0	2	55
How many summer associates devoted primarily to the practice of IP law did you have during 2024?	11-30	1	0	1	2	11
	31-100	5	2	3	9	6
	101 or More	-	-	-	-	2
All responding firms		1	0	0	1	47
How many summer associates received full-time offers?	11-30	1	0	1	1	10
	31-100	2	1	2	4	6
	101 or More	-	-	-	-	2
All responding firms		1	0	0	1	44
How many summer associates accepted your firm's offer?	11-30	1	0	0	1	10
	31-100	2	1	1	4	6
	101 or More	-	-	-	-	2

Monthly pay for summer associates devoted primarily to the practice of IP in 2024 by size of firm (Q39)

Number of Attorneys in Firm	Monthly pay for summer associates devoted primarily to the practice of IP in 2024 (rounded to the nearest thousand)				
	Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms	\$4,000	\$0	\$0	\$8,000	22
11-30	-	-	-	-	2
31-100	\$13,000	\$1,000	\$13,000	-	3
101 or More	-	-	-	-	1

Number of summer associates expected (Q40)

Number of Attorneys in Firm		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms		2	0	0	2	53
In 2025	Two	1	0	0	2	7
	3-5	0	0	0	0	9
	6-10	0	0	0	0	7
	11-30	1	0	1	2	10
	31-100	5	2	4	8	6
	101 or More	-	-	-	-	2
All responding firms		2	0	0	2	49
In 2026	Two	1	0	0	3	7
	3-5	0	0	0	1	9
	6-10	0	0	0	1	7
	11-30	1	1	2	2	9
	31-100	6	3	6	9	4
	101 or More	-	-	-	-	1

Percent of firm's billings in IP law by size of firm (Q41 & Q42)

Number of Attorneys in Firm		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms		90%	95%	100%	100%	67
What percent of this firm's practice by billings is in IP law in 2024?	One	-	-	-	-	1
	Two	86%	87%	100%	100%	10
	3-5	97%	99%	100%	100%	11
	6-10	89%	91%	98%	100%	8
	11-30	95%	100%	100%	100%	14
	31-100	98%	95%	100%	100%	5
	101 or More	-	-	-	-	2
All responding firms		88%	87%	91%	98%	64
Approximately what percent of the firm's billable IP hours in 2024 were actually billed to clients (hourly or other basis)?	One	-	-	-	-	1
	Two	92%	86%	98%	99%	10
	3-5	92%	89%	94%	99%	10
	6-10	79%	81%	88%	90%	8
	11-30	90%	86%	91%	95%	12
	31-100	78%	61%	88%	90%	5
	101 or More	-	-	-	-	2

Allocation of firm's IP billings by size of firm and type of work (Q43)

Number of Attorneys in Firm		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms		57%	36%	61%	80%	60
What percent of the firm's 2024 IP billings were for patent applications and prosecution?	Two	59%	38%	65%	78%	8
	3-5	64%	50%	70%	93%	11
	6-10	74%	60%	72%	91%	8
	11-30	56%	40%	68%	70%	11
	31-100	54%	25%	59%	82%	5
	101 or More	-	-	-	-	2
All responding firms		20%	5%	12%	30%	59
What percent of the firm's 2024 IP billings were for trademark registration and prosecution?	Two	27%	20%	30%	35%	7
	3-5	24%	4%	11%	38%	9
	6-10	11%	3%	12%	14%	8
	11-30	15%	8%	10%	26%	11
	31-100	8%	4%	5%	15%	5
	101 or More	-	-	-	-	2
All responding firms		2%	0%	1%	5%	43
What percent of the firm's 2024 IP billings were for copyright registration applications?	Two	2%	0%	0%	-	3
	3-5	1%	0%	0%	1%	8
	6-10	2%	0%	1%	-	3
	11-30	3%	1%	1%	7%	9
	31-100	1%	0%	1%	2%	5
	101 or More	-	-	-	-	2
All responding firms		5%	1%	3%	5%	41
What percent of the firm's 2024 IP billings were from licensing?	Two	9%	1%	8%	18%	4
	3-5	2%	1%	2%	4%	8
	6-10	2%	1%	2%	3%	5
	11-30	3%	1%	3%	5%	6
	31-100	12%	1%	4%	31%	4
	101 or More	-	-	-	-	2
All responding firms		17%	3%	10%	24%	49
What percent of the firm's 2024 IP billings were for litigation (not including post- grant actions at the USPTO)?	Two	11%	1%	10%	23%	5
	3-5	13%	0%	1%	6%	8
	6-10	13%	2%	15%	21%	6
	11-30	19%	9%	10%	20%	11
	31-100	18%	7%	23%	28%	5
	101 or More	-	-	-	-	2

Allocation of firm's IP billings by size of firm and type of work (Q43, cont.)

Number of Attorneys in Firm		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms		4%	0%	2%	5%	41
What percent of the firm's 2024 IP billings were for PTAB/TTAB proceedings?	Two	7%	0%	5%	14%	5
	3-5	1%	0%	0%	2%	8
	6-10	3%	1%	3%	5%	4
	11-30	2%	0%	3%	5%	8
	31-100	9%	1%	5%	19%	5
	101 or More	-	-	-	-	1
All responding firms		0%	0%	0%	0%	27
What percent of the firm's 2024 IP billings were for Privacy/Cybersecurity?	Two	-	-	-	-	2
	3-5	0%	0%	0%	0%	7
	6-10	-	-	-	-	2
	11-30	1%	0%	0%	3%	5
	31-100	1%	0%	0%	-	3
	101 or More	-	-	-	-	2
All responding firms		5%	0%	3%	10%	39
What percent of the firm's 2024 IP billings were for Other IP work?	Two	2%	0%	0%	-	3
	3-5	5%	0%	1%	9%	9
	6-10	6%	2%	7%	8%	4
	11-30	6%	0%	6%	13%	6
	31-100	4%	0%	3%	-	3
	101 or More	-	-	-	-	2

Allocation of firm's IP billings among those with IP constituting 75% or more of their practice by size of firm and type of work (Q43)¹

Number of Attorneys in Firm		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms		60%	40%	64%	80%	52
What percent of the firm's 2024 IP billings were for patent applications and prosecution?	One	-	-	-	-	-
	Two	58%	31%	58%	84%	6
	3-5	64%	50%	70%	93%	11
	6-10	77%	61%	78%	95%	7
	11-30	61%	40%	69%	73%	10
	31-100	54%	25%	59%	82%	5
	101 or More	-	-	-	-	2
All responding firms		20%	5%	12%	30%	52
What percent of the firm's 2024 IP billings were for trademark registration and prosecution?	One	-	-	-	-	-
	Two	25%	16%	28%	35%	6
	3-5	24%	4%	11%	38%	9
	6-10	11%	2%	11%	15%	7
	11-30	15%	8%	11%	27%	10
	31-100	8%	4%	5%	15%	5
	101 or More	-	-	-	-	2
All responding firms		2%	0%	1%	5%	38
What percent of the firm's 2024 IP billings were for copyright registration applications?	One	-	-	-	-	-
	Two	2%	0%	0%	-	3
	3-5	1%	0%	0%	1%	8
	6-10	1%	0%	1%	-	2
	11-30	3%	1%	1%	7%	9
	31-100	1%	0%	1%	2%	5
	101 or More	-	-	-	-	2
All responding firms		5%	1%	3%	5%	37
What percent of the firm's 2024 IP billings were from licensing?	One	-	-	-	-	-
	Two	9%	1%	8%	18%	4
	3-5	2%	1%	2%	4%	8
	6-10	2%	0%	2%	3%	4
	11-30	3%	1%	3%	5%	6
	31-100	12%	1%	4%	31%	4
	101 or More	-	-	-	-	2

¹ The table displaying "Allocation of firm's IP billings among those with IP constituting less than 75% of their practice by size of firm and type of work (Q43)" data is omitted due to low response rates.

Allocation of firm's IP billings among those with IP constituting 75% or more of their practice by size of firm and type of work (Q43, cont.)

Number of Attorneys in Firm		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms		16%	3%	10%	22%	42
What percent of the firm's 2024 IP billings were for litigation (not including post-grant actions at the USPTO)?	One	-	-	-	-	-
	Two	12%	1%	11%	24%	4
	3-5	13%	0%	1%	6%	8
	6-10	11%	2%	10%	21%	5
	11-30	14%	8%	10%	18%	10
	31-100	18%	7%	23%	28%	5
	101 or More	25%	10%	25%	-	2
All responding firms		4%	0%	2%	5%	36
What percent of the firm's 2024 IP billings were for PTAB/TTAB proceedings?	One	-	-	-	-	-
	Two	3%	0%	3%	7%	4
	3-5	1%	0%	0%	2%	8
	6-10	2%	0%	2%	-	3
	11-30	2%	0%	2%	3%	7
	31-100	9%	1%	5%	19%	5
	101 or More	2%	2%	2%	2%	1
All responding firms		0%	0%	0%	0%	23
What percent of the firm's 2024 IP billings were for Privacy/Cybersecurity?	One	-	-	-	-	-
	Two	0%	0%	0%	0%	2
	3-5	0%	0%	0%	0%	7
	6-10	0%	0%	0%	0%	1
	11-30	0%	0%	0%	0%	4
	31-100	1%	0%	0%	-	3
	101 or More	1%	0%	1%	-	2
All responding firms		5%	0%	3%	9%	35
What percent of the firm's 2024 IP billings were for Other IP work?	One	-	-	-	-	-
	Two	2%	0%	0%	-	3
	3-5	5%	0%	1%	9%	9
	6-10	6%	2%	7%	8%	4
	11-30	6%	0%	6%	13%	6
	31-100	4%	0%	3%	-	3
	101 or More	10%	9%	10%	-	2

Total 2024 billings for professional legal services (Q44)

		Firm's total 2024 billings for professional legal services (rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms		\$7,727,000	\$441,000	\$1,814,000	\$6,925,000	28
Number of Attorneys	One	-	-	-	-	1
	Two	\$896,000	\$438,000	\$750,000		3
	3-5	\$1,473,000	\$1,075,000	\$1,382,000	\$1,962,000	4
	6-10	\$3,733,000	\$2,750,000	\$3,490,000	\$4,958,000	4
	11-30	\$7,400,000	\$4,463,000	\$7,484,000	\$9,499,000	6
	31-100	-	-	-	-	2
	101 or More	-	-	-	-	-
Percent of Practice That is IP	75% or More	\$8,600,000	\$600,000	\$2,700,000	\$7,484,000	25
	Less than 75%	\$446,000	\$70,000	\$438,000	-	3
Location of Respondent's Office	New York City Metro	\$2,130,000	\$128,000	\$1,600,000	\$4,663,000	4
	Minneapolis / St. Paul Metro	-	-	-	-	-
	Texas	\$19,050,000	\$450,000	\$2,700,000	-	3
	California	-	-	-	-	1
	Washington D.C. Metro	-	-	-	-	2
	Boston Metro	-	-	-	-	1
	Chicago Metro	\$32,252,000	\$4,650,000	\$11,000,000	-	3
	Other South	-	-	-	-	2
	Other West	-	-	-	-	2
	Other Central	\$5,062,000	\$1,804,000	\$5,692,000	\$7,752,000	6
	Other East	-	-	-	-	2

Firm collections, marketing, billings, overhead, percent change in billings, and percent change in revenue (Q45-Q49)

	Number of Attorneys in Firm	Mean (Average)	Number of Firms Reporting
All responding firms		92%	57
What was the ratio of this firm's collections to the firm's billings in 2024?	One	-	1
	Two	92%	7
	3-5	96%	9
	6-10	90%	7
	11-30	83%	12
	31-100	96%	5
	101 or More	-	2
All responding firms		5	52
What percentage of the firm's budget is allocated for marketing in 2024?	One	-	1
	Two	7%	7
	3-5	1%	8
	6-10	5%	6
	11-30	5%	11
	31-100	2%	5
	101 or More	-	2
All responding firms		34%	50
As a percent of total 2024 collections (for services performed in any year), what was this firm's overhead in 2024?	One	-	1
	Two	28%	6
	3-5	38%	9
	6-10	44%	6
	11-30	34%	8
	31-100	39%	5
	101 or More	-	1
All responding firms		13%	50
What was the percent change in this firm's billings for IP legal services from 2023 to 2024?	One	-	1
	Two	13%	6
	3-5	15%	9
	6-10	10%	6
	11-30	6%	10
	31-100	7%	5
	101 or More	-	1
All responding firms		12%	50
What was the percent change in this firm's revenue for IP legal services from 2023 to 2024?	One	-	1
	Two	13%	6
	3-5	16%	9
	6-10	3%	6
	11-30	5%	10
	31-100	9%	5
	101 or More	-	1

Minimum and maximum 2024 attorney billing rates for non-IP work (Q50)

			Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
			(Rounded to the nearest multiple of five)				
All responding firms			\$310	\$250	\$300	\$350	21
Minimum billing rate for non-IP work	Number of Attorneys	3-5	\$420	\$350	\$400	-	3
		6-10	-	-	-	-	2
		11-30	\$250	\$155	\$255	\$340	4
		31-100	-	-	-	-	2
		101 or More	-	-	-	-	-
	Location	New York City Metro	\$350	\$350	\$350	\$350	3
		Minneapolis / St. Paul Metro	-	-	-	-	-
		Texas	-	-	-	-	2
		California	-	-	-	-	2
		Washington D.C. Metro	-	-	-	-	1
		Boston Metro	-	-	-	-	-
		Chicago Metro	-	-	-	-	-
		Other South	-	-	-	-	1
		Other West	-	-	-	-	2
		Other Central	\$260	\$185	\$265	\$325	6
Other East	-	-	-	-	1		
All responding firms			\$610	\$380	\$530	\$690	21
Maximum billing rate for non-IP work	Number of Attorneys	3-5	\$545	\$500	\$550	-	3
		6-10	-	-	-	-	2
		11-30	\$725	\$510	\$725	\$950	4
		31-100	-	-	-	-	2
		101 or More	-	-	-	-	-
	Location	New York City Metro	\$695	\$350	\$735	-	3
		Minneapolis / St. Paul Metro	-	-	-	-	-
		Texas	-	-	-	-	2
		California	-	-	-	-	2
		Washington D.C. Metro	-	-	-	-	1
		Boston Metro	-	-	-	-	-
		Chicago Metro	-	-	-	-	-
		Other South	-	-	-	-	1
		Other West	-	-	-	-	2
		Other Central	\$530	\$440	\$500	\$610	6
Other East	-	-	-	-	1		

Average billing rate for non-IP work (Q50)

		Average billing rate for non-IP work (rounded to the nearest multiple of five)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms		\$450	\$330	\$420	\$500	20
Number of Attorneys	3-5	\$500	\$500	\$500	-	3
	6-10	-	-	-	-	2
	11-30	\$440	\$300	\$425	\$595	4
	31-100	-	-	-	-	2
	101 or More	-	-	-	-	-
Location	New York City Metro	\$500	\$350	\$500	-	3
	Minneapolis / St. Paul Metro	-	-	-	-	-
	Texas	-	-	-	-	2
	California	-	-	-	-	2
	Washington DC Metro	-	-	-	-	1
	Boston Metro	-	-	-	-	-
	Chicago Metro	-	-	-	-	-
	Other South	-	-	-	-	1
	Other West	-	-	-	-	2
	Other Central	\$395	\$310	\$400	\$480	6
	Other East	-	-	-	-	-

Minimum and maximum 2024 attorney billing rates for IP work (Q51)

			Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
			(rounded to the nearest multiple of five)				
All responding firms			\$330	\$230	\$320	\$400	54
Minimum billing rate for IP work	Number of Attorneys	3-5	\$345	\$240	\$350	\$460	9
		6-10	\$365	\$300	\$350	\$375	7
		11-30	\$440	\$300	\$425	\$595	4
		31-100	\$280	\$225	\$290	\$320	5
		101 or More	-	-	-	-	1
	Location	New York City Metro	\$350	\$350	\$350	\$425	7
		Minneapolis / St. Paul Metro	\$270	\$200	\$250	\$365	4
		Texas	\$370	\$240	\$295	\$550	6
		California	\$405	\$300	\$350	\$540	5
		Washington D.C. Metro	-	-	-	-	2
		Boston Metro	-	-	-	-	1
		Chicago Metro	\$340	\$285	\$340	-	3
		Other South	\$290	\$250	\$300	-	3
		Other West	\$360	\$225	\$300	\$425	7
		Other Central	\$255	\$150	\$200	\$390	9
		Other East	\$310	\$130	\$400	-	3
All responding firms			\$610	\$460	\$550	\$710	54
Maximum billing rate for IP work	Number of Attorneys	3-5	\$545	\$500	\$500	\$600	9
		6-10	\$540	\$375	\$525	\$750	7
		11-30	\$650	\$500	\$635	\$795	11
		31-100	\$870	\$650	\$800	\$1,120	5
		101 or More	-	-	-	-	1
	Location	New York City Metro	\$620	\$425	\$640	\$750	7
		Minneapolis / St. Paul Metro	\$740	\$465	\$750	\$1,015	4
		Texas	\$725	\$500	\$700	\$990	6
		California	\$515	\$345	\$550	\$665	5
		Washington D.C. Metro	-	-	-	-	2
		Boston Metro	-	-	-	-	1
		Chicago Metro	\$855	\$540	\$800	-	3
		Other South	\$490	\$450	\$500	-	3
		Other West	\$610	\$535	\$650	\$690	7
		Other Central	\$555	\$490	\$500	\$605	9
		Other East	\$375	\$250	\$400	-	3

Average billing rate for IP work (Q51)

		Average billing rate for non-IP work (rounded to the nearest multiple of five)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms		\$460	\$370	\$430	\$510	50
Number of Attorneys	3-5	\$455	\$390	\$475	\$505	8
	6-10	\$460	\$370	\$425	\$550	7
	11-30	\$410	\$340	\$400	\$435	9
	31-100	\$470	\$375	\$445	\$580	5
	101 or More	-	-	-	-	1
Location	New York City Metro	\$475	\$415	\$425	\$550	7
	Minneapolis / St. Paul Metro	\$430	\$325	\$350	-	3
	Texas	\$505	\$370	\$420	\$625	6
	California	\$475	\$355	\$460	\$600	5
	Washington D.C. Metro	-	-	-	-	2
	Boston Metro	-	-	-	-	1
	Chicago Metro	\$510	\$400	\$470	-	3
	Other South	\$400	\$375	\$395	-	3
	Other West	\$485	\$415	\$460	\$550	15
	Other Central	\$425	\$350	\$440	\$495	8
	Other East	-	-	-	-	2

Current starting salary for a first-year associate (Q52)

		Firm's current starting salary for a first-year associate (rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms		\$125,000	\$100,000	\$120,000	\$150,000	27
Number of Attorneys	3-5	\$97,000	\$73,000	\$100,000	\$120,000	5
	6-10	\$106,000	\$100,000	\$100,000	\$119,000	4
	11-30	\$126,000	\$118,000	\$120,000	\$150,000	9
	31-100	\$155,000	\$131,000	\$145,000	\$189,000	4
	101 or More	-	-	-	-	1
Percent of Practice That is IP	75% or More	\$125,000	\$100,000	\$120,000	\$150,000	26
	Less than 75%	-	-	-	-	1
Location of Respondent's Office	New York City Metro	-	-	-	-	1
	Minneapolis / St. Paul Metro	\$155,000	\$130,000	\$150,000	-	3
	Texas	-	-	-	-	2
	California	-	-	-	-	2
	Washington D.C. Metro	-	-	-	-	1
	Chicago Metro	-	-	-	-	2
	Boston Metro	-	-	-	-	-
	Other South	-	-	-	-	2
	Other West	\$131,000	\$120,000	\$128,000	\$146,000	4
	Other Central	\$114,000	\$90,000	\$120,000	\$135,000	9
	Other East	-	-	-	-	-

Average salary for a patent agent (Q53)

		Firm's average salary for a Patent Agent (rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms		\$127,000	\$100,000	\$120,000	\$155,000	23
Number of Attorneys	3-5	\$103,000	\$78,000	\$93,000	\$138,000	4
	6-10	\$146,000	\$36,000	\$135,000	\$268,000	4
	11-30	\$114,000	\$100,000	\$110,000	\$130,000	7
	31-100	\$152,000	\$123,000	\$146,000	\$188,000	4
	101 or More	-	-	-	-	1
Percent of Practice That is IP	75% or More	\$116,000	\$93,000	\$110,000	\$150,000	21
	Less than 75%	-	-	-	-	2
Location of Respondent's Office	New York City Metro	-	-	-	-	-
	Minneapolis / St. Paul Metro	\$137,000	\$125,000	\$130,000	-	3
	Texas	\$154,000	\$132,000	\$160,000	-	3
	California	-	-	-	-	2
	Washington D.C. Metro	-	-	-	-	-
	Boston Metro	-	-	-	-	-
	Chicago Metro	-	-	-	-	1
	Other South	\$87,000	\$60,000	\$100,000	-	3
	Other West	\$116,000	\$91,000	\$115,000	\$143,000	4
	Other Central	\$96,000	\$80,000	\$100,000	\$110,000	5
	Other East	-	-	-	-	-

Average salary for an IP paralegal (Q53)

		Firm's average salary for an IP paralegal (rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms		\$86,000	\$70,000	\$85,000	\$98,000	37
Number of Attorneys	3-5	\$78,000	\$48,000	\$68,000	\$109,000	6
	6-10	\$93,000	\$79,000	\$90,000	\$104,000	6
	11-30	\$77,000	\$70,000	\$79,000	\$84,000	9
	31-100	\$107,000	\$83,000	\$110,000	\$130,000	5
	101 or More	-	-	-	-	1
Percent of Practice That is IP	75% or More	\$84,000	\$69,000	\$82,000	\$69,000	34
	Less than 75%	\$103,000	\$85,000	\$90,000	-	3
Location of Respondent's Office	New York City Metro	\$98,000	\$57,000	\$95,000	\$140,000	5
	Minneapolis / St. Paul Metro	\$93,000	\$91,000	\$94,000	-	3
	Texas	\$98,000	\$78,000	\$108,000	\$113,000	5
	California	-	-	-	-	2
	Washington D.C. Metro	-	-	-	-	1
	Boston Metro	-	-	-	-	-
	Chicago Metro	-	-	-	-	2
	Other South	\$59,000	\$41,000	\$60,000	-	3
	Other West	\$83,000	\$65,000	\$90,000	\$98,000	5
	Other Central	\$68,000	\$60,000	\$70,000	\$80,000	9
	Other East	-	-	-	-	-

Tuition reimbursement or tuition loan forgiveness for patent agents or technical assistants attending law school (Q54)

		Does the firm provide tuition reimbursement or tuition loan forgiveness for patent agents or technical assistants attending law school?		Number of Firms Reporting
		Yes	No	
All responding firms		15%	85%	54
Number of Attorneys	One	-	-	1
	Two	17%	83%	6
	3-5	0%	100%	9
	6-10	0%	100%	7
	11-30	8%	92%	12
	31-100	60%	40%	5
	101 or More	-	-	1
Number of Major Office Locations	One	9%	91%	34
	Multiple	33%	67%	6
Percent of Practice That is IP	75% or More	13%	87%	47
	Less than 75%	29%	71%	7
Location of Respondent's Office	New York City Metro	0%	100%	7
	Minneapolis / St. Paul Metro	0%	100%	3
	Texas	-	-	2
	California	0%	100%	4
	Washington D.C. Metro	-	-	2
	Boston Metro	-	-	-
	Chicago Metro	0%	100%	3
	Other South	25%	75%	4
	Other West	29%	71%	7
	Other Central	18%	82%	11
	Other East	0%	100%	3

Liability insurance coverage and deductible by size of firm in 2024 (Q55 & Q58)

Number of Attorneys in Firm		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms		\$6,800,000	\$1,000,000	\$3,000,000	\$10,000,000	43
Firm's maximum liability insurance coverage each claim in 2024	One	-	-	-	-	1
	Two	\$1,500,000	\$1,000,000	\$1,000,000	\$2,500,000	4
	3-5	\$2,940,000	\$2,000,000	\$2,500,000	\$4,000,000	8
	6-10	\$4,290,000	\$1,000,000	\$2,000,000	\$10,000,000	7
	11-30	\$6,750,000	\$2,750,000	\$7,500,000	\$10,000,000	8
	31-100	\$15,000,000	\$6,250,000	\$15,000,000	\$23,750,000	4
	101 or More	-	-	-	-	1
All responding firms		\$278,560,000	\$2,000,000	\$4,000,000	\$10,000,000	41
Firm's maximum liability insurance coverage total in 2024	One	-	-	-	-	1
	Two	\$4,250,000	\$2,000,000	\$2,500,000	\$8,250,000	4
	3-5	\$3,290,000	\$2,000,000	\$3,000,000	\$4,000,000	7
	6-10	\$1,574,860,00	\$2,000,000	\$4,000,000	\$10,000,000	7
	11-30	\$7,145,000	\$5,000,000	\$8,000,000	\$10,000,000	7
	31-100	\$21,250,000	\$6,250,000	\$15,000,000	\$42,500,000	4
	101 or More	-	-	-	-	1
All responding firms		\$211,000	\$10,000	\$25,000	\$63,000	42
What was the liability insurance deductible each claim in 2024?	One	-	-	-	-	1
	Two	\$29,000	\$14,000	\$28,000	\$45,000	4
	3-5	\$260,000	\$5,000	\$10,000	\$25,000	8
	6-10	\$25,000	\$9,000	\$18,000	\$50,000	6
	11-30	\$148,000	\$31,000	\$75,000	\$238,000	8
	31-100	\$669,000	\$81,000	\$325,000	\$1,600,000	4
	101 or More	-	-	-	-	1
All responding firms		\$320,000	\$10,000	\$25,000	\$200,000	36
What was the liability insurance deductible total in 2024?	One	-	-	-	-	1
	Two	\$34,000	\$14,000	\$38,000	\$50,000	4
	3-5	\$300,000	\$5,000	\$10,000	\$25,000	7
	6-10	\$29,000	\$13,000	\$20,000	\$50,000	5
	11-30	\$172,000	\$30,000	\$50,000	\$375,000	5
	31-100	\$790,000	\$290,000	\$450,000	\$1,625,000	4
	101 or More	-	-	-	-	1

Cyber liability insurance included in liability insurance coverage (Q56)

		Does your liability insurance coverage include cyber liability insurance?		Number of Firms Reporting
		Yes	No	
All responding firms		40%	60%	47
Number of Attorneys	One	-	-	1
	Two	60%	40%	5
	3-5	38%	63%	8
	6-10	43%	57%	7
	11-30	50%	50%	10
	31-100	0%	100%	4
	101 or More	-	-	1
Number of Major Office Locations	One	40%	60%	30
	Multiple	40%	60%	5
Percent of Practice That is IP	75% or More	39%	61%	41
	Less than 75%	60%	40%	5
Location of Respondent's Office	New York City Metro	43%	57%	7
	Minneapolis / St. Paul Metro	33%	67%	3
	Texas	25%	75%	4
	Washington D.C. Metro	-	-	2
	Boston Metro	-	-	1
	Chicago Metro	-	-	2
	Other South	33%	67%	3
	Other West	53%	47%	15
	Other Central	44%	57%	9
	Other East	-	-	2

Cyber liability insurance (Q57)

		Does your firm have cyber liability insurance?		Number of Firms Reporting
		Yes	No	
All responding firms		44%	56%	32
Number of Attorneys	One	-	-	1
	Two	0%	100%	2
	3-5	20%	80%	5
	6-10	50%	50%	4
	11-30	67%	33%	6
	31-100	83%	17%	6
	101 or More	-	-	-
Number of Major Office Locations	One	45%	55%	20
	Multiple	75%	25%	4
Percent of Practice That is IP	75% or More	43%	57%	28
	Less than 75%	-	-	2
Location of Respondent's Office	New York City Metro	0%	100%	4
	Minneapolis / St. Paul Metro	-	-	2
	Texas	60%	40%	5
	California	-	-	2
	Washington D.C. Metro	-	-	2
	Boston Metro	-	-	-
	Chicago Metro	100%	0%	3
	Other South	-	-	2
	Other West	100%	0%	2
	Other Central	33%	67%	6
	Other East	-	-	1

Liability insurance cost per attorney in 2024 (Q59)

		What was this firm's liability insurance cost per attorney in 2024? (rounded to the nearest thousand)				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Reporting
All responding firms		\$5,000	\$3,000	\$4,000	\$7,000	40
Number of Attorneys	One	-	-	-	-	1
	Two	\$9,000	\$3,000	\$8,000	\$15,000	4
	3-5	\$6,000	\$4,000	\$6,000	\$7,000	8
	6-10	\$3,000	\$2,000	\$3,000	\$4,000	6
	11-30	\$6,000	\$3,000	\$4,000	\$10,000	7
	31-100	\$6,000	\$2,000	\$5,000	\$10,000	4
	101 or More	-	-	-	-	1
Number of Major Locations	One	\$6,000	\$3,000	\$5,000	\$8,000	26
	Multiple	-	-	-	-	1
Percent of Practice That is IP	75% or More	\$5,000	\$3,000	\$4,000	\$7,000	36
	Less than 75%	\$4,000	\$1,000	\$3,000	\$7,000	4
Location of Respondent's Office	New York City Metro	\$5,000	\$2,000	\$4,000	\$9,000	6
	Minneapolis / St. Paul Metro	-	-	-	-	1
	Texas	\$3,000	\$2,000	\$3,000	\$4,000	4
	California	\$5,000	\$2,000	\$5,000	\$7,000	4
	Washington D.C. Metro	-	-	-	-	2
	Boston Metro	-	-	-	-	1
	Chicago Metro	-	-	-	-	2
	Other South	-	-	-	-	2
	Other West	\$5,000	\$4,000	\$6,000	\$7,000	6
	Other Central	\$7,000	\$4,000	\$7,000	\$10,000	8
	Other East	-	-	-	-	2

Liability insurance cost per attorney in 2024 by insurance underwriter (Q61)

	Mean (Average, rounded to nearest hundred)	Number of Firms Responding
ALAS	\$4,000	1
ALPS	\$5,000	1
CNA Insurance Companies	\$6,600	10
Columbia Casualty	\$5,100	6
Jamieson (New Jersey)	\$5,700	10
Lloyd's of London	\$1,000	1

No policies were reported for American Home Assurance Co., General Star, Great American, Kemper/Lumberman's, Oregon Professional Liability Fund, National Casualty, St. Paul or Westport

Firm spend on outside providers of attorney training and external attorney training programs as a percentage of gross revenue in 2024 (Q62)

		How much did the firm spend on outside providers of attorney training and external attorney training programs as a percentage of gross revenue in 2024?				
		Mean (Average)	First Quartile 25%	Median (Midpoint)	Third Quartile 75%	Number of Firms Responding
All responding firms		2	0	1	3	45
Number of Attorneys	One	-	-	-	-	1
	Two	1	0	1	2	5
	3-5	1	0	1	2	8
	6-10	4	1	4	6	6
	11-30	2	0	0	5	9
	31-100	1	0	1	2	5
	101 or More	-	-	-	-	1
Number of Major Locations	One	2	0	1	3	29
	Multiple	1	1	1	1	5
Percent of Practice That is IP	75% or More	2	0	1	2	42
	Less than 75%	2	0	2	-	3
Location of Respondent's Office	New York City Metro	1	0	0	3	5
	Minneapolis / St. Paul Metro	0	0	0	-	3
	Texas	1	0	1	1	6
	California	4	0	3	9	4
	Washington D.C. Metro	-	-	-	-	2
	Boston Metro	-	-	-	-	1
	Chicago Metro	2	0	1	-	3
	Other South	6	1	8	-	3
	Other West	2	0	1	4	5
	Other Central	2	0	1	2	8
	Other East	-	-	-	-	2

Formal training provided to attorneys (Q63)

		Formal Training Provided to Attorneys					Number of Firms Responding
		Business development	Leadership	Personal growth or development	Practice skills (e.g., claim drafting, case law review, etc.)	Team dynamics or team building	
All responding firms		29%	16%	16%	28%	11%	80
Number of Attorneys	11-30	73%	55%	46%	91%	18%	31
	31-100	100%	-	40%	80%	-	11
Number of Major Office Locations	One	78%	50%	50%	83%	39%	54
	Multiple	100%	20%	20%	80%	20%	12
Percent of Practice That is IP	75% or More	83%	42%	42%	83%	29%	67
	Less than 75%	100%	100%	100%	67%	67%	13

Firms giving associates “billable hour” credit toward their billing requirement for time spent on pro bono work (Q64)

		Credit Given for Pro Bono Work		Number of Firms Reporting
		Yes	No	
All responding firms		38%	63%	48
Number of Attorneys	One	-	-	1
	Two	17%	83%	6
	3-5	13%	88%	8
	6-10	20%	80%	5
	11-30	42%	58%	12
	31-100	67%	33%	6
	101 or More	-	-	1
Number of Major Office Locations	One	34%	66%	32
	Multiple	50%	50%	6
Percent of Practice That is IP	75% or More	32%	68%	41
	Less than 75%	67%	33%	6
Location of Respondent's Office	New York City Metro	17%	83%	6
	Minneapolis / St. Paul Metro	33%	67%	3
	Texas	40%	60%	5
	California	-	-	2
	Washington D.C. Metro	-	-	2
	Boston Metro	-	-	1
	Chicago Metro	-	-	1
	Other South	0%	100%	3
	Other West	43%	57%	7
	Other Central	36%	64%	11
	Other East	-	-	2

Firms giving associates “billable hour” credit toward their billing requirement for time spent on Bar Association participation (Q64)

		Credit given for Bar Association Participation		Number of Firms Reporting
		Yes	No	
All responding firms		15%	85%	48
Number of Attorneys	One	-	-	1
	Two	0%	100%	6
	3-5	12%	88%	8
	6-10	17%	83%	6
	11-30	9%	91%	11
	31-100	17%	83%	6
	101 or More	-	-	1
Number of Major Office Locations	One	16%	84%	32
	Multiple	0%	100%	6
Percent of Practice That is IP	75% or More	10%	90%	41
	Less than 75%	33%	67%	6
Location of Respondent's Office	New York City Metro	14%	86%	7
	Minneapolis / St. Paul Metro	0%	100%	3
	Texas	0%	100%	5
	California	-	-	2
	Washington D.C. Metro	-	-	2
	Boston Metro	-	-	1
	Chicago Metro	50%	50%	4
	Other South	0%	100%	3
	Other West	29%	71%	7
	Other Central	20%	80%	10
	Other East	-	-	2

Appendix C: Individual Survey Questionnaire

AMERICAN INTELLECTUAL PROPERTY LAW ASSOCIATION

AIPLA 2025 ECONOMIC SURVEY — INDIVIDUALS

Untold Research, an independent survey research organization, is conducting this confidential survey for AIPLA.
All responses will be kept completely confidential. Your participation in this survey is entirely voluntary.

At anytime, you can close the survey and return where you left off using the same link in the email you received. If you do not know the answer to a question or it doesn't apply to your type of work, it is better to research the answer and come back when you're ready or skip it rather than responding with non-confident answers.

All questions and concerns about the survey or online content should be directed to Kate Vasiloff at
kate@untoldresearch.com.

Please complete your questionnaire no later than **April 14, 2025.**

PART I. GENERAL QUESTIONS FOR ALL RESPONDENTS

1. In what year were you born? _____

2. What is your gender? ☐ Male ☐ Female ☐ Something else ☐ Prefer not to say

3. How would you describe your ethnicity?

Please select all which apply

- | | | |
|---|--|--|
| ☐ White/Caucasian | ☐ Asian/Pacific Islander | ☐ Prefer not to respond |
| ☐ Black/African American | ☐ North American Indian/
Native Canadian | ☐ Something else (SPECIFY)
_____ |
| ☐ Hispanic/Latino/a/x | | |

4. What is the metro area of your office location or primary work site?

- ☐ Atlanta-Sandy Springs-Roswell
- ☐ Austin-Round Rock-San Marcos
- ☐ Baltimore-Columbia-Towson
- ☐ Boston-Cambridge-Newton
- ☐ Charlotte-Concord-Gastonia
- ☐ Chicago-Naperville-Elgin
- ☐ Cincinnati
- ☐ Cleveland
- ☐ Columbus
- ☐ Dallas-Fort Worth-Arlington
- ☐ Denver-Aurora-Centennial
- ☐ Detroit-Warren-Dearborn
- ☐ Houston-Pasadena-The Woodlands
- ☐ Indianapolis-Carmel-Greenwood
- ☐ Kansas City
- ☐ Las Vegas-Henderson-North Las Vegas
- ☐ Los Angeles-Long Beach-Anaheim
- ☐ Miami-Fort Lauderdale-West Palm Beach
- ☐ Minneapolis-St. Paul-Bloomington
- ☐ Nashville-Davidson—Murfreesboro—Franklin
- ☐ New York-Newark-Jersey City
- ☐ Orlando-Kissimmee-Sanford
- ☐ Philadelphia-Camden-Wilmington
- ☐ Phoenix-Mesa-Chandler

- ☐ Pittsburgh
- ☐ Portland-Vancouver-Hillsboro
- ☐ Riverside-San Bernardino-Ontario
- ☐ Sacramento-Roseville-Folsom
- ☐ San Antonio-New Braunfels
- ☐ San Diego-Chula Vista-Carlsbad
- ☐ San Francisco-Oakland-Fremont
- ☐ Seattle-Tacoma-Bellevue
- ☐ St. Louis
- ☐ Tampa-St. Petersburg-Clearwater
- ☐ Washington-Arlington-Alexandria

5. What is your primary practice? [RANDOMIZE]

- ☐ Private firm
- ☐ Corporate IP Department
- ☐ Corporate Legal Department
- ☐ Government
- ☐ Other (Please describe) _____

6. [IF Q5=PRIVATE FIRM] Which best describes your type of practice or role? [RANDOMIZE]

- ☐ Solo Practitioner
- ☐ Equity Partner, Shareholder (or equivalent)
- ☐ Partner-track attorney
- ☐ Non-partner track attorney
- ☐ Patent Agent
- ☐ Of Counsel (or equivalent)
- ☐ Other (please specify) _____

7. [IF Q5=CORPORATE IP DEPARTMENT] Which best describes your type of practice or role?

- ☐ Head of IP Department (for entire corporation or a division)
- ☐ Attorney
- ☐ Patent Agent
- ☐ Other (please specify) _____

8. [IF Q5=CORPORATE LEGAL DEPARTMENT] Which best describes your type of practice or role?

- ☐ Head of Legal Department (for entire corporation or a division)
- ☐ Attorney
- ☐ Patent Agent
- ☐ Other (please specify) _____

9. [IF Q5=GOVERNMENT] Which best describes your type of practice or role?

- ☐ PTO Examiner (up to and including SPE)
- ☐ PTO Administration, Management, Solicitor's Office
- ☐ Government IP Office, other than PTO
- ☐ Other (please specify) _____

10. In all locations, how many full-time IP lawyers and patent agents are employed by your firm or corporation?

11. What field best represents the majority of your academic study?

- | | |
|---|---|
| ☐ Biology/Biotechnology | ☐ Chemical Engineering |
| ☐ Biomedical Engineering | ☐ Chemistry |

- | | |
|--|--|
| ☐ Civil/Environmental Engineering | ☐ Mechanical/Aerospace Engineering |
| ☐ Computer Engineering | ☐ Physics |
| ☐ Computer Science/Software Engineering | ☐ Social Science (e.g., economics, sociology, psychology) |
| ☐ Electrical Engineering | ☐ Other (Please specify) _____ |

12. Not including a law degree, what is your highest degree?

- | | |
|--|--|
| ☐ Master's Degree | ☐ Other (SPECIFY) _____ |
| ☐ Bachelor's Degree | ☐ Doctorate Degree |

13. Are you admitted to the Patent Bar? ☐ Yes ☐ No

14. How many full years of IP law experience do you have?

_____ years of experience as a non-attorney
 _____ years of experience as an attorney

15. Do you work full-time as defined by your firm/company? ☐ Yes ☐ No

16. What percentage of your time did you work remotely in 2024? If you did not work remotely at all, please enter 0%. _____%

17. What percentage of your time do you anticipate to work remotely in 2025? If you do not plan to work remotely at all, please enter 0%. _____%

18. What percentage of your time is devoted to each of the following types of work? Please only enter numerals, percentage signs are not needed. Responses should total 100%.

- _____ % IP prosecution work (all patents, trade secrets, trademarks, copyrights) including selection, evaluation, application preparation and prosecution, including related counseling and *ex parte* appeals (not including supervision or management thereof)
- _____ % Opinions or counseling (not including actual litigation, ADR, negotiation or licensing)
- _____ % IP licensing
- _____ % Non-licensing transactional work (e.g., mergers, acquisitions, joint ventures, obtaining financing and due diligence associated with such matters, government work)
- _____ % IP litigation (not including post-grant proceedings before the USPTO)
- _____ % Post-grant proceedings (e.g., *inter partes* review, post grant review, derivation proceedings, etc.)
- _____ % Other dispute resolution (e.g., mediation, arbitration, or other alternative dispute resolution proceedings)
- _____ % Supervision and training of other attorneys or agents within your organization
- _____ % Office management and administration
- _____ % Marketing/Business Development
- _____ % Participation in bar association or professional association activities
- _____ % Non-IP legal
- _____ % Managing outside counsel for IP prosecution work
- _____ % Managing outside counsel for IP litigation work
- _____ % *Pro bono* work
- _____ % Other (SPECIFY) _____

100% TOTAL

19. How many new priority (i.e., not continuation, CIP, or Divisional, but including provisional) US and PCT Patent applications were prepared and filed by you personally in 2024? Include PCT only if not based on a prior application. (Do not include applications prepared by another person which you reviewed, revised and filed.) Please only enter numerals, dollar signs or commas are not needed. _____

20. What was your total gross income in calendar year 2024 from your primary practice? (Include any partnership income, cash bonus, share of profits, and similar income you received, and any deferred

compensation in which you vested in 2024.) Please only enter numerals, dollar signs or commas are not needed. _____

21. What was the amount of your income from cash bonuses, if any? Please only enter numerals, no dollar signs or commas. _____
22. What was your employer's 2024 contribution on your behalf to all 401(k)/403(b) retirement and savings plans? Please only enter numerals, no dollar signs or commas. _____

PART II. CORPORATE PRACTITIONERS

THESE QUESTIONS SHOULD BE ANSWERED BY CORPORATE PRACTITIONERS ONLY. PLEASE SKIP THIS SECTION IF YOU ARE NOT A CORPORATE PRACTITIONER.

23. How many IP lawyers and patent agents report to you, directly or indirectly?

- ☐ 0
☐ 1 – 5
☐ 6 – 10
☐ 11 – 15
☐ 16 or more

24. Other than as a liaison with outside counsel, what percentage of the following activities is handled by in-house counsel?

	% by In-house Counsel
Litigation	_____ %
Licensing	_____ %
Patent Preparation and Prosecution	_____ %
Trademark Registration, Prosecution and Enforcement	_____ %
Copyright Registration and Enforcement	_____ %

25. What was the annual gross revenue of your organization in 2024 (provide the gross revenue for your business unit if your company tracks gross revenue by business unit) in USD? \$ _____
26. What was the annual corporate IP budget of your organization (excluding litigation) in 2024 (provide the IP budget for your business unit if your company allocates IP budget by business unit) in USD? \$ _____
27. What percentage of your IP budget is used for US prosecution (Patent, Trademark, Copyright Registration) _____ %
28. What percentage of your IP budget is used for non-US prosecution (prosecution in foreign countries)? _____ %
29. How did the annual corporate IP budget of your organization (excluding litigation) change from 2023 to 2024?
- ☐ Increase
☐ No change
☐ Decrease
30. [IF Q29=INCREASE] How much did the annual corporate IP budget of your organization (excluding litigation) increase from 2023 to 2024? _____
31. [IF Q29=INCREASE] What are the reasons for the increase in annual corporate IP budget? Please select all that apply.
- ☐ Economic growth

- ☐ Company leadership change
- ☐ Unexpected litigation
- ☐ Change in company revenue
- ☐ Change in perceived value of IP within organization
- ☐ Political climate change
- ☐ Merger or acquisition
- ☐ Other (SPECIFY) _____

32. [IF Q29=DECREASE] How much did the annual corporate IP budget of your organization (excluding litigation) decrease from 2023 to 2024? _____

33. [IF Q29= DECREASE] What are the reasons for the decrease in annual corporate IP budget? Please select all that apply.

- ☐ Economic growth
- ☐ Company leadership change
- ☐ Unexpected litigation
- ☐ Change in company revenue
- ☐ Change in perceived value of IP within organization
- ☐ Political climate change
- ☐ Merger or acquisition
- ☐ Other (SPECIFY) _____

34. In which type of technology is your corporation involved? Please select all which apply.

- ☐ Biotech
- ☐ Chemical
- ☐ Electrical
- ☐ Computer Software
- ☐ Computer Hardware
- ☐ Mechanical
- ☐ Medical/Health Care
- ☐ Pharmaceutical
- ☐ Other (SPECIFY) _____

35. What is your estimate of the percentage of the annual corporate IP budget devoted to each of the following types of work? Responses should total 100%. Please only enter numerals, percentage signs are not needed.

- ____% In house staff to perform and/or manage IP prosecution work (all patents, trade secrets, trademarks, copyrights) including selection, evaluation, application preparation and prosecution, including related counseling and *ex parte* appeals
- ____% In house staff to provide opinions or counseling prior to litigation or formal ADR (not including actual litigation, ADR, negotiation or licensing)
- ____% In house staff to perform IP licensing
- ____% In house staff to perform non-licensing transactional work (e.g., mergers, acquisitions, joint ventures, obtaining financing and due diligence associated with such matters)
- ____% In house staff to perform IP litigation (not including post-grant proceedings before the USPTO)
- ____% In house staff to perform post-grant proceedings (e.g., *inter partes* review, post grant review, derivation proceedings, etc.)
- ____% In house staff to perform other dispute resolution (e.g., mediation, arbitration, or other alternative dispute resolution proceedings)
- ____% Fees paid to outside counsel to perform IP prosecution work (all patents, trade secrets, trademarks, copyrights) including selection, evaluation, application preparation and prosecution, including related counseling and *ex parte* appeals (including supervision or management thereof)
- ____% Fees paid to outside counsel to perform opinions or counseling prior to litigation or formal ADR (not including actual litigation, ADR, negotiation or licensing)

- ____% Fees paid to outside counsel to perform IP licensing
- ____% Fees paid to outside counsel to perform non-licensing transactional work (e.g., mergers, acquisitions, joint ventures, obtaining financing and due diligence associated with such matters)
- ____% Fees paid to outside counsel to perform IP litigation (not including post-grant proceedings before the USPTO)
- ____% Fees paid to outside counsel to perform post-grant proceedings (e.g., *inter partes* review, post grant review, derivation proceedings, etc.)
- ____% Fees paid to outside counsel to perform other dispute resolution (e.g., mediation, arbitration, or other alternative dispute resolution proceedings)
- ____% Supervision and training of attorneys or agents within your organization
- ____% Office management and administration
- ____% Participation in bar association or professional association activities
- ____% *Pro bono* work
- ____% Other (SPECIFY) _____

100% TOTAL

36. Do you provide any inventor incentives? ☐ Yes ☐ No

37. [IF Q36=YES] Please briefly describe the inventor incentives offered.

PART III. PRIVATE PRACTITIONERS

THESE QUESTIONS SHOULD BE ANSWERED BY PRIVATE PRACTITIONERS ONLY. PLEASE SKIP THIS SECTION IF YOU ARE NOT A PRIVATE PRACTITIONER.

38. What dollar amount was billed for the legal services you performed in 2024? \$ _____

39. What percent of your services in 2024 were billed (or will be billed) on the following basis?

Hourly	_____ %
Predetermined Fee	_____ %
Contingent	_____ %
Other	_____ %
TOTAL	100%

40. If you use billable hours, how many billable hours did you record in 2024? _____ hours

41. What was your average hourly billing rate in 2024? \$ _____

42. Did your average hourly billing rate increase, decrease, or stay the same in 2024, compared to 2023?

☐	Increase
☐	Decrease
☐	Stay the same

43. What percentage of your work is billed at a discounted hourly billing rate? _____ %

44. What percentage of your work is billed under an alternative fee arrangement?

_____ %	Flat fee per project
_____ %	Flat fee for portfolio over a set period of time
_____ %	Capped fee per project

45. On average, how many hours per week do you spend on business development? _____

PART IV. TYPICAL CHARGES

PROSECUTION AND CLIENT COUNSELING

THESE QUESTIONS SHOULD BE ANSWERED BY BOTH CORPORATE AND PRIVATE PRACTITIONERS.

THE FOLLOWING QUESTIONS, COVERING TRADEMARKS, PATENTS, AND COPYRIGHTS, ASK FOR TYPICAL CHARGES. PLEASE RESPOND ONLY IF YOU HAVE BEEN PERSONALLY RESPONSIBLE FOR A REPRESENTATIVE SAMPLE OF THE TYPE OF WORK TO WHICH THE QUESTION PERTAINS, EITHER AS A SERVICE PROVIDER (I.E., AN ATTORNEY IN PRIVATE PRACTICE) OR AS A PURCHASER OF SUCH SERVICES (I.E., CORPORATE COUNSEL).

ASSUMING A TYPICAL CASE WITH NO UNUSUAL COMPLICATIONS, PLEASE LIST YOUR **EXPECTED** PROFESSIONAL FEES FOR 2025 (NOT INCLUDING EXPENSES SUCH DRAWING FEES AND GOVERNMENT FILING FEES).

IF A QUESTION IS NOT RELEVANT TO YOU, PLEASE JUST SKIP IT AND MOVE TO THE NEXT.

TRADEMARKS (INCLUDING SERVICE MARKS)				
	Fixed Fee	Hourly	Other	Charges in 2025
46. Trademark Clearance Search, Analysis, and Opinion (per mark)	☐	☐	☐	\$
47. Trademark Registration Application (Preparation and Filing, per application, for a single class)	☐	☐	☐	\$
48. Trademark Prosecution (Total, including amendments and interviews but not appeals)	☐	☐	☐	\$
49. Trademark Statement of Use (Preparation and Filing)	☐	☐	☐	\$
50. Trademark Appeal to the Board	☐	☐	☐	\$
51. Trademark Section 8 and 15 Declaration (Preparation and Filing)	☐	☐	☐	\$
52. Trademark Renewal Application (Preparation and Filing)	☐	☐	☐	\$
53. Filing of Foreign Origin Trademark Registration Application Received Ready for Filing	☐	☐	☐	\$
54. Filing for an international trademark	☐	☐	☐	\$
55. Preparing a UDRP Petition (Uniform Domain-Name Dispute-Resolution)	☐	☐	☐	\$
56. Responding to a UDRP Petition	☐	☐	☐	\$
57. Preparing and filing assignments or other formal documents	☐	☐	☐	\$

US UTILITY PATENTS <i>This includes foreign-origin patents where no substantive direction is received from foreign attorneys.</i>				
	Fixed Fee	Hourly	Other	Charges in 2025
58. Original (not divisional, continuation, or CIP) non-provisional utility patent application on invention of minimal complexity, e.g., 10 page specification, 10 claims (Preparation and Filing)	☐	☐	☐	\$
59. Provisional Patent Application (Preparation and Filing)	☐	☐	☐	\$
60. Original utility application, relatively complex biotechnology/chemical (Preparation and Filing)	☐	☐	☐	\$
61. Original utility application, relatively complex electrical/computer (Preparation and Filing)	☐	☐	☐	\$
62. Original utility application, relatively complex mechanical (Preparation and Filing)	☐	☐	☐	\$
63. Patent application amendment/argument of minimal complexity (Preparation and Filing)	☐	☐	☐	\$
64. Patent application amendment/argument, relatively complex, biotechnology/chemical (Preparation and Filing)	☐	☐	☐	\$
65. Patent application amendment/argument, relatively complex, electrical/computer (Preparation and Filing)	☐	☐	☐	\$
66. Patent application amendment/argument, relatively complex, mechanical (Preparation and Filing)	☐	☐	☐	\$
67. Appeal to Board in utility patent application without oral argument.	☐	☐	☐	\$
68. Appeal to Board in utility patent application with oral argument.	☐	☐	☐	\$
69. Issuing an allowed application (All post-allowance activity, except PTA calculation)	☐	☐	☐	\$
70. Ex parte re-exam	☐	☐	☐	\$
71. Paying a Maintenance Fee	☐	☐	☐	\$
72. Utility Patent Novelty Search, Analysis, and Opinion	☐	☐	☐	\$
73. Validity/Invalidity Only Opinion, per patent	☐	☐	☐	\$
74. Infringement/Non-Infringement Only Opinion, per patent	☐	☐	☐	\$
75. Combination validity and Infringement, per patent	☐	☐	☐	\$
76. Preparing and filing Information Disclosure Statement (IDS), 50 references or less	☐	☐	☐	\$
77. Preparing and filing Information Disclosure Statement (IDS), 51 references or more	☐	☐	☐	\$
78. Reference management (typical portfolio size)	☐	☐	☐	\$

79. Patent Term Adjustment calculation	☐	☐	☐	\$
80. Formalities, including preparing and filing formal declarations, assignments, and powers of attorney, responding to pre-examination notices, and preparing papers to make corrections	☐	☐	☐	\$
81. Preparing and filing formal drawings	☐	☐	☐	\$
82. Preparing for and conducting examiner interview	☐	☐	☐	\$
83. Providing a continuation recommendation (including proposed claim strategy)	☐	☐	☐	\$

US UTILITY PATENTS OF FOREIGN ORIGIN <i>in which foreign attorneys provide substantive direction.</i> <i>Exclude government, foreign associate, drawing, and similar fees.</i>				
	Fixed Fee	Hourly	Other	Charges in 2025
84. Filing non-PCT patent application abroad (per country, not including associate or government fees)				
85. Filing previously prepared US patent application as PCT application in US Receiving Office				
86. Entering National Stage in each foreign Receiving Office from US origin PCT application (per country, not including associate or government fees)	☐	☐	☐	\$
87. Filing foreign origin utility patent application in USPTO under Paris Convention, received ready for filing with formal papers, assignment, and priority documents	☐	☐	☐	\$
88. Entering National Stage in US Receiving Office from foreign origin PCT application (per transaction)	☐	☐	☐	\$
89. Paying an annuity or maintenance fee	☐	☐	☐	\$
90. Patent application amendment/argument of minimal complexity, where foreign counsel or the client provides detailed response instructions (Preparation and Filing)	☐	☐	☐	\$
91. Patent application amendment/argument, relatively complex, biotechnology/chemical , where foreign counsel or the client provides detailed response instructions (Preparation and Filing)	☐	☐	☐	\$
92. Patent application amendment/argument, relatively complex, electrical computer , where foreign counsel or the client provides detailed response instructions (Preparation and Filing)	☐	☐	☐	\$
93. Patent application amendment/argument, relatively complex, mechanical , where foreign counsel or the client provides detailed response instructions (Preparation and Filing)	☐	☐	☐	\$

For the following series of questions, please include the U.S.-only portion of the charges for filing U.S.-originating applications abroad. In addition, please include the charges applied to handling a single foreign country.

FILING US APPLICATIONS ABROAD				
	Fixed Fee	Hourly	Other	Charges in 2025
94. Filing US origin utility patent application in foreign office, received ready for filing with formal papers, assignment, and priority documents	☐	☐	☐	\$
95. Entering National Stage in foreign Receiving Office from US origin PCT application	☐	☐	☐	\$
96. Paying an annuity or maintenance fee	☐	☐	☐	\$
97. Patent application amendment/argument of minimal complexity, where US counsel or the client provides foreign counsel with detailed response instructions	☐	☐	☐	\$

(Preparation and Filing)				
98. Patent application amendment/argument, relatively complex, biotechnology/chemical , where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing)	☐	☐	☐	\$
99. Patent application amendment/argument, relatively complex, electrical computer , where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing)	☐	☐	☐	\$
100. Patent application amendment/argument, relatively complex, mechanical , where US counsel or the client provides foreign counsel with detailed response instructions (Preparation and Filing)	☐	☐	☐	\$

101. Is there a surcharge to clients for handling invoices from foreign counsel?

☐ Yes ☐ No

102. [IF Q101=YES] Please enter the percentage or dollar amount of the client surcharge for handling invoices from foreign counsel. _____%

OTHER US PATENTS AND COPYRIGHTS					
		Fixed Fee	Hourly	Other	Charges in 2025
103.	US design patent application (Preparation and Filing)	☐	☐	☐	\$
104.	Formal drawings for design patent application	☐	☐	☐	\$
105.	Preparing and filing international design patent application under the Hague agreement	☐	☐	☐	\$
106.	Responding to Office action in design patent application	☐	☐	☐	\$
107.	US plant patent application (Preparation and Filing)	☐	☐	☐	\$
108.	Copyright registration application (Preparation and Filing)	☐	☐	☐	\$

TRANSACTIONAL WORK					
		Fixed Fee	Hourly	Other	Charges in 2025 per project
109.	Due diligence	☐	☐	☐	\$

LITIGATION AND RELATED MATTERS

THESE QUESTIONS SHOULD BE ANSWERED BY BOTH CORPORATE AND PRIVATE PRACTITIONERS.

RESPOND TO EACH OF THE FOLLOWING QUESTIONS ONLY IF YOU HAVE PERSONAL KNOWLEDGE OF THE COSTS INCURRED WITHIN THE RELATIVELY RECENT PAST FOR THE TYPE OF WORK TO WHICH THE QUESTION PERTAINS EITHER AS A SERVICE PROVIDER (ATTORNEY IN PRIVATE PRACTICE) OR AS A PURCHASER OF SUCH SERVICES (CORPORATE COUNSEL). IN EACH OF THE QUESTIONS, "TOTAL COST" IS ALL COSTS, INCLUDING OUTSIDE LEGAL AND PARALEGAL SERVICES, LOCAL COUNSEL, ASSOCIATES, PARALEGALS, TRAVEL AND LIVING EXPENSES, FEES AND COSTS FOR COURT REPORTERS, PHOTOCOPIES, COURIER SERVICES, EXHIBIT PREPARATION, ANALYTICAL TESTING, EXPERT WITNESSES, TRANSLATORS, SURVEYS, JURY ADVISORS, AND SIMILAR EXPENSES. PLEASE ESTIMATE THESE BASED ON A SINGLE IP ASSET (I.E., ONE PATENT AT ISSUE, ONE TRADEMARK, ETC.).

What is your estimate of the total cost of patent infringement action of the following varieties (i) through the initial case management, (ii) inclusive of discovery, motions, and claim construction, (iii) inclusive of pre-trial, trial, post-trial, and appeal (when applicable), and (iv) for actions in which the dispute was resolved through mediation, what was the cost of the action up through mediation? *For purposes of this question, "at risk" refers to the financial impact of an adverse judgment.*

LITIGATION—PATENT INFRINGEMENT, ALL VARIETIES	
110. Less than \$1 million at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$
111. \$1 million to less than \$10 million at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$
112. \$10 million to less than \$25 million at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$
113. \$25 million or more at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$

B. LITIGATION—PATENT INFRINGEMENT PURSUANT TO THE HATCH-WAXMAN ACT (i.e., "ANDA LITIGATION")	
114. Less than \$1 million at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$
115. \$1 million to less than \$10 million at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$
116. \$10 million to less than \$25 million at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$
117. \$25 million or more at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$

C. LITIGATION— DEFENDING CLAIMS OF PATENT INFRINGEMENT BY NON-PRACTICING ENTITY	
118. Less than \$1 million at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$
119. \$1 million to less than \$10 million at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$
120. \$10 million to less than \$25 million at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$
121. \$25 million or more at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$

D. LITIGATION– SECTION 337 PATENT INFRINGEMENT ACTION IN THE INTERNATIONAL TRADE COMMISSION	
122. Less than \$1 million at risk (<i>the financial impact of an adverse judgment from imported goods</i>)	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$
123. \$1 million to less than \$10 million at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$
124. \$10 million to less than \$25 million at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$
125. \$25 million or more at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$

126. In your experience how strong is the correlation between the amount at risk in a patent infringement action and the overall attorney hours required to litigate the action?

- ☐ Very strong
☐ Strong
☐ A little strong
☐ Non-existent

127. In your experience, how does the total cost of asserting a patent infringement action compare to the total cost of defending such an action?

- ☐ More
☐ About the same
☐ Less

What is your estimate of the total cost of filing or defending a petition for a post-grant proceeding, e.g., *Inter Partes* Review (IPR) or Post Grant Review (PGR), filed in the United States Patent Trial Appeal Board (PTAB) (i) through filing the petition for review, including expert fees, but excluding PTAB filing fees and prior art searching, (ii) through the end of motion practice, including discovery, analyzing patent owner response(s), reply briefing, expert fees, and other motion practice such as discovery motions or motions to amend, (iii) through the PTAB hearing, and (iv) through appeal to the federal court(s)?

BY TECHNOLOGY

128. PGR/IPR – Life Sciences	
Through filing petition	\$
Through end of motion practice	\$
Through PTAB hearing	\$
Through appeal	\$
129. PGR/IPR – Electrical/Computer	
Through filing petition	\$
Through end of motion practice	\$
Through PTAB hearing	\$
Through appeal	\$
130. PGR/IPR – Mechanical	
Through filing petition	\$
Through end of motion practice	\$
Through PTAB hearing	\$
Through appeal	\$

131. In your experience, how does the total cost of filing a petition for post-grant proceeding (IPR or PGR) compare to the total cost of defending such an action?

- ☐ More
☐ About the same
☐ Less

What is your estimate of the total cost of a trademark infringement action (i) through the initial case management, (ii) inclusive of discovery, motions, and claim construction, (iii) inclusive of pre-trial, trial, post-trial, and appeal (when applicable), and (iv) for actions in which the dispute was resolved through mediation, what was the cost of the action up through mediation?

LITIGATION–TRADEMARK INFRINGEMENT	
132. Less than \$1 million at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$
133. \$1 million to less than \$10 million at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$
134. \$10 million to less than \$25 million at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$
135. \$25 million or more at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$

136. In your experience, how strong is the correlation between the amount at risk in a trademark infringement action and the overall attorney hours required to litigate the action?

- ☐ Very strong
☐ Strong
☐ A little strong
☐ Non-existent

137. In your experience, how does the total cost of asserting a trademark infringement action compare to the total cost of defending such an action?

- ☐ More
☐ About the same
☐ Less

138. What is your estimate of the total cost of a trademark opposition/cancellation (i) through filing petition (ii) through end of discovery, and (iii) inclusive of discovery, motions, hearing, and post-hearing?

LITIGATION–TRADEMARK OPPOSITION/CANCELLATION	
Through filing petition	\$
Through end of discovery	\$
Inclusive, all costs	\$

What is your estimate of the total cost of a copyright infringement action (i) through the initial case management, (ii) inclusive of discovery, motions, and claim construction, (iii) inclusive of pre-trial, trial, post-trial, and appeal (when applicable), and (iv) for actions in which the dispute was resolved through mediation, what was the cost of the action up through mediation?

A. LITIGATION–COPYRIGHT INFRINGEMENT	
139. Less than \$1 million at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$
140. \$1 million to less than \$10 million at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$
141. \$10 million to less than \$25 million at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$
142. \$25 million or more at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$

143. In your experience, how strong is the correlation between the amount at risk in a copyright infringement action and the overall attorney hours required to litigate the action?

- ☐ Very strong
☐ Strong
☐ A little strong
☐ Non-existent

144. In your experience, how does the total cost of asserting a copyright infringement action compare to the total cost of defending such an action?

- ☐ More
☐ About the same
☐ Less

What is your estimate of the total cost of a trade secret misappropriation action: (i) through the initial case management, (ii) inclusive of discovery, motions, and claim construction, (iii) inclusive of pre-trial, trial, post-trial, and appeal (when applicable), and (iv) for actions in which the dispute was resolved through mediation, what was the cost of the action up through mediation?

A. LITIGATION– TRADE SECRET MISAPPROPRIATION	
145. Less than \$1 million at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$
146. \$1 million to less than \$10 million at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$
147. \$10 million to less than \$25 million at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$
148. \$25 million or more at risk	
Initial case management	\$
Inclusive of discovery, motions, and claim construction	\$
Inclusive of pre-trial, trial, post-trial, and appeal (when applicable)	\$
Cost if dispute was resolved through mediation/arbitration	\$

149. In your experience, how strong is the correlation between the amount at risk in a trade secret infringement action and the overall attorney hours required to litigate the action?

- ☐ Very strong
☐ Strong
☐ A little strong
☐ Non-existent

150. In your experience, how does the total cost of asserting a trade secret misappropriation action compare to the total cost of defending such an action?

- ☐ More
☐ About the same
☐ Less

ARBITRATION

151. In your experience, how does the total cost of resolving a dispute through arbitration compare to resolving a comparable dispute through litigation?

- ☐ More
☐ About the same
☐ Less

152. If you were involved in at least one dispute in which mediation or arbitration was employed in 2024, please indicate what percentage of the time the mediation/arbitration was initiated by each of the following means (answers should total 100%):

_____ % Based on terms of a contract
_____ % Mandated by court
_____ % Voluntarily by parties
_____ % Other

100% TOTAL

USEFULNESS OF DATA AND REPORT TO YOU AS AN INDIVIDUAL

153. Over the course of the past year, about how often did you refer to AIPLA's Report of the Economic Survey?

- ☐ Weekly or more often
☐ Monthly
☐ Quarterly
☐ Bi-annually
☐ Annually
☐ Never

154. [IF Q154≠NEVER] What data or types of data have you found most useful when using the *AIPLA Report of the Economic Survey* in the past?

155. What data or types of data would be useful to you in a future *AIPLA Report of the Economic Survey*?

TO RECEIVE THE BENCHMARK SPREADSHEET TOOL, PLEASE ENTER YOUR CONTACT INFORMATION BELOW.

THE DATA COLLECTED FOR THE PURPOSES OF PROVIDING THE BENCHMARK SPREADSHEET TOOL IS KEPT ENTIRELY SEPARATE FROM OTHER RESPONSE DATA.

NAME: _____

FIRM: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP CODE: _____

TELEPHONE NUMBER: _____

E-MAIL ADDRESS: _____

THANK YOU VERY MUCH FOR COMPLETING THIS SURVEY.

Appendix D: Firm Survey Questionnaire

AMERICAN INTELLECTUAL PROPERTY LAW ASSOCIATION

AIPLA 2025 ECONOMIC SURVEY — FIRMS

Untold Research, an independent survey research organization, is conducting this confidential survey for AIPLA.

All responses will be kept completely confidential. Your participation in this survey is entirely voluntary.

At anytime, you can close the survey and return where you left off using the same link in the email you received. If you do not know the answer to a question or it doesn't apply to your type of work, it is better to research the answer and come back when you're ready or skip it rather than responding with non-confident answers.

All questions and concerns about the survey or online content should be directed to Kate Vasiloff at kate@untoldresearch.com.

Please complete your questionnaire no later than **April 14, 2025**.

PRIVATE FIRM DATA

1. What is the position in the firm of the person responding on behalf of the firm?

- ☐ Managing Partner/Shareholder
- ☐ Administrator
- ☐ Other; please describe _____

2. What is the closest metro area of the firm's principal office location?

- ☐ Atlanta-Sandy Springs-Roswell
- ☐ Austin-Round Rock-San Marcos
- ☐ Baltimore-Columbia-Towson
- ☐ Boston-Cambridge-Newton
- ☐ Charlotte-Concord-Gastonia
- ☐ Chicago-Naperville-Elgin
- ☐ Cincinnati-Cleveland-Columbus
- ☐ Dallas-Fort Worth-Arlington
- ☐ Denver-Aurora-Centennial
- ☐ Detroit-Warren-Dearborn
- ☐ Houston-Pasadena-The Woodlands
- ☐ Indianapolis-Carmel-Greenwood
- ☐ Kansas City
- ☐ Las Vegas-Henderson-North Las Vegas
- ☐ Los Angeles-Long Beach-Anaheim
- ☐ Miami-Fort Lauderdale-West Palm Beach
- ☐ Minneapolis-St. Paul-Bloomington
- ☐ Nashville-Davidson—Murfreesboro—Franklin
- ☐ New York-Newark-Jersey City
- ☐ Orlando-Kissimmee-Sanford
- ☐ Philadelphia-Camden-Wilmington
- ☐ Phoenix-Mesa-Chandler
- ☐ Pittsburgh
- ☐ Portland-Vancouver-Hillsboro
- ☐ Riverside-San Bernardino-Ontario
- ☐ Sacramento-Roseville-Folsom
- ☐ San Antonio-New Braunfels

- ☐ San Diego-Chula Vista-Carlsbad
- ☐ San Francisco-Oakland-Fremont
- ☐ Seattle-Tacoma-Bellevue
- ☐ St. Louis
- ☐ Tampa-St. Petersburg-Clearwater
- ☐ Washington-Arlington-Alexandria

3. Are you a solo practitioner? ☐ Yes ☐ No

4. If you have more than one office of similar size to your principal office location, please select their general locations.

- ☐ Atlanta-Sandy Springs-Roswell
- ☐ Austin-Round Rock-San Marcos
- ☐ Baltimore-Columbia-Towson
- ☐ Boston-Cambridge-Newton
- ☐ Charlotte-Concord-Gastonia
- ☐ Chicago-Naperville-Elgin
- ☐ Cincinnati-Cleveland-Columbus
- ☐ Dallas-Fort Worth-Arlington
- ☐ Denver-Aurora-Centennial
- ☐ Detroit-Warren-Dearborn
- ☐ Houston-Pasadena-The Woodlands
- ☐ Indianapolis-Carmel-Greenwood
- ☐ Kansas City
- ☐ Las Vegas-Henderson-North Las Vegas
- ☐ Los Angeles-Long Beach-Anaheim
- ☐ Miami-Fort Lauderdale-West Palm Beach
- ☐ Minneapolis-St. Paul-Bloomington
- ☐ Nashville-Davidson—Murfreesboro—Franklin
- ☐ New York-Newark-Jersey City
- ☐ Orlando-Kissimmee-Sanford
- ☐ Philadelphia-Camden-Wilmington
- ☐ Phoenix-Mesa-Chandler
- ☐ Pittsburgh
- ☐ Portland-Vancouver-Hillsboro
- ☐ Riverside-San Bernardino-Ontario
- ☐ Sacramento-Roseville-Folsom
- ☐ San Antonio-New Braunfels
- ☐ San Diego-Chula Vista-Carlsbad
- ☐ San Francisco-Oakland-Fremont
- ☐ Seattle-Tacoma-Bellevue
- ☐ St. Louis
- ☐ Tampa-St. Petersburg-Clearwater
- ☐ Washington-Arlington-Alexandria

5. [IF Q3=YES] How many major office locations—staffed by two or more partners—did the firm have in 2024? _____

6. [IF Q3=YES] In all locations, how many full-time IP lawyers and patent agents are employed by your firm?

7. Does the firm anticipate changing the amount of office space it leases or owns this year or did the firm change this in 2024?

- ☐ Plan to reduce office space/Have already reduced office space
- ☐ Plan to increase office space/Have already increased office space
- ☐ No changes planned
- ☐ Don't know/Not sure

8. What percentage of employees:

- a. Worked fully remotely in 2024? _____% ☐ Not Sure
- b. Worked a hybrid schedule (some days in the office, some days remote per week) _____% ☐ Not Sure
- b. Worked fully in the office _____% ☐ Not Sure

9. Will the level of in-office work increase, decrease, or stay the same in 2025?

- ☐ Increase
- ☐ Stay the same
- ☐ Decrease
- ☐ Don't know

10. In each of the following categories, how many attorneys were in the firm in 2024? If the number in any category varied during the year, report the average.

- _____ Equity Partner, Shareholder (or equivalent)
- _____ Partner-track attorney
- _____ Non-partner track attorney
- _____ Of Counsel (or equivalent)
- _____ Contract/Part-time

Please report by gender the number of professionals whose practice is primarily IP law that were in the firm in 2024. If the number in any category varied during the year, report the average.

	Male	Female	Another gender identify
11. Equity Partner, Shareholder (or equivalent)			
12. Partner-track attorney			
13. Non-partner track attorney			
14. Of Counsel (or equivalent)			
15. Contract/Part-time			
16. USPTO-registered Patent Agents (not attorneys)			
17. Technical Advisors/Assistants, including Searchers			
18. Paralegal/Legal Assistants (i.e., billable support staff)			

Please report by ethnicity/race the number of professionals whose practice is primarily IP law that were in the firm in 2024. If the number in any category varied during the year, report the average.

	White/ Caucasian	Black/ African American	Hispanic/ Latino/a/x	Asian/ Pacific Islander	North American Indian/ Native Canadian	Mixed Race	Other
19. Equity Partner, Shareholder (or equivalent)							
20. Partner-track attorney							
21. Non-partner track attorney							
22. Of Counsel (or equivalent)							
23. Contract/Part-time							
24. USPTO-registered Patent Agents (not attorneys)							
25. Technical Advisors/Assistants, including Searchers							
26. Paralegal/Legal Assistants (i.e., billable support staff)							

Medical Benefits

27. Do you provide medical benefits? ☐ Yes ☐ No

28. [IF Q27=YES] What percentage of the medical benefit costs is covered by the firm? _____%

29. What services, if any, were outsourced in 2024 and/or did your firm use artificial intelligence (AI) tools?

(CHECK ALL THAT APPLY)

	Yes, Outsourced in the U.S.	Yes, Outsourced Abroad	No, Not Outsourced	AI Tools Were Used
a. Docketing	☐	☐	☐	☐
b. Paralegal Support	☐	☐	☐	☐
c. IDSs	☐	☐	☐	☐
d. Searching	☐	☐	☐	☐
e. Prosecution Services	☐	☐	☐	☐
f. Litigation Services	☐	☐	☐	☐
g. International filing	☐	☐	☐	☐
h. Annuity payments	☐	☐	☐	☐
i. Application Drafting	☐	☐	☐	☐
j. Response to Office Action	☐	☐	☐	☐

30. How many professionals whose practice is primarily IP law became associated with the firm in 2024? If the number in any category varied during the year, report the average.

- _____ Equity Partner, Shareholder (or equivalent)
_____ Partner-track attorney
_____ Non-partner track attorney
_____ Of Counsel (or equivalent)
_____ Contract/Part-time
_____ USPTO-registered Patent Agents (not attorneys)
_____ Technical Advisors/Assistants, including Searchers
_____ Paralegal/Legal Assistants (i.e., billable support staff)

_____ **TOTAL IP Professionals**

31. Of all attorneys hired in 2024, what percentage were hired through a recruiter (head hunter)?

- ☐ 0%
☐ 1% to less than 25%
☐ 25% to less than 50%
☐ 51% to less than 75%
☐ 75%=100%

32. What was the average fee, as a percent of salary, paid to a recruiter (head hunter)? _____%

33. How many professionals whose practice is primarily IP law left the firm (including retired) in 2024?

- _____ Equity Partner, Shareholder (or equivalent)
_____ Partner-track attorney
_____ Non-partner track attorney
_____ Of Counsel (or equivalent)
_____ Contract/Part-time
_____ USPTO-registered Patent Agents (not attorneys)
_____ Technical Advisors/Assistants, including Searchers
_____ Paralegal/Legal Assistants (i.e., billable support staff)

34. How many non-billable support staff devoted primarily to the support of the IP practice were employed by the firm in 2024? _____

35. Does the firm plan to hire more summer associates in 2025 than it did in 2024? ☐ Yes ☐ No
Don't know

Please report the following information for 2023 and 2024:

	In 2023	In 2024
36. How many summer associates working primarily in IP law?		
37. How many summer associates identified above received full-time offers?		
38. How many summer associates identified above accepted the firm's offer?		

39. How much did you pay summer associates per month in 2024? \$ _____

40. How many summer associates working primarily in IP law do you expect to have?

in 2025? _____
in 2026? _____

41. What percentage of the firm's practice by billings is in IP law in 2024? _____%

42. Approximately what percentage of the firm's billable IP hours in 2024 were actually billed to clients (hourly or other basis)? _____%

43. What percent of the firm's 2024 IP billings were for:

- a. Patent applications and prosecution? _____ %
- b. Trademark registration and prosecution? _____ %
- c. Copyright registration applications? _____ %
- d. Licensing? _____ %
- e. Litigation (not including post-grant actions at the USPTO)? _____ %
- f. PTAB/TTAB proceedings? _____ %
- e. Privacy/Cybersecurity? _____ %
- g. Other IP work? _____ %

44. What were the firm's total 2024 billings for professional legal services? \$ _____

45. What was the ratio of the firm's collections to the firm's billings for 2024? _____ %

46. What percentage of the firm's budget is allocated for marketing in 2024? _____ %

47. As a percent of total 2024 collections (for services performed in any year), what was the firm's overhead in 2024? Overhead is all expenses other than client reimbursed expenses and compensation to attorneys and patent agents (including partner and shareholder profits). _____ %

48. What was the percent change in the firm's billings for IP legal services from 2023 to 2024?

Calculate as $(2024 \text{ billings} - 2023 \text{ billings}) / 2023 \text{ billings} \times 100$. _____ %

49. What was the percent change in the firm's revenue for IP legal services from 2023 to 2024?

Calculate as $(2024 \text{ revenue} - 2023 \text{ revenue}) / 2023 \text{ revenue} \times 100$. _____ %

50. What were the firm's minimum, maximum, and average 2024 attorney billing rates for non-IP work? If your firm only performs IP work, please skip this question.

\$ _____ Minimum hourly rate

\$ _____ Maximum hourly rate

\$ _____ Average hourly rate

51. What were the firm's minimum, maximum, and average 2024 attorney billing rates for IP work?

\$ _____ Minimum hourly rate

\$ _____ Maximum hourly rate

\$ _____ Average hourly rate

52. What is the firm's current starting salary for a first-year associate? \$ _____ per year

53. What is the firm's average salary for:

A patent agent? \$ _____ per year

An IP paralegal? \$ _____ per year

54. Does the firm provide tuition reimbursement or tuition loan forgiveness for paralegals, patent agents, or technical assistants attending law school? ☐ Yes ☐ No

PROFESSIONAL LIABILITY INSURANCE

55. What was the firm's maximum liability insurance coverage in 2024?

\$ _____ each claim

\$ _____ total

56. Does the information provided in the previous question include cyber liability insurance? ☐ Yes ☐ No

57. [IF Q56=NO] Does the firm have cyber liability insurance? ☐ Yes ☐ No

58. What was the liability insurance deductible in 2024?

\$ _____ each claim

\$ _____ total

59. What was the firm's liability insurance cost per attorney in 2024? \$ _____

60. How many liability claims for IP matters have been made against the firm in the last five years (2019 – 2024)?

61. Who is the firm's professional liability insurance underwriter?

- | | |
|--|---|
| ☐ ALAS | ☐ Kemper/Lumberman's |
| ☐ ALPS | ☐ Lloyd's of London |
| ☐ American Home Assurance Company | ☐ Minnesota Mutual Lawyers Insurance Co. |
| ☐ CNA Insurance Companies | ☐ Oregon Professional Liability Fund |
| ☐ Columbia Casualty | ☐ National Casualty |
| ☐ General Star | ☐ St. Paul |
| ☐ Great American | ☐ Westport |
| ☐ Jamieson (New Jersey) | ☐ Other insurer (SPECIFY) _____ |

TRAINING

62. How much did the firm spend on outside providers of attorney training and external attorney training programs as a percentage of gross revenue in 2024? _____%

63. Other than through one-on-one mentorship/review, does your firm provide any of the following formal training to its attorneys?(CHECK ALL THAT APPLY)

- ☐ Business development
- ☐ Leadership
- ☐ Personal growth or development
- ☐ Practice skills (e.g., claim drafting, case law review, etc.)
- ☐ Team dynamics or team building

ASSOCIATES' BILLING REQUIREMENTS

64. Does the firm give associates "billable hour" credit toward their billing requirement for time spent on the following activities:

- | | Yes | No | Don't know |
|----------------------------------|--------------------------|--------------------------|--------------------------|
| a. Pro bono work | ☐ | ☐ | ☐ |
| b. Bar association participation | ☐ | ☐ | ☐ |

USEFULNESS OF DATA AND REPORT TO YOUR FIRM

65. What data or types of data have you found most useful when using the *AIPLA Report of the Economic Survey* in the past?

66. What data or types of data would be useful to you if it could be collected in a future *AIPLA Economic Survey*?

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THE DATA COLLECTED FOR THE PURPOSES OF PROVIDING THE BENCHMARK SPREADSHEET TOOL IS KEPT ENTIRELY SEPARATE FROM OTHER RESPONSE DATA.

NAME: _____

FIRM: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP CODE: _____

TELEPHONE NUMBER: _____

E-MAIL ADDRESS: _____

THANK YOU VERY MUCH FOR COMPLETING THIS SURVEY.

